Skill Group Definitions

2020 Update

Skill Group	Detailed Skill -Top 10 (by member count)
Accounts Payable	Accounts Payable, Invoicing, Journal Entries, Purchase Orders, Invoice Processing, Billing Process, Expense Reports, Client Billing, Cash Collection, JD Edwards
Active Learning	E-Learning, Self Learning, Distance Learning, Learning Management Systems, Passionate about work, Active Learning, Blended Learning, Moodle, Learning Management, Needs Analysis
Administrative Assistance	Data Entry, Office Administration, Administration, Administrative Assistance, Phone Etiquette, Typing, Receptionist Duties, Process Scheduler, Clerical Skills, Filing
Advertising	Advertising, Online Advertising, Digital Media, Email Marketing, Google Analytics, Brand Development, Brand Management, Google Ads, Search Engine Marketing (SEM), Content Marketing
Aerospace Engineering	CATIA, ANSYS, Commercial Aviation, Aeronautics, Avionics, Airworthiness, Aerospace Engineering, Helicopters, Computer-Aided Engineering (CAE), Aerodynamics
Affiliate Marketing	Affiliate Marketing, Influencer Marketing, Relationship Marketing, HubSpot, Small Business Marketing, Enterprise Marketing, Network Marketing, Marketing Communications Planning, E-commerce Optimization, Consumer Marketing
Agricultural Production	Agribusiness, Animal Husbandry, Sustainable Agriculture, Animal Nutrition, Animal Care, Farms, Organic Farming, Animal Handling, Irrigation, Crop Protection
Agronomy	Agronomy, Soil Sampling, Plant Breeding, Soil Science, Hydrologic Modeling, Plant Biology, Soil Fertility, Seed Production, Plant Propagation, Aquaponics
Air Force	Aerospace, Intelligence Analysis, Intelligence, Air Force, Military Aviation, Flight Training, Radar, UAV, Drone Piloting, Electronic Warfare
Air Traffic Control	Airport Management, Schedule Control, Air Traffic Control, International Flight Operations, Airspace Management, ADS-B
Aircraft Management	Aircraft Maintenance, Aircraft Systems, B737, A320, Helicopter Operations, Aircraft Management, Equipment Management, Fuel Management, Aircraft Leasing, Aviation Electronics
Airlines	Airlines, Airports, Flight Safety, Civil Aviation, Piloting, Flight Planning, Aviation Security, Air Charter, IATA, Scheduling Management
Alcoholic Beverages	Bartending, Alcoholic Beverages, Responsible Service of Alcohol, Wine Sales, Champagne, Nightclub
Analytical Reasoning	Critical Thinking, Technical Analysis, Independent Thinking, Analitical, Numeracy, Analytical Reasoning, Logical Approach, Reasoning Skills, Systems Thinking, Information Analysis
Anesthesiology	Anesthesiology, Mechanical Ventilation, Intubation, General Anesthesia, Regional Anesthesia, Conscious Sedation, Sedation, U.S. Federal Communications Commission (FCC), Intraoperative Monitoring
Animation	After Effects, Autodesk 3ds Max, 3D Modeling, Animation, Maya, Motion Graphics, 3D, Rendering, V-Ray, Storyboarding
Anthropology	Archaeology, Anthropology, Cultural Anthropology, Cultural Studies, Archaeological Survey, European Studies, Cultural Resource Management, Social Anthropology, Historical Archaeology, Latin American Studies
Apparel	Fashion, Apparel, Styling, Fashion Design, Textiles, Sewing, Fashion Illustration, Fashion Styling, Jewelry, Trend Forecasting
Architecture	AutoCAD, Computer-Aided Design (CAD), SketchUp, Revit, Architecture, Architectural Design, Design Research, Sustainable Design, AutoCAD Architecture, Building Information Modeling (BIM)
Army	Military Operations, U.S. Department of Defense, Defense, Military Training, Army, Force Protection, Weapons Handling, Veterans, Counterterrorism, Tactics
Art History	Contemporary Art, Art History, Art Education, Museums, Curating, Cultural Heritage, Gallery Administration, Historical Research, Museum Collections, Museum Education

Artificial Intelligence (AI)	Machine Learning, Artificial Intelligence (AI), Data Structures, Deep Learning, Image Processing, Computer Vision, Natural Language Processing (NLP), TensorFlow, Pandas (Software), OpenCV
Arts & Crafts	Crafts, Jewelry Design, Printmaking, Arts & Crafts, Embroidery, Floral Design, Watches, Yarn, Fashion Jewelry, Crochet
Auditing	Auditing, Internal Controls, Internal Audit, International Financial Reporting Standards (IFRS), Financial Audits, External Audit, Generally Accepted Accounting Principles (GAAP), Sarbanes-Oxley Act, Assurance, Consolidation
Automotive	Automotive, Automotive Engineering, Automotive Aftermarket, Automotive Sales, Aftersales, Dealer Management, Powertrain, Motors, Automotive Electronics, Automotive Parts
Biomedical Engineering	Medical Devices, Biomedical Engineering, Electronic Data Capture (EDC), Medical Technology, Biomaterials, Biomedical Sciences, Medical Equipment, ISO 14971, Medical Device R&D, Biomedical Devices
Bookkeeping	Accounts Receivable (AR), QuickBooks, Bookkeeping, General Ledger, Bank Reconciliation, Accounts Payable & Receivable, Goods and Services Tax (GST), MYOB, Xero, Record Keeping
Botany	Botany, Plant Physiology, Habitat Restoration, Plant Ecology, Plant Genetics, Ethnobotany
Business Management	Management, Strategic Planning, Strategy, Change Management, Business Planning, Business Process Improvement, Vendor Management, Business Process, Outsourcing, Small Business
Capital Markets	Risk Management, Portfolio Management, Financial Modeling, Due Diligence, Financial Risk, Capital Markets, Valuation, Financial Markets, Equities, Trading
Cardiology	Cardiology, Vascular, Interventional Cardiology, Cardiovascular Disease, Echocardiography, Catheters, Vascular Surgery, Hypertension, Cardiac Surgery, Heart Failure
Carpentry	Carpentry, Woodworking, Cabinetry, Wood, Roofers, Finish Carpentry, Millwork, Joinery, Kitchen Cabinets, Tiling
