



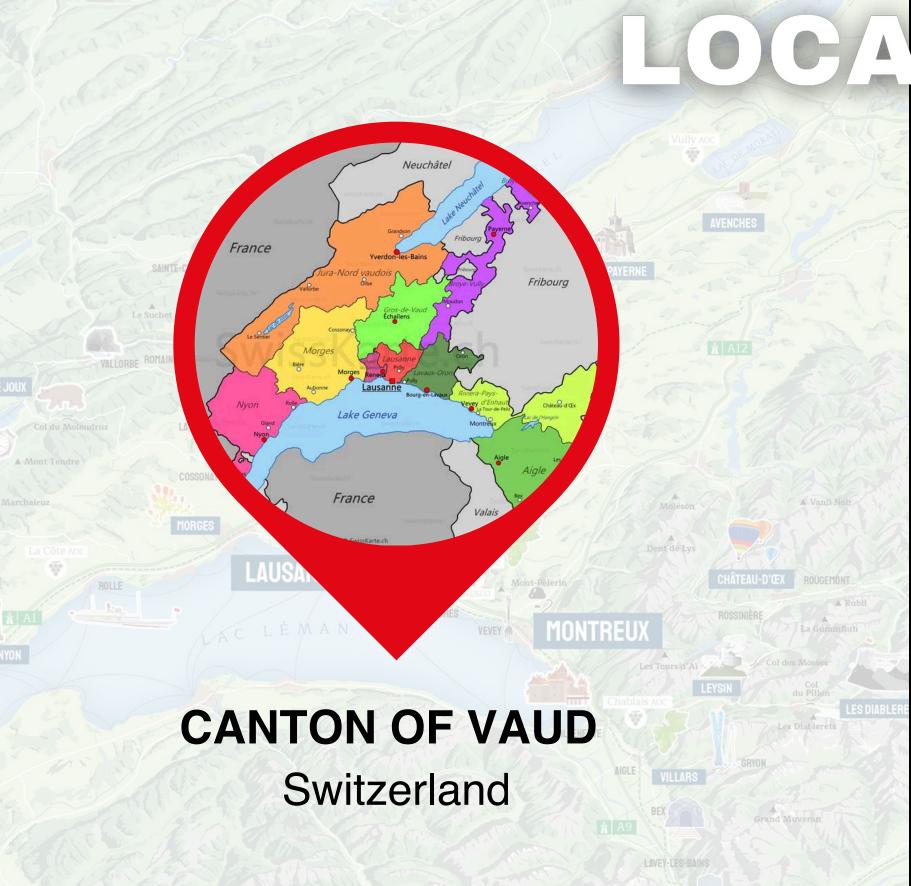
VAUD'S AIRBNB RENTALS MARKET

Presentation by:

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<u>Data Mining - Spring'25</u>

LOCATION



Why Vaud?

- We chose Vaud for our Airbnb analysis because it offers a diverse mix of urban, suburban, and rural listings, making it ideal for uncovering meaningful patterns in rental behavior.
- The region includes popular tourist destinations like Lausanne and Montreux, which contribute to variability in price, room types, and demand essential factors for effective clustering and modeling.
- Additionally, Vaud has a rich dataset with 75 columns and 5286 rows which gives sufficient volume and distinct seasonal trends, enabling more robust analysis and insightful comparisons.

DATA CLEANING

No.	STEP	PURPOSE	IMPACT
1.	Dropped columns with >40% missing values	Sparse columns like license, host_about, and neighbourhood lack reliable data for modeling or exploration.	Reduced noise and focused the dataset on useful variables.
2.	Removed rows missing price	price is our target variable; we need it for prediction and evaluation.	Ensures our modeling efforts are based on complete, valid target data.
3.	Filled numeric columns (beds, bedrooms, bathrooms) with median	Median is less sensitive to outliers and better represents central tendency in skewed data.	Preserved useful records while minimizing the influence of extreme values.
4.	Filled review-related columns with 0	Missing values in review columns likely indicate no reviews at all.	0 serves as a meaningful placeholder, enabling fair treatment in models.
5.	Converted and filled % columns	Converted host_response_rate and host_acceptance_rate to numeric and filled with median.	Prevented data type errors and standardized important host metrics.
6.	Imputed categorical fields with mode or placeholders	Used most common values or descriptive placeholders like "Unknown" or "No description provided."	Maintained row integrity while preserving interpretability.
7.	Dropped rows with no review dates	First/last review dates are important for time-based analysis.	Ensured consistency for trend analysis and time-based features.



SUMMARY STATISTICS

Median Price by Neighborhood

Ollon and Ormont-Dessus are the most expensive neighborhoods with median prices of \$237.5 and \$214 respectively, while Lausanne has the most affordable median price at \$99. This suggests Ollon and Ormont-Dessus cater to higher-end travelers or offer larger accommodations.

Average Bedrooms by Neighborhood

Neighborhoods like Château-d'Oex, Gryon,
Ollon, and Ormont-Dessus average 2
bedrooms per listing, indicating larger
properties. In contrast, the rest—including
Lausanne, Nyon, and Morges—typically offer
1-bedroom accommodations, which may
appeal more to solo travelers or couples.

Average Review Scores by Neighborhood

Ormont-Dessus tops the list with a high average review score of 4.88, followed closely by Château-d'Oex (4.85) and Leysin (4.84). This reflects consistently positive guest experiences in these areas, suggesting strong host engagement and overall satisfaction.

Median Price by Neighbourhood:

neighbourhood cleansed Ollon 237.5 Ormont-Dessus 214.0 Château-d'Oex 194.0 193.0 Gryon Montreux 150.0 137.0 Leysin Lutry 130.0 Nyon 114.0 Morges 107.0 99.0 Lausanne Name: price, dtype: float64

Average Bedrooms by Neighbourhood:

neighbourhood_cleansed
Château-d'Oex 2
Ormont-Dessus 2
Gryon 2
Ollon 2
Leysin 1
Montreux 1
Lutry 1
Nyon 1
Lausanne 1
Morges 1

Name: bedrooms, dtype: int64

Average Review Score by Neighbourhood:

neighbourhood_cleansed Ormont-Dessus 4.877976 Château-d'Oex 4.845588 Leysin 4.837568 Gryon 4.768480 Ollon 4.763556 4.706154 Nyon Montreux 4.685040 Lausanne 4.683962 4.670217 Lutry Morges 4.581667

Name: review_scores_rating, dtype: float64

neighbourhood_cleansed	Châteou-d'Oex	Gryon	Lausanne	Leysin	Lutry	Montreux	Morges	Nyon	Ollon	Ormant-Dessus
property_type										
Case particular	٥	0	- 13	0		0	0	0	0	0
Castle	٥	٥	0	٥	٥	7	٥	٥	0	٥
Entire cabin		0	0	0	0		0	0	. 0	- 3
Entire chalet	18	360	- #	15	٥	5	0	0	26	26
Entire condo	7	W.	54	17	3)	10	0	2	29	11
Entire guest suite			0	٥		2	٥	D	0	ò
Entire guesthouse	0	0				0	0	0	0	0
Entire home	2	7		3	5	12	0		22	
Entire loft	0	3	6		0	6	0	D	3	-0
Entire place		0.	0	0	313	0	0	0	0	.0
Entire rental unit	34	56	362	65	21	126	46	23	179	33
Entire serviced spartment	٥	٥	(1	2	0	0	3	٥	3	0
Entire townhouse	٥	0		0	0	0	0	٥	0	0
Entire vacation home	o	2	0	5	0	1	0	0		,
Entire villa	٥	0	0	٥	2		0	0	0	0
Private room	,	0	0	٥	0	0	0	0	0	9
Private room in bed and breakfast	,		18	0	4		0	7	4	2
Private room in casa particular	٥	0	5	o	٥	1	0	0	0	0
Private room in chalet	0	9.	0	0	0	3	٥	0		2
Private room in condo	3	O	5	. 0	0		1	0	0	0
Private room in farm stay	0	0	-0	0		0	0	(3)	0	-0
Private room in guest suite	:0	0.	31	0		1	0	.0	0	.0
Private room in guesthouse	٥	0	13	0	0	0	0	0	0	-0
Private room in home	.1	٥		1	14		2	4		0
Private room in hostel	٥	٥	2	٥	0	1	Ó	٥	٥	0
Private room in nature lodge	0	0	0	a	0	0	٥	0	.3	0
Private room in rental unit	,	0	128	0		40	6			0
Private room in townhouse	٥	0	2	o	0	0	0	0	0	0
Private room in villa	٥	0	0	o	9	3	0	- 6	0	0
Room in boutique hotel	0	0	0	۰	٥	0	0	o	0	3
Room in heritage hotel	0	0	0	0		0		0	0	,
Room in hotel	۰	0	10	0	0	0	2	0	0	
Room in serviced apartment	0	0		00), (O	0		:0	0	0
Shered room in bed and breakfast	٥	0:	3	10		0		3	o	
Shared room in rental unit	0	0	3	0	2 3 0	0		0	0	0
Tiny home	0	ō	- 3	33	0	o	. 0	0		0
977										



Count of Listings by Property Type per Neighbourhood

Dominant Property Types

Entire rental units are the most frequently listed property type across all neighborhoods, especially in Lausanne (362 listings) and Ollon (179). This indicates a strong preference among hosts to rent out fully self-contained accommodations, likely catering to travelers seeking privacy and flexibility.

