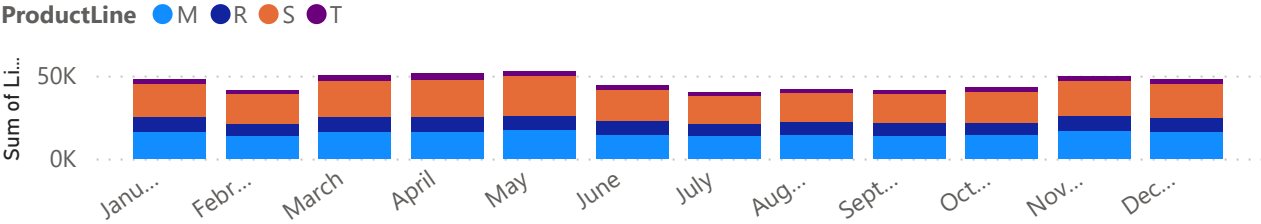
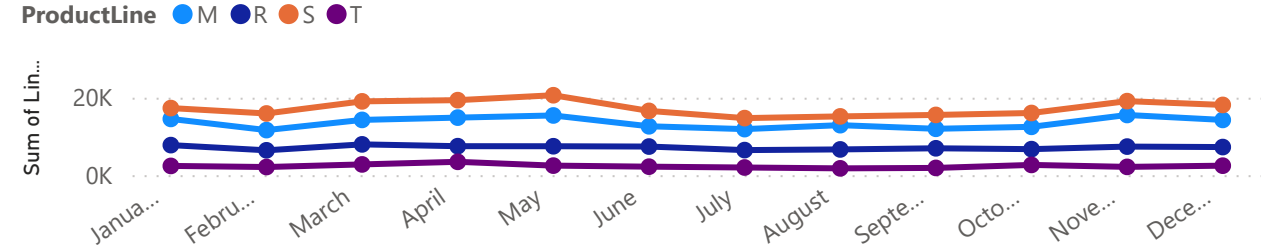


| ProductLine | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|-------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| M | 16,267.95 | 13,490.64 | 16,359.84 | 16,530.85 | 17,175.96 | 14,412.33 | 13,820.35 | 14,473.35 | 13,804.24 | 14,262.43 | 17,070.48 | 16,219.97 | 183,888.39 |
| R | 8,953.52 | 7,147.77 | 8,891.64 | 8,555.41 | 8,661.06 | 8,459.42 | 7,420.66 | 7,823.58 | 7,704.18 | 7,602.80 | 8,534.68 | 8,272.30 | 98,027.02 |
| S | 19,771.73 | 18,023.63 | 21,698.40 | 22,757.79 | 24,091.26 | 18,829.63 | 16,513.98 | 17,229.47 | 17,337.05 | 18,321.52 | 21,659.72 | 20,685.59 | 236,919.77 |
| T | 2,778.04 | 2,318.24 | 3,054.87 | 3,722.35 | 2,857.88 | 2,531.15 | 2,079.43 | 2,054.48 | 2,062.32 | 2,963.86 | 2,455.11 | 2,812.02 | 31,689.75 |
| Total | 47,771.24 | 40,980.28 | 50,004.75 | 51,566.40 | 52,786.16 | 44,232.53 | 39,834.42 | 41,580.88 | 40,907.79 | 43,150.61 | 49,719.99 | 47,989.88 | 550,524.93 |

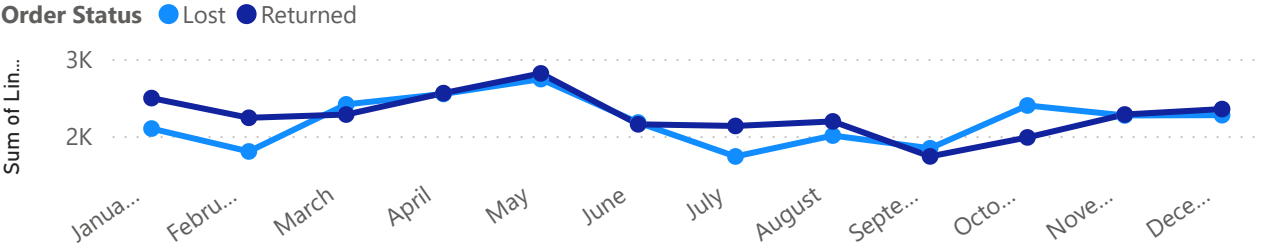
Sum of LineTotal by Month and ProductLine



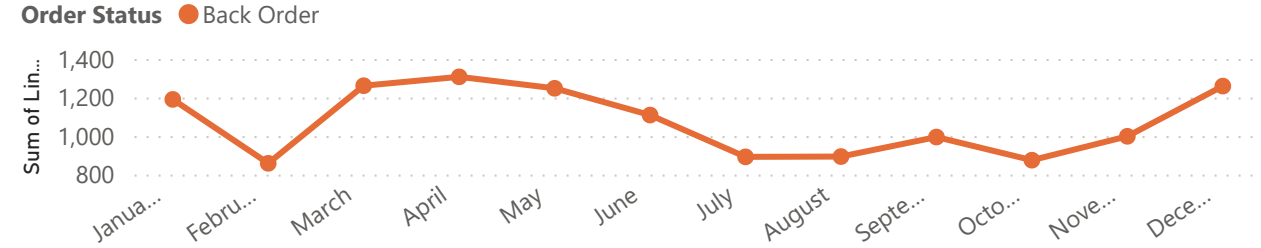
Sum of LineTotal by Month and ProductLine



