

Mohammed Naeem Ibrahim
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[LINKEDIN PROFILE](#) | [MY PORTFOLIO](#)
Single | Exempted | 30-03-1988
English : Excellent



Professional Summary

Committed Financial Planning Analyst with 12+ years of experience serving as primary analytic support and developing processes to track and monitor sales and financial performance. Skilled at creating efficient reporting tools to support effective business decision-making at all levels of the organization, and proven ability to deliver recommendations in a way that drives fosters company-wide adoption and continuous improvement.

Education & Certifications

Degree

Bachelor of Commerce – Accounting Section,
Ain Shams University in 2009

Certifications

Certified Management of Accountant (CMA) in 2014
Financial Risk Manager (FRM) in 2017
Advanced analytics Power Bi 2021
English Course at American university in Cairo 2008

Professional Experience

Senior Financial Planning Analyst

MADINA PHARMACEUTICAL INDUSTRIES

Pharmaceutical& FMCG

09/2018-Present

Cairo, Egypt

- Manage end to end demand forecasting (both volume and value) to improve sales forecast reached to 90% accuracy and reduce end-to-end COGS by 20%.
- Developed and implemented processes and metrics for the sales and operation department to ensure minimum stock out at plant level and daily coordination with the sales team to ensure on-time delivery.
- Collected, analyzed, evaluated, and reported sales results and workflow to identify steps to increase sales productivity & results; drove process enhancements that increased revenues 36% in one quarter.
- Consolidate, review and analyze financial reports, cost center wise budgets and forecasts of P&L, Balance sheet and Cash Flows based on inputs from all businesses, present them in discussions to management.

Senior Financial Planning Analyst

AL MOWAREDAH TRADING GROUP

Oil's Pipes Distributions& Infrastructure

01/2016-01/2018

Riyadh, Saudi Arabia

- Improves financial status by analyzing results; monitoring variances; identifying trends; recommending actions to management.

- Support and prepare the feasibility studies for infrastructure projects, tracking process preparation for assigned projects in conjunction with the management directors.
- Building and maintaining detailed financial models including revenue and cash-flow projections.

Financial Planning Assistant
3 GATES FOR CONSULTING
 Consulting Services

05/2015-12/2015
 Cairo, Egypt

- Develops financial strategies by guiding client to establish financial goals; matching goals to situation.
- Prepare preliminary financial planning recommendations and initial product solutions for advisor
- review and use in client meetings.
- Track and monitor client Financial Planning arrangements, billing and due dates.
- Support in investment Research.

Junior then Senior Accountant
AMINAK
 Fashion Business

04/2010-04/2015
 Cairo, Egypt

- Review and re-evaluate the chart of accounts regularly to make the presentation of financial position and compatible with the Egyptian Accounting Standard.
- Plans, manages, coordinates, and implements the year end closing processes and procedures for the assigned accounting records; conducts year-end closing process; provides information to financial auditors; conducts standard internal audits of various accounting records.
- Prepares critical fiscal documentation regarding accounting activities, e.g., weekly, monthly, quarterly, and annual reports.

Professional Skills

- Excel Financial Modeling .
- Oracle
- Power BI
- R
- Data Storytelling
- Balanced Scorecard
- Supply Chain Planning

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 IBRAHIM