Chemical Processing	Chemical Engineering, Coatings, Aspen HYSYS, Process Design, Laboratory Equipment, Laboratory Safety, Laboratory Techniques, Fragrance, Paper Industry, Chemical Industry
Childcare	Working With Children, Childcare, Child Development, Early Childhood Development, Early Intervention, Safeguarding Children, Babysitting, Early Childhood Literacy, Safeguarding, Preschool
Commercial Banking	Financial Services, Credit, Retail Banking, Business Relationship Management, Loans, Credit Analysis, Credit Risk, Commercial Banking, Mortgage Lending, Credit Cards
Commercial Photography	Digital Photography, Event Photography, Commercial Photography, Wedding Photography, Fashion Photography, Studio Photography, Product Photography, Photo Retouching, Studio Lighting, Food Photography
Communication	Public Speaking, Communication, Presentation Skills, Interpersonal Communication, Presentations, Oral Communication, Client-focused, Professional Communication, Professional Phone Skills, Presenter
Communication Disorders	Therapeutic Listening, Speech, Speech Therapy, Traumatic Brain Injury, Language Disorders, Articulation, Dysphagia, Audiology, Assistive Technology, Hearing Aids
Compensation & Benefits	Employee Benefits Design, Benefits Administration, PeopleSoft, Compensation & Benefits, Deferred Compensation, Compensation, Benchmarking, Human Capital Management, Employee Recognition, Salary
Competitive Strategies	Thought Leadership, Market Intelligence, Competitive Intelligence, Strategic Initiatives, Pricing Analysis, SWOT analysis, Positioning, Strategy Execution, Global Strategy, Strategic Roadmaps
Composites	Composites, Carbon, Aircraft Structures, Prestressed Concrete, Polymer Composites, Fibre, Mould Design, Carbon Fiber, Fiberglass, Composite Applications
Computer Graphics	Computer Graphics, AutoCAD Mechanical, GIMP, Qt, Engineering Drawings, OpenGL, Digital Image Processing, Visualization, 2D graphics, Scalable Vector Graphics (SVG)
Computer Hardware	Computer Hardware, Ansible, Microcontrollers, PLC Programming, Printed Circuit Board (PCB) Design, VHDL, Verilog, Field-Programmable Gate Arrays (FPGA), Embedded C, Integrated Circuits (IC)
Computer Networking	Networking, Windows Server, Network Administration, Servers, Voice over IP (VoIP), Cisco Systems Products, Internet Protocol Suite (TCP/IP), Internet Protocol (IP), Virtual Private Network (VPN), Computer Networking

Conceptual Art	Mixed Media, Artistry, Conceptual Art, Artistic Vision, Artistic Eye, Installation Design, Bodypaint, Art Consulting, Mosaics, Background Art
Constitutional Law	Constitutional Law, Medical Law, Election Law, Discrimination Law, Supreme Court, First Amendment, Voting Rights
Construction	Construction Management, Commissioning, Contractors, Construction Safety, Concrete, EPC,
Engineering	Value Engineering, HVAC, Construction Drawings, Primavera P6
Contract Law	Civil Litigation, Contract Law, Contractual Agreements, Civil Law, Vendor Contracts, Company Law, Contract Writing, Breach Of Contract, Business Transactions, Relativity
Cooking	Cooking, Culinary Skills, Food Preparation, Baking, Pastry, Dairy Products, Bakery, Cake Decorating, Italian Cuisine, Cakes
Corporate	Strategic Communications, Corporate Communications, Media Relations, Press Releases,
Communications	Internal Communications, Newsletters, Social Media Communications, Corporate Social
	Responsibility, Community Management, Crisis Communications Cosmetics, Beauty Industry, Makeup Artistry, Skin Care, Cosmetology, Hair Care, Hair Styling,
Cosmetology	Hair Cutting, Spa, Personal Care
Constitution Chillis	Creativity Skills, Creative Arts, Creative Content Creation, Creative Work, Creative Content
Creativity Skills	Production, Creative Conception, Artistic Abilities, Creative Visualization, Creative Campaign Development, Creative Skills
6	Criminal Law, Anti Money Laundering, Criminal Defense, Business Litigation, Conveyancing,
Criminal Law	Expert Witness, Forensic Accounting, Crime Scene Investigations, Public Liability, IT Law
Customer	Customer Satisfaction, Customer Experience, Customer Retention, Customer Support,
Experience	Relationship Building, Customer Engagement, Complaint Management, Customer Contact,
-	Client Rapport, Customer Loyalty
Customer Service	Customer Service Management, CRM Integration, BMC Remedy Ticketing System, IVR, Ticketing Systems, Customer Product Training, NICE Call Recording, Call Monitoring, Global
Systems	Customer Service, Customer Service Systems
Code a mana a constituir	Security, Network Security, Cybersecurity, Information Security, Firewalls, Information
Cybersecurity	Assurance, Information Security Management, Penetration Testing, IT Audit, Data Privacy
Dance	Dance, Choreography, Contemporary Dance, Dance Education, Ballet, Dance Instruction, Modern Dance, Hip-Hop Dance, Classical Ballet, Tap Dance
Data Science	Data Analysis, SQL, Analytics, Statistics, R, IBM SPSS, PL/SQL, Tableau, Statistical Data Analysis, Big Data
Data Storage	MySQL, Microsoft SQL Server, Databases, Cloud Computing, Oracle Database, Amazon Web
Technologies	Services (AWS), MongoDB, Data Center, Visio, PostgreSQL
Data-driven	Business Decision Making, Decision Support, Ethical Decision Making, Data-driven Decision
Decision Making	Making, Decision Analysis, Data Driven Testing, Decisiveness, Decision Modeling
Debt Collection	Debt Collection, Credit Control, Debt Management, Debt Restructuring, Debt Settlement,
	Factoring, Debtors, Skip Tracing, Debt Consolidation, Liquidation Freight, Third-Party Logistics (3PL), Freight Forwarding, Air Freight, Global Delivery, Import
Delivery Operations	Logistics, Logistic Support, Freight Transportation, Direct Store Delivery, Logistics Analysis
