Philipp Möller

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SUMMARY

Results-oriented and proactive professional with proven track record in new business development and innovation management. Experienced in building and maintaining effective partnerships and creating engaging materials for various stakeholders. Proficient in front-end development and UX design and passionate about functional fitness, health and cultural exploration.

WORK EXPERIENCE

Hyundai Glovis Europe

Jan 2021 – Dec 2022

Strategic Business Development Specialist

Eschborn, Germany

- Led the business development process of a digital and physical ecosystem for mobility providers as Project Manager for Mobility, with Hyundai Glovis serving as the central coordinator.
- Established a network of strategic partners in areas such as vehicle logistics, parking, energy, automated inspection, connectivity, and software development.
- Secured the company's first business customer for the mobility project, with a fleet of up to 3,000 vehicles planned for 2023/24.
- Co-led the creation of a hydrogen ecosystem outside the Hyundai group, partnering with H₂ producers, equipment providers, and transportation companies for commercialization in 2023.
- Contributed to M&A activities in the logistics and circular economy sectors, including planning and execution.

LG Electronics Mar 2019 – Dec 2020

Technology Scout / Innovation Management

Dusseldorf, Germany

- Managed open innovation processes for the European region as an extension of LG's Korean R&D teams, conducting technology scouting and evaluation for various LG companies in sectors such as home appliances, IT, manufacturing, automotive, and equipment engineering.
- Implemented a new software for designing costing models to facilitate the monetary evaluation of new technologies.
- Developed new business opportunities in the European market for unidirectional tapes, particularly in the automotive industry.
- Organized "Open Innovation Fairs" to showcase external technologies and products to LG business units and internal R&D teams.
- Created trend analyses on emerging technologies and topics, including 3D printing, forming/molding, laser technologies, inspection technologies and others.

EDUCATION

University of Applied Sciences Cologne

Graduation Oct 2018

Cologne, Germany

Bachelor of Engineering in Industrial Engineering

- 3.3GPA
- Completed a 6-month internship at Robert Bosch GmbH in Salzgitter, Germany in 2017, working at the Center of Competence for the automotive division.
- Bachelor-thesis: 'Linking of measurement data with the real product using Augmented Reality' Grade: A0 (4.0)

SKILLS

Innovation management, technology management, intercultural communication, partnership management, business modeling & forecasting, strategic planning, contract negotiations

Software Engineering: HTML5, CSS3, JavaScript, React, Figma

Languages: German (native), English (proficient)