

# Executive Overview

Revenue

\$15.6M

Margin

24.81%

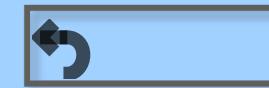
Profit

\$3.871M

OntimeDelivery

91.0%

Reset



## Product

|        |        |        |
|--------|--------|--------|
| Alt... | Axle   | Be...  |
| Bra... | Fue... | Gea... |
| Ra...  | Ste... |        |

## Supplier

|        |        |        |
|--------|--------|--------|
| Atl... | Del... | Nil... |
| Tra... | Zen... |        |

## Warehouse

|        |        |       |
|--------|--------|-------|
| Chi... | Ger... | Italy |
| Tur... | UAE    |       |

## Shipping Method

|     |       |      |
|-----|-------|------|
| Air | Co... | Road |
| Sea |       |      |

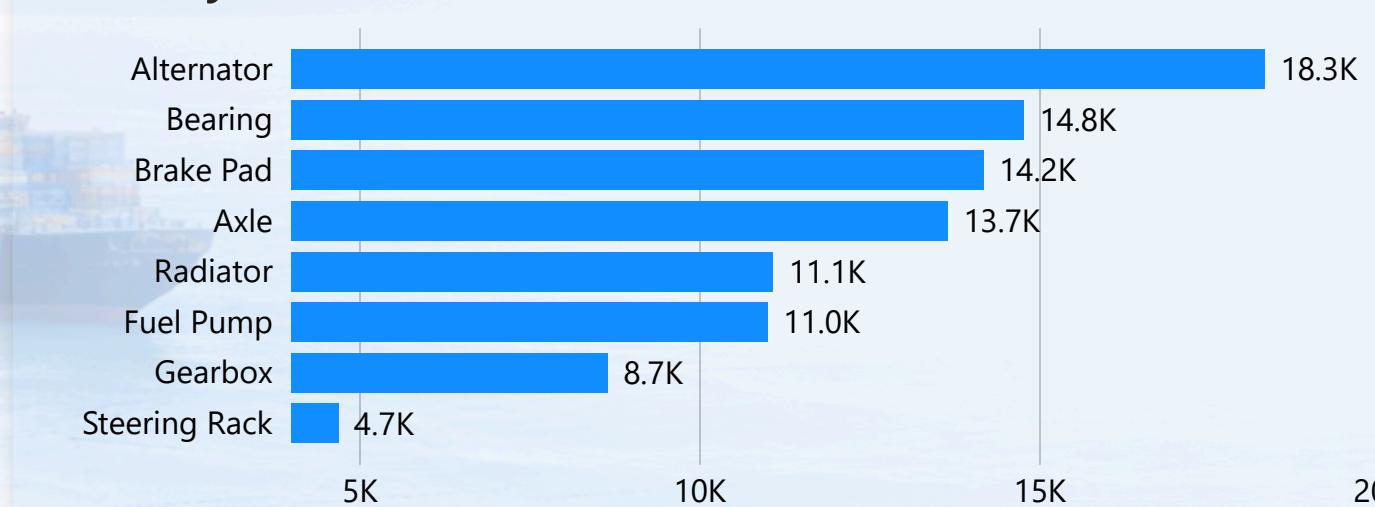
### Revenue by Supplier



### Profit by Country



### Quantity Sold



### Executive Summary

| ProductName | Sum of Quantity | Sum of Revenue | Sum of Profit | Profit Margin % | Avg Lead Time |
|-------------|-----------------|----------------|---------------|-----------------|---------------|
| Alternator  | 18316           | \$3,825,674    | \$1,048,044   | 27.40%          | 15 days       |
| Bearing     | 14772           | \$2,185,022.04 | \$509,876     | 23.34%          | 14 days       |
| Fuel Pump   | 11004           | \$2,173,463.6  | \$530,608     | 24.41%          | 16 days       |
| Brake Pad   | 14180           | \$2,149,630.44 | \$592,148     | 27.55%          | 17 days       |
| Axle        | 13652           | \$1,871,216.4  | \$452,424     | 24.18%          | 13 days       |

