

Mohamed Aziz

With over 12 years of diverse experience at the intersection of IT, Telecommunications, and Strategic Management, I am a dynamic professional dedicated to driving digital transformation and delivering exceptional results. My journey has been a fusion of technical expertise and business acumen, underpinned by a Strategic Management MBA, allowing me to seamlessly bridge the gap between technology and business strategy.

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WORK EXPERIENCE

Senior Consultant (Telco & IT)

VMware

10/2022 - Present

Tasks

- VMware Telco Cloud Platform/ Infrastructure/ Automation (TCP/TCI/TCA) Design, Implement and Deploy.
- VNF & CNF Pre-Onboarding
- Deploy /Design(vSphere, VSAN, NSX, AVI, vCD, vROPS, vRLI, VRNI, TKG)
- Representing VMware in Cairo ICT.

Senior Consultant (Telco & IT)

Dell Technologies

02/2021 - 10/2022

Tasks & Accomplishments

- Data Center Assessment, Migrations and Consulting Services.
- VMware Telco Cloud Specialist - Deliver Enterprise Architect
- Accomplishments: MVP in 2 projects, Best Performer, Cairo ICT.

Senior Technical Support Engineer

VMware

06/2018 - 02/2021

Tasks & Accomplishments

- Troubleshooting VMware Products; vSphere, vCenter and PSC.
- Representing VMware in Cairo ICT, Leading Sales and Technical Interlock Initiative, University Students Virtualization Workshops, and Career advisory.
- Top perform, CSAT +90% with consistency.

Senior Pre-sales Engineer

OverIP

11/2016 - 06/2018

Tasks

- Performing Data Center PoC, Managed Services, Implementation, and Design of VMware, Dell-EMC, and Veeam products and services: vSphere, VSAN, NSX-V, vROPS, VXRail, Unity, DataDomain, VBR, etc.
- Sales & Marketing Support, presales, after Sales, pipeline, deal closure, business development, vendor management, etc.
- Representing VMware in Cairo ICT, Vendor Events, Customers Workshops, and Marketing Campaigns.

Integration Professional/L2 /L1 Mobile Network Support

Alcatel-Lucent/Nokia

10/2011 - 09/2016

Tasks

- Monitoring, troubleshooting, and upgrading 2G-3G-4G Mobile RAN (Radio Access Network).
- Deploy Alcatel Lucent 2G/3G BTS, Node-B, BSC and RNC.
- Deploy vRNC on HPE C7000 Servers, and vSphere 5.5.

SKILLS

DX

IT TX

Network

ITIL-DITS

Enterprise Architect

DataCenter Virtualization

RAN

CNF

TCP

VNF

TCI

Storage

Mobile Access

2G/3G/4G/5G

K8s

Multi-Cloud

Modern Applications

EDUCATION

MBA in Strategic Management

AAST: Arab Academy for Science & Technology

10/2017 - 10/2022

GPA: 3.98, Cairo, Egypt

Courses

- Finance -Marketing -Strategic Management - Organizational Structure -Digital Transformation

BSC in Telecommunications and Electronics

Faculty of Engineering, Ain Shams University

09/2003 - 08/2008

Cairo, Egypt, Very Good

Courses

- Telecommunications - Electronics -Microwave - Digital and Analog IC Design -Mobile & Data Networks

LANGUAGES

Arabic

Native or Bilingual Proficiency

English

Full Professional Proficiency

French

Limited Working Proficiency

INTERESTS

Tennis

Padel Tennis

Cooking

Squash

Swimming

Archery