



## MOHAMMAD RUBEL



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Sales profession with 1.5 years' experience in Think and sync, IT Organization. Giving implementation training in field force & also trained DSM, RSM, ASM, TSO in sales process automation. Experience in 2 years in the sector of Distributor including accounting, monthly target, monthly sales etc. Besides I have passed over a year in the field of YouTube marketing

### EDUCATION

#### **RK CHOWDHURY UNIVERSITY COLLEGE**

BACHELOR OF BUSINESS ADMINISTRATION

4<sup>th</sup> YEAR RUNNING

#### **TEJGAON COLLEGE**

HIGHER SECONDERY CERTIFICATE

GROUP: BUSINESS STUDIES

#### **MADARTEK ABDUL AZIZ HIGH SCHOOL AND COLLEGE**

SECONDERY SCHOOL CERTIFICATE

GROUP: COMMERCE

### HOBBY

●Reading Books ●Writing Script ●Travelling

### SKILL

●MS Word ●Excel ●Power Point

### EXPERIENCE

#### ●Trainer officer at Think & svnc

# Square automation project at (SPA) full project.

#### ● Operator at Reckitt Benckiser

# Distributor management system automation

Topnich Associates Bd Distributor.

# Salem & Brother's distributor.

### Work EXPERIENCE

- Communicating with TSO regarding implementation
- Getting ready all DB documents
- Follow back office group instructions
- Giving check in & check out notification to back office while reaching & leaving DB
- Introducing myself with implementation field force
- Giving implementation training to field force regarding order collection, damage entry, return/replacement product entry etc.
- Visiting market with field force in training time following their activity
- Stock counting & uploading by TSO in their system
- Giving Requisition to factory through system (if needed)
- Gather filed force number for following up after implementation
- After giving training take a evaluation test all of field force
- After implementation if needed giving over the phone support to filed force
- Time to time giving report update to head office.
- Field force audit