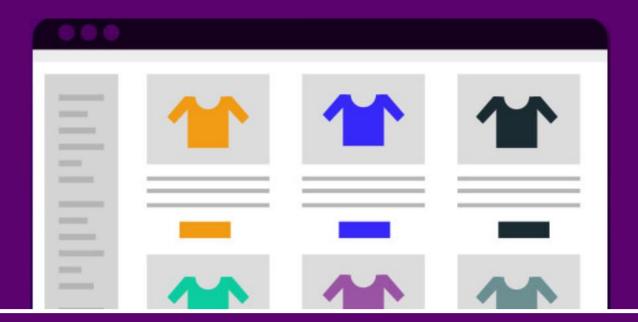


# HOW TO CREATE PRODUCT VARIATIONS?





## What are Product Variations?

Product variations are probably something you encounter every time you shop online, but you may not have known the ecommerce term!

Product variations allow sellers to offer various purchase options for products such as sizes, colors, shades, scents, flavors, materials, capacities or weights etc.

These variations appear on a single product page and allow customers to view the different options they have for purchasing the same product



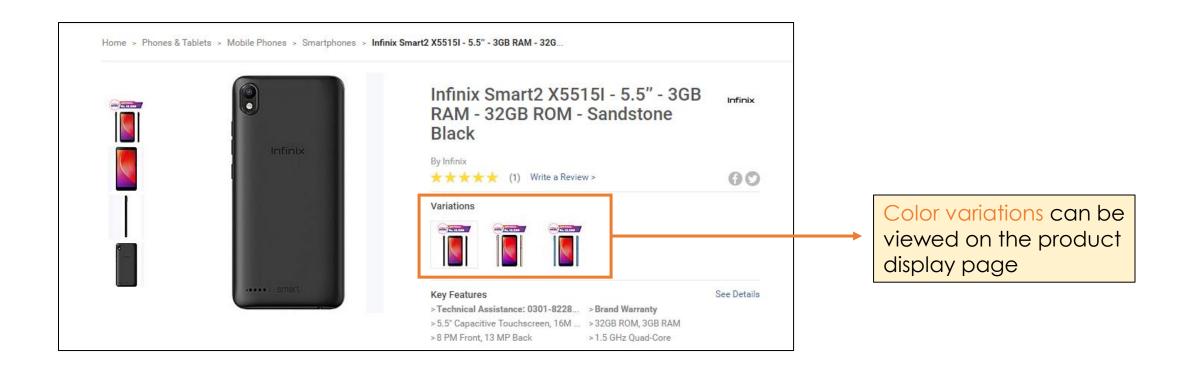
For example: If a shirt comes in 3 different sizes and 3 different colors/designs, instead of having 9 separate product pages and requiring the customer to search through all the listings for their color and size, they can see all the different variants available and select their preferred color and size from one single product page



## **Product Variations Examples**

A Smart Phone can have variations in:

- Storage capacity (16GB, 32GB, 64GB, etc.)
- Colors (Black, Silver, White, Gold, etc.)

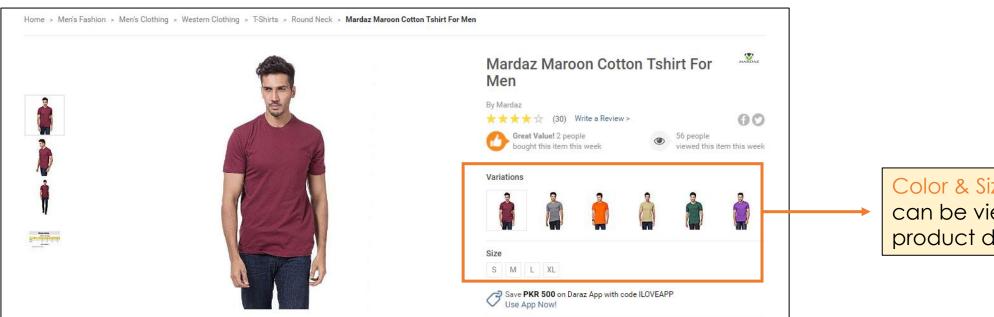




## **Product Variations Examples**

All fashion items can have variations in:

- Size (S, M, L, XL etc.)
- Colors (White, Blue, Black etc.)



Color & Size variations can be viewed on the product display page



### **Benefits of Product Variations**



#### Improves assortment!

Offering the same item in a wide variety of flavors, colors or sizes makes your store more attractive to visitors, boosting traffic, conversion & sales



# Improves customer experience!

Make it easier for customers to search for and compare products that vary slightly from one another without clicking through different product pages



