Mohit M Khule

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Objective

Results-driven data analyst skilled in transforming complex data into actionable insights. Proficient in statistical methodologies, data visualization, and reporting. Adept at leveraging analytical tools to support data-informed decision-making, enhance operational efficiency, and drive business growth. Committed to contributing impactful analyses to a dynamic team.

Education

Bachelor of Commerce and Computer Applications (BCCA)
Dr. Ambedkar Institute of Management Studies and Research
2022 – 2025 (Grade: TBD)

Experience

Bharat Heavy Electricals Ltd (BHEL) – Data Analyst Intern   **Nov 2024 – Dec 2024**
- Conducted in-depth analysis of financial data and project statuses to identify potential bottlenecks, streamline processes, and support strategic decision-making.
- Created comprehensive, visually appealing reports using advanced data visualization techniques to highlight critical trends, KPIs, and performance metrics, enabling senior management to make informed decisions.
- Collaborated with cross-functional teams to validate data accuracy, resulting in improved financial forecasting and resource optimization.

MyCaptain Pvt Ltd   – Campus Ambassador Intern   **Jan 2024 – Feb 2024**
- Spearheaded lead generation efforts across 20+ institutions by building partnerships and collecting data to expand the company's outreach.
- Successfully negotiated and signed multiple MOUs, strengthening institutional collaborations and boosting visibility for company programs.
- Delivered tailored product pitches to prospective clients via video conferences, demonstrating product value, and achieving a 25% increase in client acquisition within one month.
- Coordinated with marketing and sales teams to implement innovative outreach strategies, significantly improving lead conversion rates.

Skills

- **Programming Languages:** Python
- **Libraries:** Pandas, NumPy, Matplotlib, Seaborn
- **Databases:** SQL, MySQL, DBMS
- **BI Tools:** Power BI , Tableau
- **Expertise:** Data Cleaning, Preprocessing, Statistical Analysis, Modeling, Visualization
- **Soft Skills:** Communication, Problem-Solving, Data Storytelling, Adaptability, Time Management

Projects

Zomato Analysis Project (Python, Pandas, Matplotlib, Seaborn)   **Github**
- Analyzed a dataset containing restaurant details, including cuisine, location, pricing, and customer ratings.
- Cleaned and preprocessed the data using Python libraries such as Pandas and NumPy to ensure accuracy.
- Created visualizations using Matplotlib and Seaborn to uncover trends, such as the relationship between pricing and ratings, popular cuisines, and top-performing locations.
- Provided actionable insights to optimize restaurant performance and customer engagement strategies.

ATM Performance Analysis (Power BI, Python)   **Github**
- Analyzed ATM performance, revenue trends, and operational costs to optimize efficiency and profitability.
- Utilized Power BI and Python for data cleaning, visualization, and dashboard creation.
- Identified high-performing ATMs and provided actionable recommendations to reduce downtime and maintenance costs.
- Delivered insights that improved uptime by 8% and reduced operational expenses by 15% .

Certifications

- **Data Analytics Bootcamp Certification** (Alex the Analyst – Dec 2023)
- **SQL Certificate** (HackerRank – June 2024)