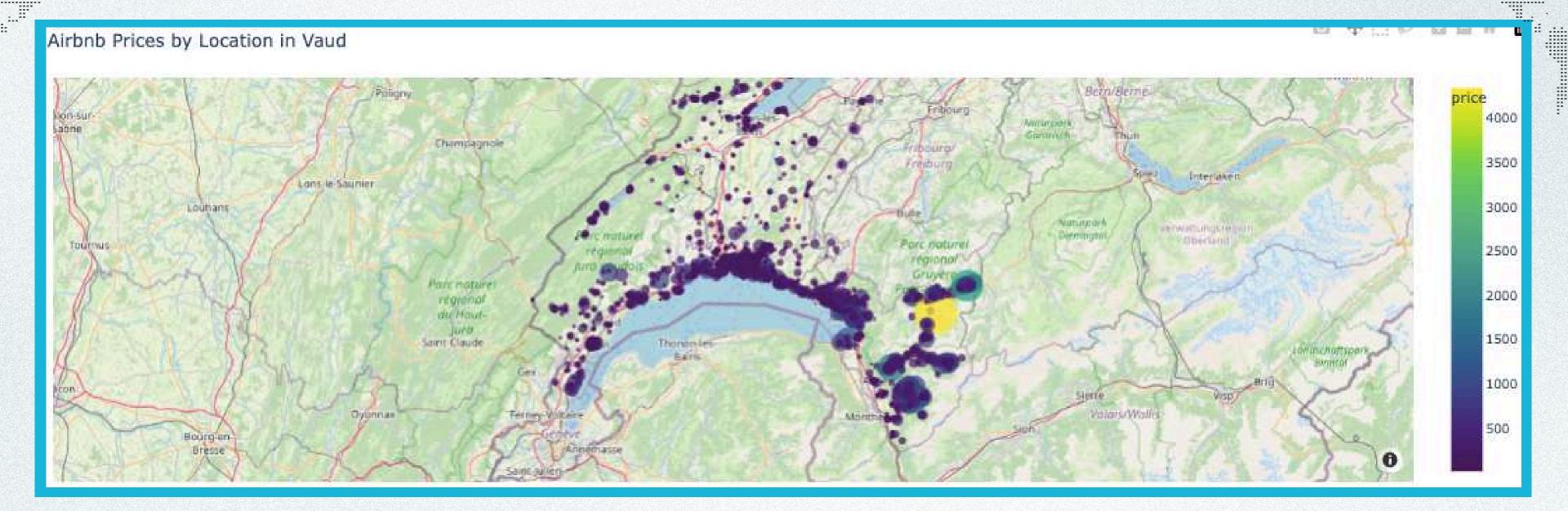
```
Median Availability (days per year) by Neighbourhood:
neighbourhood_cleansed
Ormont-Dessus
                 287
Ollan
                 273
                 238
Gryon
                 234
Leysin
Château-d'Oex
                 218
                 195
Lausanne
Lutry
                 193
                 179
Mont reux
                 161
Nyon
                  82
Morges
Nome: availability_365, dtype: int64
```



Ormont-Dessus and Ollon have the highest availability at 287 and 273 days/year, indicating year-round access and likely full-time listings. In contrast, Morges has the lowest median availability at just 82 days/year, pointing toward more seasonal or part-time use.

DATA VISUALIZATION

CHOROPLETH - MAP (PRICE BY LOCATION)

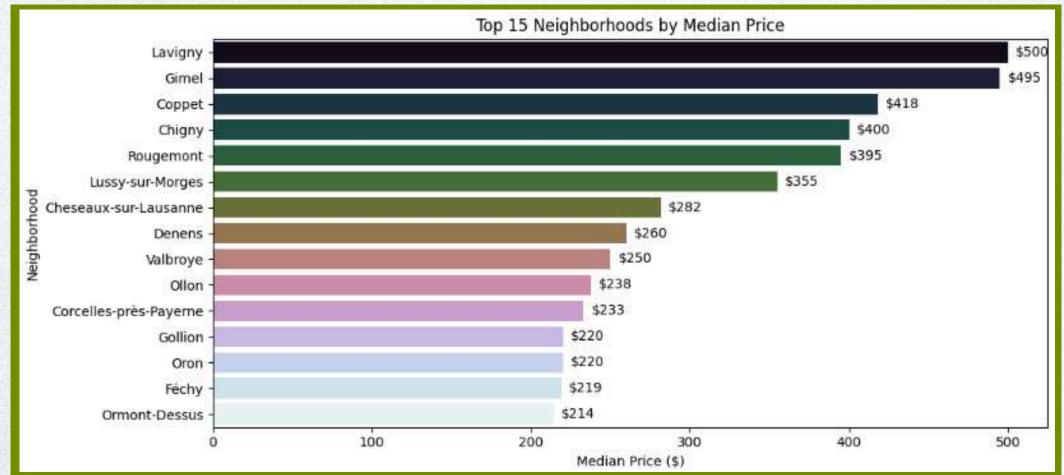


Luxury hotspots in Les Diablerets and Château-d'Oex show high prices, likely due to ski resorts and alpine retreats. Moderate pricing (\$100-\$300) dominates the Lausanne-Montreux corridor, reflecting urban tourism and strong demand.

Affordable stays (<\$150) cluster in rural and northern areas, appealing to long-term or local travelers.

Sparse listings in remote zones still show premium prices, driven by exclusivity or seasonal demand.

BAR PLOT OF MEDIAN PRICE BY NEIGHBORHOOD

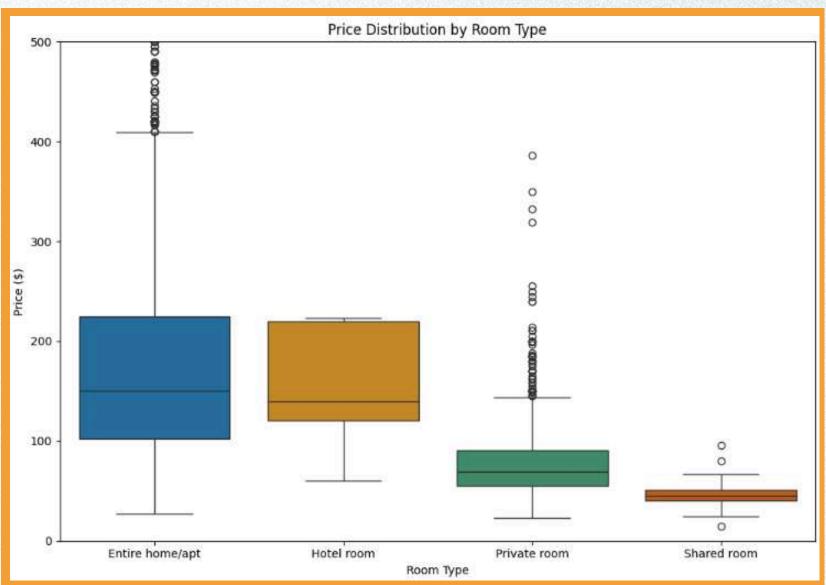


Entire home/apt

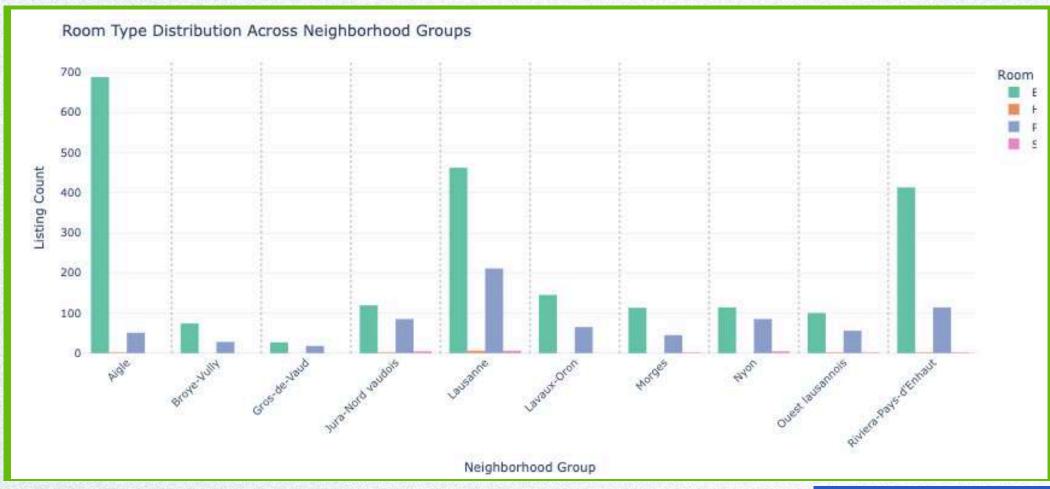
- Highest median price and widest range (~\$30-\$400+)
- Frequent outliers suggest luxury or scenic properties
 Hotel room
- Moderately high and consistent prices (~\$60-\$225)
- Occasional outliers may reflect suites or seasonal spikes
 Private room
- Affordable and stable pricing (~\$25-\$120)
- Outliers likely tied to premium locations or features
 Shared room
- Lowest and most stable pricing (~\$20-\$70)
- Minimal variation, ideal for budget travelers

- Lavigny and Gimel have the highest median prices (~\$500), likely due to luxury stays or scenic value.
- Coppet, Chigny, and Rougemont follow with prices over \$400, indicating affluent or touristic appeal.
- Valbroye to Ormont-Dessus show moderate prices (\$214-\$250), suggesting simpler or more residential listings.

BOX PLOT OF PRICE DISTRIBUTIONS BY ROOM TYPE



COUNT PLOT OF LISTINGS PER ROOM TYPE PER NEIGHBORHOOD GROUP



- Entire home/apartments dominate across all neighborhoods, especially in Aigle (688) and Lausanne (462).
- Private rooms are the next most common, with high counts in Lausanne (211) and Jura-Nord vaudois (85).
- Hotel rooms and shared rooms are rare, suggesting Airbnb in Vaud focuses on full-property and private rentals.

BUBBLE CHART: AVAILABILITY VS. PRICE BY ROOM TYPE (BUBBLE SIZE = REVIEWS)

Price & Availability by Room Type

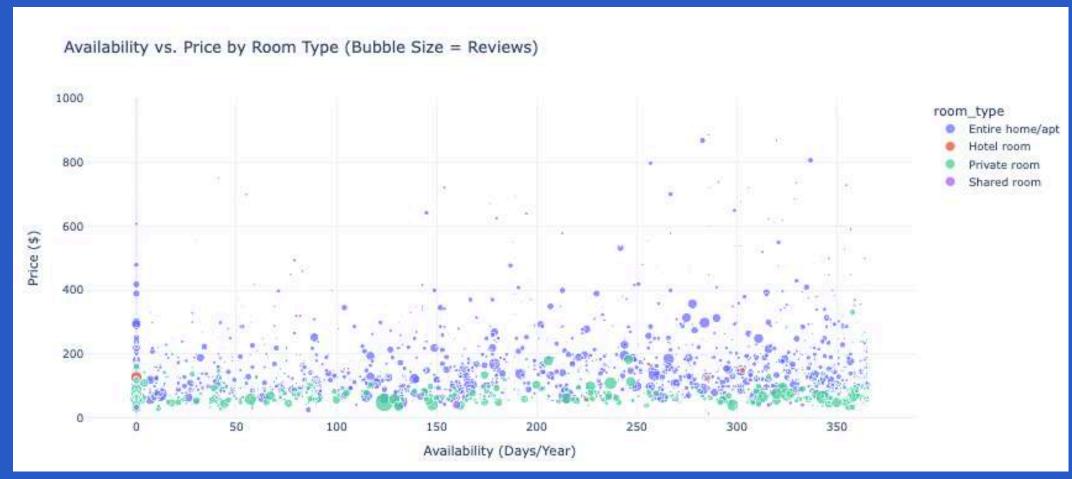
- Entire homes span the widest price range, including luxury listings over \$1000.
- These are available year-round or seasonally, appealing to flexible demand.
- Private rooms stay mostly under \$150 and are widely available—popular among budget or long-term travelers.
- Hotel and shared rooms are few, priced lower, suggesting niche use.