#### Increases visibility!

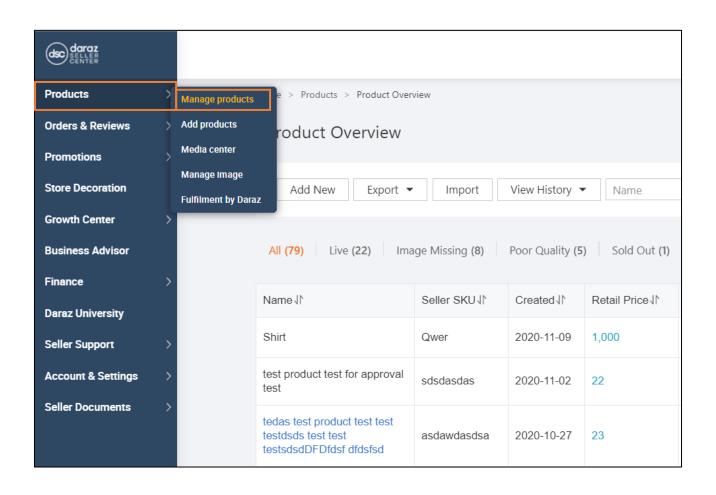
Showing all variations on same product page will allow all sales to account towards a single page which will help increase its findings in search results



Login to Daraz Seller Center with your registered ID and password

Click the products tab

**Select Manage Products** 

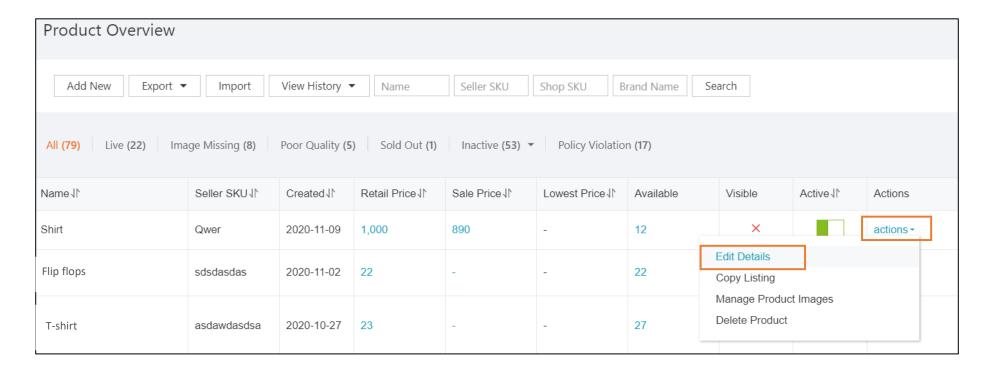




You will arrive on the **Product Overview page**. Here you will see all the products listed on your shop

Take the cursor on the product for which you want to add product variations

#### Go to Actions and click on 'Edit Details'



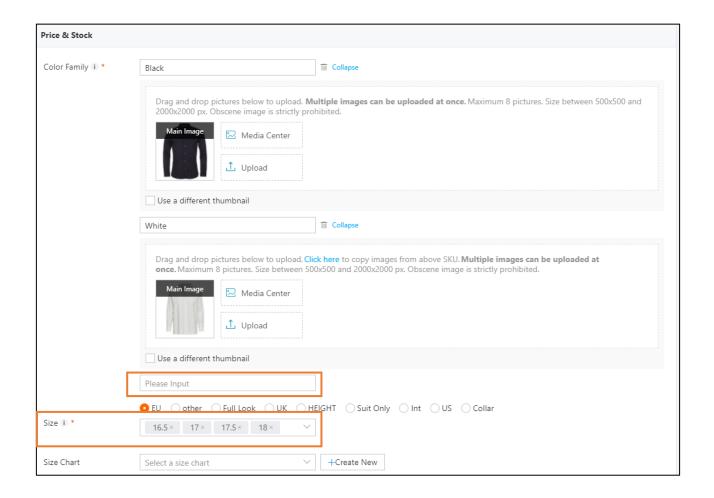


On the product page, scroll down to the 'Price & Stock' section

If you wish to add a product variation, click on 'Please Input'

In this example, a color variation (white shirt) and sizes (16.5, 17, 17.5, 18) were added

You may input as many variations as you want





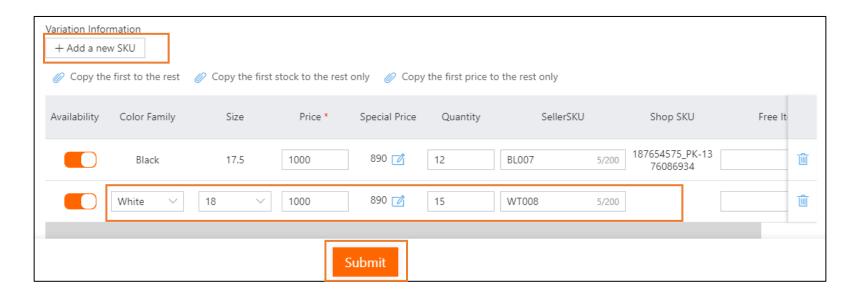
Next click on **+Add a new SKU**, select the color family & size you input earlier and then fill in the following:

Seller SKU: Write down a unique identification code for your product

Quantity: Write down the quantity of this product which you have allocated specifically for Daraz

**Price:** Write down the price of the product inclusive (including) of Daraz Commission

**Special Price & Date of promotion:** If you wish to make your products go on Sale for a specific time period, then you can also mention the special Sale Price along with the Sale start date and end date



Lastly, click on submit. The additional variation for this product is now created & will be displayed on the website



# HOPE YOU HAVE A HAPPY SELLING JOURNEY!

For more tutorials, courses and policies, Visit Daraz University