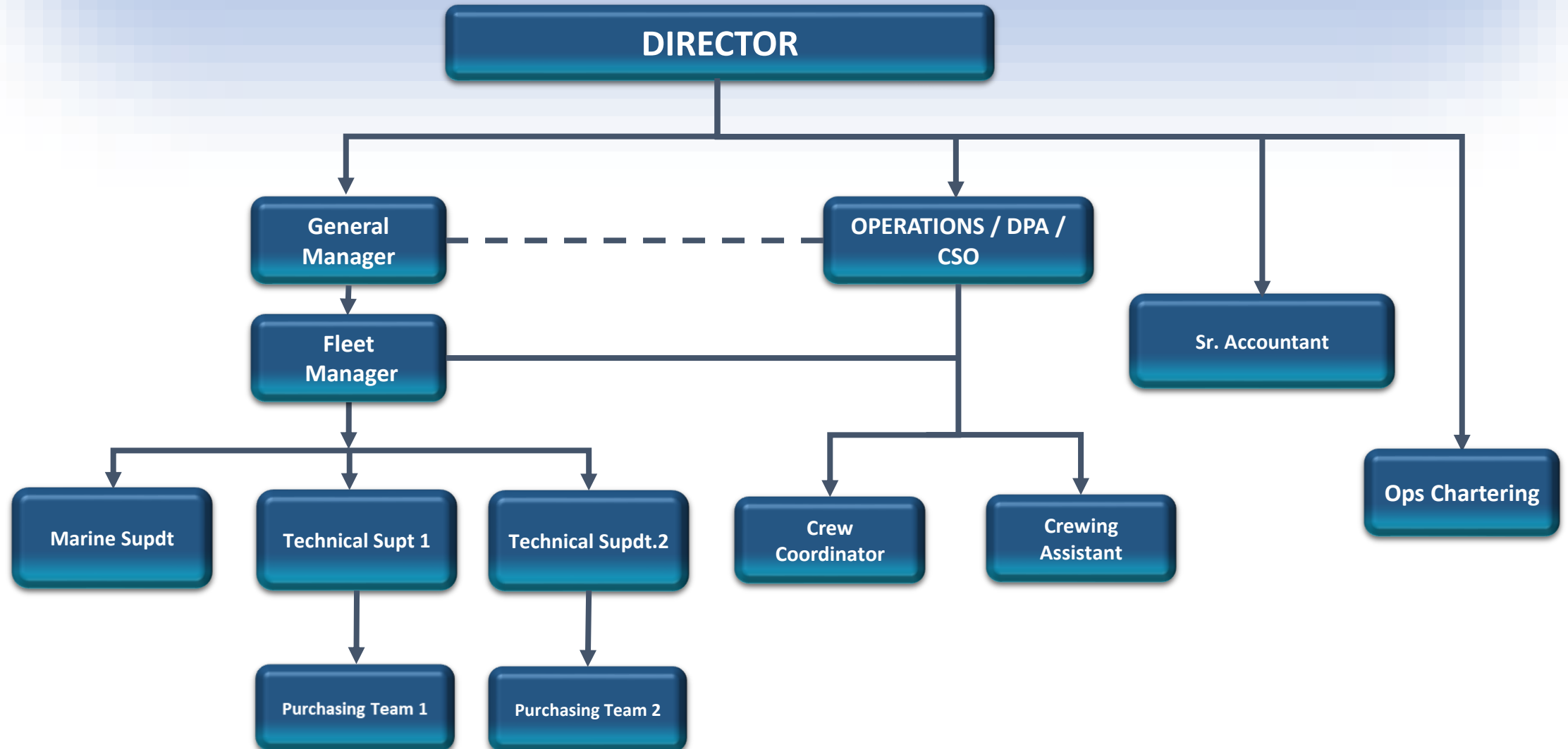


# COMPANY PRESENTATION



# ORGANISATION CHART





# ARKA GLOBAL MARINE SERVICES – MANAGED FLEET

## Total Managed Fleet –34

Bulk Carriers

30 ( 6 under Arka Global  
+24 under Kyra Global )

Oil Tankers

4 ( under Arka Global )