Reviews & Popularity

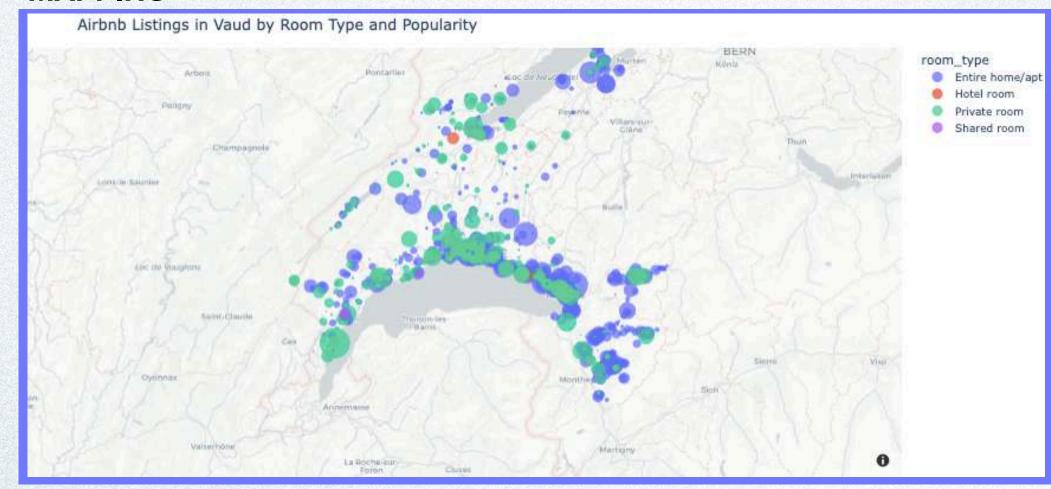
- Bubble size = popularity (based on review count).
- Most popular listings are affordable (\$50-\$200) and highly available (>200 days/year).
- These are mostly private rooms and entire homes.
- High-price listings have fewer reviews, indicating lower booking volume.

Key Takeaway

- Success = Reasonable pricing + High availability
- Listings in the mid-price range, especially those available year-round, attract the most engagement.



MAPPING



Regional Clusters & Tourist Hubs

- Listings are densely clustered along Lake Geneva, especially in Lausanne, Montreux, and Vevey.
- These areas attract tourists due to scenic views, vineyards, and cultural attractions.

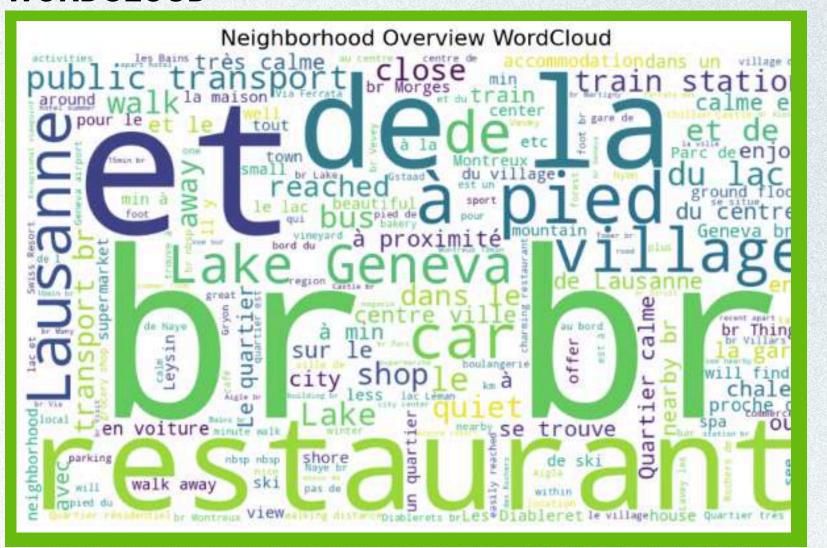
Room Type Distribution

- Entire homes/apartments dominate, especially in lakeside towns, reflecting demand for private stays.
- Private rooms are common in mid-sized areas, catering to solo or budget travelers.
- Hotel and shared rooms are limited across the region.

Popularity & Accessibility

- Listings with the most reviews are near tourist sites and public transport.
- Strategic location appears to influence listing popularity more than price alone

WORDCLOUD



- Walkability & Transport: Frequent terms like "walk", "train station", and "public transport" reflect strong transit access and walkable neighborhoods.
- Scenic & Quiet Atmosphere: Words like "lake", "quiet", "village", and "mountain" point to peaceful, nature-rich settings—ideal for relaxation.
- Tourist-Friendly Amenities: Listings emphasize access to "restaurants," "shops," and "city center," highlighting appeal for short-term visitors.

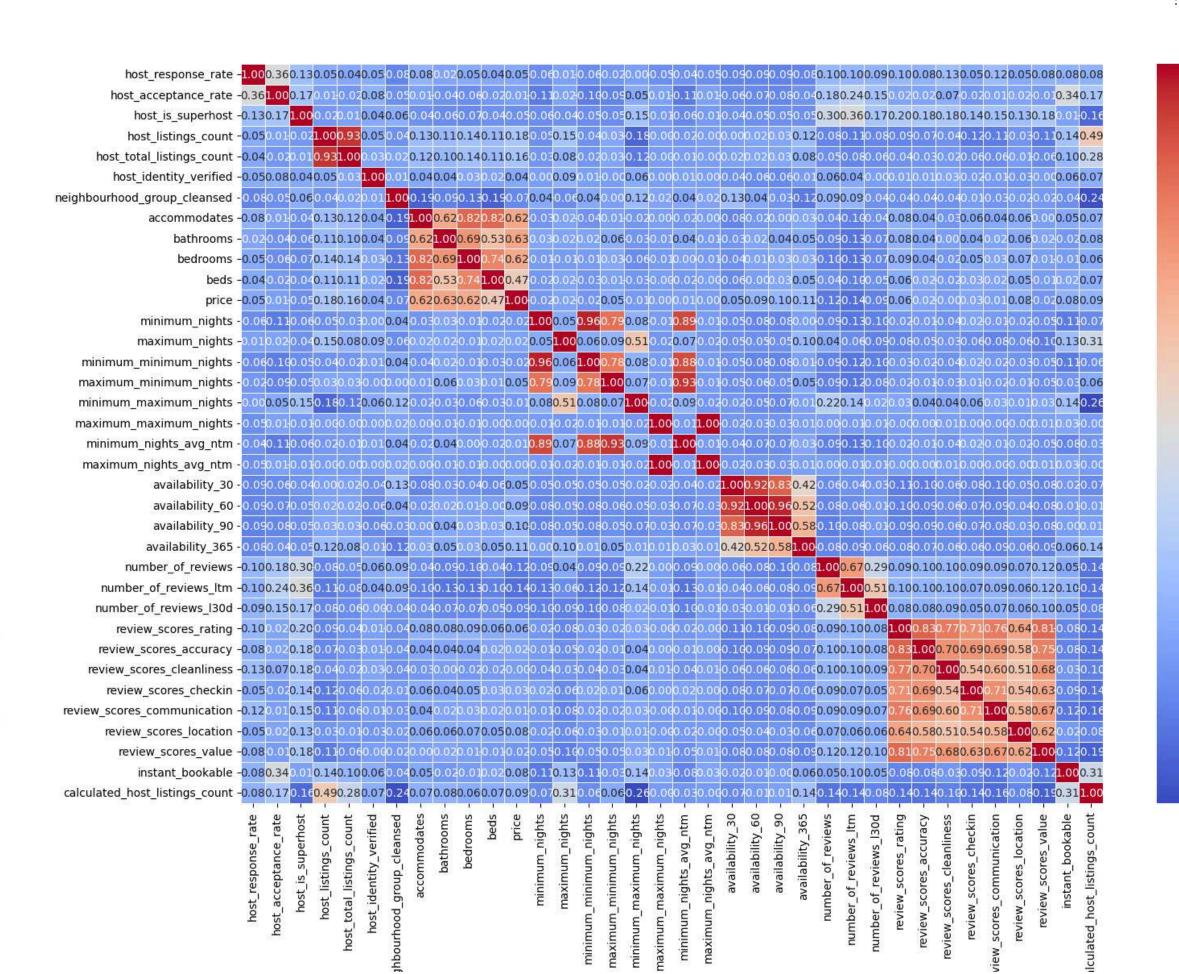
PREDICTION

OBJECTIVE - PREDICTING AIRBNB LISTING PRICE USING MLR

To build a Multiple Linear Regression (MLR) model to predict the price of Airbnb listings in Vaud, Switzerland, based on host attributes, property features, and review scores.

Correlation with Price (Score): price 1.000000 bathrooms 0.633960 accommodates 0.621484 bedrooms 0.620820 beds 0.474475 host_listings_count 0.175140 host_total_listings_count 0.164158 availability 365 0.114099 availability 90 0.102586 calculated_host_listings_count 0.092630 availability 60 0.090546 instant bookable 0.078863 review_scores_location 0.075372 review scores rating 0.064519 maximum_minimum_nights 0.054202 availability 30 0.047615 host response rate 0.047323 host identity verified 0.043162 review scores checkin 0.025449 review_scores_accuracy 0.021787 maximum nights 0.019981 minimum nights avg ntm 0.013586 review_scores_communication 0.009059 0.007875 host acceptance rate maximum maximum nights 0.000006 maximum_nights_avg_ntm 0.000006 review scores cleanliness -0.003149 minimum maximum nights -0.014357 minimum nights -0.022918 review scores value -0.024731 minimum_minimum_nights -0.024882 -0.052959 host is superhost neighbourhood_group_cleansed -0.070403 number of reviews 130d -0.090482 number of reviews -0.117388 number of reviews 1tm -0.143513 Name: price, dtype: float64

CORRELATION ANALYSIS OF AIRBNB LISTING VARIABLES



- 0.2

DIVERSE VARIABLE SELECTION FOR MLR MODEL



Host Attributes

- host_response_rate (N)
- host_acceptance_rate (N)
- host_is_superhost (C)
- host_identity_verified (C)
- calculated_host_listings_ count (N)



Listing Characteristics

- accommodates (N)
- bathrooms (N)
- bedrooms (N)
- beds (N)
- minimum_nights (N)
- availability_365 (N)
- instant_bookable (C)
- neighbourhood_group_cleansed (C)

