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Top Skills

Gap Analysis

New Product Rollout

Project Governance

Certifications

Lean Six Sigma Foundations

SAP S/4HANA Essential Training

Project Management Foundations

Root Cause Analysis: Getting to the Root of Business Problems

Supply Chain Foundations: Project Management

Mohd. Izhan Shaikh

Manager Solution design | Transforming Supply Chains | Enhancing Efficiency | Driving Growth

Bengaluru, Karnataka, India

Summary

Supply Chain Professional | Expertise in Efficiency & Growth

Dynamic supply chain expert with over six years of experience in logistics, procurement, and operations, specializing in managing industry-leading FMCG brands like ITC, HUL, and P&G. Skilled in process design, cost management, and driving exceptional client satisfaction. Certified in Lean Six Sigma and Root Cause Analysis, with a proven history of streamlining operations, boosting efficiency, and fostering business growth. Adept at leveraging data-driven strategies and cross-functional collaboration to deliver measurable results in fast-paced, complex environments. Passionate about transforming challenges into opportunities for success.

Experience

StackBOX

Assistant Project Manager

September 2023 - Present (2 years)

Bengaluru, Karnataka, India

P&G Philippines

- Optimizing rendering processes to align with global operational standards.
- Delivering tailored solutions to enhance efficiency and customer satisfaction.
- Ensuring scalability and operational success through innovative strategies.
- Part of the expansion team focused on onboarding clients in the Philippines, ensuring smooth transitions and timely deliverables.
- Responsible for understanding client requirements, crafting solutions, and writing Business Requirement Documents (BRDs).
- Overseeing testing and deployments to production environments.
- Managing internal and external stakeholders, coordinating with product and development teams to ensure timely solution delivery.

ITC Account Lead

- Managing supply chain operations across two locations to enhance efficiency and client satisfaction.

- Specializing in end-to-end process design, SOPs, KPIs, and cost management.
- Driving cross-functional collaboration to deliver data-driven solutions and operational excellence.

P&G India

- Overseeing supply chain workflows across two locations to ensure seamless FMCG distribution.
- Leading project implementation, cost analysis, and P&L ownership.
- Optimizing processes for continuous improvement and high-performance delivery.

Edgistify

Manager Solution design

August 2022 - September 2023 (1 year 2 months)

1. Customer-Centric Solutions: Designed and implemented tailored supply chain solutions, streamlining operations and reducing costs for clients.
2. Operational Excellence: Led process overhauls and new business initiatives, driving efficiency and boosting revenue.
3. Data-Driven Optimization: Analyzed logistics data to identify and execute solutions that improved delivery performance and minimized bottlenecks.
4. Advanced Solution Design: Utilized cutting-edge tools to model and deliver optimal logistics strategies aligned with customer goals.
5. Stakeholder Engagement: Presented impactful solutions to clients, fostering long-term partnerships and achieving buy-in.
6. Continuous Improvement: Spearheaded initiatives that enhanced operations, delivering measurable cost savings and productivity gains.
7. Performance Metrics: Reviewed KPIs to identify trends, implementing strategies that consistently boosted efficiency.
8. Global Process Streamlining: Optimized workflows across regional and global teams, achieving consistency and scalability.
9. Vendor Management: Negotiated contracts and maintained strong supplier relationships, ensuring cost efficiency and quality.
10. Process Innovation: Designed and implemented internal processes that significantly improved productivity and customer satisfaction.

Mindseed Education

Manager Procurement and Supply Chain

December 2021 - August 2022 (9 months)

Mumbai, Maharashtra, India

1. Procurement Strategy Development: Designed, refined, and executed innovative procurement strategies across multiple purchasing channels, optimizing cost efficiency.
2. End-to-End Supply Chain Management: Oversaw all aspects of the supply chain, proactively identifying and addressing potential obstacles to ensure seamless operations.
3. Data-Driven Cost Optimization: Implemented policies and procedures to track key metrics, achieving reduced expenses and improved productivity.
4. Cost Analysis & Benchmarking: Conducted detailed cost analyses and established benchmarks to drive financial efficiency and operational excellence.
5. Delivery Coordination: Ensured timely and accurate deliveries, fostering smooth logistics operations and high customer satisfaction.

DTDC Express Limited

Branch Manager

January 2020 - December 2021 (2 years)

Mumbai Metropolitan Region

1. Met deadlines by proactively managing individual and team tasks and implementing 5S & RCA (Root Cause Analysis) processes.
2. Participated in critical meetings with clients including requirement sessions, system demos, user acceptance testing and end-user training.
3. Document all requirements and the business solution such that stakeholders, the development team and the test team understand them clearly to go about their tasks.
4. Contributed to developing various operations dashboards within the organization
5. Assess the feasibility of a solution from a business perspective.
6. Manage changes to business requirements and do an impact analysis
7. Work with Business Analytic tools (Tableau, Microstrategy)
8. Engaged and worked with 3 aligned teams (sales, accounts and operations)
9. Supported the development of sales and operations strategy, setting priorities and executing operational plans
10. Work with the end users to help them understand the changes. Help the users to work with the new solution. Help the client manage the solution so that there is minimal resistance to organizational changes due to the newly implemented solution.
11. Assessed employee performance and developed improvement plans.

12. Uncovered and resolved strategic and tactical issues impacting sales management and business operations.
 13. Resolved escalated customer issues and boosted retention
 14. Engaged employees in business processes with positive motivational techniques.
 15. Created strategies to develop and expand existing customer sales, by improving service levels by 20%
 16. Superlatively directed a team of 25, consistently enhancing performance and efficiency to maximize operational results.
- Met deadlines by proactively managing individual and team tasks and implementing standardized processes.

Elite Finishing systems

Design Engineer

June 2019 - October 2019 (5 months)

Mumbai, Maharashtra, India

1. Supported engineering design through analysis and simulation of prototypes and Auto CAD & Solid WORKS computer models.
2. Understand client's Requirements and prepare designs according to specifications
3. Reviewed design requirements and identified appropriate materials to use in development of solutions.
4. Performed on-site field surveys and wrote technical narratives to document processes and design changes.
5. Coordinated technical requirements, scheduling and solution development for engineering design
6. Understand the briefing from clients and improve existing product designs
7. Estimated quantities and cost of materials, equipment and labour to determine project feasibility.
8. Oversaw product development, design and releases for the production of Spray Painting Booth products.
9. Developed concept layout and design of paint booth from specifications using 3D CAD software.

10. Communicated with customers by phone, email and in person to meet design requirements for products.
11. Created CAD models and drawings
12. Communicated with suppliers on raw material specifications, dimensions
13. Integrated environment, health and safety regulations into process design and work practices to alleviate risk.
14. Created CAD drawings using AutoCAD to convey manufacturing and production configurations.

Education

Mumbai University Mumbai

Bachelor of Engineering - BE, Mechanical Engineering · (2015 - 2019)

Atomic Energy Junior College - India

Hsc, Computer Science · (July 2013 - May 2015)

Atomic Energy Central School

Ssc, Ssc · (April 2012 - April 2013)