



SHIELD INSURANCE ANALYSIS



General View

This view offers a clear breakdown of customer distribution, revenue allocation, and their monthly growth. It also enables us to conduct a precise analysis of city-specific growth trends, enhancing our strategic decision-making.



Age View

This view provides valuable insights into age group preferences concerning policies and sales modes. Additionally, it allows us to understand age-specific growth trends in different cities, simplifying the analysis of group dynamics.



Sales View

In this view, we can easily identify which sales mode generates more customers and revenue, helping us focus on what's most effective.



Home

General View

Age View

Sales View

Nov 22

Dec 22

Jan 23

Feb 23

Mar 23

Apr 23

Policy ID

All

Age Groups

All

Days

All

Sales Mode

All

Month

All

Revenue

153.75M

Goal: 263.84M
(-41.73%)

Revenue DG

7.03M

Goal: 3.23M (+117.81%)

No Customer

4.15K

Goal: 7.08K (-41.41%)

Customer DG

178

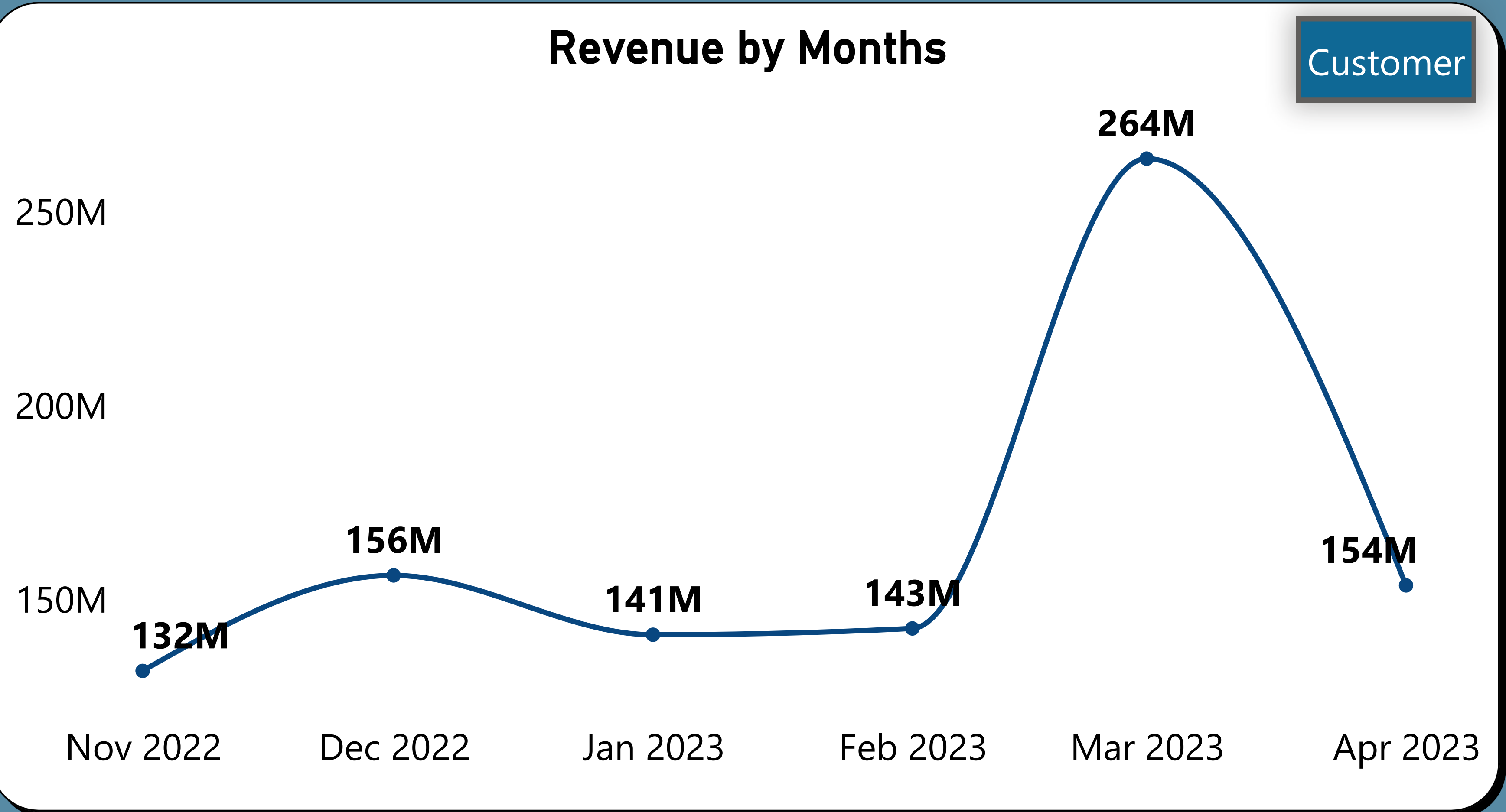
Goal: 65 (+173.85%)