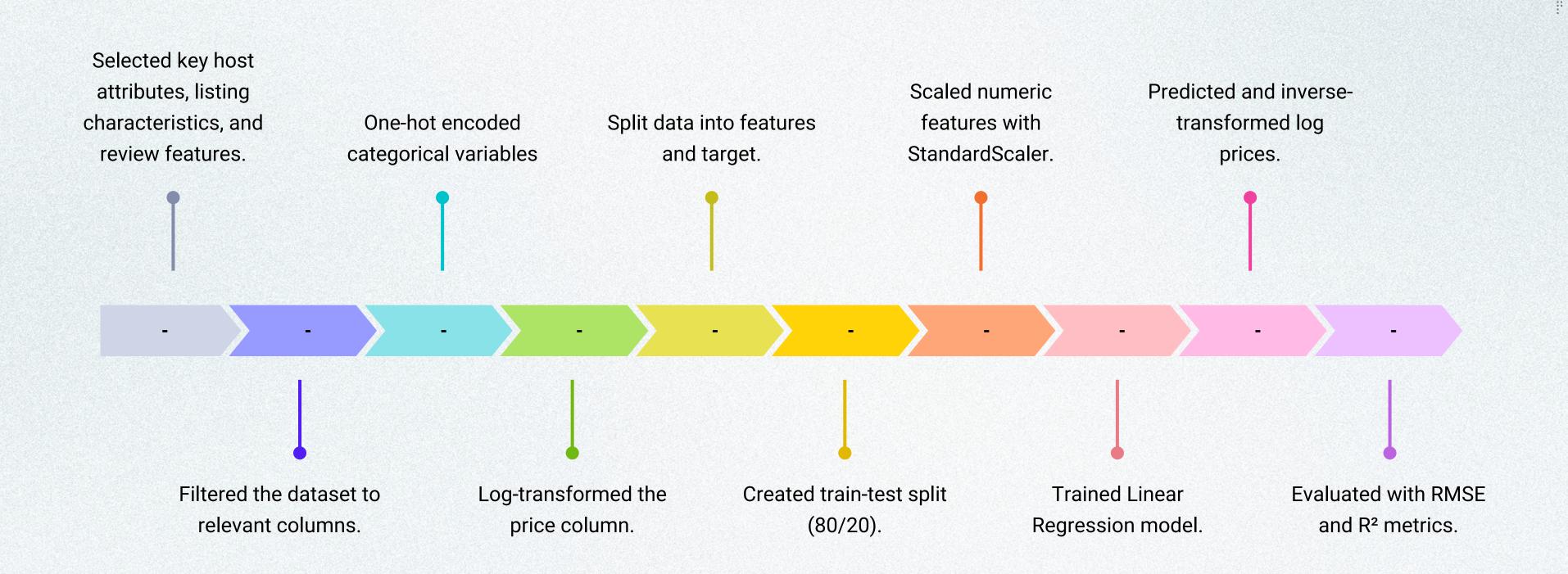


Review Metrics

- number_of_reviews_ltm (N)
- review_scores_rating (N)
- review_scores_cleanliness (N)

Target Variableprice (N)

MLR PRICE PREDICTION PIPELINE OVERVIEW



FEATURE SIGNIFICANCE FROM OLS REGRESSION

	OLS Regressi	on Results						
Dep. Variable:	log_price	======== R-squared:		 م	.622			
Model:		k-squareu: Adj. R-squar	red:		.619			
Method:		F-statistic:			72.4			
Date:	•	Prob (F-stat			0.00			
Time:		Log-Likeliho	•		26.5			
No. Observations:		AIC:	Jou.		501.			
Df Residuals:		BIC:			640.			
Df Model:	23	DIC.		2	040.			
Covariance Type:	nonrobust							
			coef	std err	t 	P> t	[0.025	0.975
const			4.8826	0.008	597.989	0.000	4.867	4.89
host response rate			0.0097	0.009	1.080	0.280	-0.008	0.02
host acceptance rat	te		0.0233	0.010	2.414	0.016	0.004	0.0
accommodates			0.3590	0.018	20.288	0.000	0.324	0.39
bathrooms			0.1145	0.012	9.943	0.000	0.092	0.1
bedrooms			0.1337	0.016	8.142	0.000	0.102	0.1
beds			-0.1433	0.015	-9.733	0.000	-0.172	-0.11
minimum nights			-0.0376	0.008	-4.508	0.000	-0.054	-0.02
availability_365			0.0648	0.008	7.734	0.000	0.048	0.08
number_of_reviews_1	ltm		-0.0804	0.009	-8.707	0.000	-0.098	-0.00
review scores ratir	ng		0.0265	0.009	3.080	0.002	0.010	0.04
calculated_host_lis	stings_count		0.0183	0.009	1.943	0.052	-0.000	0.03
host is superhost t	t -		0.0070	0.009	0.759	0.448	-0.011	0.02
host_identity_verif	fied_t		0.0122	0.008	1.480	0.139	-0.004	0.02
neighbourhood_group	_cleansed_Broye-Vully		-0.0258	0.009	-2.946	0.003	-0.043	-0.00
neighbourhood_group	cleansed Gros-de-Vau	d	-0.0320	0.009	-3.749	0.000	-0.049	-0.01
neighbourhood_group	_cleansed_Jura-Nord v	audois	-0.0806	0.009	-8.579	0.000	-0.099	-0.06
neighbourhood_group			-0.0181	0.011	-1.581	0.114	-0.041	0.00
neighbourhood_group	cleansed_Lavaux-Oron		0.0082	0.009	0.868	0.385	-0.010	0.02
neighbourhood_group	_cleansed_Morges		-0.0153	0.009	-1.692	0.091	-0.033	0.00
neighbourhood_group	o_cleansed_Nyon		-0.0224	0.009	-2.368	0.018	-0.041	-0.00
neighbourhood_group	_cleansed_Ouest lausa	nnois	-0.0291	0.009	-3.149	0.002	-0.047	-0.01
	_cleansed_Riviera-Pay	s-d'Enhaut	0.0491	0.010	4.746	0.000	0.029	0.06
instant_bookable_t			0.0565	0.009	6.178	0.000	0.039	0.07
========= Omnibus:	142.898	======= Durbin-Watso		2	.064			
Prob(Omnibus):		Jarque-Bera			.217			
Skew:		Prob(JB):	(30).	1.53e				
Kurtosis:		Cond. No.			4.82			
Kai COSISI	3.410	cond. No.			7102			

⚠ Not Statistically Significant (p ≥ 0.05)

These features do not show a significant effect:

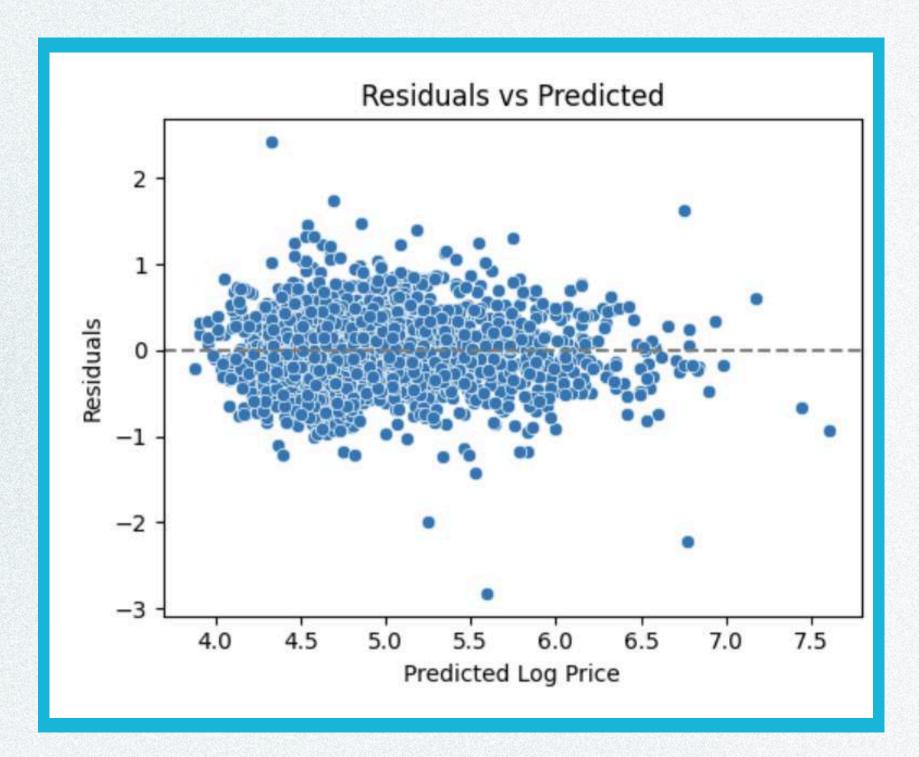
- host_response_rate (0.280)
- host_is_superhost_t (0.448)
- host_identity_verified_t (0.139)
- neighbourhood_group_cleansed_Lausanne (0.114)
- neighbourhood_group_cleansed_Lavaux-Oron (0.385)

VARIANCE INFLATION FACTOR (VIF) FOR MULTICOLLINEARITY

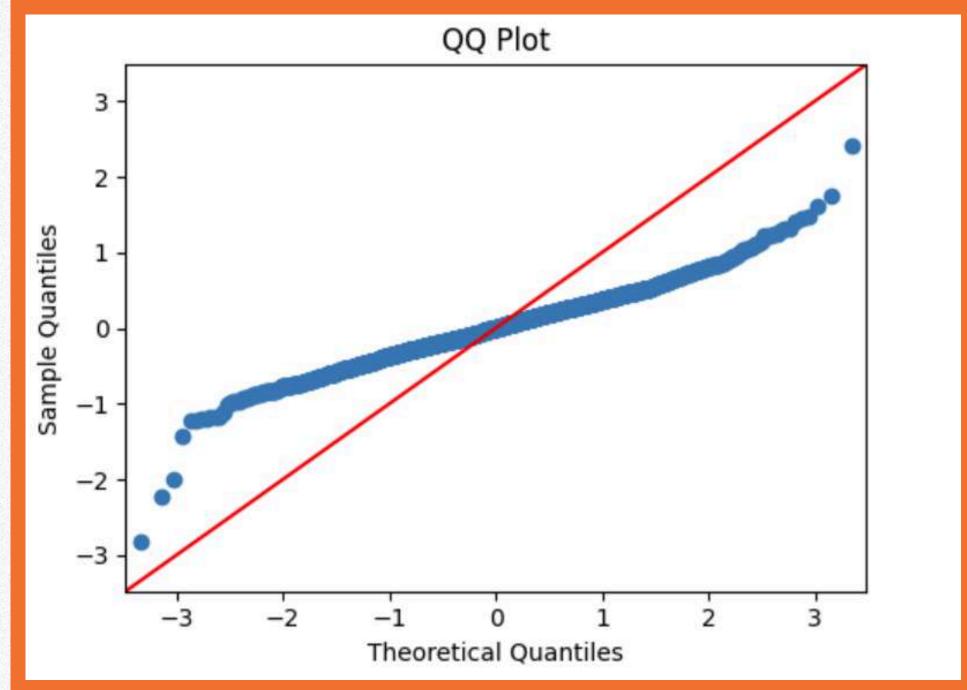
	Feature	VIF
9	review_scores_rating	51.442667
0	host_response_rate	37.820972
1	.2 host_identity_verified_t	22.218171
1	host_acceptance_rate	17.250440
2	accommodates	16.539114
4	bedrooms	12.071745
3	bathrooms	9.695935
5	beds	7.077991
7	availability_365	3.814699
1	.6 neighbourhood_group_cleansed_Lausanne	2.351070
2	1 neighbourhood_group_cleansed_Riviera-Pays-d'En	1.847039
8	number_of_reviews_ltm	1.823827
2	instant_bookable_t	1.800671
1	.1 host_is_superhost_t	1.685026
1	.0 calculated_host_listings_count	1.543603
1	.9 neighbourhood_group_cleansed_Nyon	1.394853
1	.7 neighbourhood_group_cleansed_Lavaux-Oron	1.387988
1	.5 neighbourhood_group_cleansed_Jura-Nord vaudois	1.384499
2	neighbourhood_group_cleansed_Ouest lausannois	1.303694
1	.8 neighbourhood_group_cleansed_Morges	1.266171
6	minimum_nights	1.238041
1	.3 neighbourhood_group_cleansed_Broye-Vully	1.188076
1	.4 neighbourhood_group_cleansed_Gros-de-Vaud	1.092468

