

PURCHASE BUDDY

ZODOPT TECHNOLOGY SOLUTIONS PVT. LTD.

PURCHASE BUDDY: SMART SHOPPING ASSISTANT (SAAS)

Objective:

Design and develop a SaaS-based web application that:

- Helps customers find the best prices and offers for any product across multiple online marketplaces.
- Provides automated, relevant accessory suggestions with verified, low-cost links.
- Ensures trust and transparency by sourcing only from verified and secure websites.

BUSINESS NEED & MARKET GAP

Problem Statement:

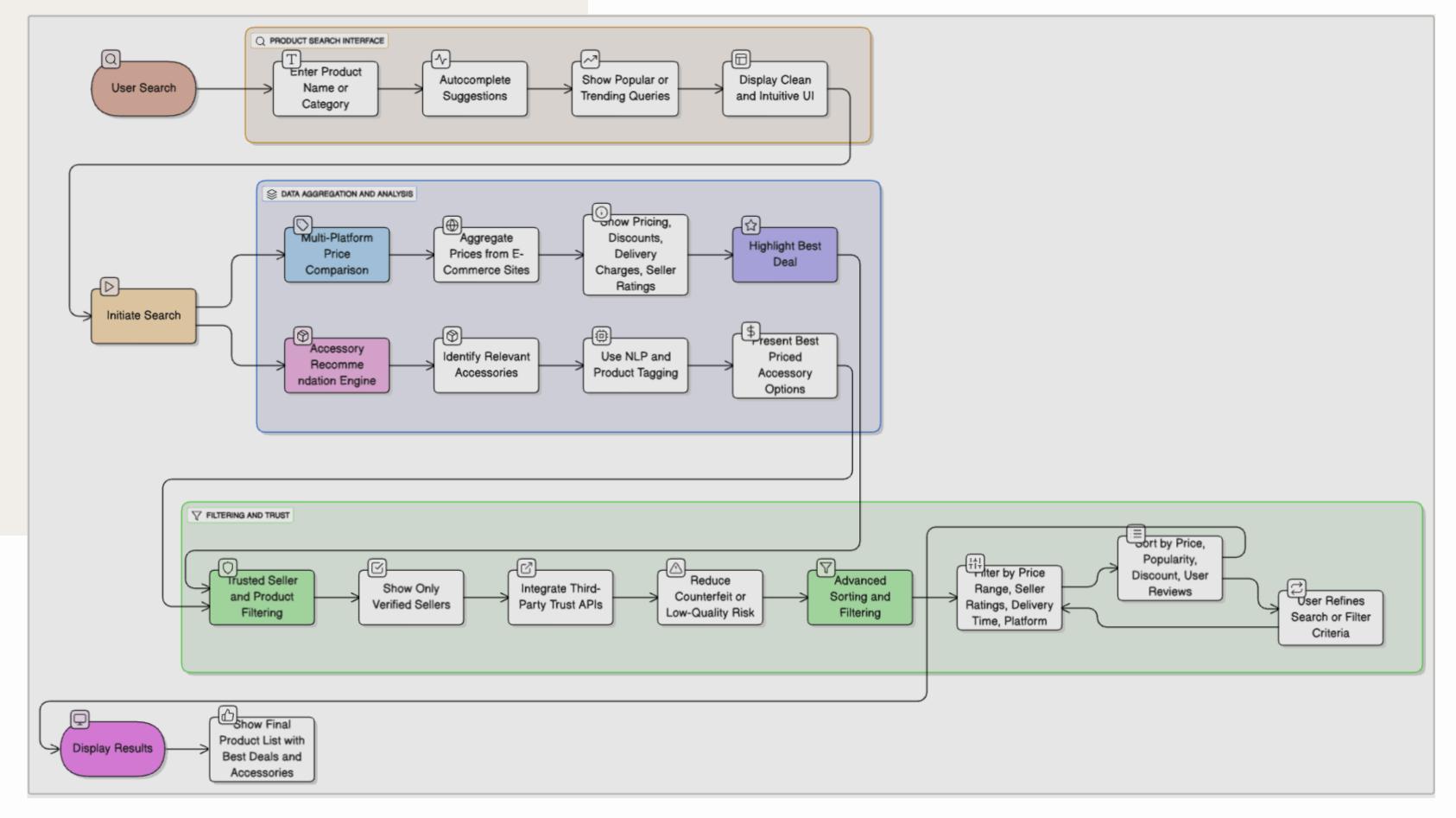
Consumers often spend excessive time comparing products and prices across multiple e-commerce platforms. There is also a lack of reliable systems that recommend compatible accessories from trusted sources at the best prices.

Opportunity:

By consolidating this process into a single intelligent platform, Purchase Buddy will:

- Increase consumer convenience and decision speed.
- Improve shopping trust through curated, verified deals.
- Enable future affiliate revenue models and user retention mechanisms.

CORE FUNCTIONAL CAPABILITIES



TECHNICAL ARCHITECTURE (HIGH-LEVEL)

Frontend:

- Built using React.js or Next.js
- Responsive UI/UX with filter controls, cards, and models

Backend:

- Node.js / Django / Flask for core logic and orchestration
- Modular services: search, price comparison, accessory mapping

Data Layer:

- MongoDB/PostgreSQL for metadata storage
- Redis for caching and performance enhancement

Integrations:

- APIs (Amazon, Flipkart, etc.)
- Scraping frameworks (Selenium, Puppeteer)
- NLP libraries for accessory classification (spaCy, HuggingFace)
- Trust APIs for verifying seller credibility

Infrastructure:

- Containerized with Docker
- Deployed via AWS/GCP (with CI/CD pipelines and monitoring tools)

REVENUE & BUSINESS STRATEGY

Target Audience:

- Value-conscious online shoppers
- Tech-savvy consumers who compare before buying
- Affiliate partners and e-commerce platforms

Revenue Channels:

Freemium SaaS Model

- Free tier with daily search limits
- Premium subscriptions (unlimited access, faster results)

Affiliate Marketing

Redirect-based monetization via ecommerce commissions

Data Insights as a Service (future scope)

Anonymous purchasing trend data for market analysis

DATA SOURCES

1. Official E-Commerce APIs

Amazon Product Advertising API

• Limitation: Strict approval, must generate some affiliate sales first.

Flipkart Affiliate API

• Limitation: Data limits per day, some outdated products if not filtered.

eBay Buy API

• Limitation: Mostly US/EU focused.

2. Web Scraping

Trustworthy Sites to Scrape:

- Croma
- Reliance Digital
- Tata Neu
- Google Shopping

Use BeautifulSoup / Selenium / Playwright to extract data

3. Google Custom Search API

- **Use it to:** Search multiple e-commerce platforms via Google itself.
- Pass product query like "Buy iPhone
 14 site:flipkart.com OR
 site:amazon.in"
- Parse the top links and titles.