Age Split

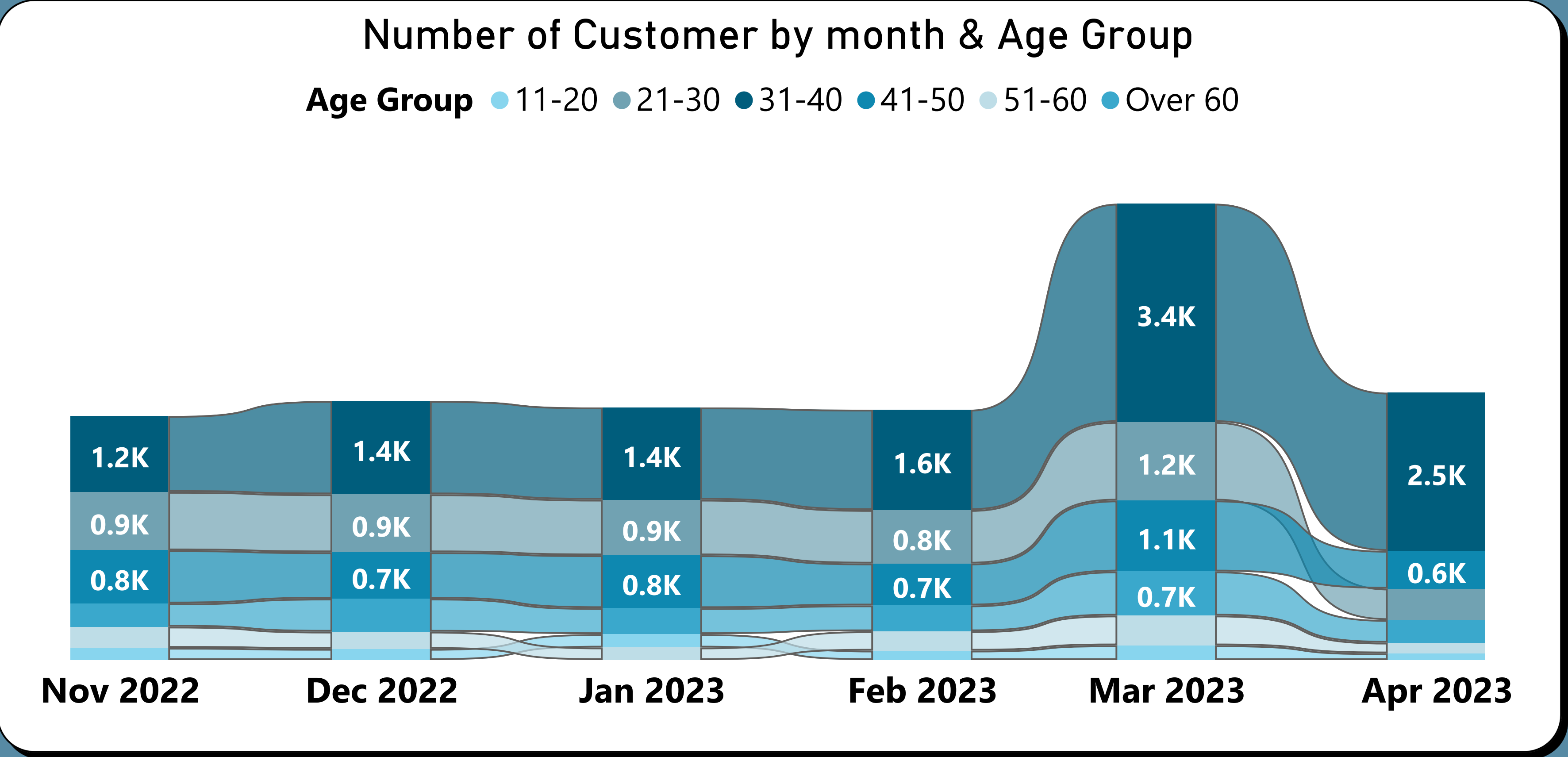
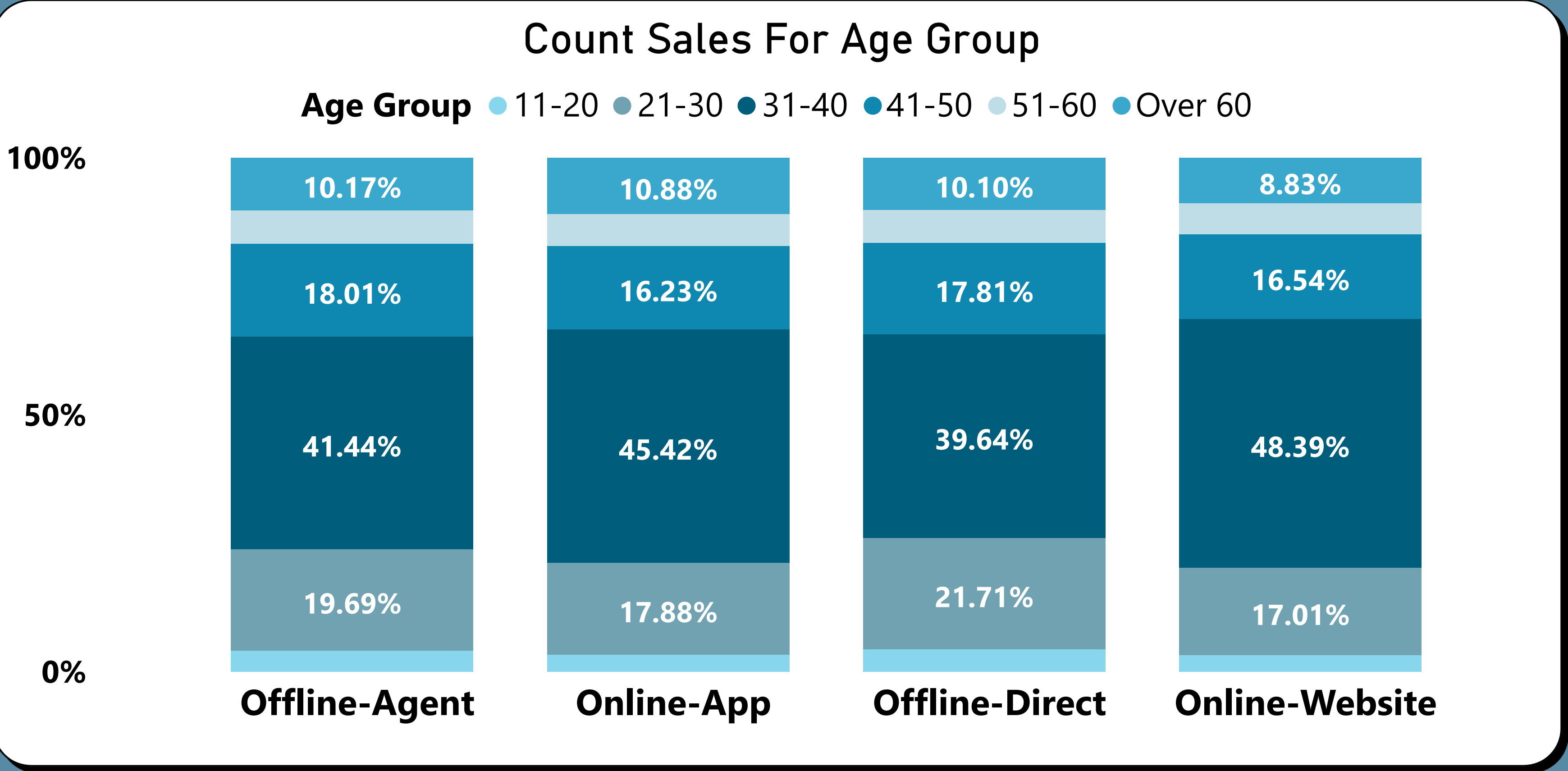
Age Group	NOC	Revenue
11-20	1K	14M
21-30	5K	90M
31-40	11K	356M
41-50	5K	196M
51-60	2K	102M
Over 60	3K	231M
Total	27K	989M

City Split

City	NOC	Revenue
Chennai	3K	106M
Delhi NCR	11K	402M
Hyderabad	4K	161M
Indore	2K	81M
Mumbai	6K	240M
Total	27K	989M

