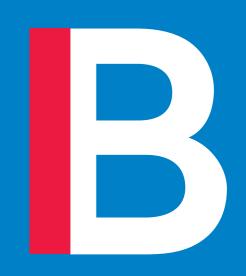


# Instrumental Variables

Beating endogeneity...with music?

by Ralf Martin (r.martin@imperial.ac.uk)



# Fixing endogeneity

# Endogeneity Problem

#### Instrumental Variable idea:

$$Y = \beta X + \epsilon$$
 but  $E\{\epsilon | X\} \neq 0$ 

$$X = X(A, B, Z)$$

- Many different factors are driving X
- Suppose there is at least one factor that is independent from  $\epsilon$ :

$$E\{\epsilon|Z\}=0$$

• We can then potentially use this variable to identify an unbiased estimate of  $\beta$ 

# 2 Stage Least Squares Estimator (2 SLS)

Setup:  $Y = \beta_0 + \beta X + \epsilon$ 

Instrument: Z

Stage 1: Regress X on Z; i.e.

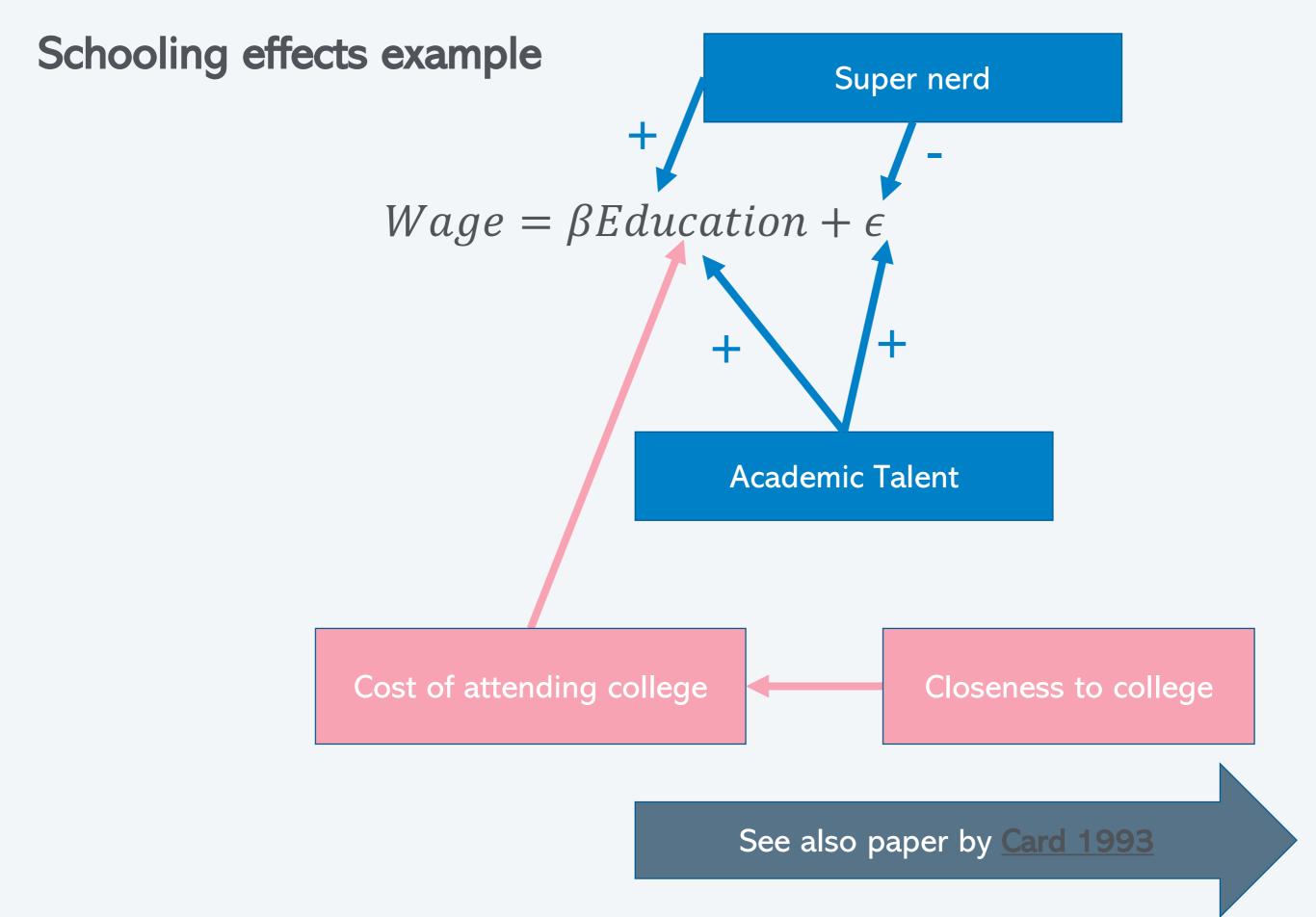
$$X = \pi_0 + \pi Z + \eta$$

Predict X:  $\widehat{X} = \pi_0 + \widehat{\pi}Z$ 

Stage 2: Regress Y on  $\hat{X}$ ; i.e.

$$Y = \beta_0 + \beta \hat{X} + \epsilon$$

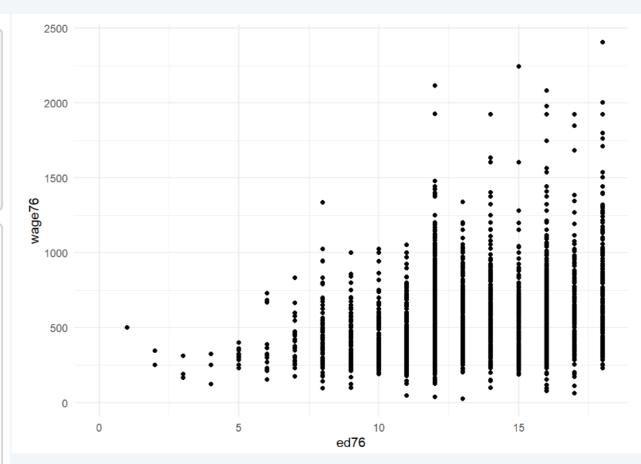
Unlike X,  $\hat{X}$  is independent of  $\epsilon$  because it is only driven by Z Hence Stage 2 provides consistent (although not unbiased) estimate of  $\beta$ .



#### Schooling example

```
library(AER)
library(dplyr)
df=read.csv("https://www.dropbox.com/s/diecbkq03gfid0p/card1993.csv?dl=
1")
#from https://davidcard.berkeley.edu/data_sets.html
lm(wage76 ~ ed76, data = df) %>% summary()
```

```
