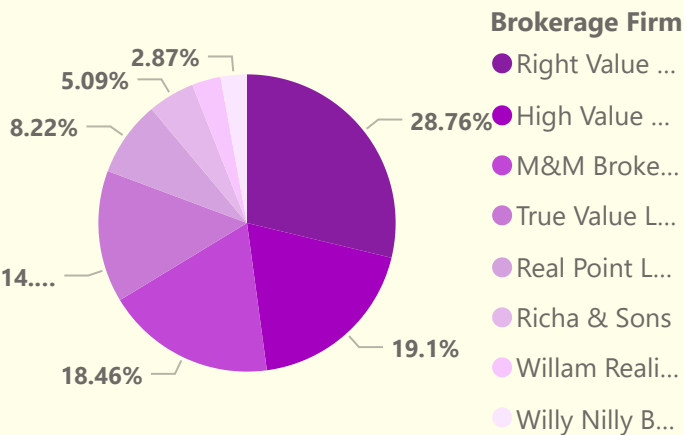
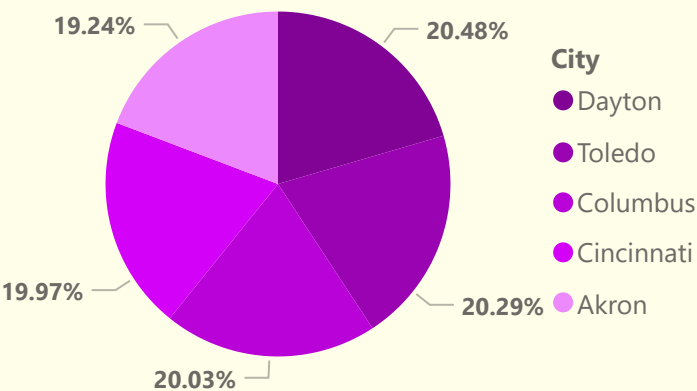


