

AtliQ Hardware



region	All
customer	All
division	All
FY	2019

P & L Based on Fiscal Quarters

All Values in USD

Values	Fiscal Qtr											
	Q1			Q2			Q3			Q4		
	Nov	Oct	Sep	Dec	Feb	Jan	Apr	Mar	May	Aug	Jul	Jun
Net Sales	10.7M	8.0M	6.5M	11.4M	6.1M	6.5M	6.3M	6.4M	6.5M	6.3M	6.5M	6.2M
COGS	6.3M	4.7M	3.8M	6.7M	3.5M	3.9M	3.7M	3.8M	3.8M	3.7M	3.8M	3.6M
Gross_margin	4.5M	3.4M	2.6M	4.7M	2.6M	2.7M	2.6M	2.7M	2.6M	2.6M	2.7M	2.6M
%Gross_Margin	41.49%	41.97%	40.87%	41.39%	41.94%	40.87%	41.39%	41.45%	40.79%	41.39%	41.48%	42.00%

region	All
customer	All
division	All
FY	2020

P & L By Fiscal Years

Values	Fiscal Qtr											
	Q1			Q2			Q3			Q4		
	Nov	Oct	Sep	Dec	Feb	Jan	Apr	Mar	May	Aug	Jul	Jun
Net Sales	28.7M	20.6M	17.1M	29.9M	15.9M	17.1M	7.8M	2.1M	9.9M	16.5M	16.1M	14.9M
COGS	18.1M	12.8M	10.6M	18.9M	9.9M	10.7M	4.8M	1.3M	6.2M	10.5M	10.2M	9.3M
Gross_margin	10.6M	7.8M	6.5M	11.0M	6.0M	6.5M	2.9M	0.8M	3.7M	6.1M	5.9M	5.5M
%Gross_Margin	37.04%	37.78%	37.77%	36.81%	37.74%	37.75%	37.73%	36.68%	37.49%	36.79%	36.68%	37.27%

region	All
customer	All
division	All
FY	2021

P & L By Fiscal Years

Values	Fiscal Qtr											
	Q1			Q2			Q3			Q4		
	Nov	Oct	Sep	Dec	Feb	Jan	Apr	Mar	May	Aug	Jul	Jun
Net Sales	74.3M	54.6M	44.8M	78.1M	41.8M	44.8M	43.5M	44.0M	44.4M	43.0M	44.0M	41.5M
COGS	47.4M	34.7M	28.4M	49.8M	26.5M	28.4M	27.7M	28.0M	28.1M	27.4M	28.0M	26.4M
Gross_margin	27.0M	19.9M	16.4M	28.3M	15.3M	16.4M	15.8M	16.0M	16.3M	15.6M	16.0M	15.1M
%Gross_Margin	36.29%	36.52%	36.65%	36.26%	36.53%	36.68%	36.33%	36.37%	36.63%	36.26%	36.37%	36.45%

Net Sales Comprison Growth

21 vs 20	159%	165%	162%	161%	162%	161%	461%	1982%	347%	160%	174%	179%
20 vs 19	167%	157%	165%	161%	162%	163%	23%	-67%	53%	162%	148%	141%