

Company Name: AAC / BMS PROJECT

INTERNAL APPROVAL

Date: 20/Nov/25

| PROJECT NAME: ONYX WATER GARDEN AT WATE [PERCENTAGE] | | | | | | | | | | | | Job No. BMPS0193 | | | | | |
|--------------------------------------------------------|-------------------------|--------------------------------------------------------------------------|---------------------------------------------------|------------------------------|-------------------------------------------------------------|-----------|------------------------------------------------------|--------------------------------------------------------|---------------------------------|----------------|--------------------------|----------------------|------------|------|--------|--|--|
| SCOPE OF WORK / SUPPLY OF VENDOR: | | SUPPLY OF BTU METERS | | | Final Job Value : BD 230,555 Total Cash Flow: BD (2,767) | | Net Est Cost: BD 210,506 Incur+ Commit: BD 18,840 | | VENDOR 1 DANFOSS FZCO | | | | | | | | |
| | | | | | | TOTAL | 22,545.000 | - | - | 22,545.000 | USD 40,870.000 | | | | | | |
| SLNO | TASK NO. / EXPENSE CODE | DESCRIPTION OF ITEM | REQUIRED | | | JCE (BHD) | INCURRED + COMMITMENT (BHD) | OPEN IA + THIS IA (BHD) | BALANCE AVAILABLE (BHD) | BHD 15,416.164 | | | | | | | |
| | | | QTY | UNIT | UNIT RATE | | | | | QTY | RATE | AMOUNT | QTY | RATE | AMOUNT | | |
| 1 | M.BTUMTR.001 | 014U1401-SonoSelect10 3/4" qp1.5 G3/A 110mm, Cooling, Return Line, M-Bus | 92.000 | Each | | 22545.000 | | | 22545.000 | 92.000 | 76.000 | 6992.000 | | | | | |
| 2 | M.BTUMTR.001 | 014U1403-SonoSelect10 1" qp2.5 G1A 130mm, Cooling, Return Line, M-Bus | 354.000 | Each | | 22545.000 | | | 22545.000 | 354.000 | 78.000 | 27612.000 | | | | | |
| 3 | M.BTUMTR.001 | 014U1404-SonoSelect10 11 1/4" qp3.5 G1 1/4 A 160mm, Cooling, Return Line | 58.000 | Each | | 22545.000 | | | 22545.000 | 58.000 | 95.000 | 5510.000 | | | | | |
| 4 | M.BTUMTR.001 | 014U1941-Adapter R 1/2" to M10x1 (1pcs.) for Sonoselect10(dn15-dn32) | 504.000 | Each | | 22545.000 | | | 22545.000 | 504.000 | 1.500 | 756.000 | | | | | |
| 5 | | | | | | | | | | | | | | | | | |
| 6 | | | | | | | | | | | | | | | | | |
| 7 | | | | | | | | | | | | | | | | | |
| 8 | | | | | | | | | | | | | | | | | |
| 9 | | | | | | | | | | | | | | | | | |
| 10 | | | | | | | | | | | | | | | | | |
| REMARKS: | | | Terms of Payment (MAIN CONTRACT / OUR COMMITMENT) | | | | | | Terms of Payment | | | Terms of Payment | | | | | |
| No Compaison Required since danfoss is OEM. | | | Against Material delivery-100 % | | | | | | Against Material delivery-100 % | | | | | | | | |
| | | | PAYMENT WITHIN DAYS: | 60 Days | | | 60 Days | | | | | | | | | | |
| | | | MAKE / APPROVAL: | Danfoss | | | Danfoss | | | | | | | | | | |
| | | | LEAD TIME / SHIPMENT DATE: | 9-11 weeks | | | 9-11 weeks | | | | | | | | | | |
| | | | DELIVERY / COMPLETION DATE: | | | | | | | | | | | | | | |
| | | | MODE OF DESPATCH: | Sea Freight ,CPT | | | Sea Freight ,CPT | | | | | | | | | | |
| | | | SHIPMENT BY WHOM: | BY US | | | BY SUPPLIER | | | | | | | | | | |
| | | | | % | VALID UPTO | | | % | VALID UPTO | | | % | VALID UPTO | | | | |
| | | | ADVANCE BOND: | | | | | | | | | | | | | | |
| | | | PERFORMANCE BOND: | | | | | | | | | | | | | | |
| | | | PENALTY / LD - LIMIT: | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| | | | WARRANTY | DLP | | | WARRANTY | DLP | | | WARRANTY | DLP | | | | | |
| | | | WARRANTY/ DLP IN MONTHS: | 24 Months | | | WARRANTY/ DLP IN MONTHS: | 24 Months | | | WARRANTY/ DLP IN MONTHS: | 24 Months | | | | | |
| | | | INSURANCE BY: | By Almoayyed | | | INSURANCE BY: | By Almoayyed | | | INSURANCE BY: | | | | | | |
| | | | TYPE OF ORDER: | OPO | | | TYPE OF ORDER: | OPO | | | TYPE OF ORDER: | | | | | | |
| APPROVED VENDOR: DANFOSS FZCO | | | mohan.naidu | MEPGM 11/26/2025, 1:36 PM | | | Harees Mon | APPROVED AMOUNT: USD 40,870.000 11/26/2025, 4:02 PM | | | Lohidas | 11/27/2025, 10:12 AM | | | | | |
| 11/20/2025, 5:04 PM Akshay | | | ACGPM1 11/25/2025, 5:54 PM | 11/26/2025, 11:43 AM | | | Sudheesh S | 11/26/2025, 4:25 PM | | | Jinu.mathew | 11/26/2025, 3:59 PM | | | | | |
| PREPARED BY | | | PURCHASE MANAGER | GENERAL MANAGER COMMERCIAL | | | GENERAL MANAGER COMMERCIAL | APPROVED BY CEO / ED | | | | | | | | | |
| PROJECT IN CHARGE / PROJECT MANAGER | | | Sreelal | HOD / AGM | | | | | | | | | | | | | |