REGRESSION DIAGNOSTICS: RESIDUAL PATTERNS

Checks for linearity and homoscedasticity



Tests normality of residuals by comparing the distribution of residuals with a theoretical normal distribution.



- Residuals are centered around zero → supports linearity.
- Funnel shape → indicates heteroscedasticity (non-constant variance).
- Non-uniform scatter → potential violations of regression assumptions.

- Deviations at tails → residuals not perfectly normally distributed.
- · Heavy tails suggest outliers or skewed errors.
- Normality assumption mildly violated → impacts inference accuracy.

BREUSCH-PAGAN TEST FOR HOMOSCEDASTICITY

Lagrange Multiplier Statistic: 109.2341

p-value: 0.0000

F-statistic: 4.9236

F-test p-value: 0.0000

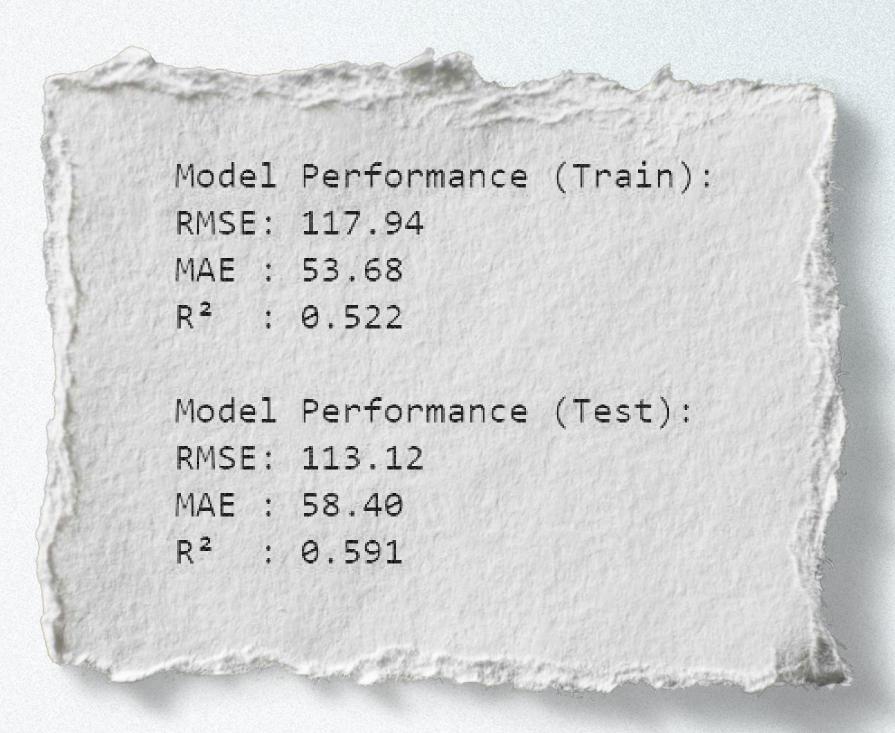
- Higher value (109.23) suggests stronger evidence against homoscedasticity.
- P-value = 0.0000 → Rejects the null hypothesis of constant variance.
- Indicates heteroscedasticity residual variance is not constant.
- Suggests model assumptions are violated; standard errors are unreliable.

SAMPLE PREDICTION

```
# Step 1: Input for new listing
    input_data = pd.DataFrame([{
         'host_response_rate': 95,
         'host_acceptance_rate': 90,
         'accommodates': 4,
         'bathrooms': 2,
         'bedrooms': 2,
         'beds': 2,
         'minimum_nights': 1,
         'availability_365': 100,
         'number_of_reviews_ltm': 5,
         'review_scores_rating': 4.8,
         'review_scores_cleanliness': 4.9,
         'calculated_host_listings_count': 2,
         'host_is_superhost_t': 1,
         'host identity verified t': 1,
         'neighbourhood_group_cleansed_Broye-Vully': 0,
         'neighbourhood_group_cleansed_Gros-de-Vaud': 0,
         'neighbourhood_group_cleansed_Jura-Nord vaudois': 0,
         'neighbourhood_group_cleansed_Lausanne': 0,
         'neighbourhood_group_cleansed_Lavaux-Oron': 0,
         'neighbourhood_group_cleansed_Morges': 0,
         'neighbourhood_group_cleansed_Nyon': 0,
         'neighbourhood_group_cleansed_Ouest lausannois': 1,
         "neighbourhood_group_cleansed_Riviera-Pays-d'Enhaut": 0,
         'instant bookable t': 1
    # Step 2: Align with training feature columns
    X_train_columns = X_train.columns.tolist()
    # Add any missing columns to input_data
    missing_cols = set(X_train_columns) - set(input_data.columns)
    for col in missing cols:
        input data[col] = 0
    # Ensure correct order
    input_data = input_data[X_train_columns]
    # Step 3: Scale input using training scaler
    input_scaled = scaler.transform(input_data)
    # Step 4: Apply coefficients (from your trained model)
    coefficients = np.array([
        0.0097, 0.0233, 0.3590, 0.1145, 0.1337, -0.1433, -0.0376, 0.0648,
       -0.0804, 0.0265, 0.0183, 0.0070, 0.0122, -0.0258, -0.0320, -0.0809,
       -0.0189, 0.0079, -0.0153, -0.0224, -0.0293, 0.0491, 0.0565
    intercept = 4.8826
    # Step 5: Predict and inverse log
    log_price = intercept + np.dot(input_scaled, coefficients)
    predicted price = np.expm1(log price)
    # Step 6: Output
    print(f"Predicted log_price: {log_price[0]:.4f}")
    print(f"Predicted Price (CHF): {predicted_price[0]:,.2f}")
→ Predicted log_price: 5.1052
```

Predicted Price (CHF): 163.88

SAMPLE PREDICTION



CLASSIFICATION I KNN CLASSIFICATION

Goal

Predict whether a listing has a Kitchen based on numerical features

Target Variable

Kitchen_present (1 = has kitchen, 0 = no kitchen)

Predictors Used

30+ numerical columns (e.g. beds, price, availability, review scores)

Model

KNeighborsClassifier with k=7

Preprocessing Steps

- Cleaned amenities column → converted to list
- Created **binary** column for Kitchen presence
- Standardized numeric features using StandardScaler
- Split data: 80% training / 20% test

K-NEAREST NEIGHBORS (KNN) FOR AMENITY PREDICTION

```
# Step 1: Clean amenities (remove brackets and split properly)
vaud_cleaned['amenities'] = vaud_cleaned['amenities'].str.replace(r'[\[\]']', '', regex=True)
vaud_cleaned['amenities_list'] = vaud_cleaned['amenities'].str.split(',')
vaud_cleaned['amenities_list'] = vaud_cleaned['amenities_list'].apply(lambda x: [item.strip() for item in x])

vaud_cleaned['Kitchen_present'] = vaud_cleaned['amenities_list'].apply(lambda x: 1 if 'Kitchen' in x else 0)
```

```
scaler = StandardScaler()
X_train_scaled = scaler.fit_transform(X_train)
X_test_scaled = scaler.transform(X_test)
```

```
# Step 5: Train-test Split
X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.2, random_state=218)
```

MODEL EVALUATION PERFORMANCE METRICS

Confusion Matrix:

[[12 39] [16 542]]

Classificatio	n Report:			
	precision	recall	f1-score	support
0	0.43	0.24	0.30	51
1	0.93	0.97	0.95	558
accuracy			0.91	609
macro avg	0.68	0.60	0.63	609
weighted avg	0.89	0.91	0.90	609

Overall Accuracy: 0.91

	Predicted No Kitchen	Predicted Kitchen
Actual No Kitchen	12	39
Actual Kitchen	16	542

Accuracy

92%

Confusion **Matrix**

- True Positives (Kitchen = 1): 542
- False Positives: 39
- False Negatives: 16
- True Negatives (Kitchen = 0): 12

Class **Imbalance**

90% listings had a kitchen

Precision/ Recall

- Class 1 (Kitchen): Precision 93%, Recall 97%
- Class 0 (No Kitchen): Precision 43%, Recall 24%

Summary

Good accuracy, but weaker performance on minority class due to imbalance

CLASSIFICATION II NAIVE BAYES

Goal

Predict value perception (Low, Medium, High) of a rental listing.

Target Variable

review_scores_value (binned into 3 categories).

Predictors Used

Only numerical predictors were used (excluding all review scores to avoid leakage).

Model

Naive Bayes Classifier – a simple, fast probabilistic algorithm.