Dentistry	Dentistry, Cosmetic Dentistry, Restorative Dentistry, Dental Care, Oral Surgery, Dental
,	Assisting, Endodontics, Periodontics, Teeth Whitening, Prosthodontics Dermatology, Plastic Surgery, Botox Cosmetic, Dermal Fillers, Acne, Fillers, Skin Cancer, Laser
Dermatology	Surgery, Juvederm, Liposuction
Development Tools	Java, Python (Programming Language), C++, Linux, C (Programming Language), C#, Git, Jira, Unix, .NET Framework
Digital Literacy	Microsoft Office, Microsoft Excel, Microsoft Word, Microsoft PowerPoint, Microsoft Outlook, Microsoft Access, Computer Literacy, Office 365, Mac, Spreadsheets
Digital Marketing	Social Media Marketing, Digital Marketing, Online Marketing, Search Engine Optimization (SEO), E-commerce, Digital Strategy, Trade Marketing, Pay Per Click (PPC), Mobile Marketing,
	Brand Awareness
	Software Documentation, Technical Writing, Documentation, Confluence, Technical
Documentation	Documentation, Technical Communication, Note Taking, Manuals, Process Flow
	Documentation, Transcribing

Drilling Engineering	Project Engineering, Pipelines, Upstream, Offshore Drilling, Drilling, Oilfield, Completion,
Drilling Engineering	Quality, Health, Safety, and Environment (QHSE), HAZOP Study, Offshore Operations
Earth Science	Geographic Information Systems (GIS), ArcGIS Products, Geology, Global Positioning System (GPS), Quantum GIS, Remote Sensing, Geological Mapping, Earth Science, Cartography, Spatial Analysis
Economics	Economics, Stata, Econometrics, Quantitative Analytics, Macroeconomics, EViews, Economic Research, Microeconomics, International Economics, Energy Markets
Editing	Editing, Proofreading, Copy Editing, Text Editing, English Grammar, Fact-checking, Punctuation, Web Editing, Editorial Process, Script Editing
Educational Administration	Educational Leadership, Student Affairs, Diversity & Inclusion, Student Development, Academic Advising, Technology Integration, Admissions, Educational Consulting, Student Recruiting, Curriculum Mapping
Educational Research	Educational Workshops, Educational Research, Evidence-Based Practice (EBP), ADDIE, Action Learning, Educational Management, Action Research
Electronic Control Systems	Programmable Logic Controller (PLC), Control Systems Design, Distributed Control System (DCS), Building Automation, PLC Siemens, Building Management Systems, Variable Frequency Drives, Office Managers, PLC Ladder Logic, Allen-Bradley
Electronics	Electronics, Electrical Wiring, Embedded Systems, Arduino, Semiconductors, Web Services API, Sensors, Raspberry Pi, Consumer Electronics, Desktop Computers
Emergency Medicine	First Aid, Emergency Medicine, Emergency Services, First Aid Training, Adult CPR, EMT, Paramedic, Emergency Planning, TNCC, Ambulance
Employee Learning & Development	Training, Leadership Development, Employee Training, Staff Development, Training & Development, Instructional Design, Training Delivery, People Development, Executive Coaching, Performance Improvement
Enterprise Software	SAP Products, SAP ERP, Software as a Service (SaaS), Enterprise Software, Microsoft Azure, Enterprise Architecture, SAP Implementation, Microsoft Dynamics CRM, Microsoft Dynamics NAV, Magento
Entrepreneurship	Entrepreneurship, Start-ups, Social Entrepreneurship, Lean Startup, Resiliency, Growth Hacking, Successful Business Owner, Start-up Ventures, Early-stage Startups, Getting Things Done (GTD) Method
Environmental Consulting	Sustainability, Environmental Awareness, Environmental Management Systems, Environmental Compliance, Environmental Consulting, Hazardous Materials, Hazardous Waste Management, OHSAS 18001, Incident Investigation, Remediation
Environmental Engineering	Water Treatment, Waste Management, Environmental Engineering, Stormwater Management, Waste, Traffic Management, Municipalities, Erosion Control, Waste Water Treatment Plants, Filtration
Environmental Science	Life Sciences, Renewable Energy, Sustainable Development, Environmental Science, ISO 14001, Environmental Impact Assessment, Field Work, Ecology, Environmental Policy, Climate Change
Event Planning	Event Planning, Event Management, Corporate Events, Live Events, Event Production, Meeting Planning, Special Events, Festivals, Weddings, Marketing Event Planning
Evolutionary Biology	Microbiology, Wildlife Biology, Bacteriology, Evolutionary Biology, Gram Staining, Systems Biology, Molecular Microbiology, Developmental Biology, Evolution, Synthetic Biology
Family Law	Family Law, Wills, Preparation of Wills, Guardianship, Divorce Law, Probate Law, Family Mediation, Juvenile Law, Disability Rights, Elder Law
Family Medicine	Cardiopulmonary Resuscitation (CPR), Medical Education, Home Care, Internal Medicine, Medical-Surgical, Immunology, Diabetes, Pain Management, Neuroscience, Aesthetics
FinTech	Blockchain, FinTech, Cryptocurrency, Bitcoin, Financial Technology, Ethereum, Solidity, Cryptocurrency Trading, Hyperledger, Bitcoin Mining
Financial Accounting	Financial Analysis, Financial Reporting, Financial Accounting, Corporate Finance, Financial Statements, U.S. Generally Accepted Accounting Principles (GAAP), Balance Sheet, Taxations, Target Costing, Consolidated Financial Statements
Fishing	Fishing, Hunting, Fly Fishing, Commercial Fishing
Flexible Approach	Easily Adaptable, Adaptation, Flexible Schedule, Can Do Approach, Independence, Agility, Pressure Handling, Flexible Approach, Positive Work Environment, Performance Motivation

Fluid Mechanics	Computational Fluid Dynamics (CFD), Fluid Mechanics, Fluid Dynamics, Steam Boilers, Star- CCM+, OpenFOAM, Molecular Dynamics, Fluids, Combustion, CFX
Food Manufacturing	Food Safety, Food Industry, Food Processing, Food Science, Food Technology, Food Manufacturing, Food Microbiology, Food Packaging, Food Safety Management System, Frozen Food