# REAL ESTATE MARKET IN OHIO

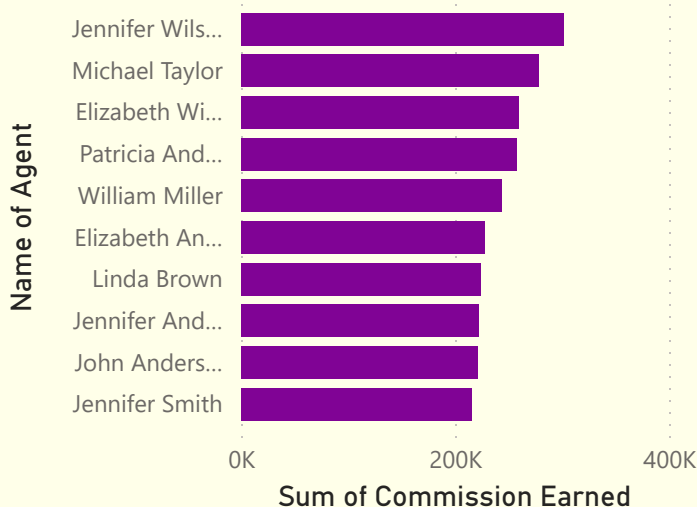
No of Deals by brokerage firm



No of Deals by City



Top 10 agents by Commission Earned



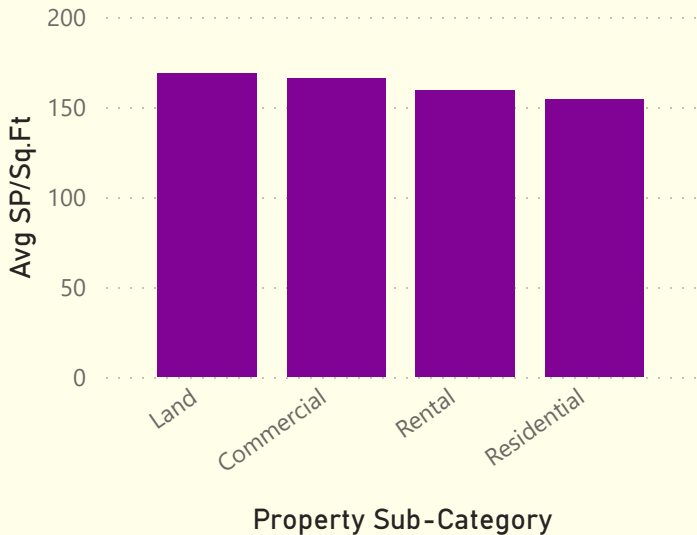
Total Population

635K

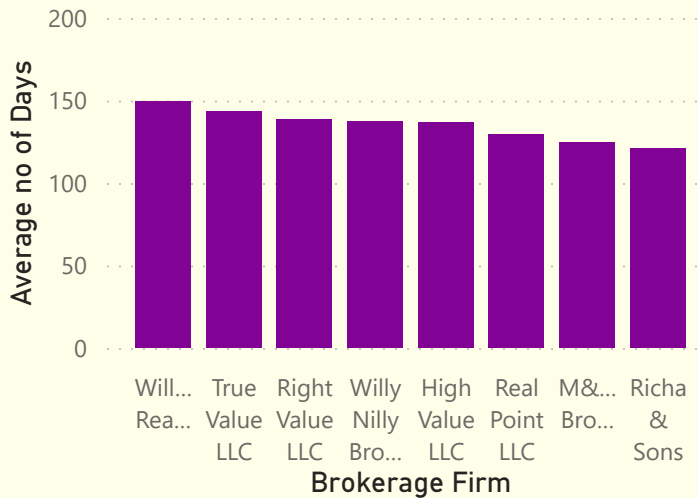
Total Agents

101

Avg SP/Sq.Ft by Property Sub-Category



Avg no of days required to sell by Brokerage firm



Property Sub-Category	Sum of Selling Price
Rental	69M
Residential	67M
	61M
Commercial	59M
Land	58M
Total	314M

