

# Mohammad Mohsen

Mohammad33mohsen33@gmail.com/mim26@mail.aub.edu | +9613582268 | [LinkedIn](#)

Beirut, Lebanon

## PROFESSIONAL SUMMARY

*A Mathematics graduate pursuing a master's degree in Business Analytics. A passionate and professional Data Analyst. A continuous learner and developer. Highly skilled in Data science and Business intelligence tools, Intermediate level in Machine learning.*

## EDUCATION

American University of Beirut, Lebanon

August 2021 - Present

**Master's degree in Business Analytics - GPA: 4/4**

**Expected graduation date: 08/09/2022**

American University of Beirut, Lebanon

August 2016 - December 2019

**Bachelor's degree in Pure Mathematics – with distinction**

## EXPERIENCE

Bin Yousef Cargo, Doha, Qatar

November 2020 - July 2021

**Junior Business Development Executive**

- Done B2B and B2C sales.
- Responsible for prospecting, meeting, and closing the deal with the clients.
- Built and maintained relationships with the clients.
- Communicated with agents all over the globe to provide the best services.

Alfardan Automobiles, Doha, Qatar

October 2020 - November 2020

**Intern**

- Trained in three different departments: Ordering and Planning, Marketing & CRM, and Sales.
- Participated in event-planning, digital marketing, and public relations.
- Analyzed data campaigns data for marketing departments
- Analyzed Inventory data for ordering and planning department

MetLife, Beirut, Lebanon

July 2019 - August 2019

**Intern**

- Trained in three different departments: Accounting, Underwriting and Product
- Updated and improved the data base of customer's information on OLAS software
- Assessed customers' applications in the underwriting department according to the guidelines of the company
- Participated in data analysis for product refinement in collaboration with the Product department

## EXTRACURRICULAR ACTIVITIES

Refugee, Beirut, Lebanon

June 2017 - August 2017

**Private Lessons**

- Worked with refugees to improve their skills in Arabic language.

## PROJECTS

**Predictive Machine learning** – This project includes data exploration, preprocessing and feature engineering and modelling: [Link to notebook](#)

**Data Exploration Tool using shiny:** [Link to app](#)

**QlikSense dashboard:** [Link to in app screenshots](#)

**ARM Using R:** [Link to app](#) – [link to dataset](#)

**Recommender system:** ([Link to notebook](#))

**Streamlit app:** ([Link to app](#) – [Link to app manual](#))

## WORKSHOPS AND CERTIFICATIONS

Beirut, Lebanon

- |  |      |
|--|------|
| • Beta Gamma Sigma Society membership  | 2022 |
| • IELTS  | 2020 |
| • First prize winner in the annual “Arabic Speech Competition” for Al Makassed Schools | 2016 |

## SUMMARY SKILLS

**Languages:** Fluent in Arabic and English.

**Computer skills:** Microsoft Office, Outlook, Tableau, Power BI, and QlikSense - Languages: python, R, SQL.

**Soft skills:** Communication, Team building, Public Speaking, Problem Solving, Creative, Time Management