Food Service Operations	Restaurant Management, Catering, Hazard Analysis and Critical Control Points (HACCP), Menu Development, Pre-opening, Banquet Operations, MICROS, Fine Dining, Wine, Food Quality
Foreign Languages	English, Spanish, French, Dutch, German, Portuguese, Foreign Languages, English as a Second Language (ESL), Italian, Business English
Forestry	Forestry, Trees, Forest Management, Timber, Sustainable Forest Management, Tree Climbing, Chainsaw, Renewable Resources, Certified Arborist, Forest Products
Game Development	Unity, Video Games, Game Development, Game Design, Online Gaming, Gaming, Mobile Games, Unreal Engine 4, Gaming Industry, Perforce
Gastroenterology	Gastroenterology, Osteoporosis, Digestive Disorders, Hepatology, Gastrointestinal Disorders, Gastrointestinal Surgery
General Surgery	Surgery, Operating Room, General Surgery, Aseptic Technique, Working with Surgeons, Surgical Instruments, Sterilization, Disposables, Endoscopy, Laparoscopic Surgery
Genetic Engineering	Molecular Biology, Polymerase Chain Reaction (PCR), Genetics, Real-Time Polymerase Chain Reaction (qPCR), Molecular Cloning, Gel Electrophoresis, DNA Extraction, Genomics, Protein Expression, DNA
Geotechnical Engineering	Highways, Geotechnical Engineering, Transportation Engineering, Excavation, Traffic Engineering, Road Construction, Tunnels, Seismic Design, Engineering Geology, Highway Design
Graphic Design	Adobe Photoshop, Adobe Illustrator, Graphic Design, Adobe InDesign, Adobe Creative Suite, Web Design, Art Direction, Logo Design, Illustration, Design
Ground Transportation	Shipping, Forklift Operation, Road, Fleet Management, Rail Transport, Trucking, Shipping & Receiving, Dispatching, Truck Driving, LTL Shipping
Growth Strategies	Mergers & Acquisitions (M&A), Strategic Partnerships, Customer Acquisition, Restructuring, International Business Development, Corporate Development, Acquisitions, Financial Structuring, Growth Strategies, New Business Opportunities
Healthcare Management	Hospitals, Healthcare Management, Electronic Medical Record (EMR), Healthcare Information Technology (HIT), U.S. Health Insurance Portability and Accountability Act (HIPAA), Medical Terminology, Managed Care, Medicare, Epic Systems, Medical Records
Higher Education	Higher Education, Curriculum Development, Educational Technology, Teacher Training, University Teaching, Adult Education, Intercultural Communication, Academic Writing, Online Research, Student Engagement
History	History, American History, World History, Military History, Genealogy, European History, Handel, Ancient History, Oral History, Social Change
Hospitality Industry	Hotel Management, Front Office, Rooms Division, Property Management Systems, Guest Service Management, Housekeeping, Reservations, Opening Hotels, HORECA, Concierge Services
Human Computer Interaction	Bootstrap, User Experience (UX), User Interface Design, User Experience Design (UED), TypeScript, Interaction Design, Wireframing, Usability Testing, User-centered Design, Sketch App
Human Resources (HR)	Human Resources (HR), Performance Management, Organizational Development, Employee Relations, Talent Management, Employee Engagement, Personnel Management, Onboarding, HR Consulting, HR Policies
Industrial Design	Design Thinking, Sketching, Concept Development, Rapid Prototyping, Industrial Design, Design Engineering, Axure RP, Ergonomics, Design Strategy, Keyshot
Information Management	SharePoint, Content Management, Content Management Systems (CMS), Document Management, Information Management, Knowledge Management, Records Management, Digitization, Laboratory Information Management System (LIMS), Archives
Inorganic Chemistry	Inorganic Chemistry, Titration, Precious Metals, Heterogeneous Catalysis, Inorganic Synthesis, Formulation Chemistry, Instrumental Analysis, NIR Spectroscopy, Cyclic Voltammetry, Quantum Chemistry

	Account Management, Direct Sales, Sales Process, Solution Selling, International Sales, Cold
Inside Sales	Calling, Sales Effectiveness, Consultative Selling, Sales Prospecting, Sales Strategy
Instrumentation	Instrumentation, Calibration, Data Acquisition, Industrial Control, Measurements, Pre-
	commissioning, PVSyst, Lightning, Field Instruments, Electronic Instrumentation
Insurance	Insurance, General Insurance, Underwriting, Health Insurance, Property & Casualty Insurance,
ilisulative	Life Insurance, Commercial Insurance, Claims Management, Liability, Professional Liability
Intellectual Property	Intellectual Property, Licensing, Patent Law, Trademarks, Patent Litigation, Patent
	Prosecution, Trade Secrets, Patent Preparation, Trademark Infringement, Patentability
Interior Design	Interior Design, Space Planning, Interior Architecture, Furniture, Building Materials, Lighting Design, Refurbishments, Furnishings, Decoration, Flooring
	International Business, International Trade, International Law, Export, Human Rights,
International Law	European Union, Immigration Law, Cross-border Transactions, International Arbitration,
	International Negotiations
Inventory	Inventory Management, Enterprise Resource Planning (ERP), Inventory Control, Warehouse
<u> </u>	Operations, Warehouse Management Systems, Materials Management, Supply Chain
Management	Optimization, Stock Management, Order Management, ERP Software
Incorporate Parallina	Investments, Financial Planning, Asset Management, Investment Banking, Wealth
Investment Banking	Management, Mutual Funds, Retirement Planning, Financial Advisory, Back Office Operations,
	Hedge Funds Investor Relations, U.S. SEC Filings, Capital Raising, Company Valuation, SEC Financial
Investor Relations	Reporting, Board of Directors Reporting, U.S. Securities and Exchange Commission (SEC),
