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SAMPLE GARMENTS PVT LTD

		2024	2025	2026	2027	2028	2029	2030
INR (Crores)		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7
Income Statement								
Revenue (Sales)	₹	227,500.00	455,000.00	796,250.00	1,194,375.00	1,612,406.25	2,015,507.81	2,317,833.98
COGS								
Manufacturing	₹	39,000.00	78,000.00	136,500.00	204,750.00	276,412.50	345,515.63	397,342.97
Order Fulfillment	₹	12,500.00	25,000.00	43,750.00	65,625.00	88,593.75	110,742.19	127,353.52
Total COGS		51,500.00	103,000.00	180,250.00	270,375.00	365,006.25	456,257.81	524,696.48
Gross Profit	₹	176,000.00	352,000.00	616,000.00	924,000.00	1,247,400.00	1,559,250.00	1,793,137.50
Gross Profit % Revenue	%	77.36%	77.36%	77.36%	77.36%	77.36%	77.36%	77.36%
Operating Expenses								
Warehouse Rent	₹	23,000.00	23,000.00	23,000.00	30,000.00	30,000.00	30,000.00	30,000.00
Salaries & Payroll	₹	70,000.00	70,000.00	70,000.00	140,000.00	140,000.00	140,000.00	140,000.00
Marketing Cost	₹	30,000.00	30,000.00	30,000.00	40,000.00	40,000.00	45,000.00	45,000.00
Other	₹	8,000.00	8,000.00	8,000.00	8,000.00	8,000.00	8,000.00	8,000.00
Total Operating Expenses	₹	131,000.00	131,000.00	131,000.00	218,000.00	218,000.00	223,000.00	223,000.00
Operating Profit	₹	45,000.00	221,000.00	485,000.00	706,000.00	1,029,400.00	1,336,250.00	1,570,137.50
Operating Profit % Revenue	%	19.78%	48.57%	60.91%	59.11%	63.84%	66.30%	67.74%
Taxes		11,250.00	55,250.00	121,250.00	176,500.00	257,350.00	334,062.50	392,534.38
Profit / (loss)		33,750.00	165,750.00	363,750.00	529,500.00	772,050.00	1,002,187.50	1,177,603.13

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SAMPLE GARMENTS PVT LTD

		2024	2025	2026	2027	2028	2029	2030
INR (Crores)		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7
Income Statement								
Revenue (Sales)	₹	40,500.00	81,000.00	141,750.00	212,625.00	287,043.75	358,804.69	412,625.39
COGS								
Manufacturing	₹	9,000.00	18,000.00	31,500.00	47,250.00	63,787.50	79,734.38	91,694.53
Order Fulfillment	₹	2,500.00	5,000.00	8,750.00	13,125.00	17,718.75	22,148.44	25,470.70
Total COGS		11,500.00	23,000.00	40,250.00	60,375.00	81,506.25	101,882.81	117,165.23
Gross Profit	₹	29,000.00	58,000.00	101,500.00	152,250.00	205,537.50	256,921.88	295,460.16
Gross Profit % Revenue	%	71.60%	71.60%	71.60%	71.60%	71.60%	71.60%	71.60%
Operating Expenses								
Warehouse Rent	₹	23,000.00	23,000.00	23,000.00	30,000.00	30,000.00	30,000.00	30,000.00
Salaries & Payroll	₹	70,000.00	70,000.00	70,000.00	140,000.00	140,000.00	140,000.00	140,000.00
Marketing Cost	₹	30,000.00	30,000.00	30,000.00	40,000.00	40,000.00	45,000.00	45,000.00
Other	₹	8,000.00	8,000.00	8,000.00	8,000.00	8,000.00	8,000.00	8,000.00
Total Operating Expenses	₹	131,000.00	131,000.00	131,000.00	218,000.00	218,000.00	223,000.00	223,000.00
Operating Profit	₹	(102,000.00)	(73,000.00)	(29,500.00)	(65,750.00)	(12,462.50)	33,921.88	72,460.16
Operating Profit % Revenue	%	-251.85%	-90.12%	-20.81%	-30.92%	-4.34%	9.45%	17.56%
Taxes		NA	NA	NA	NA	NA	10,176.56	21,738.05
Profit / (loss)		0.00	0.00	0.00	0.00	0.00	23,745.31	50,722.11