S.NO	TYPE OF SHIP	DEAD WEIGHT	YEAR BUILT
1	BULK CARRIER	86,041 MT	2007
2	BULK CARRIER	76,629 MT	2006
3	BULK CARRIER	76,633 MT	2005
4	BULK CARRIER	32,289 MT	2011
5	BULK CARRIER	170,668 MT	2004
6	BULK CARRIER	173,723 MT	2008
7	OIL TANKER	4385 MT	2007
8	OIL TANKER	4980 MT	2009
9	OIL TANKER	7172 MT	2007
10	OIL TANKER	4719.62 MT	2008

S.NO	TYPE OF SHIP	DEAD WEIGHT	YEAR BUILT
11	BULK CARRIER	35,500 MT	2012
12	BULK CARRIER	79,409 MT	2011
13	BULK CARRIER	170,000 MT	2006
14	BULK CARRIER	173,624 MT	2006
15	BULK CARRIER	58,627 MT	2012
16	BULK CARRIER	57,269 MT	2009
17	BULK CARRIER	56,425 MT	2013
18	BULK CARRIER	79,454 MT	2012
19	BULK CARRIER	35,501 MT	2012
20	BULK CARRIER	32,581 MT	2010
21	BULK CARRIER	170,578 MT	2002
22	BULK CARRIER	Lila Cumberland –awaiting DWT	2013
23	BULK CARRIER	79386 MT	2010
24	BULK CARRIER	34,604 MT	2012
25	BULK CARRIER	180,145 MT	2011
26	BULK CARRIER	180,184 MT	2011
27	BULK CARRIER	28,354 MT	2014
28	BULK CARRIER	171,681 MT	2004
29	BULK CARRIER	82,600 MT	2013
30	BULK CARRIER	87,417 MT	1999
31	BULK CARRIER	175,774 MT	2002
32	BULK CARRIER	LILA DALIAN- awaiting DWT / year Built	
33	BULK CARRIER	Lila Gunsan - awaiting DWT / year Built	
34	BULK CARRIER	Lila Mombasa - awaiting DWT / year Built	

## VISION

- ❖ Our vision is to be recognized as among the most respected and responsible ship managers in the world, committed to safety, quality and reliability.

## MISSION

- ❖ Our mission is to create an environment on our vessels and ashore encouraged and inspired to be the best they can be.

# **Ramamurty Ayyagari - Director**

## **Director`s Introduction**

➤ Bachelor's degree in Mechanical Marine Engineering, M.O.T First class Engineer, Member of the Institute of Marine Engineers. Associate of the "Royal institute of Naval Architects, U.K. Member of the ABS Technical committee, and also on the middle eastern committees of Lloyds Register, DNV and NK classification societies.

➤ A Marine Chief Engineer with extensive experience in shore-based ship management .Was CEO/ Sr. General Manager of a prominent Ship Management company in DUBAI. Overall in charge and responsible to the top management for the complete Ship management activity of the Group's fleet and overall management of the New shipbuilding program comprising 42 vessels of various types and sizes, including VLCC's Aframax , MR tankers ,Capesize, Kamsarmax, Panamax and Supramax bulkers, Tugs and Barges. Have Proficiency in managing/ operating Transloaders fitted with Longitudinal/transfer and boom conveyors.

➤ Was heading and guiding a team of Marine Technical, safety and vetting superintendents, purchasing and crew recruitment personnel. Have set up a crew recruitment and training centre at Mumbai to take care of the fleet's crew recruitment and training needs.

## Director's Introduction – Continue

- Have set up Shipmanagement offices at Singapore and Bangkok to meet the group's growth strategy .Responsible for technical aspects of the group's new shipbuilding program including shortlisting of yards , setting up teams for drawing approval, construction supervision and responsible to the board for the eventual delivery of the vessels from various yards in Japan, Korea and China. Has vast experience in the management of various ship types and various nationalities and has been instrumental in the growth and diversification of the company's fleet.
- Has vast experience in Drydocking, repairs of vessels all over the world and Was involved in Major Conversion Projects ,which include conversion of Gearless bulkers into transhippers, mounting of Floating cranes on Barges,. Undertaken a major conversion project from a Suezmax tanker to a Capesize bulker.
- Has sailed for about 12 years in a sea going capacity from junior engineer to Chief Engineer with Barber Ship management Hong Kong and SCI, Mumbai on Bulklers, Tankers, Passenger vessels and Container ships.