Threstor Relations	XBRL, Investor Reporting, Investor Presentations
Journalism	Journalism, News Writing, Magazines, Reporting, Online Journalism, Newspapers, Feature
Journalism	Writing, Broadcast Journalism, Digital Publishing, AP Stylebook
	Lesson Planning, Classroom Management, Special Education, Elementary Education,
K-12 Education	Differentiated Instruction, Literacy, K-12 Education, Early Childhood Education, Pedagogy,
	Secondary Education
Kinesiology	Exercise Physiology, Kinesiology, Biomechanics, Bodybuilding, Low Back Pain, Group Exercise, Electromyography (EMG), Weight Gain
Lalaananal	Labor and Employment Law, Employment Contracts, Equal Employment Opportunity (EEO),
Labor and	Employment Law Compliance, Social Security Law, I-9 Compliance, ADA Compliance,
Employment Law	Employee Grievance, Labour Issues, Employment Litigation
Land Surveying	Land Surveying, Laser Scanning, Subdivisions, Trimble, Leica, Legal Descriptions, Cadastral
Land Surveying	Surveying, Topcon, Leveling, RTK
Landscape	Landscaping, Landscape Design, Horticulture, Gardening, Landscape Architecture, Landscape
Architecture	Maintenance, Garden Design, Plant Identification, Lawn Care, Tree Planting
Law	Legal Research, Legal Writing, Litigation, Corporate Governance, Corporate Law, Legal Advice,
Law	Legal Assistance, Commercial Litigation, Mediation, Regulatory Compliance
	Leadership, Team Leadership, Team Building, Team Management, Cross-functional Team
Leadership	Leadership, Organizational Leadership, Strategic Thinking, Strategic Leadership, Self-
	confidence, Technical Leadership Legislation, Legislative Relations, Policy Development, Regulations, Lobbying, State
Legislation	Government, Legislative Research, Data Protection Act, Legislative Affairs, Government
Legisiation	Administration
Library Calary	Library Services, Cataloging, Library Science, Information Literacy, Collection Development,
Library Science	Library Management, Library Research, Library Instruction, Metadata, Archival Research
Linguistics	Linguistics, Grammar, Terminology, Applied Linguistics, Financial Translation, Phonetics,
Linguistics	Pragmatics, Discourse Analysis, Voice & Accent, Second Language Acquisition
Literature	Literature, Poetry, English Literature, Book Reviews, Short Stories, Novels, Essays, Literary
	Criticism, Narrative, Manuscript Development SOLIDWORKS, Autodesk Inventor, Welding, Metal Fabrication, Machining, CAD/CAM,
Machining	Geometric Dimensioning & Tolerancing, CNC Programming, Computer Numerical Control
	(CNC), Machine Tools
Maintenance &	Maintenance & Repair, Preventive Maintenance, Maintenance Management, Maintenance,
	Mechanics, Electrical Troubleshooting, Hydraulics, Heavy Equipment, Blueprint Reading, Plant
Repair	Maintenance

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Budgeting, Account Reconciliation, Managerial Finance, P&L Management, Cash Flow, Cash Management, Management Accounting, Cost Accounting, Variance Analysis, Pivot Tables
Business Analysis, Business Intelligence (BI), Management Consulting, Market Analysis, Strategic Consulting, Business Process Mapping, IT Consulting, Business Modeling, Gap Analysis, Start-up Consulting
Operations Management, Continuous Improvement, Lean Manufacturing, 5S, Six Sigma, Inspection, Quality Management, Quality Control, Process Engineering, Kaizen
Maritime Operations, Navigation, Ports, Container Shipping, Ocean Transportation, ISM Code, Sailing, Forwarding, Dynamic Positioning, Boat
Materials, Materials Science, Characterization, Design of Experiments (DOE), Spectroscopy, Polymers, Metallurgy, Metrology, Scanning Electron Microscopy (SEM), Raw Materials
Mathematics, Mathematical Modeling, Mathematica, Numerical Analysis, Fortran, Applied Mathematics, Operations Research, Calculus, Numerical Simulation, Monte Carlo Simulation
Medicine, Histology, Virology, Pulmonology, Urinalysis, Nephrology, Autoclave, Vaccinations, Prosthetics, Key Opinion Leaders
Mining, Minerals, Gold, Mineral Processing, Coal, Iron Ore, Base Metals, Mining Engineering, Underground Mining, QAQC
Android Development, Android, Mobile Applications, Android Studio, Mobile Application Development, Android SDK, Firebase, Kotlin, iPhone, Mobile Device Management
Music, Music Production, Singing, Music Industry, Audio Recording, Music Composition, Sound, Music Education, Audio Editing, Audio Engineering
Nanotechnology, Molecular Modeling, Biosensors, Carbon Nanotubes, Interferometry, Nanomedicine, Nanostructures, Mechanical Properties, Nanoelectronics
National Security, Homeland Security, Government Relations, Counterinsurgency, Interagency Coordination, Coalitions, Government Liaison, SCI Clearance, Federal Government Relations, Communications Security
Marine Engineering, Shipbuilding, Yachting, Naval Architecture, Marine Industry, Shipyards, Maxsurf, Marine Propulsion, Boat Building, Tribon M3
Command, Maritime, Navy, Marine Operations, Maritime Security, Ship Management, Vessels, Seamanship, Vessel Operations, Diving
Negotiation, Contract Negotiation, Conflict Resolution, Cooperation, Strategic Negotiations, Priority Management, Verbal De-escalation, Conflict, Union Relations, Conflict Analysis
Neurology, Neurosurgery, Stroke Rehabilitation, Neurological Disorders, Spinal Cord Injury, Brain Injury, Central Nervous System, CNS disorders, Movement Disorders, Neurologists
Nonprofit Organizations, Community Outreach, Fundraising, Program Development, Grant Writing, Community Development, Accountability, Community Engagement, Group Work, Non-profit Volunteering
Nuclear, Nuclear Engineering, Radiography, Nuclear Power Plants, Nuclear Safety, Reactor, Digital X-ray, UV, Nuclear Energy, Decommissioning