### Profit/Month



Previous Page



Next Page



# Supply Chain Performance

(Technical)

Avg. Defect Rate

4.30%

Avg. Transit Time

29

Avg. Leadtime

32

OntimeDelivery

91.0%

Reset



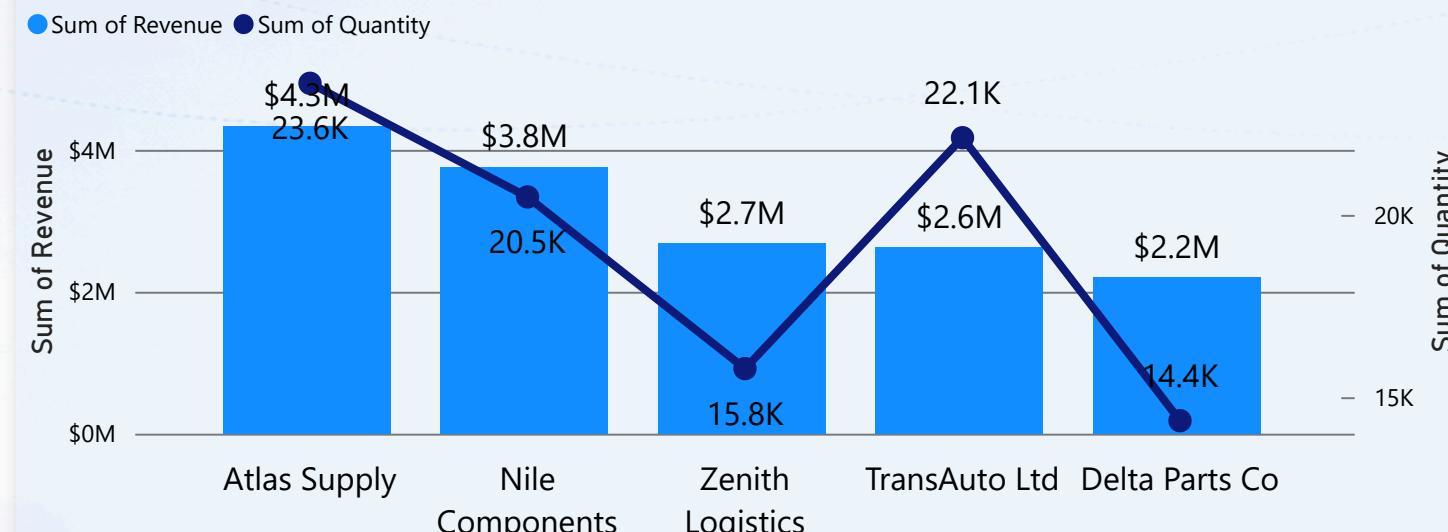
## Supplier

Atlanta  
Transportation

Delta...  
Trans...

Nile ...  
Zeni...

