MOHAMMED HUSSAIN

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HIGHLIGHTS

- 9+ years international experience in both public and high-growth organisations. Specialise in strategic finance, FP&A, and financial modelling
- Demonstrated ability to communicate complex financial information to non-financial stakeholders, including executive leadership and cross-functional teams
- Experience leading and collaborating with teams, fostering a culture of data-driven decision-making and continuous improvement
- Technical skills: Advanced Financial Systems Proficiency, Excel, Google Suite, Financial Modelling, Netsuite, Xero, COGNOS, TM1, Power Query, VBA, Power BI/Data Visualisation Tools, MySQL, R, Python (Basic), Salesforce

EXPERIENCE

Builder.ai (Series D Startup – SaaS business - Apps), *Strategic Finance Manager (Global), London*   *Jun 2022– Present*

- Partnered with engineering and product teams to launch a new checkout product across all markets. This product helped achieve a 10x improvement in liquidity, enhancing scalability, and supporting cross-border operation
- Optimised G&A reporting processes, reducing close time by 50%, and delivered actionable financial insights through board-level presentations, ensuring alignment with leadership objectives.
- Enabled expedited go-to-market strategies by analysing internal benchmarks and providing actionable insights, resulting in a 4X acceleration in decision-making processes
- Rectified discrepancies in sales reporting by conducting a deep dive analysis, which led to the identification of critical data entry errors, reducing overall report generation time by 20% and improving output reliability
- Drove a cross-functional initiative to establish over 20 essential KPI metrics across multiple departments establishing consistent performance monitoring standards
- Trusted member of the interview panel. Conducted over 30 interviews to identify candidates capable of driving transformational impact, strengthening the organisation and fostering a high-performance culture.

Amazon, *Junior Lead EU FP&A Planning, Luxembourg*   *May 2019 – Oct 2021*

- Led the development of a $10bn financial cost plan to address COVID-related uncertainties in EU outbound logistics, ensuring strategic alignment with group objectives
- Partnered with C-suite and international leadership teams to establish a robust financial planning and compliance process. Reduced forecast cycle time by 50% through implementation of predictive models, ensuring timely and accurate submissions, directly influencing multi-market operational decisions
- Discovered a $16m positive YoY impact due to incorrect financial calculation in the backend of the financial system. Supported US engineering teams to resolve the issue in the financial system
- Led a project to assess and mitigate the financial impact of reclassifying a customer shipping option, enhancing cost management for 3 billion units
- Leveraged MySQL to streamline the financial plan data archiving process, reducing time from 3 FTE days to 1 FTE day and improving data accessibility
- People: Championed meditation workshops because of COVID's impact on employee mental health. Coached 3 interns and facilitated the development of business acumen and technical skills

BCA Logistics (*Automotive logistics business***),** *Senior Analyst UK FP&A, Birmingham*   *Jan 2016 – Apr 2019*

- Achieved £200k annual cost savings by identifying and implementing operational efficiencies across logistics hubs, ensuring resource optimisation without compromising service quality
- Generated £100k of annual revenue and improved customer profitability. Accomplished by leveraging contract changes, e.g. issuing sales price increase based on increase in customer volume
- Optimised the weekly accounts payable process by 50% by implementing VBA automations
- Integrated financial data systems to automate reporting, saving 2 FTE days per month and enabling data-driven resource allocation decisions

Miramar Services (*Corporate Finance – M&A business),*** *Corporate Finance Executive, Birmingham*   *Mar 2015 – Dec 2015*

- Developed 3-way financial models supporting scenario analysis, enabling rapid presentation of strategic deal options to stakeholders
- Directed end-to-end deal process for company disposals worth up to £50m
- Prepared financial reports for executive decision-making, ensuring compliance with financial reporting standards
- Key deals: £20m group acquisition, £3m fundraise for a concept pizza franchise, £7m disposal of a lubricants business

EDUCATION
ACCA, *Qualified through Experience*

Investment Banking Institute, *Financial Modelling and Valuations Course, London*   *2014*

Keele University, *Bachelor of Science in Actuarial Science, Keele*   *2013*
- *Top 10% of the cohort. Awarded £500 "outstanding A-level results" bursary*

Heart of England College, *A-levels, Birmingham*   *2010*
- A-levels: Mathematics (A Grade), Chemistry (B Grade), Psychology (B Grade)

OTHER
- Articles: https://fpa-trends.com/author/mohammed-hussain
- Languages: English (native), Urdu (mother tongue), French (conversational), Spanish (learning)
- Salsa mambo dancer, meditation coach, career mentor

KEYWORDS
- *Strategic Finance, Commercial Finance, Business Partnering, Budgeting, Financial Reporting, Financial Models, Balance Sheet, ERP, Business Strategy, Continuous Improvement, Business Process Improvement, BPI, SQL, Leadership, Accountability, GTM, Go To Market*