Radiation Safety, Radiation, Nuclear Physics, Radiation Detectors, Radioactive Materials, Health Physics, Radiation Effects, Reactor Physics, Linear Accelerators, Nuclear Proliferation
Patient Safety, Nursing, Basic Life Support (BLS), Inpatient Care, Critical Care Nursing, Advanced Cardiac Life Support (ACLS), Patient Education, Acute Care, Working with Physicians, Patient Advocacy
Women's Health, Obstetrics and Gynecology, Obstetrics, Gynecology, Pregnancy, Midwifery, Fertility, Infertility, Prenatal Care, Maternity
Scuba Diving, Oceanography, Marine Survey, Marine Conservation, Climate, Underwater, Climatology, Physical Oceanography, Biogeochemistry
Petroleum, Oil & Gas, Gas, Onshore Operations, Petrochemical, Oil & Gas Industry, Piping, Refinery Operations, Natural Gas, Piping and Instrumentation Drawing (P&ID)
Oncology, Cancer, Cancer Research, Chemotherapy, Oncology Clinical Research, Breast Cancer, Cancer Immunotherapy, Pediatric Hematology/Oncology, Cancer Screening, Tumor Immunology

Operational Planning, KPI Reports, Demand Planning, Operational Efficiency, Performance Reporting, Process Efficiency, Inventory Planning, Arena Simulation Software, Operational Support, Metrics Reporting
Ophthalmology, Optometry, Contact Lenses, Eyewear, Glaucoma, Eye Exams, Lenses, Ocular Disease, Opticians, Dry Eye
Learning Disabilities, Listen, Educational Assessment, Oral Comprehension, Assistive Listening Devices
Biochemistry, High-Performance Liquid Chromatography (HPLC), Analytical Chemistry, Good Laboratory Practice (GLP), Organic Chemistry, ELISA, Chromatography, UV/Vis Spectroscopy, Protein Purification, Gas Chromatography
Orthopedic Surgery, Chronic Pain, Spine, Musculoskeletal Physiotherapy, Neck Pain, Outpatient Orthopedics, Podiatry, Neurological Rehabilitation, Orthotics, Knee
Partner Relationship Management, Partnerships, Business Alliances, Startup Development, Relationship Development, Strategic Alliances, Business Relationship Building, Partner Development, Channel Account Management, Channel Relationship Management
Flow Cytometry, Laboratory Medicine, Toxicology, Pathology, Blood Bank, Biomarkers, Clinical Microbiology, Cancer Biology, Medical Microbiology, Serology
Payroll, Payroll Processing, ADP Payroll, Payroll Administration, Payroll Taxes, Time & Attendance, Payroll Services, Kronos, Payroll Management, Kronos Timekeeping
Pediatrics, Pediatric CPR, Neonatal Intensive Care, Neonatal Nursing, Neonatology, Adolescent Health, Pediatric Surgery, Child Health
Supervisory Skills, People Management, Team Motivation, Team Spirit, Team Coordination, Conflict Management, Staff Training, Team Organisation, General Management, Team Development
Coaching, Mentoring, Personal Development, Personal Training, Motivational Speaking, Career Counseling, Coaching & Mentoring, Life Skills, Life Coaching, Business Coaching
Persuasion, Persistence, Convincing People, Influence Others, Pitching Ideas, Persuasive Speaker, Persuasive Presentations, Make Things Happen, Argumentation, Persuader
Biotechnology, Good Manufacturing Practice (GMP), Standard Operating Procedure (SOP), U.S. Food and Drug Administration (FDA), Good Clinical Practice (GCP), Clinical Development, Technology Transfer, CRO Management, Change Control, Drug Development
Clinical Research, Pharmaceutics, Clinical Trials, Pharmaceutical Sales, Pharmacy, Pharmacology, Market Access, Pharmacovigilance, Community Pharmacy, Medication Therapy Management (MTM)
Photography, Adobe Lightroom, Image Editing, Portrait Photography, Lighting, Camera, Fine Art Photography, Photo Shoots, Photojournalism, Travel Photography
Rehabilitation, Fitness Training, Physical Therapy, Sports Injuries, Injury Prevention, Sports Medicine, Manual Therapy, Strength & Conditioning, Weight Training, Exercise Prescription
Loss Prevention, Physical Security, Security Management, Workplace Safety, Surveillance, Security Operations, Industrial Safety, Closed-Circuit Television (CCTV), Firefighting, Emergency Medical Services (EMS)
Physics, Optics, Nuclear Magnetic Resonance (NMR), Thermodynamics, Heat Transfer, NMR Spectroscopy, Dynamics, Astronomy, Biophysics, Photonics
Cell Culture, Cell Biology, Western Blotting, Microscopy, Confocal Microscopy, Assay Development, Animal Models, Tissue Culture, In Vitro, Immunofluorescence
Plastics, Injection Molding, Extrusion, Plastic Extrusion, Plastic Part Design, Plastics Engineering, Thermoplastics, Blow Molding, Plastics Industry, Mold
Politics, Non-Governmental Organizations (NGOs), Diplomacy, Political Campaigns, Humanitarian, Political Consulting, Governmental Affairs, Foreign Affairs, European Politics, International Security
Power Generation, Energy Efficiency, Power Plants, Solar Energy, Power Systems, Power Distribution, Electrical Design, Power Electronics, Electrical Safety, High Voltage
3D Printing, Digital Printing, Pre-press, Print Management, Offset Printing, Screen Printing, Color Management, Wide Format Printing, Variable Data Printing, Printing
Problem Solving, Creative Problem Solving, Decision-Making, Collaborative Problem Solving, High Level Of Accuracy, Ethics, Problem Analysis, Solution Focused, Root Cause Problem Solving, Analytic Problem Solving

Procurement	Logistics Management, Contract Management, Procurement, International Logistics, Transportation Management, Subcontracting, Strategic Sourcing, Purchase Management, Supply Management, Supplier Negotiation
Product Development	Product Development, Product Launch, Product Design, Innovation Management, Product Innovation, Product Lifecycle Management, Innovation Development, Commercialization, Product Strategy, Mechanical Product Design