### Financial and Volume Performance by Supplier



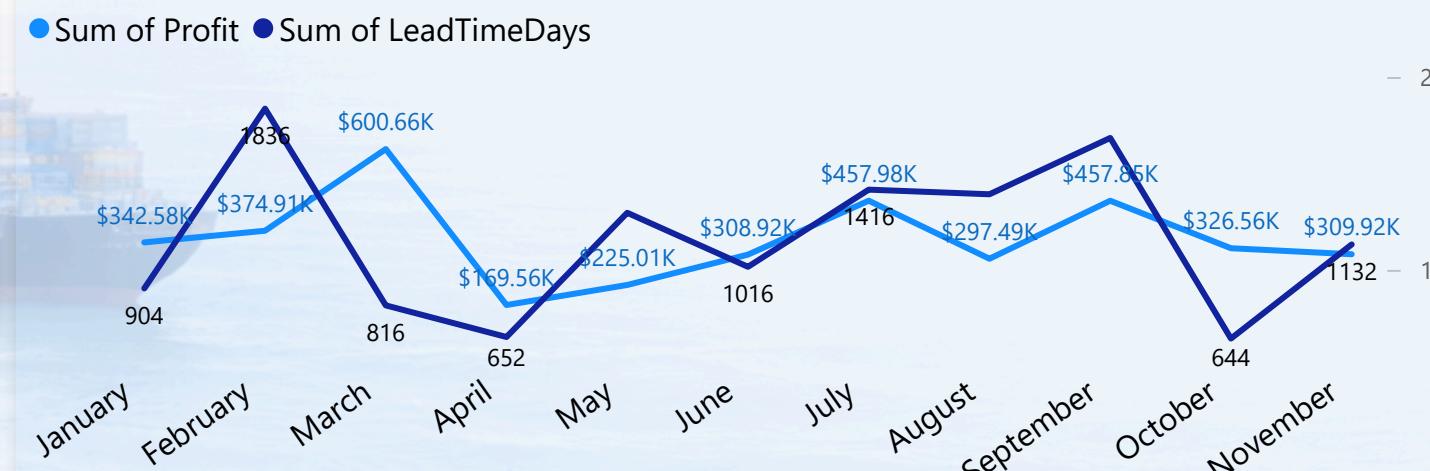
## Month

Jan... Feb... Mar...

April May June

July Aug... Sep...

## Profit vs Leadtime



## Country

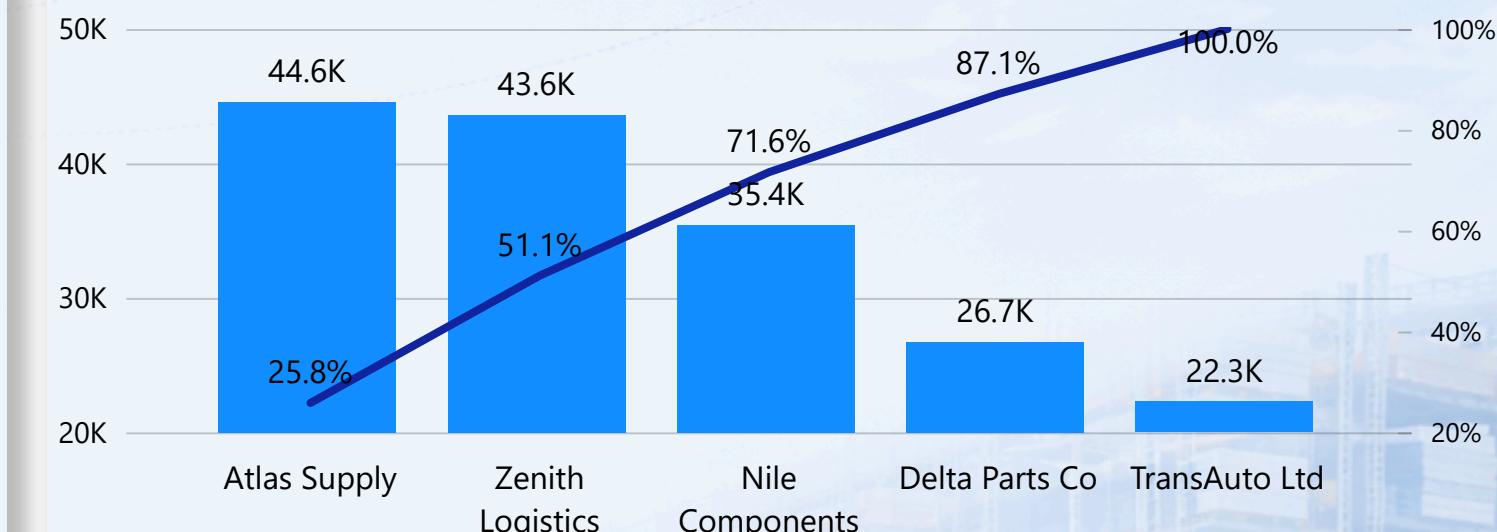
China  
Turkey

Germany  
UAE

Italy  
UAE

## Pareto Analysis of Defect-Related Profit Loss by Supplier

### Pareto Analysis of Defect-Related Profit Loss by Supplier



## Warehouse

Alex... Cair... Giza...