## Call:
\#\# lm(formula = wage76 \sim ed76, data = df)
## Residuals:
     Min
             10 Median
                            3Q
  -623.6 -173.7 -33.3 128.3 1687.9
## Coefficients:
               Estimate Std. Error t value Pr(>|t|)
  (Intercept) 183.934
                            23.160 7.942 2.78e-15 ***
## ed76
                 29.566
                            1.712 17.274 < 2e-16 ***
## Signif. codes: 0 '***' 0.001
                                           '*' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 251.7 on 3015 degr
    (596 observations deleted due to missingness)
## Multiple R-squared: 0.09006,
## F-statistic: 298.4 on 1 and 3015 DF, p-
```



For every additional year of education \$30 more

#### Schooling example: The distance instrument

```
first=lm(ed76~nearc4a, data = df)
first %>% summary()
```

```
##
## Call:
\#\# \text{lm}(formula = ed76 \sim nearc4a, data = df)
## Residuals:
## Min 1Q Median 3Q Max
## -13.6575 -1.6575 -0.6575 2.3425 5.1935
## Coefficients:
             Estimate Std. Error t value Pr(>|t|)
## (Intercept) 12.80654   0.06343 201.911   <2e-16 ***
## nearc4a 0.85094 0.09041 9.412 <2e-16 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 2.717 on 3611 degrees of freedom
## Multiple R-squared: 0.02394, Adjusted R-squared: 0.02367
## F-statistic: 88.58 on 1 and 3611 DF, p-value: < 2.2e-16
```