Sum of LineTotal by Month and Order Status



Sum of LineTotal by Month and Order Status



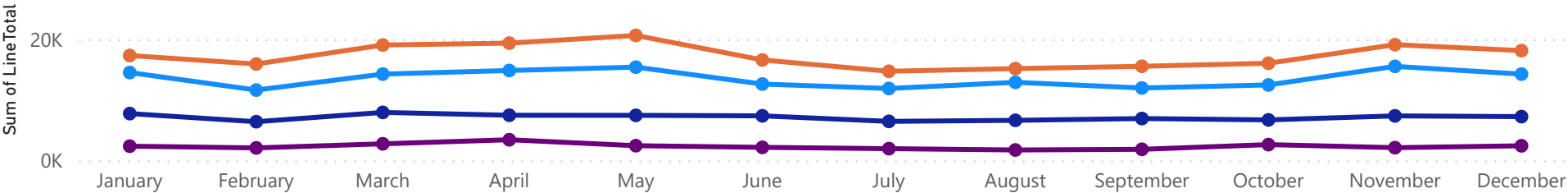
| ProductName | %GT Sum of LineTotal |
|-------------------------|----------------------|
| AWC Logo Cap | 3.58% |
| Bike Wash - Dissolver | 1.31% |
| Fender Set - Mountain | 8.47% |
| HL Mountain Tire | 8.35% |
| HL Road Tire | 5.01% |
| LL Mountain Tire | 3.91% |
| LL Road Tire | 4.08% |
| ML Mountain Tire | 6.19% |
| ML Road Tire | 4.20% |
| Mountain Bottle Cage | 3.67% |
| Mountain Tire Tube | 2.81% |
| Patch Kit/8 Patches | 1.33% |
| Road Bottle Cage | 2.80% |
| Road Tire Tube | 1.72% |
| Sport-100 Helmet, Black | 10.84% |
| Sport-100 Helmet, Blue | 10.83% |
| Sport-100 Helmet, Red | 11.31% |
| Touring Tire | 4.41% |
| Touring Tire Tube | 1.35% |
| Water Bottle - 30 oz. | 3.85% |
| Total | 100.00% |

Total Delivered

484.14K

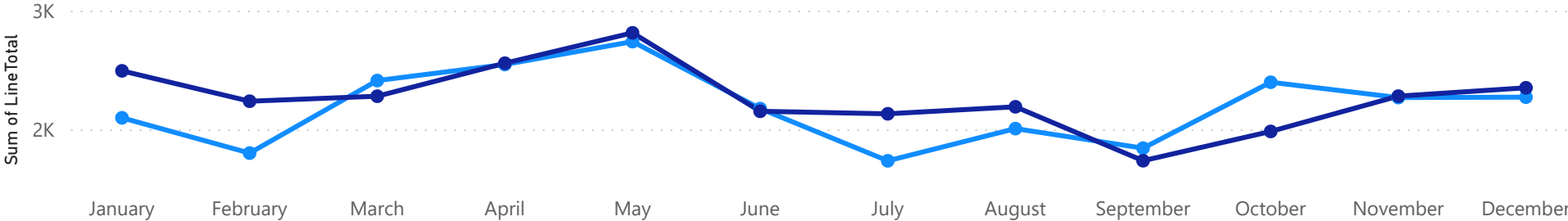
Sum of LineTotal by Month and ProductLine

ProductLine M R S T



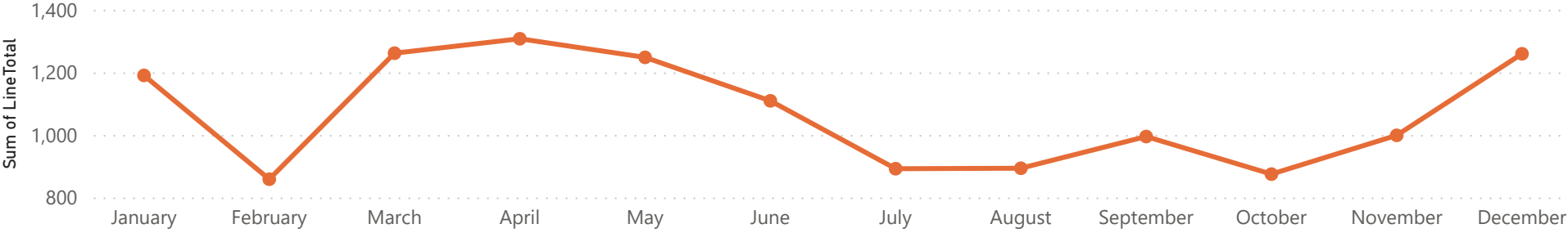
Sum of LineTotal by Month and Order Status

Order Status Lost Returned



Sum of LineTotal by Month and Order Status

Order Status Back Order



Total Delivered

484.14K

Total Back Ordered

12.89K

Total Lost Order

26.29K

Total Returned

27.20K

- Water Bottle - 30 oz. 3.85%
- Mountain Bottle Cage 3.67%
- AWC Logo Cap 3.58%
- Mountain Tire Tube 2.81%
- Road Bottle Cage 2.80%
- Road Tire Tube 1.72%
- Touring Tire Tube 1.35%
- Patch Kit/8 Patches 1.33%
- Bike Wash - Dissolver

- Month
- ☐ January
 - ☐ February
 - ☐ March
 - ☐ April
 - ☐ May
 - ☐ June