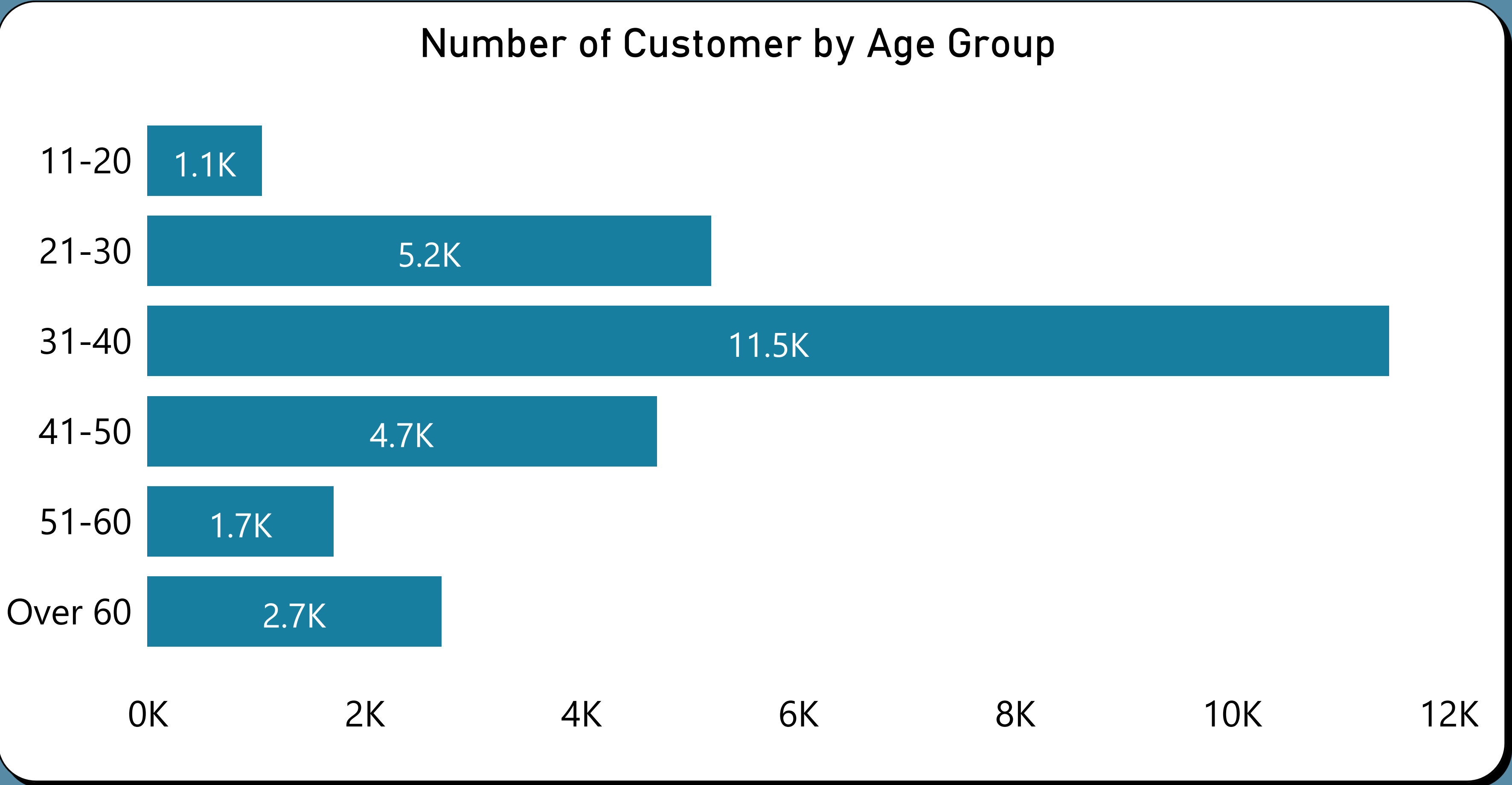


CUSTOMERS SEGMENTATION																								
Age Group	11-20				21-30				31-40				41-50				51-60				Over 60			
city	Revenue		NOC		Revenue		NOC		Revenue		NOC		Revenue		NOC		Revenue		NOC		Revenue		NOC	
Chennai	2M		125		10M		603		37M		1236		22M		531		12M		186		24M		285	
Delhi NCR	6M		419		37M		2117		146M		4741		78M		1899		42M		717		94M		1114	
Hyderabad	2M		173		14M		824		58M		1886		33M		765		15M		258		38M		434	
Indore	1M		74		8M		412		30M		889		15M		374		8M		134		19M		213	
Mumbai	4M		264		22M		1246		85M		2703		48M		1130		25M		423		56M		666	
Total	14M		1055		90M		5202		356M		11455		196M		4699		102M		1718		231M		2712	