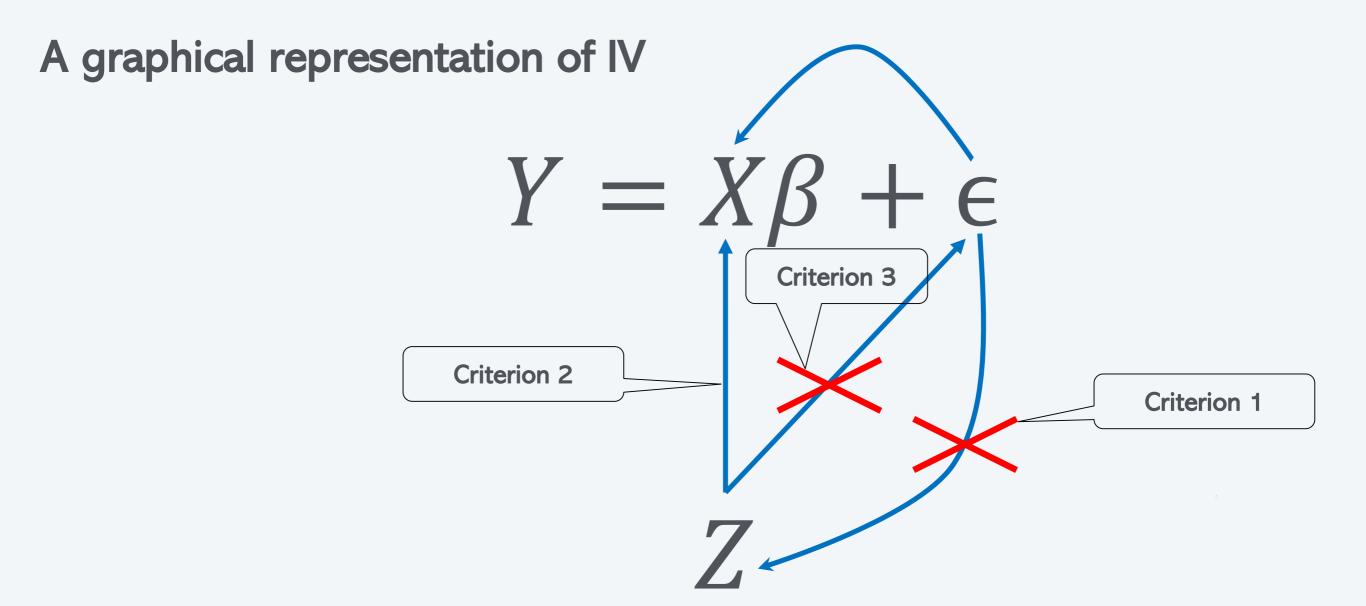
- If you grow up near a public 4 year college you have nearly an additional year of education on average
- Note that this is super significant (including high F)

#### Implementing IV

#### New regression command to implement 2SLS

```
iv=ivreg(wage76 ~ ed76 | nearc4a, data=df)
iv %>% summary()
##
## Call:
## ivreg(formula = wage76 ~ ed76 | nearc4a, data = df)
                                                    Seems the effect of education is stronger
## Residuals:
                1Q Median 3Q
       Min
                                         Max
                                                   than thought: an extra $114 for every year
## -941.253 -211.663 -6.304 204.517 1683.696
##
## Coefficients:
             Estimate Std. Error t value Pri
                                  1.749 2.13e-06 ***
  (Intercept) -943.77
                          198.71
                           14.97
                                  7.652 2.64e-14 ***
## ed76
              114.59
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' '
##
                                                              Could mean
## Residual standard error: 339.4 on 3015 degrees of freedom
                                                              (a) In OLS case we had
## Multiple R-Squared: -0.6547, Adjusted R-squared: -0.6552
## Wald test: 58.56 on 1 and 3015 DF, p-value: 2.639e-14
```