Why Naive Bayes

- Works well with categorical data
- Assumes feature independence (Naive assumption)
- Suitable for text, classification, or probability-based decisions

UNDERSTANDING NAIVE BAYES& OUR CLASSIFICATION GOAL

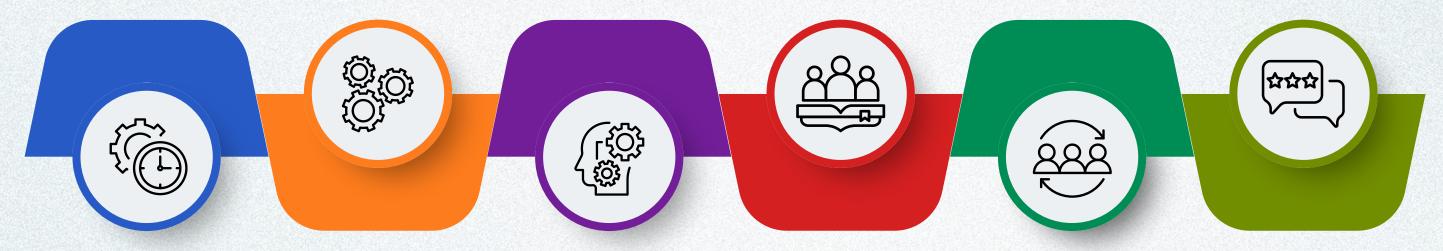
```
# Step 1: Equal Frequency Binning of review scores value
# Drop missing values in review scores value
vaud_cleaned2 = vaud_cleaned2.dropna(subset=['review_scores_value'])
# Bin into 3 categories (low, medium, high value perception)
kbins = KBinsDiscretizer(n_bins=3, encode='ordinal', strategy='quantile')
vaud cleaned2['value binned'] = kbins.fit transform(vaud cleaned2[['review scores value']]).astype(int)
# Step 2: Select predictors (numerical columns excluding any review_scores_ variables)
numerical cols = vaud cleaned2.select dtypes(include=['float64', 'int64']).columns
predictor_cols = [col for col in numerical_cols if not col.startswith('review_scores') and col != 'value_binned']
# Step 3: Prepare X and y
X = vaud_cleaned2[predictor_cols]
y = vaud_cleaned2['value_binned']
# Step 4: Train-test Split
X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.2, random_state=218)
# Step 5: (Optional) Scale features
scaler = StandardScaler()
X train scaled = scaler.fit_transform(X train)
X_test_scaled = scaler.transform(X_test)
# Step 6: Train Naive Bayes Model
nb model = GaussianNB()
nb_model.fit(X_train_scaled, y_train)
# Step 7: Predict
y pred = nb model.predict(X test scaled)
```

DATA PREPROCESSING& TRAINING THE MODEL

Cleaned missing data in review_scores_value.

Used KBinsDiscretizer to bin values into 3 balanced categories.

Selected 30 numerical predictors excluding all review_scores.



Scaled all predictors using StandardScaler.

Used 80/20 traintest split. Trained the model using Gaussian Naive Bayes.

```
# Step 3: Prepare X and y
X = vaud_cleaned2[predictor_cols]
y = vaud_cleaned2['value_binned']

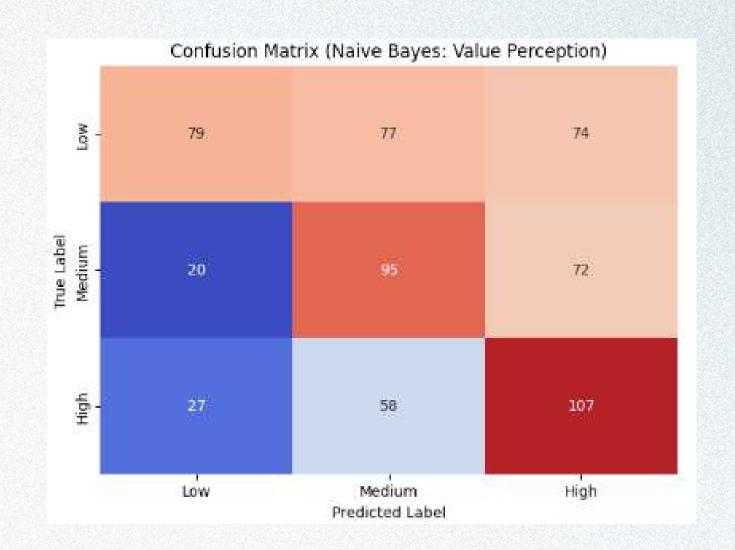
# Step 4: Train-test Split
X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.2, random_state=218)

# Step 5: (Optional) Scale features
scaler = StandardScaler()
X_train_scaled = scaler.fit_transform(X_train)
X_test_scaled = scaler.transform(X_test)

# Step 6: Train Naive Bayes Model
nb_model = GaussianNB()
nb_model.fit(X_train_scaled, y_train)
```

MODEL PERFORMANCE: ACCURACY & CONFUSION MATRIX

MARKET MA	ion	Matri	x:			
[[79	77	74]				
[20	95	72]				
[27	58	107]]				
Classi	fica	tion	Report:			
		p	recision	recall	f1-score	support
		0	0.63	0.34	0.44	230
		1 2	0.41	0.51	0.46	187
		2	0.42	0.56	0.48	192
ac	cura	rcy			0.46	609
	ro a	ivg	0.49	0.47	0.46	609
mac		ıvq	0.50	0.46	0.46	609



Accuracy

46%

Predictions

Best predictions for 'High' value class, but struggles between Low & Medium.

Confusion Matrix

- High number of misclassifications across adjacent classes.
- Low recall for "Low" category (many missed).

Better?

Still better than random (33%), but not ideal.

Summary

These findings
suggest the model
was picking up on
some patterns but had
room for
improvement,
especially for edge
cases.

```
# Step 1: Creating a fictional rental
:fictional_rental_data = {
    'latitude': 46.6.
    'longitude': 6.5,
    'accommodates': 2,
    'bathrooms': 1.0,
    'bedrooms': 1.0,
    'beds': 1.0.
    'price': 100,
    'minimum nights': 2.
    'maximum nights': 30,
    'minimum_minimum_nights': 1,
    'maximum_minimum_nights': 5.
    'minimum maximum nights': 25,
    'maximum_maximum_nights': 50,
    'availability 30': 28,
    'availability 60': 50;
    'availability 90': 75,
    'availability 365': 300,
    'number of reviews': 35,
    'number_of_reviews_ltm': 12,
    'number_of_reviews_130d': 2,
    'calculated host listings count': 3,
    'calculated host listings count entire homes': 2,
    'calculated_host_listings_count_private_rooms': 1,
    'calculated host listings count shared rooms': 0,
    'reviews_per_month': 1.5,
    # Filling all amenities used during model building
    'BBO grill present': 1,
    'Bed linens present': 1,
    'Cooking basics_present': 1,
    'Dedicated workspace present': 1,
    'Dishes and silverware present': 1,
    'Essentials present': 1,
    'Hair dryer present': 1,
    'Hangers_present': 1,
    'Hot water present': 1,
    'Iron present': 1,
    'Kitchen_present': 1,
    'Microwave present': 1,
    'Oven present': 1,
    'Private entrance present': 1,
    'Refrigerator present': 1,
    'Self check-in present': 1,
    'Shampoo present': 1,
    'TV present': 1,
     'Washer present': 1,
    'Wifi present': 1
```

TESTING WITH A FICTIONAL SCENARIO

Created a fictional rental with:

- 1 bed, 1 bath, basic amenities
- Priced at 100 CHF/night
- Located near Lake Geneva

```
# Rebuild fictional_rental based on predictor_cols to guarantee order
fictional_rental = pd.DataFrame([{col: fictional_rental_data.get(col, 0) for col in predictor_cols}])

# Step 2: Scale the fictional rental
fictional_rental_scaled = scaler.transform(fictional_rental)

# Step 3: Predict the bin
predicted_bin = nb.predict(fictional_rental_scaled)

# Step 4: Map bin numbers to labels
bin_labels = {0: 'Low Value Perception', 1: 'Medium Value Perception', 2: 'High Value Perception')
predicted_label = bin_labels[predicted_bin[0]]

# Step 5: Print the result
print(f"The fictional rental is predicted to fall into the '{predicted_label}' bin.")

The fictional rental is predicted to fall into the 'Low Value Perception' bin.
```



Model predicted this listing as 'Low Value Perception'



Highlights model's sensitivity to price vs amenities



Despite good features, price likely influenced the prediction

CLASSIFICATION III DECISION TREE

OBJECTIVE

Predict the host response time category using decision tree.

Understand the key drivers influencing fast vs. delayed host responses.

Compare model interpretability and performance across imbalanced response classes.

Identify the best-suited model for practical deployment based on fairness and accuracy.

TREE CLASSIFIER PIPELINE

STEP 1

Dropped clearly unnecessary columns (IDs, URLs, text descriptions, etc.)

STEP 3

Defined host_response_time as the target variable

STEP 5

One-hot encoded categorical variables

STEP 7

Performed cross-validation with GridSearchCV to find optimal tree depth



2

3

4

5

6

Split the data into

training and test

sets (80/20 split)

