60.3% Profit %

\$34,042,511

6,113 **Total Sales** Total Shipme...

2,077,844 \$13,518,441 **Total Boxes Total Costs**

624

LBS Count

10.2% LBS %

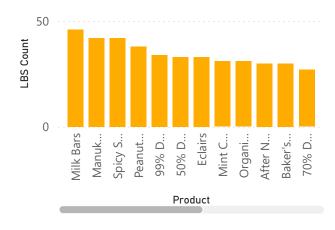
\$20,524,070

Total Profit

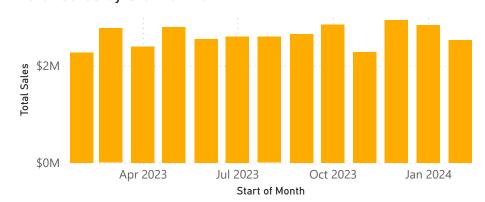
Total Sales by Year and Month



LBS Count by Product



Total Sales by Start of Month



\$34M

Total Sales

Start of Month	MoM Sales Change %	MoM Cost Change %	MoM Box Change %	MoM Profit Change %	MoM LBS Change %	MoM Shipment Change %
Wednesday, March 01, 2023	21.9%	22.9%	18%	21.3%	74.1%	19.4%
Saturday, April 01, 2023	-13.5%	-16.8%	-10%	-11.4%	4.3%	-11.5%
Monday, May 01, 2023	16.8%	23.0%	19%	13.0%	6.1%	18.4%
Thursday, June 01, 2023	-9.1%	-9.2%	-14%	-9.0%	-1.9%	-12.5%
Saturday, July 01, 2023	2.2%	5.6%	5%	-0.1%	7.8%	7.3%
Tuesday, August 01, 2023	-0.3%	-1.8%	6%	0.7%	-7.3%	3.4%
Friday, September 01, 2023	2.2%	5.5%	-0%	0.0%	2.0%	-2.3%
Sunday, October 01, 2023	7.4%	0.3%	6%	12.4%	7.7%	6.5%
Wednesday, November 01, 2023	-19.9%	-11.8%	-17%	-25.1%	-35.7%	-13.8%
Friday, December 01, 2023	28.9%	13.5%	17%	40.6%	41.7%	20.8%
Monday, January 01, 2024	-3.6%	3.1%	1%	-7.7%	-17.6%	-5.1%
Thursday, February 01, 2024	-10.8%	-19.3%	-17%	-4.9%	31.0%	-10.6%

Total

Start of Month	Total Sales	Latest Date	Total Sales Latest Month	Latest MoM Sales Change %
Wednesday, February 01, 2023	\$2,271,726	2/1/2023 12:00:00 AM	\$2,271,726	
Wednesday, March 01, 2023	\$2,769,476	3/1/2023 12:00:00 AM	\$2,769,476	21.9%
Saturday, April 01, 2023	\$2,395,139	4/1/2023 12:00:00 AM	\$2,395,139	-13.5%
Monday, May 01, 2023	\$2,797,045	5/1/2023 12:00:00 AM	\$2,797,045	16.8%
Thursday, June 01, 2023	\$2,543,715	6/1/2023 12:00:00 AM	\$2,543,715	-9.1%
Saturday, July 01, 2023	\$2,599,720	7/1/2023 12:00:00 AM	\$2,599,720	2.2%
Tuesday, August 01, 2023	\$2,591,705	8/1/2023 12:00:00 AM	\$2,591,705	-0.3%
Friday, September 01, 2023	\$2,649,668	9/1/2023 12:00:00 AM	\$2,649,668	2.2%
Sunday, October 01, 2023	\$2,845,233	10/1/2023 12:00:00 AM	\$2,845,233	7.4%
Wednesday, November 01, 2023	\$2,279,050	11/1/2023 12:00:00 AM	\$2,279,050	-19.9%
Friday, December 01, 2023	\$2,938,829	12/1/2023 12:00:00 AM	\$2,938,829	28.9%
Monday, January 01, 2024	\$2,833,090	1/1/2024 12:00:00 AM	\$2,833,090	-3.6%
Thursday, February 01, 2024	\$2,528,118	2/1/2024 12:00:00 AM	\$2,528,118	-10.8%
Total	\$34,042,511	2/1/2024 12:00:00 AM	\$2,528,118	-10.8%



\$17M Total Sales

This Month **\$1M** MoM % -10.3% 1M Total Boxes

3K Total Shipments



\$7M Total Costs









Canada Total Shipments by Boxes (bins) India

UK

New Zealand

USA