## Quantity and Ontime Delivery by Country



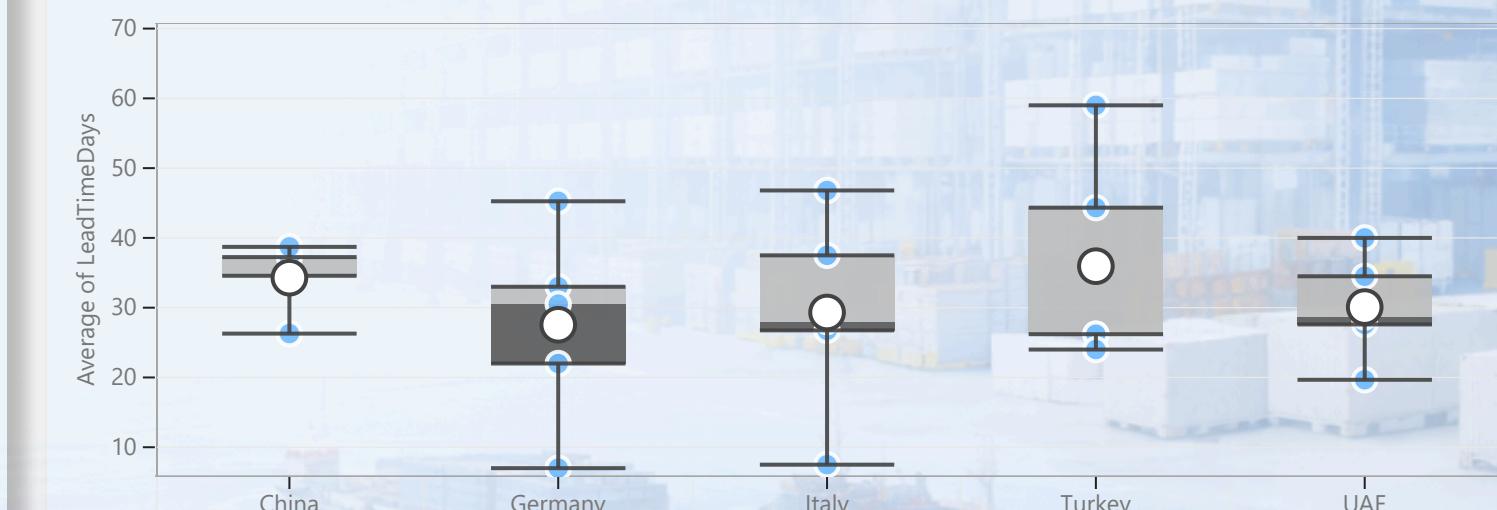
## Shipping Method

Air  
Sea

Cou...  
Road

Road  
Sea

## Lead Time Variability by Supplier and Origin Country



## Summary

| CountryFrom | Avg. Lead Time | Avg. Transit Time | Sum of Quantity | Sum of Units |
|-------------|----------------|-------------------|-----------------|--------------|
| China       | 34.00          | 31                | 28312           | \$16,784     |
| Turkey      | 31.29          | 28                | 20828           | \$9,512      |
| UAE         | 28.00          | 25                | 19264           | \$10,128     |
| Italy       | 33.38          | 31                | 18724           | \$8,412      |
| Germany     | 32.67          | 29                | 9228            | \$5,212      |

Previous Page



Next Page



# Product Performance

(Technical)

Avg. Defect Rate

4.30%

Avg. UnitCost

\$125.6

Profit Margin

25%

Profit

\$3.9M

Reset



Previous Page



## Product

|            |               |         |
|------------|---------------|---------|
| Alternator | Axle          | Bearing |
| Brake Pad  | Fuel Pump     | Gearbox |
| Radiator   | Steering Rack |         |

## Month

|         |          |           |
|---------|----------|-----------|
| January | February | March     |
| April   | May      | June      |
| July    | August   | September |

## Shipping Method

|            |               |         |
|------------|---------------|---------|
| Alternator | Axle          | Bearing |
| Brake Pad  | Fuel Pump     | Gearbox |
| Radiator   | Steering Rack |         |

