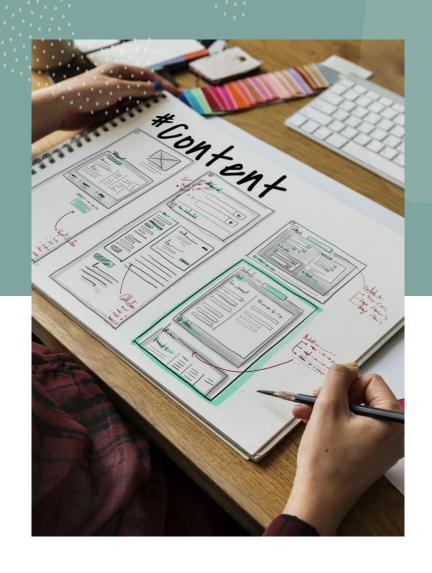
Analysis of Credit Risk Data to predict if the customer will go 'Bad' or Not!

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Dataset and Introduction

- Initial data dimension: 18,987 observations with 30 variables
- Final data dimension: 14,289 observations with 15 variables, including 3 categorical, 11 numeric and one target.

Field Name	Usage	Description			
Debt to Income Ratio	Input	Total monthly debt payments divided by monthly income			
Is Borrower Homeowner	Input	Is the Borrower a Homeowner?			
Amount Borrowed	Information Only	Loan Amount			
Current Delinquencies, Delinquencies last 7 years	Input	Number of accounts delinquent at time of loan application			
Revolving Credit Balance	Input	Revolving credit is credit card debt.			
Bank Card Utilization	Input	Total credit card balance on all cards divided by total credit line on all cards			
Employment Status	Input				
Income	Input				
Bad Target		1= Bad and 0=Good			

Data Reformatting

- -Converted missing values into NA and visualized
- Removed performance variables, ID column variables and unneeded variables

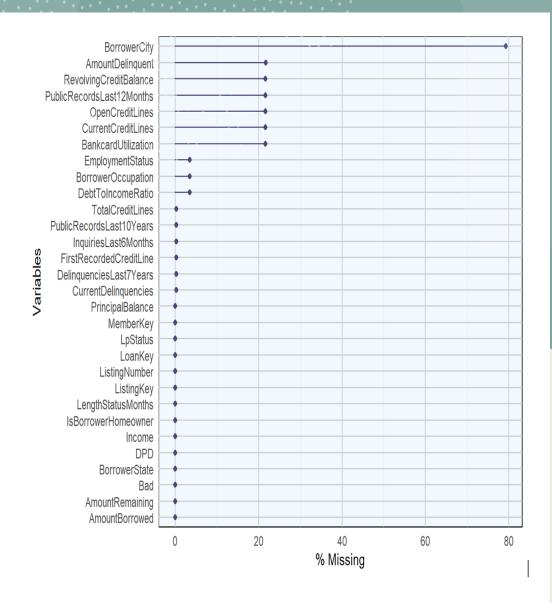


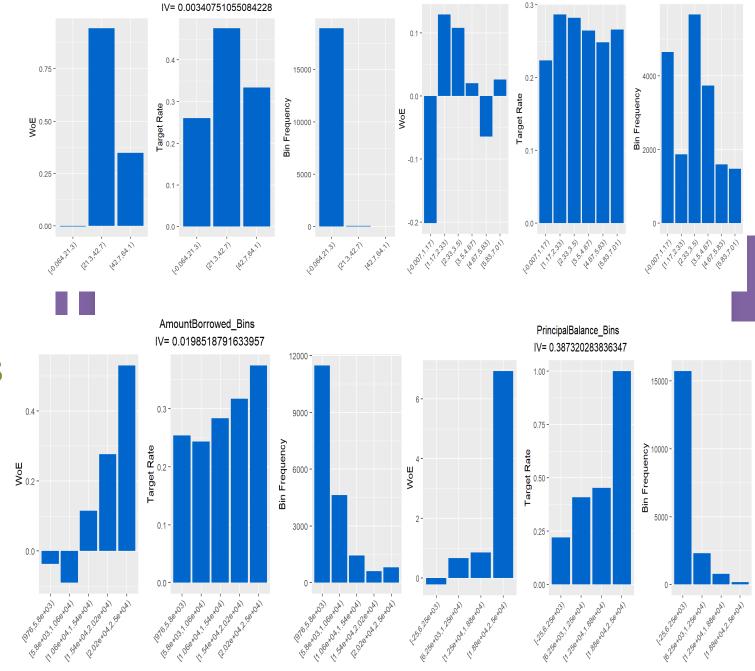
Figure 1. Percentage of missing data present in the variables

