Mystery Guest Name:
Venue:
Name of person handling telephone reservation/enquiry:
Manager:
Waiter(s):
Time of visit (e.g. 21:45):
Date of visit (e.g. dd-mm-yyyy):
Level of business - please elaborate:
Scoring instructions:
Complied/excellent/not applicable = maximum score
Partially complied/mediocre = 0
Total non-compliance/unacceptable = -2
Please give as much detail for both positve and negative interactions
SECTION
Reservation/Enquiry
Facilities
Ambience
Service
Food & Beverages
Management
Details
Overall
RESERVATION/ENQUIRY - DELETE WHICHEVER WAS NOT APPLICABLE
Phone answered within 4 rings?
Opening lines clear - you could easily hear name of restaurant and person answering the
phone Professional, clear and friendly (you could clearly hear the name of the person and the
restaurant)
General impression - did the interaction leave you wanting go ahead with the visit

OR IF YOU MADE YOUR BOOKING ONLINE The restaurant had your DinePlan reservation If you had any changes or requests they were dealt with timeously and efficiently TOTAL **FACILITIES GENERAL** Entranceway - was it clean, well-maintained and in keeping with rest of establishment First impression as you walked in to restaurant - vibe, the look, aromas, feeling On closer scrutiny - cleanliness and housekeeping of the dining areas **TABLE SETTING** Table setting - general appeal and look Crockery, cutlery, glassware - all in place, clean, not chipped Serviettes Table additions - salt & pepper, candle, fresh flowers Menu & wine list - clean, good condition Odour - acceptable **TOILETS** Toilet paper - sufficient, spares 2 spares avaliable and off the floor Liquid soap - sufficient quantity & quality, container clean Defuser Hand drying - sufficient paper towels or a working hand dryer Cleanliness - corners, grouting, bins, ceiling vents, lights Maintenance - physical condition of paintwork, tiles, grouting, locks, doors, toilet seats etc. **TOTAL AMBIENCE** Music - playing and appropriate volume Staff noise - appropriate levels Lighting - appropriate Temperature - comfortable **TOTAL**

SERVICE

Greeting & departure

Greeting at the entrance - swift enough, friendly and appropriate. Whoever met you said "Welcome to Simon's"

Reservation confirmation - name was on list and confirmed by name

If no reservation - needs adequately established - number of guests, etc.

Offered a drink before being shown to the table

Escort to table - hostess/waiter led way

Farewell - by staff you passed on way out and by management at the door

These farewells - genuine, made you feel special

BASIC SKILLS

Waiter greeting at table - comfortable, genuine, appropriate, not "rehearsed"

Introduced themself/themselves - (even if wearing name badge). Said something to the effect: "My name is John, I will be taking care of you". Not "My name is John, I will be your waiter".

Menus - handed to you or placed on the table at the time of seating. Were they the right way up and clean?

Order taking - timing comfortable - if too long, how long was it

Menus removed upon ordering the various courses and not left on table/chair

Order arrival - timing comfortable - if not, how long did it take

Clearing - well timed and unobtrusive

Drinks service - wine & other beverages - correct and appropriate

Drinks topped up or more offered, as necessary

Bill presentation - timing well judged and process to your liking

MARETING SKILLS

Menu recommendations offered - clear, genuine, with passion, interesting and mouth-watering

Prompted you for up-sells/suggested additional items e.g. If you ordered 1 starter, was another offered. If you ordered wine, were you offered water

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Menu knowledge - questions/queries satisfactorily answered

If you had to ask something out of the ordinary the waiter did respond in the negative saying "No, unfortunately...", but rather said: "We would love to accommodate you, however.... may I rather suggest"

ATTITUDE AND MANNER

First impression of your waiter Energised, confident and passionate Genuine, friendly, smiling Communication skills - audible, clear, easy to understand Attentive & pre-empted needs Updated on any delays, if necessary Initiative - instinctively removed dirty glass, chipped plate, etc., offered substitute item, offered something else if any delays Team spirit - was there team spirit and team work evident THE FINER TOUCHES Served & cleared without stretching, i.e. walked around the table where possible Asked if you wanted the drinks poured before they were poured Toothpicks placed on the table at end of meal STAFF APPEARANCE Uniform, everyone wearing the same clean shoes Waiter's cloths - 2 worn on apron strings Appearance - clean, well-presented, professional Name badge worn Personal hygiene - wedding ring, ear studs and watch allowed - no bangles, large earrings, chains etc. Clean nails, no varnish, no bad hand habits, hair neat and tied back **TOTAL FOOD & BEVERAGES** Starter / Dessert As per menu description/expectation Presented as requested Was the quality to your liking Temperature - was the food hot enough (or chilled enough) Presentation - were you impressed with how it looked Meal 1: As per menu description/expectation

Presented as requested

Was the quality to your liking Temperature - was the food hot enough (or chilled enough) Presentation - were you impressed with how it looked Meal 2: As per menu description/expectation Presented as requested Was the quality to your liking Temperature - was the food hot enough (or chilled enough) Presentation - were you impressed with how it looked **Beverages:** Portion size - value, sufficient Temperature - appropriate Quality - fresh, as expected Presentation - appropriate and to expectation, sugar provided, ice bucket provided, ice, lemon, garnishing **TOTAL MANAGEMENT** Presence - was management obvious by their interactions with guests and staff Appearance - smart and professional Personal interaction - were you happy with the level of management interaction Genuine interaction - did you feel interaction experienced/noted was genuine Interaction with staff - was this positive, energised and appropriate General attitude - energised, interested, motivated Complaints - was management involved in any complaints you may have had Stock - were all menu items ordered available (unless advised in advance) TOTAL THE DETAILS Was this a "special" experience. Were you made to feel pampered and special? Would you return? Would you tell friends about this experience?

You were made to feel welcome, cared for and at no point felt discriminated against for any reason (gender, age, race, sexuality, language, religion, disability etc).

TOTAL