

Mohammed Naeem Ibrahim
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[LINKEDIN PROFILE](#) | [MY PORTFOLIO](#)
Single | Exempted | 30-03-1988
English : Excellent



Professional Summary

13+ years of experience in looking at the business as a whole, identifying what kind of analyses can be done with the given data, and what new data can be brought into the organization to extract more insights and Collaborate with various functions to understand business needs, define metrics, translate data output to actionable insights, and cultivate a data driven culture in addition to I am organizational coaching to help individuals unlock their creative potential to explore new & different approaches so they can achieve their ambitious/challenging goals while improving organizational performance & efficiency.

Education & Certifications

Degree

Bachelor of Commerce – Accounting Section,
Ain Shams University in 2009

Certifications

Certified Management of Accountant (CMA) in 2014
Financial Risk Manager (FRM) in 2017
Advanced analytics Power Bi 2021
English Course at American university in Cairo 2008

Professional Experience

Freelance Data Insights Analyst

POWER BI-TRICKS

Freelancer

08/2022-Present

Cairo, Egypt

Helping businesses extract actionable insights from data to support decision making.

- 13 years of analytics related experience across 5 industries (Fashion, Infrastructure, Retail, Manufacturing, Pharmaceutical) and various functions (Sales &Marketing, Supply Chain, Operations, Budgeting, Cash flow, Financial Modelling, Forecasting)
- Familiar with Oracle, QuickBooks, Power BI , R , Excel
- My Portfolio site <https://mohamednei.github.io/finalweb1/>

Senior Financial Planning Analyst
MADINA PHARMACEUTICAL INDUSTRIES
Pharmaceutical& FMCG

09/2018-06/2022
Cairo, Egypt

- Manage end to end demand forecasting (both volume and value) to improve sales forecast reached to 90% accuracy and reduce end-to-end COGS by 20%.
- Developed and implemented processes and metrics for the sales and operation department to ensure minimum stock out at plant level and daily coordination with the sales team to ensure on-time delivery.
- Collected, analyzed, evaluated, and reported sales results and workflow to identify steps to increase sales productivity & results; drove process enhancements that increased revenues 36% in one quarter.
- Consolidate, review and analyze financial reports, cost center wise budgets and forecasts of P&L, Balance sheet and Cash Flows based on inputs from all businesses, present them in discussions to management.

Senior Financial Planning Analyst
AL MOWAREDAH TRADING GROUP
Oil's Pipes Distributions& Infrastructure

01/2016-01/2018
Riyadh, Saudi Arabia

- Improves financial status by analyzing results; monitoring variances; identifying trends; recommending actions to management.
- Support and prepare the feasibility studies for infrastructure projects, tracking process preparation for assigned projects in conjunction with the management directors.
- Building and maintaining detailed financial models including revenue and cash-flow projections.

Financial Planning Assistant
3 GATES FOR CONSULTING
Consulting Services

05/2015-12/2015
Cairo, Egypt

- Develops financial strategies by guiding client to establish financial goals; matching goals to situation.
- Prepare preliminary financial planning recommendations and initial product solutions for advisor
- review and use in client meetings.
- Track and monitor client Financial Planning arrangements, billing and due dates.
- Support in investment Research.

Junior then Senior Accountant
AMINAK
Fashion Business

04/2010-04/2015
Cairo, Egypt

- Review and re-evaluate the chart of accounts regularly to make the presentation of financial position and compatible with the Egyptian Accounting Standard.
- Plans, manages, coordinates, and implements the year end closing processes and procedures for the assigned accounting records; conducts year-end closing process; provides information to financial auditors; conducts standard internal audits of various accounting records.
- Prepares critical fiscal documentation regarding accounting activities, e.g., weekly, monthly, quarterly, and annual reports.

Professional Skills

- Excel Financial Modeling . – Oracle - Power BI
- R
- Data Storytelling
- Balanced Scorecard
- Supply Chain Planning

mohammed
IBRAHIM