

AtliQ Hardware



region All

customer All

sub_zone All

FY 2021

P & L Based on Market

Market	Net Sales	COGS	Gross_margin	%Gross_Margin
Australia	21.0M	14.1M	6.9M	32.92%
Austria	2.8M	2.0M	0.9M	30.11%
Bangladesh	7.0M	4.5M	2.4M	34.54%
Canada	35.1M	21.7M	13.4M	38.21%
China	22.9M	13.5M	9.4M	41.07%
France	25.9M	14.7M	11.2M	43.24%
Germany	12.0M	8.9M	3.1M	26.18%
India	161.3M	#####	51.6M	32.00%
Indonesia	18.4M	11.3M	7.1M	38.41%
Italy	11.7M	8.2M	3.5M	30.13%
Japan	7.9M	4.2M	3.7M	46.52%
Netherlands	8.0M	4.6M	3.4M	42.03%
Newzealand	11.4M	5.9M	5.5M	48.23%
Norway	13.7M	9.6M	4.0M	29.48%
Pakistan	5.7M	3.6M	2.0M	36.18%
Philippines	31.9M	19.4M	12.5M	39.09%
Poland	5.2M	3.0M	2.2M	42.56%
Portugal	11.8M	6.8M	5.0M	42.13%
South Korea	49.0M	31.4M	17.6M	35.92%
Spain	12.6M	8.4M	4.2M	33.13%
Sweden	1.8M	1.1M	0.7M	40.22%
United Kingdom	34.2M	18.7M	15.4M	45.13%
USA	87.8M	55.3M	32.5M	36.99%
Grand Total	598.9M	#####	218.2M	36.43%

region All
customer All
sub_zone All
FY 2020

P & L Based on Market

Market	Net Sales	COGS	Gross_margin	%Gross_Margin
Australia	10.7M	5.8M	4.9M	45.88%
Austria	0.1M	0.1M	0.0M	26.15%
Bangladesh	2.3M	1.4M	0.9M	39.61%
Canada	12.2M	7.1M	5.1M	41.91%
China	5.4M	3.3M	2.1M	38.68%
France	7.5M	4.3M	3.2M	43.11%
Germany	4.7M	3.0M	1.7M	35.63%
India	49.8M	33.7M	16.0M	32.21%
Indonesia	6.2M	3.5M	2.7M	42.91%
Italy	4.5M	3.1M	1.4M	30.68%
Japan	1.9M	1.2M	0.7M	36.96%
Netherlands	3.4M	1.8M	1.6M	47.79%
Newzealand	2.0M	1.5M	0.5M	26.36%
Norway	2.5M	1.5M	0.9M	37.74%
Pakistan	4.7M	2.7M	2.0M	42.75%
Philippines	13.4M	7.3M	6.0M	45.13%
Poland	2.8M	1.7M	1.1M	40.20%
Portugal	3.6M	2.3M	1.3M	36.13%
South Korea	17.3M	12.1M	5.2M	29.82%
Spain	1.8M	1.1M	0.7M	37.67%
Sweden	0.2M	0.1M	0.1M	44.06%
United Kingdom	8.1M	5.3M	2.8M	34.13%
USA	31.9M	19.5M	12.4M	38.97%
Grand Total	196.7M	#####	73.3M	37.28%

region All
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FY 2019

P & L Based on Market

Market	Net Sales	COGS	Gross_margin	%Gross_Margin
Australia	3.9M	2.2M	1.7M	42.57%
Bangladesh	0.5M	0.3M	0.1M	28.73%
Canada	4.8M	2.8M	2.0M	41.67%
China	1.4M	0.8M	0.6M	44.94%
France	4.0M	2.3M	1.8M	44.09%
Germany	2.6M	1.6M	0.9M	36.97%
India	30.8M	17.8M	13.1M	42.35%
Indonesia	2.5M	1.5M	1.1M	42.03%
Italy	2.9M	1.6M	1.3M	45.63%
Netherlands	0.2M	0.1M	0.1M	36.36%
Pakistan	0.6M	0.4M	0.2M	39.65%
Philippines	5.7M	3.4M	2.3M	39.90%
Poland	0.4M	0.3M	0.2M	37.43%
Portugal	0.7M	0.5M	0.3M	39.29%
South Korea	12.8M	6.7M	6.1M	47.54%
Sweden	0.1M	0.0M	0.0M	38.28%
United Kingdom	2.0M	1.3M	0.7M	36.19%
USA	11.5M	7.7M	3.8M	32.79%
Grand Total	87.5M	51.2M	36.2M	41.43%