Live Case								
Revenue								
No. of Orders	#	5,000.00	10,000.00	17,500.00	26,250.00	35,437.50	44,296.88	50,941.41
Order Growth rate	%	-	100%	75%	50%	35%	25%	15%
Averagfe Order Value	₹	45.5	45.5	45.5	45.5	45.5	45.5	45.5
COGS (Per Order)								
Manufacturing	₹	7.8	7.8	7.8	7.8	7.8	7.8	7.8
Order Fulfillment	₹	2.5	2.5	2.5	2.5	2.5	2.5	2.5
Operating Expenses								
Warehouse Rent	₹	23,000.00	23,000.00	23,000.00	30,000.00	30,000.00	30,000.00	30,000.00
Salaries & Payroll	₹	70,000.00	70,000.00	70,000.00	140,000.00	140,000.00	140,000.00	140,000.00
Marketing	₹	30,000.00	30,000.00	30,000.00	40,000.00	40,000.00	45,000.00	45,000.00
Other	₹	8,000.00	8,000.00	8,000.00	8,000.00	8,000.00	8,000.00	8,000.00
Taxes	%	25%	25%	25%	25%	25%	25%	25%
Upper Case (Scenario 1)								
Revenue								
No. of Orders	#	5,000.00	10,000.00	17,500.00	26,250.00	35,437.50	44,296.88	50,941.41
Order Growth rate	%	-	100%	75%	50%	35%	25%	15%
Averagfe Order Value	₹	45.5	45.5	45.5	45.5	45.5	45.5	45.5
COGS (Per Order)								
Manufacturing	₹	7.8	7.8	7.8	7.8	7.8	7.8	7.8
Order Fulfillment	₹	2.5	2.5	2.5	2.5	2.5	2.5	2.5
Operating Expenses								
Warehouse Rent	₹	23,000.00	23,000.00	23,000.00	30,000.00	30,000.00	30,000.00	30,000.00
Salaries & Payroll	₹	70,000.00	70,000.00	70,000.00	140,000.00	140,000.00	140,000.00	140,000.00
Marketing	₹	30,000.00	30,000.00	30,000.00	40,000.00	40,000.00	45,000.00	45,000.00
Other	₹	8,000.00	8,000.00	8,000.00	8,000.00	8,000.00	8,000.00	8,000.00
Taxes	%	25%	25%	25%	25%	25%	25%	25%
Lower Case (Scenario 2)								
Revenue								
No. of Orders	#	1,000.00	2,000.00	3,500.00	5,250.00	7,087.50	8,859.38	10,188.28
Order Growth rate	%	-	100%	75%	50%	35%	25%	15%
Averagfe Order Value	₹	40.5	40.5	40.5	40.5	40.5	40.5	40.5
COGS (Per Order)								
Manufacturing	₹	9	9	9	9	9	9	9
Order Fulfillment	₹	2.5	2.5	2.5	2.5	2.5	2.5	2.5
Operating Expenses								
Warehouse Rent	₹	23,000.00	23,000.00	23,000.00	30,000.00	30,000.00	30,000.00	30,000.00
Salaries & Payroll	₹	70,000.00	70,000.00	70,000.00	140,000.00	140,000.00	140,000.00	140,000.00
Marketing	₹	30,000.00	30,000.00	30,000.00	40,000.00	40,000.00	45,000.00	45,000.00
Other	₹	8,000.00	8,000.00	8,000.00	8,000.00	8,000.00	8,000.00	8,000.00
Taxes	%	30%	30%	30%	30%	30%	30%	30%

SCENARIO

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NOTE:

Blue Numbers Represent	Hard Coded
Black Number Represent	Formulas

SCENARIO

2

NOTE:

Blue Numbers Represent	Hard Coded
Black Number Represent	Formulas