Table 1. Summary statistics of continuous variables

Variables	Target (Frequency)			
	Good (0)	Bad (1)		
Borrower State				
AA	5	0		
AE	8	0		
West	4380	1641		
South	4361	1562		
AP	7	1		
Northeast	1273	322		
IA	128	37		
ID	108	46		
Midwest	3216	1214		
IN	278	71		
ME	69	11		
ND	30	6		
NE	76	11		
TN	96	30		
Is Borrower Homeowner				
FALSE	7860	2700		
TRUE	6175	2252		
Employment Status				
Full-time	9304	3446		
Not available	2670	770		
Not employed	91	26		
Part-time	452	134		
Retired	209	103		
Self-employed	749	368		
Income				
Level 0	3308	894		
Level 1	296	145		
Level 2	1335	536		
Level 3	4064	1598		
Level 4	2744	988		
Level 5	1203	398		
Level 6	1012	373		
Level 7	73	20		

Table 2. Summary statistics of categorical variables

Target	Variables	Min.	1 st	Median	Mean	3 rd Quantile	e Max.	N
			Quantile					
0	Debt to Income Ratio	0.00	0.13	0.20	0.32	0.31	10.01	14035
(Good)	Amount Borrowed	1000	2550	5000	6285	8000	25000	14035
	Current Delinquencies	0.00	0.00	0.00	1.20	1.00	50.00	14035
	Delinquencies Last 7 years	0.00	0.00	0.00	5.80	6.00	99.00	14035
	Public Records Last 10 years	0.00	0.00	0.00	0.39	1.00	21.00	14035
	Total Credit Lines	2.00	13.00	22.00	23.74	32.00	108.00	14035
	Inquiries Last 6 Months	0.00	0.00	1.00	2.44	3.00	46.00	14035
	Amount Delinquent	0.00	0.00	0.00	1068	20	190585	14035
	Public Records Last 12 Months	0.00	0.00	0.00	0.04	0.00	7.00	14035
	Current Credit Lines	0.00	5.00	9.00	9.49	13.00	46.00	14035
	Open Credit Lines	0.00	4.00	7.00	8.14	11.00	43.00	14035
	Revolving Credit Balance	0.00	1338.00	5411.0	15570	15213	1435667	14035
	Employment Status	9304	2670	91	452	209	749	14035
	Income	4064	3308	2744	1335	1203	1012	14035
	Principal Balance	0	1357	2529	2254	4312	16755	14035
1	Debt to Income Ratio	0.00	0.14	0.22	0.40	0.34	10.01	4952
(Bad)	Amount Borrowed	1000	2600	5000	7019	9500	25000	4952
	Current Delinquencies	0.00	0.00	0.00	2.07	2.00	64.00	4952
	Delinquencies Last 7 years	0.00	0.00	1.00	7.32	9.00	99.00	4952
	Public Records Last 10 years	0.00	0.00	0.00	0.55	1.00	30.00	4952
	Total Credit Lines	2.00	14.00	23.00	25.45	34.00	129.00	4952
	Inquiries Last 6 Months	0.00	1.00	3.00	4.17	6.00	105.00	4952
	Amount Delinquent	0.00	0.00	0.00	1847.2	590.5	444745.0	4952
	Public Records Last 12 Months	0.00	0.00	0.00	0.05	0.00	7.00	4952
	Current Credit Lines	0.00	5.00	8.00	9.34	13.00	52.00	4952
	Open Credit Lines	0.00	4.00	7.00	8.00	11.00	48.00	4952
	Revolving Credit Balance	0.00	769	3992	16827	14851	493300	4952
	Employment Status	3446	770	26	134	103	368	4952
	Income	1598	988	894	536	398	373	4952
	Principal Balance	0.00	2108	3753	5514	7119	25000	4952
	•							



