



Filters

| | |
|----------|------|
| market | All |
| division | All |
| region | All |
| customer | All |
| FY | 2019 |

P & L

By Quarters

All values are in USD

Note: 21 vs 20 & 20 vs 19 are not a part of pivot table

| | Quarters | | | | |
|----------------|----------|--------|--------|--------|-------------|
| | Q1 | Q2 | Q3 | Q4 | Grand Total |
| Metrics | | | | | |
| net_sales | 25.24M | 24.04M | 19.22M | 18.98M | 87.48M |
| COGS | 14.77M | 14.09M | 11.30M | 11.08M | 51.24M |
| Gross Margin | 10.47M | 9.95M | 7.92M | 7.90M | 36.24M |
| Gross Margin % | 41.49% | 41.39% | 41.21% | 41.62% | 41.43% |

| | |
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| market | All |
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P & L

By Quarters

All values are in USD

| | Quarters | | | | |
|----------------|----------|--------|--------|--------|-------------|
| | Q1 | Q2 | Q3 | Q4 | Grand Total |
| Metrics | | | | | |
| net_sales | 66.42M | 62.97M | 19.80M | 47.50M | 196.69M |
| COGS | 41.54M | 39.48M | 12.38M | 29.97M | 123.37M |
| Gross Margin | 24.88M | 23.49M | 7.42M | 17.53M | 73.32M |
| Gross Margin % | 37.45% | 37.30% | 37.49% | 36.90% | 37.28% |

| | |
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P & L

By Quarters

All values are in USD

| | Quarters | | | | |
|----------------|----------|---------|---------|---------|-------------|
| | Q1 | Q2 | Q3 | Q4 | Grand Total |
| Metrics | | | | | |
| net_sales | 173.75M | 164.67M | 131.89M | 128.56M | 598.88M |
| COGS | 110.41M | 104.66M | 83.82M | 81.82M | 380.71M |
| Gross Margin | 63.34M | 60.01M | 48.07M | 46.74M | 218.16M |
| Gross Margin % | 36.46% | 36.44% | 36.45% | 36.36% | 36.43% |

Net Sales

Comparison

| | | | | | |
|----------|---------|---------|---------|---------|---------|
| 21 vs 20 | 161.59% | 161.51% | 566.04% | 170.67% | 204.48% |
| 20 vs 19 | 163.19% | 161.95% | 3.01% | 150.27% | 124.85% |