Note: The following scenarios should be considered to be the end of approval process. 1) The end of approval will be with the GM commercial if the total approved IA value is less than or equal to BD 500/- (per vendor, per project). 2) The end of approval will be with the COO if the total approved IA value is between BD 501/- and BD 10,000/- 3) The end of approval will be with the CEO or ED if the total approved IA value is above BD 10,000/-.

11/25/2025, 9:38 AM

Jinu

PRICE QUOTATION

SUBJECTED TO GENERAL TERMS AND CONDITIONS OF SALE



Po Box: 61248, Jabel Ali
 FTZ Dubai, UAE
 Tel: +971 4 8123000
 Fax: +971 4 8872221

Date 19/11/2025
 Mr./Ms. Venkata Sreeram Geda
 Company ALMOAYYED
 Subject ONYX WATERGARDEN
 Ref.

Thanks for your request, for which we have pleasure in offering the following:

| No | Article | Description | Qty | Unit Price | Total Price |
|----|----------|------------------------------------------------------------------------------------------------|-----|--------------|--------------------|
| 1 | 014U1401 | Sonoselect10 3/4" qp1.5 G3/4A 110mm, 16 Yr Battery, Cooling, Return Line, kWh, M-Bus, PN25 | 92 | \$76,00 | \$6,992,00 |
| 2 | 014U1403 | SonoSelect10 1" qp2.5 G1A 130mm, 16 Yr Battery, Cooling, Return Line, kWh, M-Bus, PN25 | 354 | \$78,00 | \$27,612,00 |
| 3 | 014U1404 | SonoSelect10 1 1/4" qp3.5 G1 1/4A 160mm, 16 Yr Battery, Cooling, Return Line, kWh, M-Bus, PN25 | 58 | \$95,00 | \$5,510,00 |
| 5 | 014U1941 | Adapter R 1/2" to M10x1 (1pcs.) for Sonoselect10(dn15-dn32),sono40(dn15-dn20) | 504 | \$1,50 | \$756,00 |
| | | | | TOTAL | \$40,870,00 |

Note: Above prices don't include VAT (Value Added Tax) and/or any other taxes

Delivery time 9-11 Weeks - CPT Bahrain

Validity of quote 4 Weeks

Payment term As per Danfoss Standard

While we are looking forward receiving your official purchase order, please don't hesitate to contact us if you may require any further details & assistance.

Sincerely yours,

Alaaddin ACI

Business Development Manager

Danfoss Heating

GSM: +971 505504761

aaci@danfoss.com

From: "Alaeddin Aci" <aaci@danfoss.com>
Sent: Tue 25/11/2025 09:36
To: "Saranya Sudheeran (Purchase1)" <Purchase1@almoayyedcg.com>
CC: "Sreelal Ramachandran (ACGPM1)" <acgpm1@almoayyedcg.com>
Subject: RE: Request Final Discounted Offer

Dear Saranya;
I have given you already final prices specifically for this project.

Best regards,
Alaeddin ACI
Danfoss FZCO
Business Development Manager
Climate Solution Mena Region

Classified as Business

From: Saranya Sudheeran (Purchase1) <Purchase1@almoayyedcg.com>
Sent: Monday, November 24, 2025 12:16 PM
To: Alaeddin Aci <aaci@danfoss.com>
Cc: Sreelal Ramachandran (ACGPM1) <acgpm1@almoayyedcg.com>
Subject: RE: Request Final Discounted Offer

purchase1@almoayyedcg.com adresinden çok sık e-posta almiyorsunuz. [Bunun neden önemli olduğunu öğrenin](#)

Gentle
Reminder!

From: Saranya Sudheeran (Purchase1)
Sent: 23 November 2025 09:52
To: 'Alaeddin Aci' <aaci@danfoss.com>
Cc: Sreelal Ramachandran (ACGPM1) <acgpm1@almoayyedcg.com>
Subject: Request Final Discounted Offer

Hi,

Referring to below quote, please send in your best and final offer

PRICE QUOTATION

SUBJECTED TO GENERAL TERMS AND CONDITIONS OF SALE



Po Box: 61248, Jabel Ali
FTZ Dubai, UAE
Tel: +971 4 8123000
Fax: +971 4 8872221

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Sincerely yours,

Alaaddin ACI

Business Development Manager

Danfoss Heating

GSM: +971 505504761

aaci@danfoss.com

Regards,

SARANYA SUDHEERAN

PURCHASE DEPT

مجموعة المؤيد للمقاولات

Almoayyed Contracting Group

P.O. Box 32232, Manama, Kingdom of Bahrain

Email: purchase1@almoayyedcg.com | Tel: +973 17404949 | Ext: 178 | Mob: +973 33260240