Product Marketing	Marketing Strategy, Market Research, Product Marketing, Marketing Management, Competitive Analysis, Integrated Marketing, Market Planning, Branding, Customer Insight, Goto-market Strategy
Product Testing	Quality System, Validation, Quality Auditing, Corrective and Preventive Action (CAPA), Nondestructive Testing (NDT), Welding Inspection, QA Engineering, ISO 17025, Complaint Investigations, FDA GMP
Professional Cleaning	Professional Cleaning, Carpet Cleaning, Commercial Cleaning, Floor Cleaning, Pressure Washing, Window Cleaning, Industrial Cleaning, Home Cleaning, Office Cleaning, House Cleaning
Professional Sports	Sports Management, Athletics, Football, Swimming, Soccer, Basketball, Athletic Training, Golf, Martial Arts, Tennis
Project Management	Project Management, Project Planning, Program Management, Microsoft Project, Software Project Management, Project Coordination, Stakeholder Management, Project Estimation, Agile Project Management, Budget Management
Property Law	Property Law, Property Damage, Ownership, Estate Law, Title Searches, Low-Income Housing Tax Credit (LIHTC), Evictions, Private Clients, Chain of Title, Land Use Law
Property Management	Property Management, Rentals, Working with Tenants, Apartments, Dispositions, Yardi, Commercial Leasing, Affordable Housing, Lettings, Yardi Voyager
Psychiatry	Psychiatry, Dual Diagnosis, Mental Health Treatment, Child Psychiatry, Addiction Medicine, Addiction Psychiatry, Geriatric Psychiatry, Behavioral Disorders, Forensic Psychiatry, Deconstruction
Psychology	Psychology, Mental Health, Psychotherapy, Crisis Intervention, Working with Adolescents, Mental Health Counseling, Counseling Psychology, Group Therapy, Cognitive Behavioral Therapy (CBT), Family Therapy
Public Health	Public Health, Health Education, Health Promotion, Epidemiology, Prevention, Community Health, Global Health, Medical Affairs, Health Economics, Health Informatics
Public Policy	Public Policy, Government, International Relations, Policy Analysis, Program Evaluation, International Development, Public Sector, Capacity Building, Local Government, Government Contracting
Public Safety	Risk Assessment, Safety Management Systems, Emergency Management, Occupational Health, Investigation, Law Enforcement, Crisis Management, Environment, Health, and Safety (EHS), Public Safety, Criminal Justice
Radio Production	Radio, Radio Broadcasting, Audio Mixing, Audio Post Production, Radio Production, Radio Host, Podcasting, Radio Advertising, Emcee, Radio Promotions
Radiology	Medical Imaging, Radiology, Digital Imaging, Picture Archiving and Communication System (PACS), Medical Ultrasound, X-ray, Medical Diagnostics, MRI, Computed Tomography, DICOM
Reading Comprehension	Reading Comprehension, Critical Reading, Reading Intervention, Memorization, Guided Reading, Balanced Literacy
Real Estate	Real Estate, Investment Properties, Residential Real Estate, Real Estate Transactions, Real Estate Development, Commercial Real Estate, Working with First-Time Home Buyers, Sellers, Renovation, Single Family Homes
Recreation	Outdoor Recreation, Casino Gaming, Swim Instruction, Rock Climbing, Chess, Outdoor Adventures, Activity Coordination, Boating, Recreation, Mountaineering
Recruiting	Recruiting, Interviewing, Sourcing, Hiring, Technical Recruiting, Executive Search, Screening, Contract Recruitment, Applicant Tracking Systems, IT Recruitment
Religious Studies	Theology, Preaching, Pastoral Care, Youth Ministry, Discipleship, Biblical Studies, Religion, Pastoral Counseling, Church Events, Spiritual Direction
Research	Research, Research and Development (R&D), Qualitative Research, Laboratory Skills, Quantitative Research, Research Design, Survey Design, Qualitative & Quantitative Research Methodologies, Survey Research, Qualtrics

Retail	Retail, Merchandising, Forecasting, Visual Merchandising, Store Management, Fast-Moving Consumer Goods (FMCG), Cashiering, Cash Handling, Luxury Goods, Point of Sale (POS) Systems
Retail Packaging	Packaging Design, Retail Packaging, Packaging Engineering, Corrugated, Pharmaceutical Packaging, ArtiosCAD, Packaging Machinery, Point of Purchase, POP Displays, Folding Cartons
Revenue Analysis	Revenue Analysis, Yield Management, Revenue Cycle, Revenue Forecasting, Revenue Cycle Management, Fundamental Analysis, Return on Investment Analysis, Goal Analysis, Pricing Optimization, Revenue Enhancement
Robotics	Automation, Robotics, Process Automation, Robotic Process Automation (RPA), Electrical Controls, Mechatronics, Electro-mechanical, Machine Design, Industrial Automation, UiPath
Sales Leads	Salesforce.com, Lead Generation, Salesforce.com Administration, Inbound Marketing, Demand Generation, Client Prospecting, Key Account Relationship Building, Lead Management, Social Selling, Inbound Lead Generation
Sales Operations	Customer Relationship Management (CRM), Sales Operations, Business-to-Business (B2B), Retail Sales, Client Relations, Pre-sales, Sales & Marketing, Pricing Strategy, Sales Presentations, Trade Shows
Scientific Computing	MATLAB, SASS, Finite Element Analysis (FEA), Simulink, Bioinformatics, Abaqus, High Performance Computing (HPC), Scientific Computing, Creo, Hypermesh
Signal Processing	Signal Processing, Digital Signal Processing, Image Analysis, Encoding, Audio Processing, Signal Integrity, Video Processing, Kalman filtering, Image Segmentation, Acoustic Measurement
Social Media	Social Media, Facebook, Blogging, Instagram, Twitter, YouTube, Social Media Optimization (SMO), Social Media Advertising, Blogger, Social Media Blogging
Social Perceptiveness	Interpersonal Relationships, Emotional Intelligence, Cross-cultural Communication Skills, Cultural Awareness, Commercial Awareness, Social Justice, Intercultural Skills, Cross-cultural Teams, Discretion, Social Responsibility