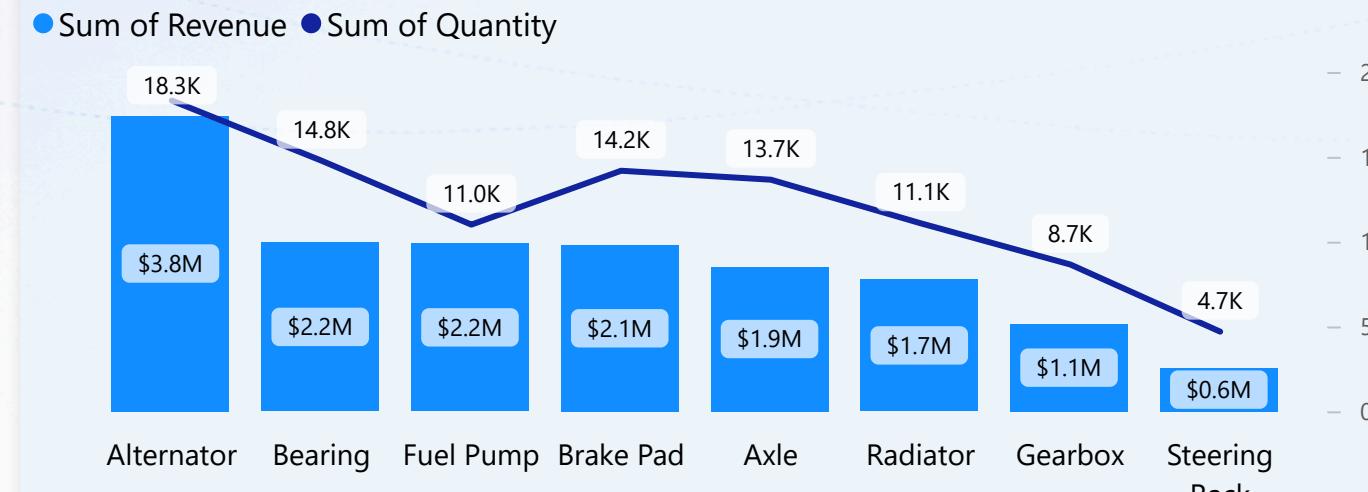
## Supplier

|       |       |      |
|-------|-------|------|
| Atlas | Delta | Nile |
| Trans | Zenit |      |