Percentage of properties sold

24.15

Total Records

5000

Average size of properties in sq.ft

1564

Average SP of Sold properties

257K

# ANALYSIS BY AGENTS

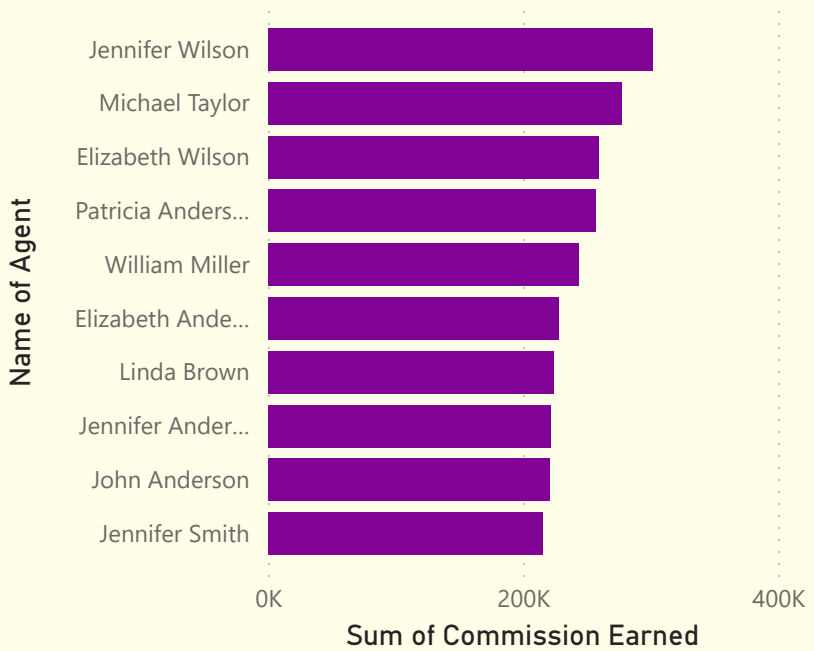
Property Sub-Category

All

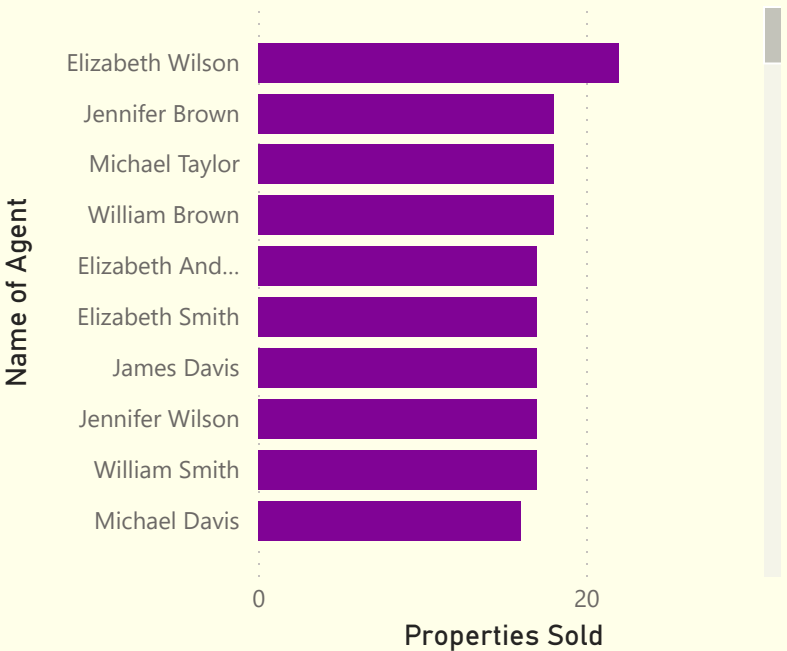
City

All

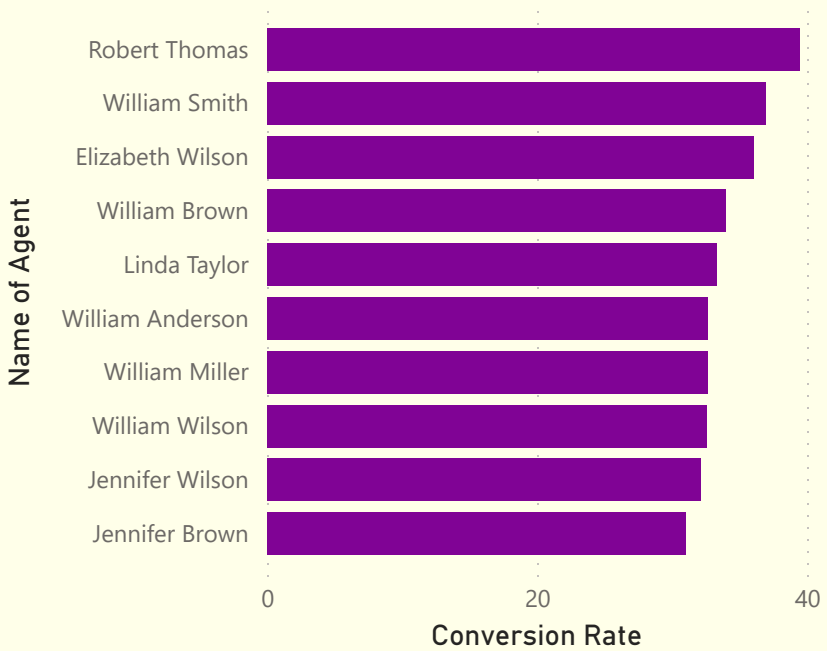
Top 10 Agents by comission earned



Top 10 agents by no of properties sold



Conversion Rate by Name of Agent



% OF TOTAL PROPERTIES UNDER  
UNDER-PERFORMING AGENTS