- downward bias
- (b) Could be indicative of problem with IV



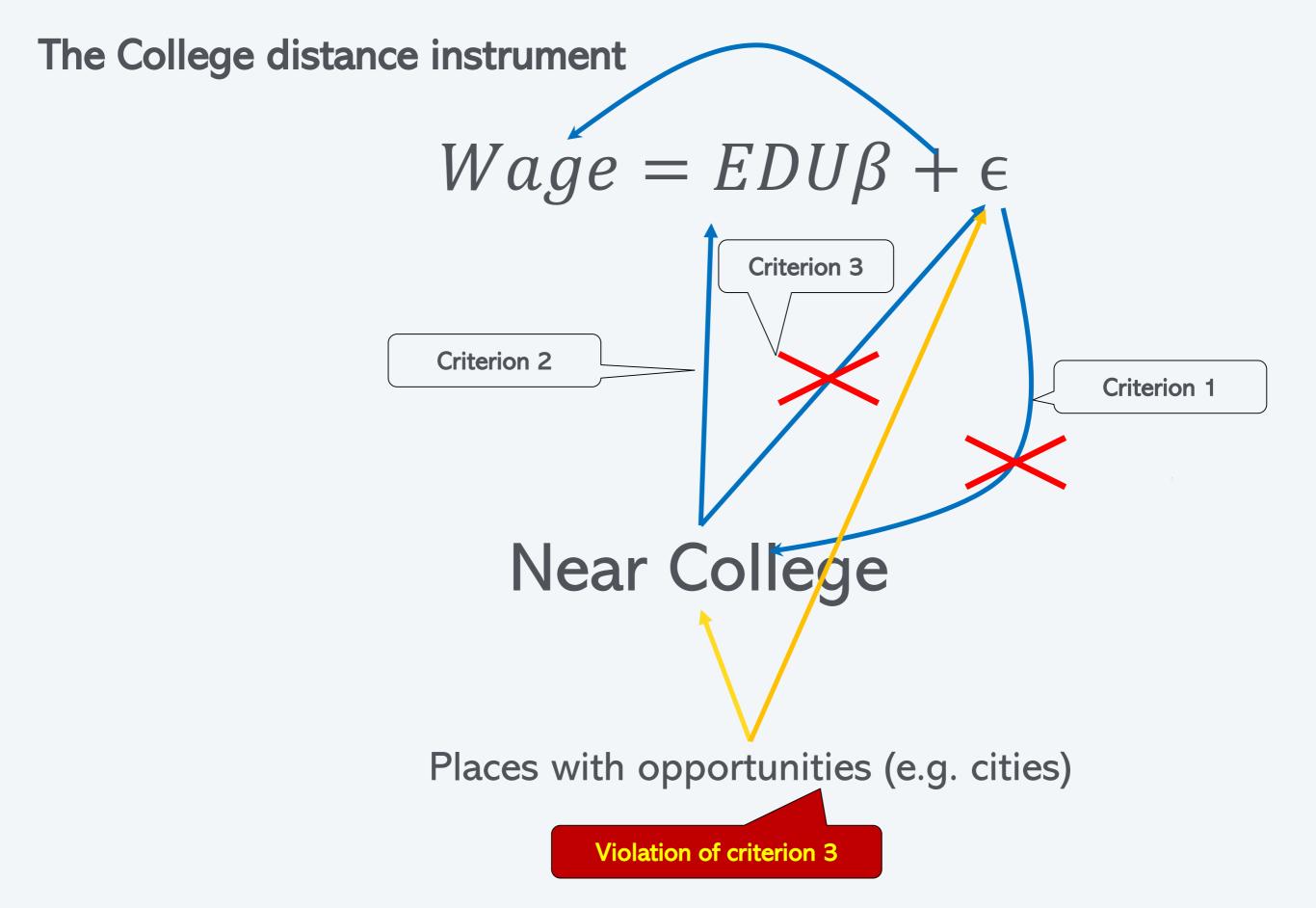
#### 3 Criteria for instrumental variables

- 1. Must be independent of shocks
- 2. Must be driver of variable of interest
- 3. Must not affect outcome variable other than trough variable of interest