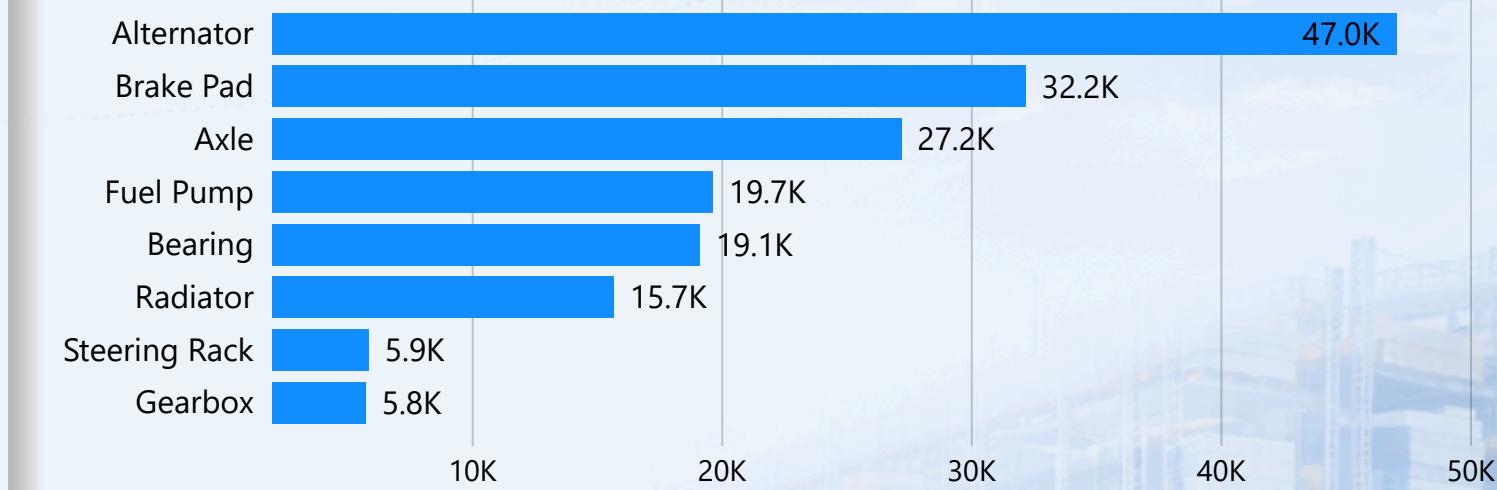
## Shipping Method

|     |         |      |
|-----|---------|------|
| Air | Courier | Road |
| Sea |         |      |

## Financial and Volume Performance by Product



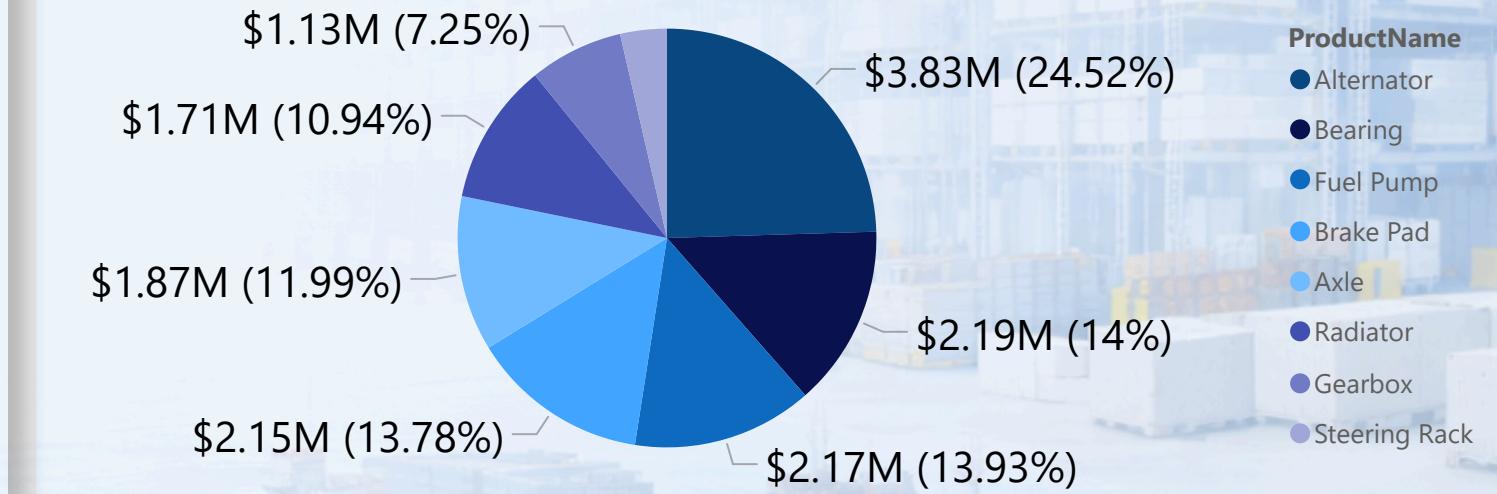
## Sum of Profit Loss Due to Defect by Product



## UnitCost vs Quantity per Month



## Revenue Share by Product



## Volume and OTD by Productname



## Summary

| ProductName   | CountryFrom | Sum of Quantity | Sum of UnitCost | Avg Lead Time |
|---------------|-------------|-----------------|-----------------|---------------|
| Bearing       | China       | 1304            | \$89.2          | 36.0          |
| Gearbox       | China       | 1084            | \$649.6         | 51.0          |
| Alternator    | China       | 368             | \$990.8         | 47.0          |
| Fuel Pump     | China       | 1100            | \$810.8         | 4.0           |
| Steering Rack | China       | 256             | \$951.6         | 30.0          |

Next Page