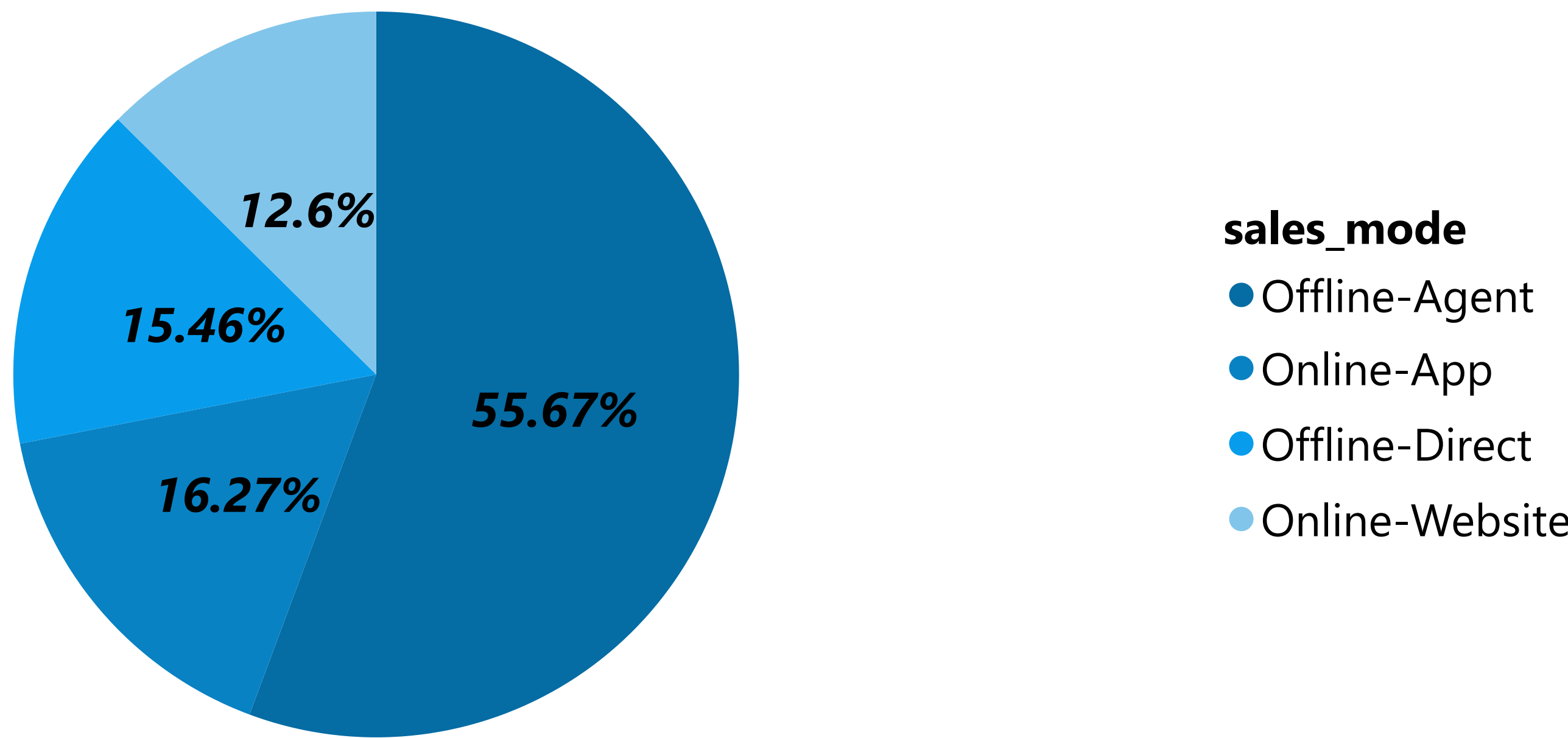
Count Policy For Age Group

policy_id	11-20	21-30	31-40	41-50	51-60	Over 60	Total
POL1048HEL	18	154	659	313	163	361	1668
POL2005HEL	15	118	578	333	248	676	1968
POL9221HEL	38	192	921	511	268	388	2318
POL6093HEL	33	301	1114	633	183	279	2543
POL6303HEL	54	358	1383	772	207	243	3017
POL5319HEL	56	425	1628	755	221	244	3329
POL4331HEL	225	1005	1741	460	122	182	3735
POL3309HEL	131	739	2026	571	165	197	3829
POL4321HEL	485	1910	1405	351	141	142	4434