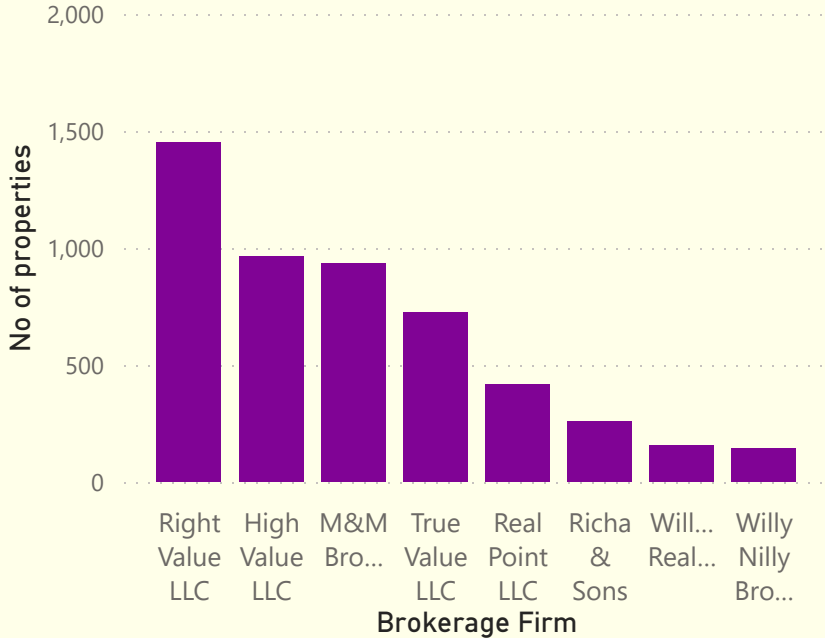
49.17

% OF AGENTS HAVING BELOW AVG  
CONVERSION RATE

48.51

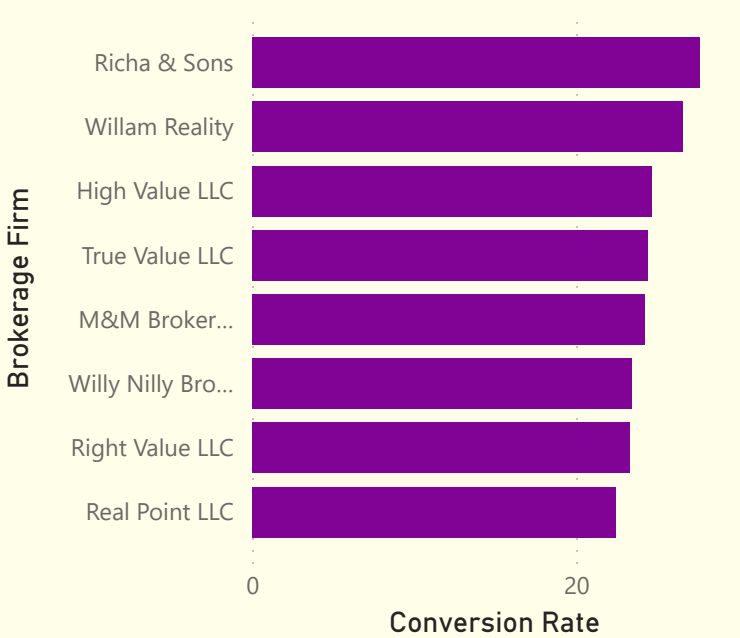
# ANALYSIS BY BROKERAGE FIRM

No of Properties listed by Brokerage Firm

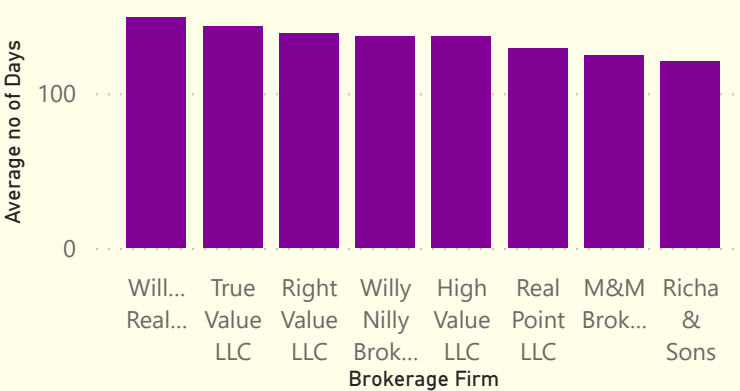


Brokerage Firm	Sum of Commission Earned
High Value LLC	3212K
M&M Brokerage	2894K
Real Point LLC	1270K
Richa & Sons	919K
Right Value LLC	4303K
True Value LLC	2356K
Willam Reality	548K
Willy Nilly Brokerage	457K
Total	15959K