Social Services	Case Management, Social Services, Behavioral Health, Motivational Interviewing, Youth Development, Social Work, Child Welfare, Assessment, Youth Work, Child Advocacy
Sociology	Sociology, Cultural Diversity, Ethnography, Social Research, Political Philosophy, Qualitative Data, Quantitative Data, Semiotics, Demography, Exit Surveys
Software Development Life Cycle (SDLC)	Agile Methodologies, Integration, Requirements Analysis, Scrum, Software Development Life Cycle (SDLC), Solution Architecture, Requirements Gathering, Unified Modeling Language (UML), Systems Engineering, Software Design
Software Testing	Testing, Test Automation, Manual Testing, User Acceptance Testing, Test Planning, Regression Testing, Selenium, Software Testing, Test Cases, Functional Testing
Sports Coaching	Sports Coaching, Strength Training, Sports Nutrition, Fitness Instruction, Football Coaching, Soccer Coaching, Endurance, Sports Training, CrossFit, Gymnastics
Structural Analysis	Engineering Design, Structural Analysis, Bridges, Calculations, Stress Analysis, Project Design, Specifications, FEM analysis, CYPE, Mechanical Analysis
Structural Engineering	Structural Engineering, Mathcad, Autodesk Robot Structural Analysis, ASTM standards, Concrete Materials, Structural Calculations, Midas, ACI Codes, Pile Foundations, Steel Making
System Administration	Windows, Operating Systems, Active Directory, System Administration, Virtualization, VMware, Disaster Recovery, Microsoft Exchange, Domain Name System (DNS), Powershell
Tax Accounting	Tax, Income Tax, Tax Preparation, Tax Accounting, Corporate Tax, Value-Added Tax (VAT), Tax Advisory, International Tax, Sales Tax, Transfer Pricing
Tax Law	Tax Law, Revenue Recognition, Unsecured Loans, FIN 48, CLO, Chapter 11, Deferred Revenue, Tax Treaties, Intangible Assets, Closing Entries
Teaching	Teaching, Tutoring, Lecturing, Language Teaching, English Teaching, Teaching English as a Second Language, Teaching English as a Foreign Language, Sales Trainings, Teaching Writing, Interdisciplinary Collaboration
Teamwork	Teamwork, Cross-functional Coordination, Build Strong Relationships, Cross-team Collaboration, Cross Functional Team Building, Cooperative, Sociability, Group Presentations, Collaboration Solutions, Collaborative Work
Technical Support	Troubleshooting, Technical Support, ITIL, IT Service Management, IT Strategy, IT Management, Contact Centers, Windows 7, Software Installation, Service Delivery

Telecommunications	Telecommunications, Mobile Devices, Wireless Technologies, GSM, LTE, 3G, Radio Frequency (RF), Unified Communications, Telephony, Mobile Communications
Television	Television, Broadcasting, Commercials, Broadcast Television, Avid Media Composer, VEGAS Pro, TV Production, Streaming Media, Entertainment Industry, Antennas
Theatre	Acting, Theatre, Stage Management, Improvisation, Drama, Comedy, Set Design, Theatrical Production, Stage Lighting, Costume Design
Time Management	Time Management, Organization Skills, Multitasking, Skilled Multi-tasker, Self-management, High degree of initiative, Tenacious Work Ethic, Prioritize Workload, Time-efficient, Deadline Oriented
Translation	Translation, Bilingual Communications, Technical Translation, Spanish Translation, Localization, Language Services, Legal Translation, English Translation, English to Spanish, Trados
Travel Management	Tourism, Travel Management, Business Travel, Travel, Travel Planning, Leisure Travel, Hotel Booking, Leisure Industry, Calendaring, Online Travel
Urban Planning	Urban Design, Urban Planning, Transportation Planning, Comprehensive Planning, Land Development, Land Use Planning, Zoning, Urbanism, Historic Preservation, Urban
Urology	Urology, Dialysis, Kidney Transplant, Pediatric Urology
Utilities	Energy, Energy Industry, Electricity, SCADA, Pumps, Energy Management, Pneumatics, Building Services, Boilers, Electric Power
Veterinary Medicine	Veterinary Medicine, Animal Welfare, Pet Care, Dogs, Dog Training, Animal Health, Dog Walking, Dog Behavior, Horse Training, Veterinary Surgery
Video	Video Editing, Video Production, Adobe Premiere Pro, Video, Film, Film Production, Final Cut Pro, Video Post-Production, Videography, Documentaries
Visual Arts	Painting, Visual Arts, Sculpture, Art Exhibitions, Oil Painting, Acrylic Painting, Restoration, Watercolor, Paint, Acrylic
Volunteer Management	Volunteer Management, Volunteering, Youth Mentoring, Community Service, Volunteer Recruiting, Youth Leadership, Volunteer Training, Charity Work, Youth Programs, Youth Engagement
Water Engineering	Water Resource Management, Water Supply, Water Engineering, Water Pumps, Pump Stations, Hydropower, Hydraulic Calculations, Drainage Systems, Hot Water, Water Resource Engineering
Web Development	JavaScript, HTML, Cascading Style Sheets (CSS), Web Development, PHP, HTML5, WordPress, jQuery, XML, AngularJS
Web Hosting	Web Hosting, Internet Services, Postfix, Email Clients, Domain Management, Mail Server, Domain Registration, Managed Hosting, Hosted Services, Hosting Services
Wellness	Wellness, Nutrition, Fitness, Stress Management, Wellness Coaching, Holistic Health, Nutritional Counseling, Therapeutic Massage, Yoga, Healing
Wholesale	Wholesale, Order Picking, Wholesale Operations, Invoice Discounting, Gross Margin, Pick & Pack, Rebates, Cross Merchandising, Wal-Mart, Order Administration
Writing	Writing, Creative Writing, Copywriting, Web Content Writing, Report Writing, Written Communication, Proposal Writing, Storytelling, Content Strategy, Publishing
Zoology	Animal Behavior, Animal Work, Zoology, Entomology, Parasitology, Exotic Animals, Birds, Laboratory Animal Medicine, Ornithology, Wildlife Rehabilitation