# Mohammad Qabbani

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## **Objective**

Seeking a job that is challenging and progressive and that provides an opportunity to capitalize on my technical skills and abilities in the field of information technology.

## **Educations**

#### BS | 2017 | APPLIED SCIENCE PRIVATE UNIVERSITY

· Major: Computer Science

#### Training Experience at Ministry of Information & Communications Technology "MOICT"

From 8th of June till 30th of September 2016

## **Career History**

#### SALES ACCOUNT MANAGER | LOGICOM | 3/DEC/2017 - PRESENT

- · Generate sales among client accounts
- · Operates as the point of contact for assigned customers
- · Develops and maintains long-term relationships with accounts
- · Makes sure clients receive requested products and services in a timely fashion
- · Communicates client needs and demands to Employer Company
- · Forecasts and tracks client account metrics
- · Identifies opportunities to grow business with existing clients
- · Coordinate with staff members working on the same account to ensure consistent service
- · Collaborates with sales team to reach prospective clients
- · Service multiple clients concurrently
- · Keep records of client transactions

## FREE LANCER "FULL STACK PHP" | UPSKILLS ACADEMY | 15/JUL/2018 - PRESENT

- · Design overall architecture of the web application
- · Integration of user-facing elements developed by front-end developers
- · Build efficient, testable, and reusable PHP modules

## Skills & abilities

#### PERSONAL SKILLS

- · Highly organized and efficient
- · Ability to work independently or as part of a team
- · Communication and interpersonal relations
- · Quick learner

#### **IT SKILLS**

- . Programming (Java, C++, Android Programming Language, HTML & jQuery)
- . Microsoft Office (MS Word, Excel, PowerPoint, Internet, etc)
- . Database (SQL)
- . PHP Course (JSON , Ajax & API)
- . Strong knowledge of PHP web frameworks (Bootstrap)
- . Understanding of front-end technologies, such as JavaScript, HTML5, and CSS3
- . Understanding accessibility and security compliance
- . Knowledge of the common PHP or web server exploits and their solutions
- . Integration of multiple data sources and databases into one system
- . Creating database schemas that represent and support business processes
- . Familiarity with phpMyAdmin databases
- . Frontend build tools speeds up the development process. Gulp and Grunt are popular ones

## **PROJECTS**

- · E-store Website Project
- · 4G-CORP Website Project "Edit front-end design"

#### References

Salameh Yassin - Owner UPSKILSS Academy - Mob: +962 79 7160081