## **Ramu Panuganti Reddy – General Manager -Technical**

- ✓ A Marine Engineer by profession, passed out from MASSA INTERFACE MARTIME ACADEMY with a degree in Marine Engineering. MEO CLASS 1, with Chief Engineer experience with Stellar Ocean Transport LLC, Started as Junior Engineer with Trans-Coastal shipping, than sailed in Gear bulk from position of fourth Engineer to Second Engineer.
- ✓ After Having Sailing Experience on Bulker/ self Un-loader and containers Ramu Panuganti decide to settle ashore to further expand his horizon & learn new skills & Joined Ocean Sparkle for Position of Tech. Manager looking Diving (DP) vessel and three Single point Mooring at Jamnagar. During this period he was project in charge on behalf of Ocean Sparkle for Major Shut down of chemical Single Point Mooring Floating Hoses inspection and renewal. After that he decided to try out new areas of challenge and joined ARKA Global Marine Services LLC as a Technical Superintendent in May 2015.
- ✓ Since then he has been an active Member of our team & has been involved with ship management under our management.

## Venkata R Murthy – Fleet Manager -Technical

- **Experienced Technical Manager** – 24 Years in Marine Industry in both on Ship and office,
- **He is Graduate in BE-Mechanical Engineering, Andhra University.**
- **MEO Class-1 (MOT) - Chief Engineer,**
- **Marine Career** Began in 2001 as a Junior Engineer, progressing to Chief Engineer at **Dockendale Ship Management/ MUR Shipping Dubai**. he sailed on various types bulk carriers, Capes, supramax, Handymax vessels. Worked as Port Superintendent in OESM- Transworld group for container fleet and Log Carriers.
- **Dockendale Ship Management- Dubai (2010-2024):** Transitioned to Technical Superintendent and advanced to Deputy General Manager. Oversaw technical operations, coordinated projects, managed teams, and ensured fleet compliance with regulations. Expert in retrofit projects, BWTS, Air guard seals, Windmill blades cargo loading optimization by modifying deck structure and Crane installations, PBCF, Scrubbers. Energy Saving & Sustainability: installation of shaft generators and waste heat recovery plants to optimize fuel consumption, reduce emissions, and improve EEXI and CII ratings, contributing to more sustainable and efficient ship operations
- **ARKA Global Marine (Oct 2024-Present):** Fleet Manager for leading operations across a diversified fleet of 10 ships (6 bulk carriers, 4 tankers, Expertise in ship operations, engineering systems, and maritime regulations. Strong leadership, team coordination, and strategic decision-making under pressure. Financial management expertise in budgeting, cost control, and operational efficiency. Committed to safety, environmental sustainability, and regulatory compliance.

## **Capt . Gawain Gonsalves – Operations Manager**

- ❖ Conversant with ship and shore Management, Loading/Discharging of Ships, Port Documentation, Voyage Calculation, Post Chartering, Charter Party Clauses, Voyage Instructions, and Computer software.
- ❖ Effectively managing On Board Ship Operations as a Master.
- ❖ Proven ability in identifying areas of strength & weaknesses in the shipping industry, drive controllership and managed men and systems effectively to improve efficiency, increase cost saving
- ❖ He is fully in charge of operational matters of S'Hail Fleet
- ❖ He joined ARKA team in November 2019

## **Kunj Behari Lal Goel – Sr. Technical Superintendent**

- ❖ Kunj Behari Lal Goel, a Marine Engineer by profession & a First Class M.O.T. Chief Engineer started his sailing career in 1985 and has more than 35 Years of Industry Experience. He started his sea career as junior engineer and slowly climbing up the ladder to the post of Chief Engineer.
- ❖ During his sailing career he has served on Product tankers ,VLCC , Container and Bulk Carriers . In his Sea Career he sailed with prominent shipping companies.
- ❖ He started his shore career as a Technical superintendent with prominent shipping companies in Gulf region where he was promoted as Senior Technical superintendent

**He also has experience in doing**

- ❖ **SIRE Pre-vetting of vessels on owner's request.**
- ❖ **Internal Audits.**
- ❖ **Security Audits.**
- ❖ **Risk Management ,Root cause analysis and Incident Investigation.**

**In Jan 2021 , He joined ARKA Global Marine Services LLC in Dubai.**





**Company has of a team of qualified and experienced professionals ashore for providing Technical, Marine Operations, Safety & Quality, Purchase and Accounts functions for Third Party Ship Management Services to Ship Owners. Company is equipped with DOC issued by Bureau veritas for Bulk carriers, Oil tankers, Chemical tankers and other Cargo ships.**

