

## HW 7

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### Problem 1 :

$$\text{Cost shoes 1} = \frac{500 \$}{\text{Shoe}}$$

$$\text{Cost shoes 2} = \frac{500 \$}{\text{Shoe}}$$

$$\text{shoe 1 demand : } d_1 = 50000 - 25 P_1$$

$$\text{shoe 2 demand : } d_2 = 80000 - 50 P_2$$

goal: maximize profit

As we know:

if demand =  $A - BP$   
and cost =  $C/\text{unit}$   $\Rightarrow$  optimum price for  
max profit:

$$P = (A/2 \times B) + \frac{C}{2}$$

$$\Rightarrow \text{optimum price 1 : } P_1 = \left( \frac{50000}{2 \times 25} \right) + \frac{500}{2} =$$

$$\underline{P_1 = 1250}$$

$$\text{optimum price 2 : } P_2 = \left( \frac{80000}{2 \times 50} \right) + \frac{500}{2} =$$

$$\underline{P_2 = 1050}$$

now demand for each segment:

$$d_1 = 50000 - 25P_1 = 18750$$

$$d_2 = 80000 - 50P_2 = 27500$$

The profit for each section:

$$\begin{aligned}\text{Profit 1} &= (P_1 - 500) \times d_1 = (1250 - 500) \times 18750 = \\ &= 14,062,500 \$\end{aligned}$$

$$\begin{aligned}\text{Profit 2} &= (P_2 - 500) \times d_2 = (1050 - 500) \times 27500 = \\ &= 15,125,000 \$\end{aligned}$$

$$\text{Total Profit} = \text{Profit 1} + \text{Profit 2} = \underline{29,187,500 \$}$$

b) if we choose single price  $P$ :

$$\text{Profit} = (P - 500)(50000 - 25P) + (P - 500)(80000 - 50P) =$$

$$\text{Profit} = (P - 500)[130000 - 75P]$$

$$\frac{d\text{Profit}}{dP} = (1)(130000 - 75P) - 75(P - 500) = 0$$

$$\begin{aligned}130000 - 75P - 75P + 37500 &= 0 \\ 167500 - 150P &= 0 \\ 150P &= 167500 \\ P &= 1116.67\end{aligned}$$

$$\Rightarrow 150P - 167500 = 0$$

$$\Rightarrow P = 1116.\bar{6} = \underline{\underline{1116.7 = P}}$$

$$d_1 = 50000 - 25P = 22,083$$

$$d_2 = 80000 - 50P = 24,165$$

$$\begin{aligned}\text{Total profit} &= (1116.7 - 500) \times (22,083 + 24,165) \\ &= (616.7) \times (46,248) \\ &= \underline{\underline{28,521,141.6}}\end{aligned}$$

$$\begin{aligned}\text{Difference} &= 29,187,500 - 28,521,141.6 = \\ &= \underline{\underline{666,358.4 \$}}\end{aligned}$$

## Problem 2

$$\text{Cost shoe 1} = \frac{700 \$}{\text{Shoe}}$$

$$\text{Cost shoe 2} = \frac{500 \$}{\text{Shoe}}$$

$$\text{Shoe 1 demand : } d_1 = 50000 - 25P_1$$

$$\text{Shoe 2 demand : } d_2 = 80000 - 50P_2$$

goal to maximize profit:

$$\text{Optimum price 1 : } P_1 = \left( \frac{50000}{2 \times 25} \right) + \frac{700}{2} = 1350$$

$$\text{" price 2 : } P_2 = \left( \frac{80000}{2 \times 50} \right) + \frac{500}{2} = 1050$$

now demand for each segment:

$$d_1 = 50000 - 25 \times 1350 = \underline{16250}$$

$$d_2 = 80000 - 50 \times 1050 = \underline{27500}$$

$$\text{Profit 1} = (1350 - 700) \times 16250 = 10,562,500 \$$$

$$\text{Profit 2} = (1050 - 500) \times 27500 = 15,125,000 \$$$

$$\underline{\text{Total Profit}} = \text{profit 1} + \text{profit 2} = \boxed{25,687,500 \$}$$



b) if we chose single price:

$$\text{Profit} = (P - 700)(50000 - 25P) + (P - 500)(80000 - 50P)$$

$$\frac{d\text{Profit}}{dP} \neq \text{Profit} = 50000P - 25P^2 - 35000000 + 17500P + 80000P - 50P^2 - 40000000 + 25000P$$

$$\frac{d\text{Profit}}{dP} = 50000 - 50P + 17500 + 80000 - 100P + 25000 = 172500 - 150P = 0$$

$$\Rightarrow \underline{P = 1150}$$

$$\Rightarrow d_1 = 50000 - \frac{28750}{25} = 21250$$

$$d_2 = 80000 - \frac{57500}{50} = 22500$$

$$\begin{aligned} \text{Total Profit} &= (1150 - 700) \times 21250 + \\ &\quad + (1150 - 500) \times 22500 \\ &= 9,562,500 + 14,625,000 \\ &= \underline{24,187,500} \text{ \$} \end{aligned}$$

$$\begin{aligned}\text{difference} &= 25,687,500 - 24,187,500 \\ &= \underline{\underline{1,500,000}} \$\end{aligned}$$