7

8

Removed rows with missing host_response_time

STEP 4

Dropped columns with unencodable list-type data

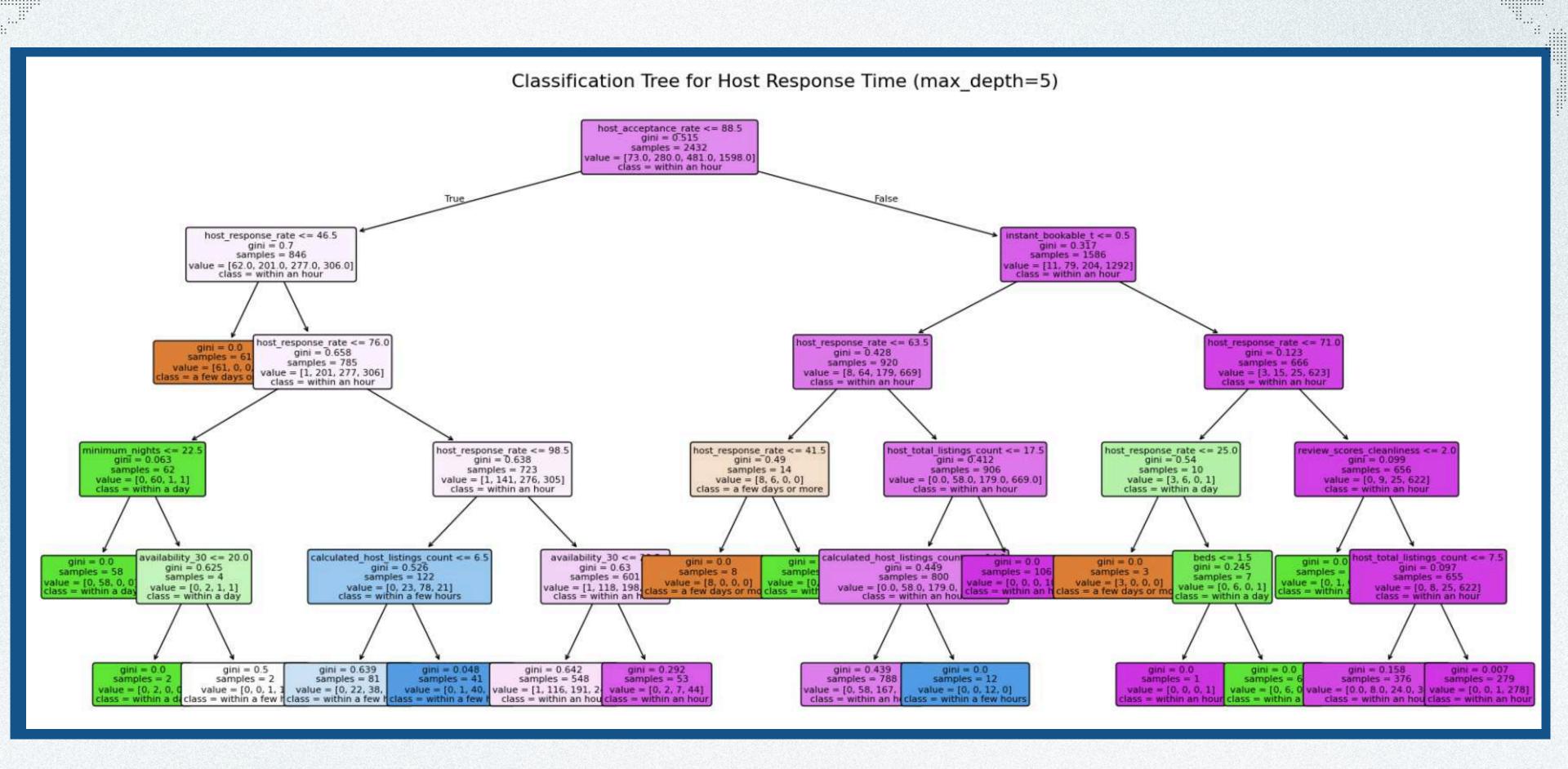
STEP 6

Trained final
DecisionTreeClassifier
using the best max_depth

STEP 2

STEP 8

CLASSIFICATION TREE



CLASSIFICATION TREE INTERPRETATION

- Root split: host_acceptance_rate is the most informative feature at the top.
- Internal nodes: Uses features like host_response_rate, instant_bookable, availability_30, and minimum_nights.
- Leaf nodes: Predict the class label based on majority of samples in that path.
- Gini score: Indicates node purity; lower is better.

INSIGHTS

Faster responses are linked to:

- High host_response_rate
- High host_acceptance_rate
- Low minimum_nights
- Few listings per host
- High availability (availability_30)
- Allowing instant booking
- · Good cleanliness scores.

Slower responses are linked to:

- Low acceptance or response rates
- Restrictive booking conditions (e.g., no instant booking)
- Many listings or low availability

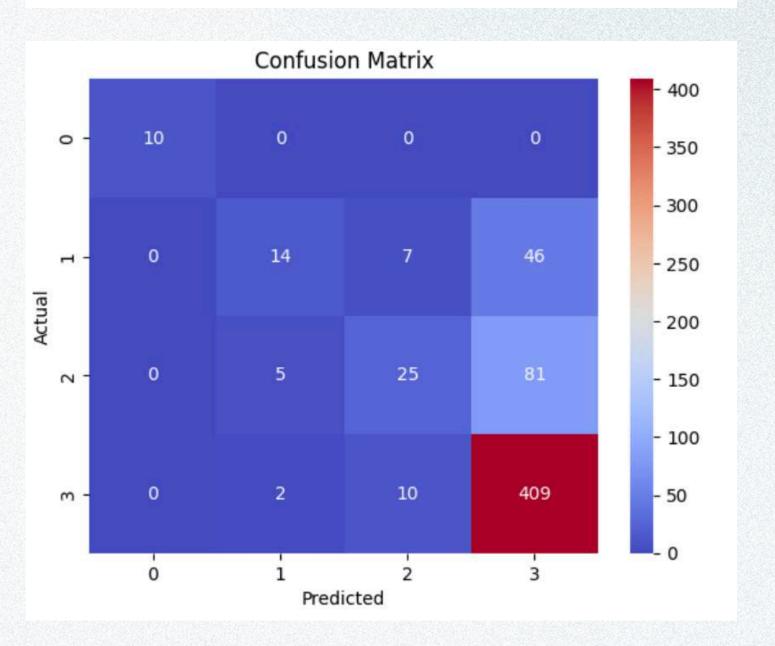
Classification Tree	Report:			
	precision	recall	f1-score	support
a few days or more	1.00	1.00	1.00	10
within a day	0.67	0.21	0.32	67
within a few hours	0.60	0.23	0.33	111
within an hour	0.76	0.97	0.85	421
accuracy			0.75	609
macro avg	0.76	0.60	0.62	609
weighted avg	0.73	0.75	0.70	609

	count
host_response_time	
within an hour	2019
within a few hours	592
within a day	347
a few days or more	83

The model is biased toward predicting "within an hour", the most common class.

CLASSIFICATION TREE MODEL EVALUATION

Tree Accuracy: 0.7520525451559934



XGBOOST CLASSIFICATION PIPELINE



Dropped unnecessary columns irrelevant to prediction.

STEP 3

Encoded the target variable using LabelEncoder (string → integer).

STEP 5

Applied one-hot encoding to categorical features.

STEP 7

Manually calculated the class weights and passed them to the training sample

STEP 9

Fit the best model, made predictions, and evaluated performance.



2

3

4

5

6

7

8

8

Removed rows with missing target values (host_response_time

STEP 2

Dropped columns containing unencodable list objects.

STEP 4

Split the data into training and test sets.

STEP 6

GridSearchCV was used for the hyperparameter tuning of the XGBClassifier.

STEP 8

XGB MODEL EVALUATION

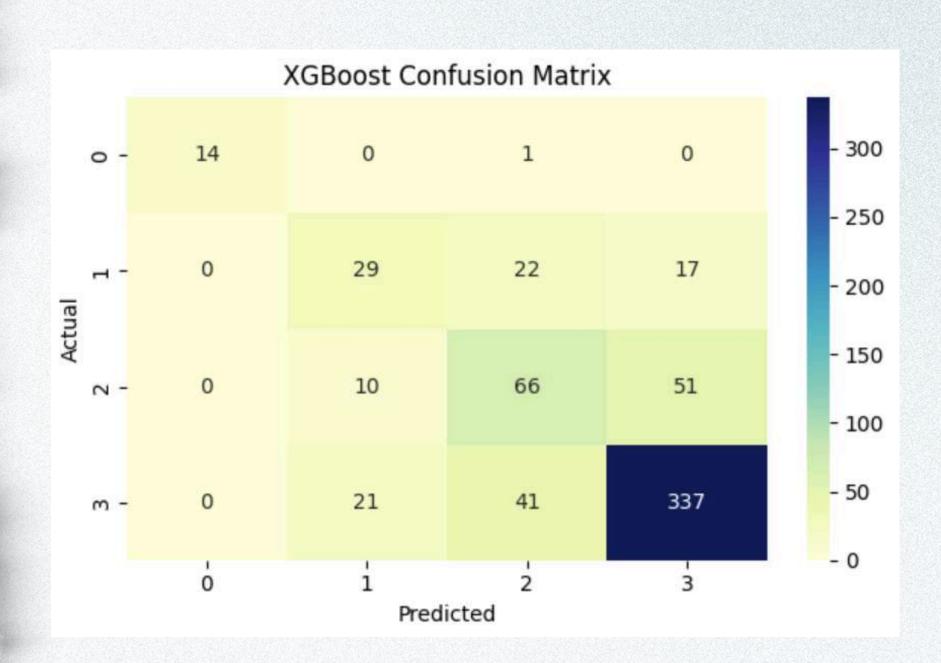
Fitting 5 folds for each of 32 candidates, totalling 160 fits

Best Xgb Parameters: {'colsample_bytree': 0.8, 'learning_rate': 0.1, 'max_depth': 6, 'n_estimators': 200, 'subsample': 1.0}

Classification Xgb	Report: precision	recall	f1-score	support
a few days or more	1.00	0.93	0.97	15
within a day	0.48	0.43	0.45	68
within a few hours	0.51	0.52	0.51	127
within an hour	0.83	0.84	0.84	399
accuracy			0.73	609
macro avg	0.71	0.68	0.69	609
weighted avg	0.73	0.73	0.73	609

Xgb Accuracy Score: 0.7323481116584565

XGBoost performs consistently across classes



MODEL COMPARISON

CLASSIFICATION TREE

Classification Tree	Report:			
	precision	recall	f1-score	support
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XG BOOST

Classification Xgb R	Report: precision	recall	f1-score	support
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weighted avg	0.73	0.73	0.73	609

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KEY TAKEAWAYS

CLASSIFICATION TREE

- The classification tree model
 effectively reveals how decision rules
 involving review activity, listing
 availability, and booking behavior
 influence host responsiveness.
- Its intuitive structure makes it highly interpretable, providing quick insights into what drives fast versus delayed responses from hosts.

XGBOOST

- For a more imbalanced classification problem like this, XGBoost proves to be a stronger candidate.
- By incorporating class weights and hyperparameter tuning, it improves generalization and ensures fairer predictions across all response time categories.

TRADEOFF

 While the tree model is better for transparency, XGBoost offers a performance boost and is better suited for handling class imbalance and complex patterns in the data.

CLUSTERING MODEL



Objective: Group rental listings into clusters based on similarity.



Selected numerical features: price, availability, beds, reviews, etc.

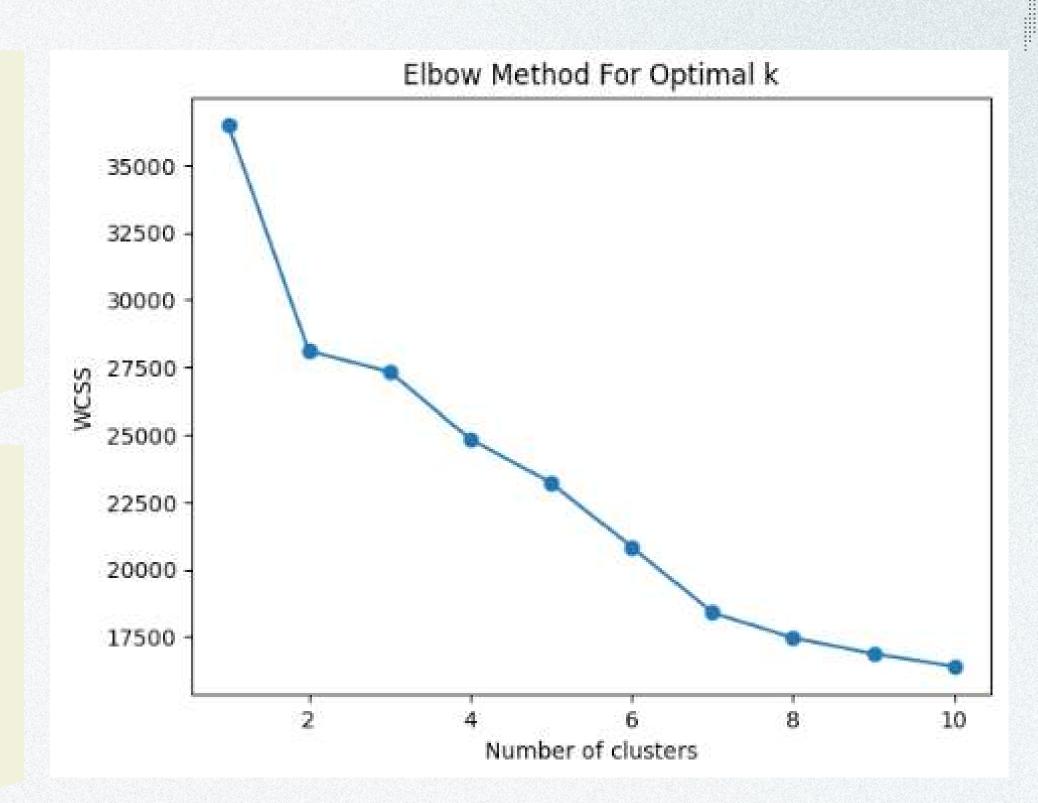


Engineered new feature: price_per_person



Applied
StandardScaler for uniform contribution of variables.

