



Letter of Reference

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This serves as a letter of reference for Mr. Mohit Aphale, born on November 29, 1991, who worked at our company in Germany as a Cybersecurity Expert from July 1, 2022 to June 30, 2024.

Elektrobit is an award-winning and visionary global vendor of embedded and connected software products and services for the automotive industry. A leader in automotive software with over 35 years of serving the industry, Elektrobit's software powers over five billion devices in more than 600 million vehicles and offers flexible, innovative solutions for car infrastructure software, connectivity & security, automated driving and related tools, and user experience. Elektrobit is a wholly-owned, independently-operated subsidiary of Continental.

Mr. Aphale worked on establishing cross departmental secure development, technical roadmaps, and cybersecurity work product deliveries as per ISO 21434. He was entrusted with the following responsibilities:

- Conducting threat analysis and risk assessments (TARA) on automotive systems
- Developing and implementing measures to protect systems from cyber threats
- Performing vulnerability assessments on software and system components
- Staying updated with the latest cybersecurity threats, trends, and technologies
- Conducting research to identify new vulnerabilities in automotive systems
- Developing innovative solutions and techniques to enhance vehicle software cybersecurity
- Working closely with hardware and software development teams to integrate security measures
- Conducting testing and validation of security features to ensure their effectiveness
- Performing security audits and compliance checks
- Developing incident response plans specific to automotive systems
- Leading the response to security breaches or incidents, performing root cause analysis and implementing corrective actions
- Coordinating with internal and external teams to manage/mitigate security incidents
- Documenting security processes, findings, and recommendations
- Preparing technical reports and presentations for stakeholders

Mr. Aphale is a highly skilled professional who consistently proved himself through his commendable motivation and personal initiative. He was able to rely upon his quick powers of comprehension to integrate into his full spectrum of tasks and our team rapidly and successfully. Mr. Aphale combined well-developed intellectual and judgment abilities with refined organizational skills. He was a resilient and flexible employee, who skillfully managed his workloads. His working style was efficient and reliable. He contributed to consistently productive and high quality working results.



Mr. Aphale possesses comprehensive professional expertise, which he successfully applied to his tasks. He was fully committed to advancing his professional knowhow on his own initiative and took advantage of every opportunity for professional growth. Mr. Aphale approached new tasks and challenges in a clear-sighted and focused way. We were fully satisfied with his performance.

Mr. Aphale's professional behavior was always exemplary. Thanks to his friendly and cooperative manner and helpfulness, he was respected by superiors and colleagues.

This letter has been written for Mr. Aphale, he was in Germany for two years during an expat program and is now going back to our Indian subsidiary. We would like to thank him for his valuable contributions and wish him all the best for his future both personal and professional and further success.

Erlangen, June 30, 2024
Elektrobit Automotive GmbH

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