Conversion Rate by Brokerage Firm



Avg no of days needed to sell by Brokerage firm



Property Sub-Category

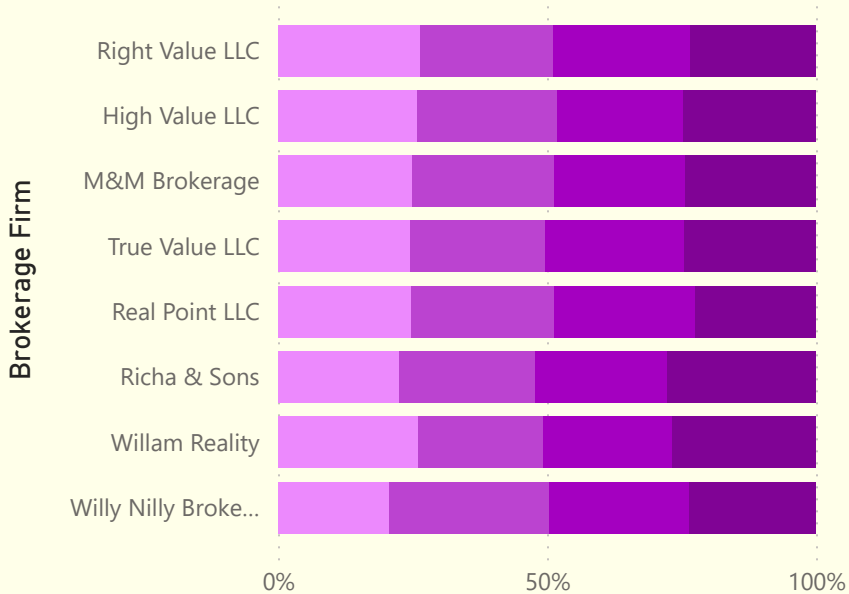
All

City

All

Distribution of Properties amongst brokerage firms by status

status Cancel Expire Pending Sold



# ANALYSIS BY LUXURY PARAMETERS

Swimming Pool