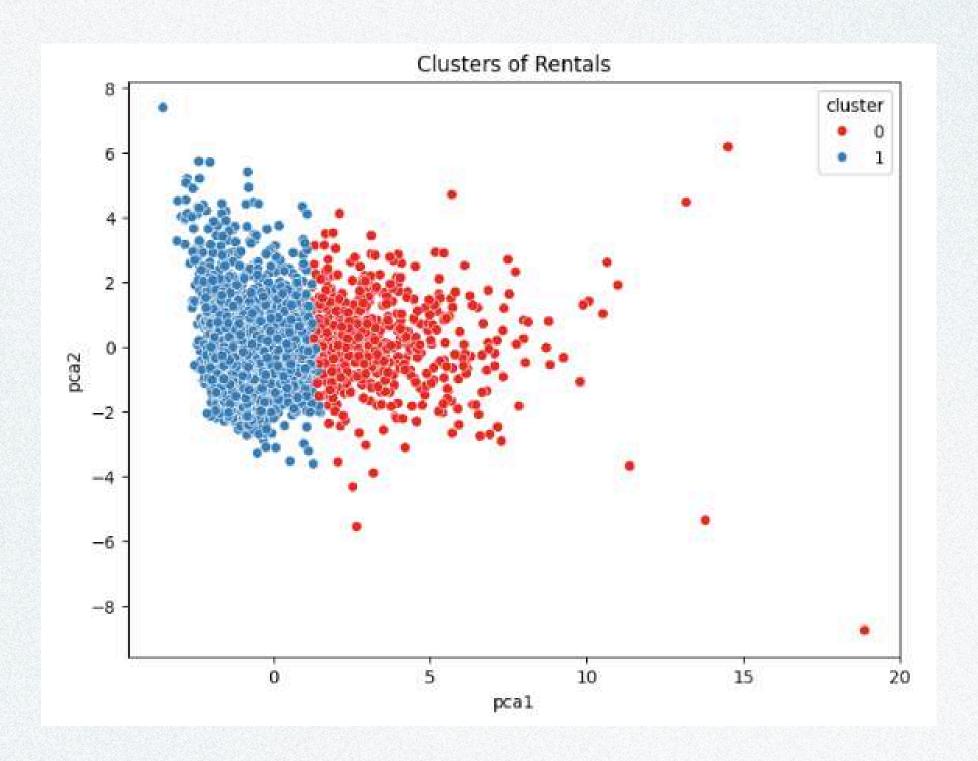
CLUSTERING AIRBNB RENTALS: FEATURE SELECTION, SCALING & ELBOW



PCA VISUALIZATION

Why PCA?

Used Principal
Component
Analysis to reduce
the data to two
dimensions for
visualization.



Cluster - 0

Diverse Premium
Rentals — high
price variation,
upscale.

Cluster - 1

Standard
Economy Rentals
— consistent,
affordable
listings.

BOXPLOT — PRICE DISTRIBUTION BY CLUSTER



Cluster 0 shows significantly higher prices and greater variability, indicating premium or luxury listings.

Cluster 1 shows lower and more consistent pricing, typical of budget-friendly or economy rentals.

Outliers in Cluster 0 reach beyond \$1500, especially for "Entire home/apt".

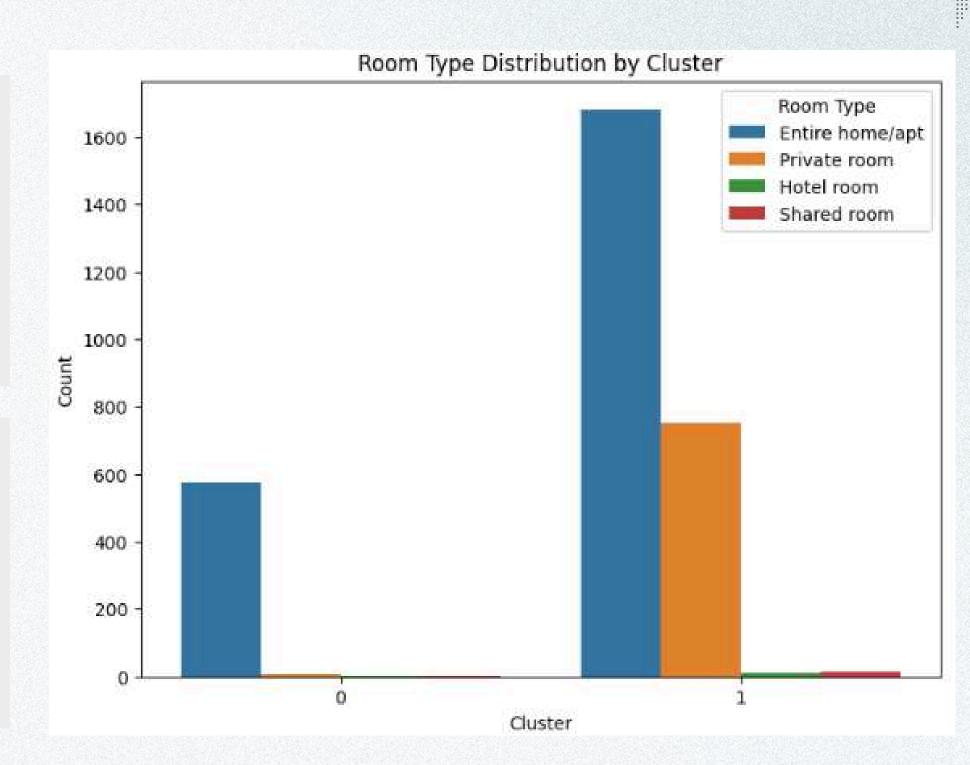
Room types influence price spread—Hotel and Entire homes skew higher in Cluster 0.

BAR CHART — ROOM TYPE DISTRIBUTION BY CLUSTER

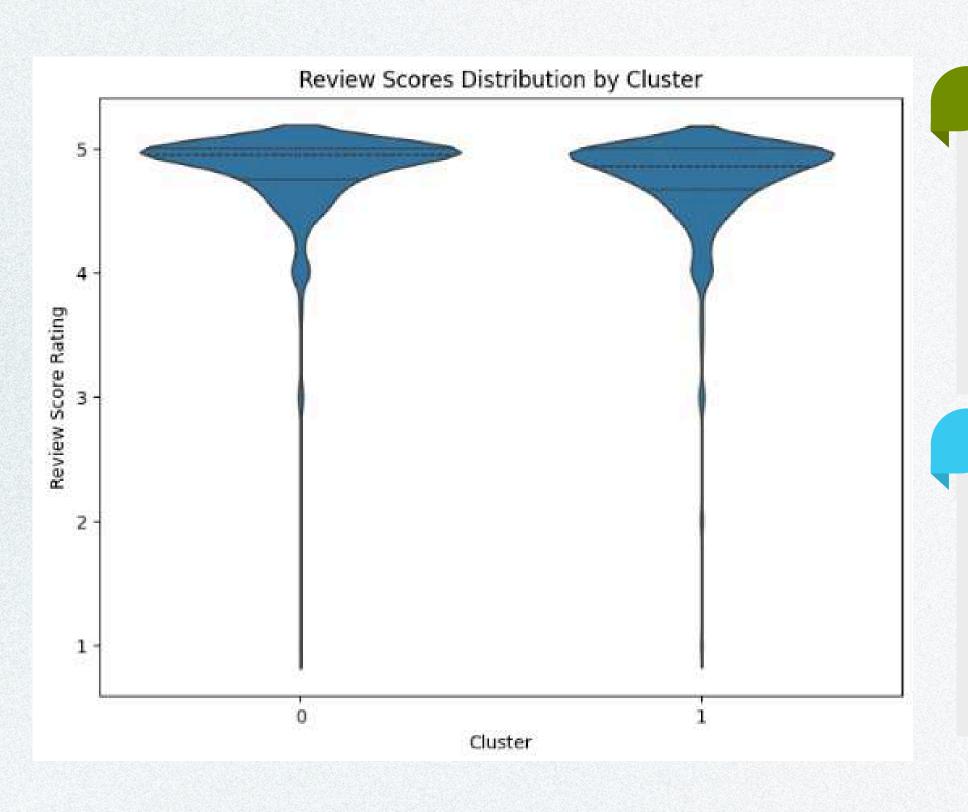
Cluster 0 is dominated by Entire home/apt, aligning with its premium nature.

Minimal presence of Hotel rooms in Cluster 1 reinforces its **economy nature.** Cluster 1 includes a broader mix of room types, especially Private and Shared rooms.

Room type distribution supports pricing segmentation across clusters.



VIOLIN PLOT — REVIEW SCORE DISTRIBUTION BY CLUSTER



Both clusters have high average review scores (4.8–5.0), suggesting strong guest satisfaction.

Despite pricing and room type differences, **both clusters maintain high quality**.

Slightly more variation below 4.5 in Cluster 1 indicates occasional guest dissatisfaction.

Confirms that economy listings don't compromise on guest experience.

PROJECT SUMMARY

Predicted price based on features like beds, baths, and availability. Helps hosts optimize revenue.

Predicted review score category. **Supports customer satisfaction insights.**

Grouped listings by price, location, availability. Enables targeted marketing strategies.

Linear Regression

KNN

Naive Bayes

Classification Tree

Clustering

Overall

Classified amenities (e.g., Wi-Fi, parking). Useful for benchmarking listings.

Modeled host response time using review and booking activity. Helps improve host performance

A multi-model approach delivering data-driven insights for pricing, operations, and customer engagement.

