# Mohith Pulavarthi

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#### **CAREER OBJECTIVE**

Seeking a challenging Business Analyst role to apply analytical skills and proficiency in data analysis tools. Eager to contribute to effective business strategy development in a dynamic corporate environment and gain practical experience.

#### **EDUCATION**

# VDA Degree College (Andhra University) CGPA:7.5

Bachelor of Commerce in Computer Science and Accounting

Dec '20 - Jun '23

### **Adhitya Degree College**

**12th Grade** CGPA:6.89 Jun '18 - Jul '20

St. Augustine E.M. High School

**10th Grade** CGPA:8.3 Jun '17 - Jul '18

#### **PROFESSIONAL EXPERIENCE**

### Salesforce Intern (Aug – Oct 2022)

- Collaborated on the development of custom applications and solutions leveraging **Salesforce Lightning**, resulting in the effective streamlining of business processes
- Developed custom Salesforce solutions through Apex coding, Visualforce pages, and Lightning components, enhancing efficiency by 30%

### **ACADEMIC PROJECTS**

# **Unilever Canteen Ordering System**

- Conducted detailed requirement analysis and stakeholder interviews to understand business needs.
- Designed and implemented a scalable Java-based solution accommodating 1500 users, resulting in a 30% reduction in food wastage and a 15% decrease in operating costs.

### WhatsApp: Pay

- Led the business analysis for the implementation of a new digital payment feature for 2 billion users.
- Conducted market research and competitive analysis to identify key features, achieving 1 million users within 3 months and a 30% adoption rate within a year.

### **Air Cargo Analysis**

- Performed data extraction and analysis to identify regular customers, leading to a 20% increase in customer satisfaction.
- Conducted revenue analysis and implemented database security measures to protect sensitive information.

### **Zomato Data Analysis**

- Consolidated global restaurant data in Power BI, enhancing data accuracy by 20%.
- Developed interactive reports and dashboards to provide comprehensive business performance assessments.

### **Comparison of Region-Based Sales**

- Developed a dashboard to compare sales performance between two regions, identifying key areas for improvement.
- Increased data analysis efficiency by 30% through the use of parameters and calculated fields.

#### **TECHNICAL SKILLS**

- MS Excel, Power BI, Tableau, SQL, Jira
- Requirement LCM, Compliance, Business Acumen, Agile, BRD FRD SRS Creation, Microsoft Office, Digital Transformation, Data Visualization, Report Making

# **CERTIFICATIONS & ACHIEVEMENTS**

- Business Analysis Professional Certification Simplilearn
- Post Graduate in Business Analysis Purdue University via Simplilearn
- Secured 1st place in the Vizag Marathon, demonstrating exceptional discipline endurance, and determination.