All

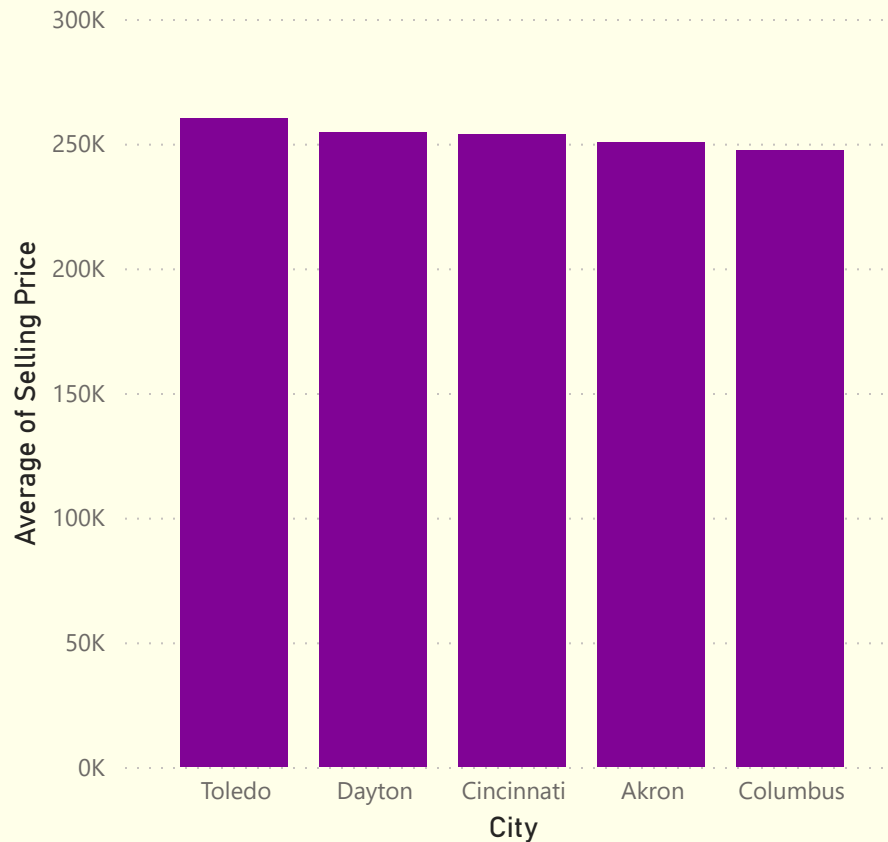
Play Ground

All

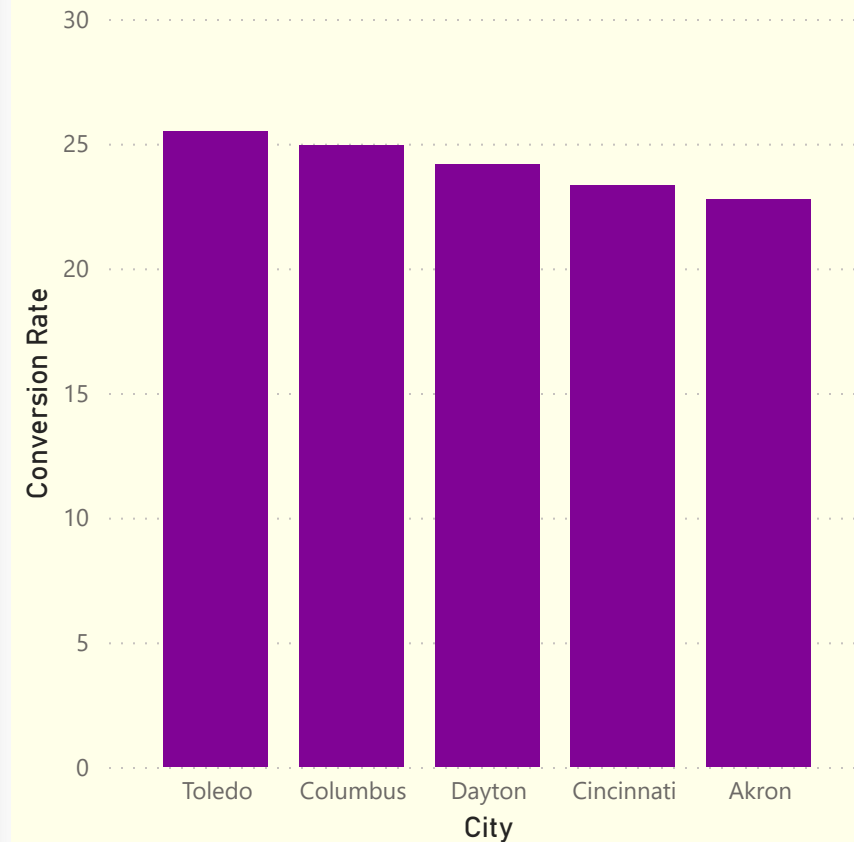
Number of Beds

All

Average of Selling Price by City



Conversion Rate by City



1275

Properties have both, a swimming pool  
and a play ground

1023

Properties have more than 2  
bedrooms and 2 bathrooms