Kirpal Virk

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Summary

Accomplished, growth-focused professional with 2+ years of dynamic experience in telecom industries. Equipped a steadfast commitment to customer service excellence to enhance customer experience, maximize satisfaction, proper retention, achieve/ exceed sales goals. Possess superb abilities to develop and maintain a high level of product knowledge to persuasively promote them to existing and potential customers

Experience

Retail Sales Associate

Samsung SmartCafe Nov2019 to Oct 2021

- Offering out wide range of accessories to customers.
- Achieving established sales targets.
- Maintaining an orderly appearance throughout the store.
- Working with the team to help the company achieve its sales targets.
- Ensuring total customer satisfaction and outstanding customer service is provided to every customer
- Providing solution to the customer's problems.
- Ensuring accuracy in all transactions, inventory and procedures

Dairy/Frozen Associate

Walmart

Dec 2022 to Present

- Assisting customers and providing solutions to their problems
- Zoning the department.
- Rotating stock and checking for expired products.
- Ensuring the merchandise is properly signed and priced.
- Stocking the dairy/frozen products

Education

Advance Diploma

Computer Programming/Analysis

Seneca College

High School MGN Public School

Skills

- Ability to Work Under Pressure
- Customer Service Communication Skills
- Complex Problem Solving
- Extensive knowledge of mobiles and accessories
- Excellence in MS oce, Mysql, and C language
- Customer focused mindset