## CORE ACTIVITIES

- ❖ **COMPLETE TECHNICAL MANAGEMENT.**
- ❖ **CREW RECRUITMENT.**
- ❖ **COMMERCIAL MANAGEMENT OF TANKERS & BULKERS**
- ❖ **CHARTERING & POST FIXTURES MANAGEMENT & SUPPORT.**
- ❖ **ADVICE ON SHIP PURCHASE & SALE.**
- ❖ **NEWBUILDING – DRAWING OUT COMPLETE TECHNICAL SPECIFICATIONS, DRAWING APPROVALS & CONSTRUCTION SUPERVISION.**
- ❖ **SHIP INSPECTION & SUPERINTENDENCE.**
- ❖ **ANALYZING OPERATIONAL, LOADING & DISCHARGING PERFORMANCES.**

## PLANNED MAINTANANCE SYSTEM



- ✓ “Prevention is always better than cure”
- ✓ AGMS uses MESPAS effectively in use for procurement, further ARKA is implementing the new technic of ship management tool -EAGLE ERP Management – PMS and crewing , purchase, HSQE & Inventory - friendly computerized planned maintenance system on all its vessels to ensure vessel’s machinery maintained in high order to ensure the vessels are in a good operational condition to meet the stringent requirements of the industry.
- ✓ The department will also implement a computerized inventory system on all its vessels to ensure the shore office is constantly in touch with the vessel’s inventories on board and can be accessed at the office with a “click” of the button.

## CREW MANAGEMENT

- ❖ AGMS shall follow a computerized crew management system to ensure your ships are always manned with competent and properly trained sea staff.
- ❖ A Comprehensive crew training system forms part of AGMS training policy.
- ❖ Indian Subcontinent / Philippine / Ukrainian officers and ratings are employed on vessels managed by AGMS.
- ❖ SSS maritime Mumbai, Rigel Marine Liverpool, Bibby Ship Management (India) Private Limited Mumbai, ASAP Odessa, Elburg Manila and other reputed recruitment agents in Mumbai, Delhi, UK, Ukraine, Philippines, cater to all recruitment needs of AGMS.



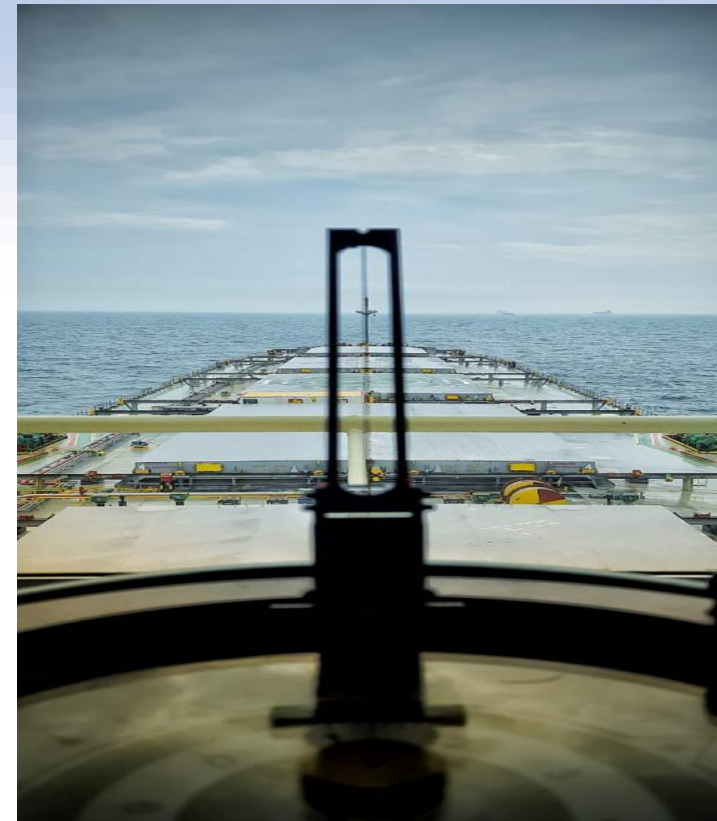


# ENGINE ROOM SIMULATION TRAINING

AGMS's recruitment agents ensure the seafaring staff joining our vessels undergo value added training in 'Bridge Team Management', 'ECDIS', 'Liquid Cargo Handling', and 'Engine control Room simulators' to ensure that their officers & crew are trained to the best of Industry standards.



## BRIDGE SIMULATION TRAINING ., MUMBAI





< *THANK YOU...*