CurrentDelinquencies_Bins

Income_Bins

IV= 0.0152538801133547

Binning of Variables

Results of MARS model and Logistic Regression Model

Table 3. Results of multivariate adaptive regression splines (MARS) model

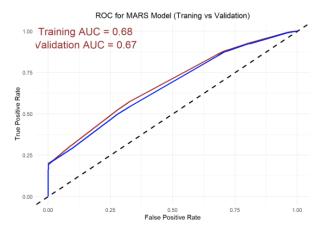
Variable	Bad
(Intercept)	-1.2059975
PrincipalBalance Bins(6.25e+03,1.25e+04)	5.0899534
PrincipalBalance Bins(1.25e+04,1.88e+04)	10.6707240
PrincipalBalance Bins(1.88e+03,2.5e+04)	27.3337580
AmountBorrowed Bins(5.8e+03,1.06e+04)	-0.7233100
AmountBorrowed Bins(1.06e+04,1.54e+04)	-4.9618021
AmountBorrowed Bins(1.54e+04,2.02e+04)	-5.9901291
AmountBorrowed Bins(2.02e+04,2.5e+04)	-10.6746360
Income Bins [1.17, 2.33)	0.2896362
Income Bins [2.33, 3.5)	0.2709326
GCV	0.1656817
RSS	3139.506
Generalized R ²	0.1406927
R ²	0.1423213

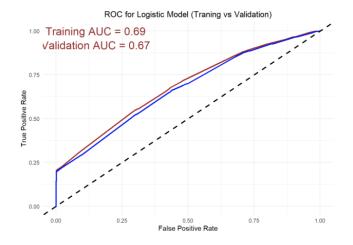
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	Coefficient Estimate
(Intercept)***	-1.29473
PrincipalBalance Bins(6.25e+03,1.25e+04)***	5.25077
PrincipalBalance_Bins(1.25e+04,1.88e+04)***	10.71944
PrincipalBalance Bins(1.88e+03,2.5e+04)	27.41586
AmountBorrowed Bins(5.8e+03,1.06e+04)***	-0.74545
AmountBorrowed_Bins(1.06e+04,1.54e+04)***	-5.09771
AmountBorrowed Bins(1.54e+04,2.02e+04)***	-5.95064
AmountBorrowed Bins(2.02e+04,2.5e+04)***	-10.71883
CurrentDelinquencies Bins[21.3,42.7)***	1.18761
CurrentDelingencies_Bins[42.7,64.1)	-14.64085
Income Bins [1.17, 2.33)***	0.45629
Income Bins [2.33, 3.5)***	0.36951
Income Bins [3.5, 4.67)*	0.16484
Income Bins [4.67, 5.83)	0.14268
Income Bins [5.83, 7.01)	-0.02826

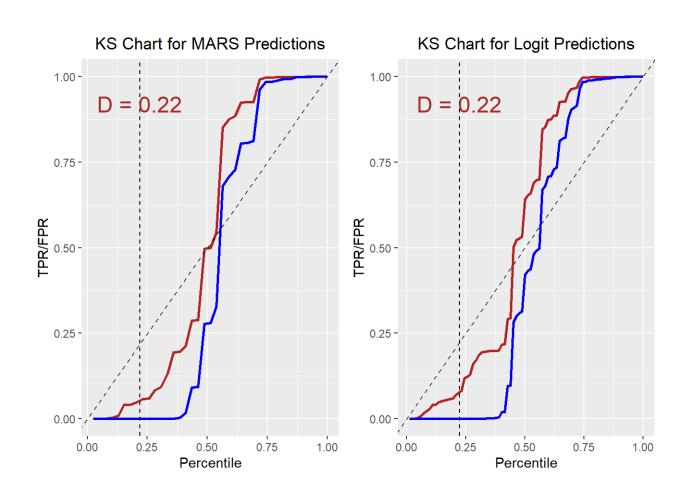
Note: *, **, *** represents significance at 5%, 1% and 0.1% level

ROC Curve





KS Statistics



Conclusion

- MARS and Logistic models- Two good models in predicting if the customer goes bad or not.
- Even though the KS Statistics of both models on the validation dataset are equal, based on the AUC value, the logistic model outperforms the MARS model since it has the highest value.