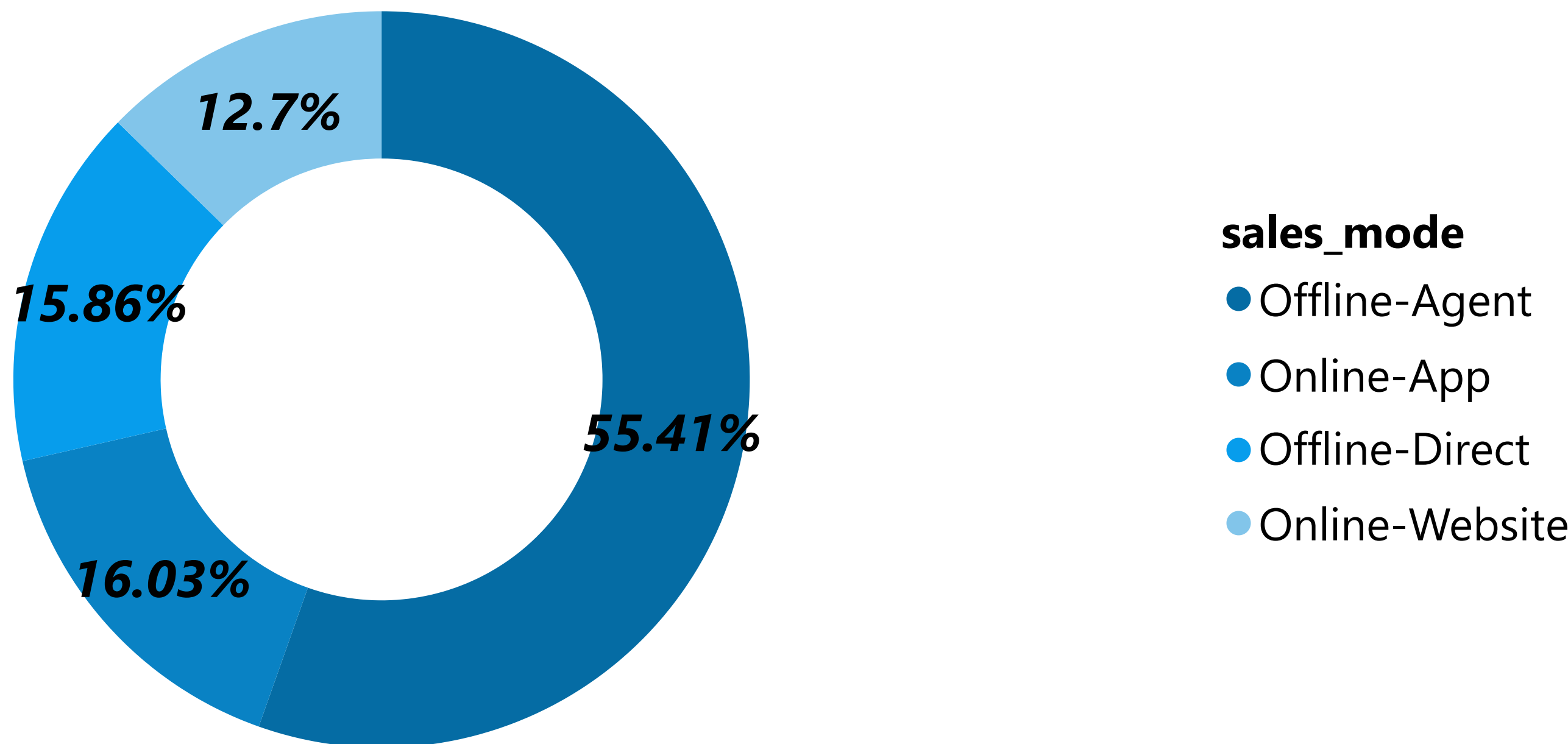




Revenue by sales Mode



Number of customer by sales_mode



Nov 22

Dec 22

Jan 23

Feb 23

Mar 23

Apr 23

Policy ID

All

▼

Age Groups

All

▼

Days

All

▼

Sales Mode

All

▼

Month

All

▼

Count of Age By Month & SalesMode