Must be argued

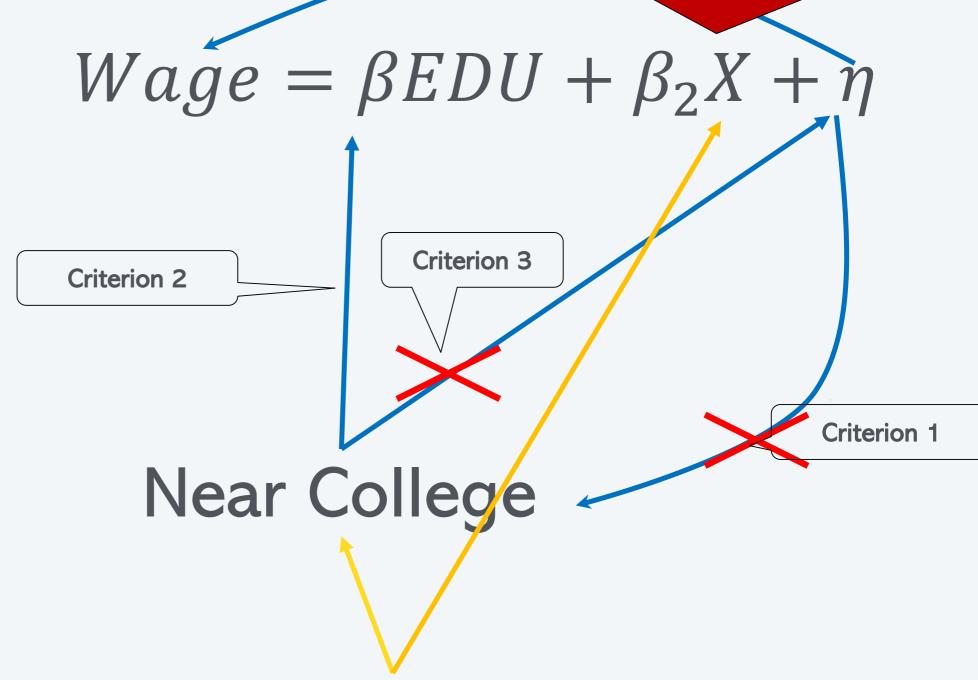
Must be argued

Can be checked



#### **Conditional IV**

Conditioning/Control Variables e.g. controls for nice places



Places with opportunities (e.g. cities)

#### Conditional IV in action

```
iv=ivreg(wage76 ~ ed76+factor(region) +nearc4b+nearc2 | nearc4a+nearc4b
+nearc2+factor(region)
        , data=df )
iv %>% summary()
##
## Call:
## ivreg(formula = wage76 ~ ed76 + factor(region) + neard
      nearc4a + nearc4b + nearc2 + factor(region), data = d
##
## Residuals:
      Min
            1Q Median
                                                     Conditioning/Control Variables e.g. controls for nice places
## -853.100 -198.498 -6.864 187.265 1630.953
## Coefficients:
              Estimate Std. Error t value Pr(>|t|)
## (Intercept) -729.039 291.987 -2.497 0.01258 *
                 98.811 20.916 4.724 2.42e-06 ***
## ed76
## factor(region)2 -126.976 40.111 -3.166 0.00156 **
## factor(region)3 -36.559 34.319 -1.065 0.28683
## factor(region)4 -21.313 42.946 -0.496 0.61974
                                                                   Education coefficient remains high
## factor(region) 5 -14.037 38.400 -0.366 0.71474
                                                                    and significant
## factor(region)6 -62.001
                          30.296 -2.047 0.04079 *
## factor(region)7 17.031
                           24.201 0.704 0.48166
                          23.908 -0.461 0.64499
## factor(region)8 -11.016
## factor(region)9 -19.767
                          35.121 -0.563 0.57360
## nearc4b
          -8.513
                           15.013 -0.567 0.57075
## nearc2
             27.357
                           12.357 2.214 0.02691 *
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 311.4 on 3005 degrees of freedom
## Multiple R-Squared: -0.3884, Adjusted R-squared: -0.3935
## Wald test: 17.66 on 11 and 3005 DF, p-value: < 2.2e-16
```

#### Checking first stage in conditional IV case

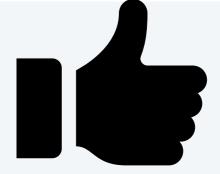
```
first=lm(ed76~nearc4a+factor(region) +nearc4b+nearc2, data = df)
first %>% summary()
```

```
##
## Call:
## lm(formula = ed76 ~ nearc4a + factor(region) + nearc4b + nearc2,
      data = df
## Residuals:
                                                       IV still significant
       Min
               1Q Median
## -14.3438 -1.6767 -0.2662 2.0324 5.9761
##
## Coefficients:
                 Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                13.41923
                             0.18020 74.469 < 2e-16
## nearc4a
                 0.66714
                            0.10785 6.186 6.88e-10 ***
## factor(region)2 0.25742
                             0.29739 0.866
                                              0.3868
## factor(region)3 -0.88954
                            0.20580 -4.322 1.58e-05 ***
                             0.21202 -6.581 5.35e-11 ***
## factor(region) 4 -1.39531
                             0.18230 -7.204 7.11e-13 ***
## factor(region) 5 -1.31319
                             0.22849 -0.761
## factor(region)6 -0.17377
                                              0.4470
## factor(region)7 -0.15300
                             0.18226 -0.839 0.4013
## factor(region)8 -0.15192
                             0.18456 -0.823 0.4105
## factor(region) 9 -0.54352
                             0.25847 -2.103 0.0355 *
## nearc4b
                             0.13183 1.932 0.0534 .
                 0.25475
                             0.09664 0.354 0.7234
## nearc2
                  0.03420
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 2.662 on 3601 degrees of freedom
## Multiple R-squared: 0.06556, Adjusted R-squared: 0.0627
## F-statistic: 22.97 on 11 and 3601 DF, p-value: < 2.2e-16
```

- However we need a super strong IV
- Rule of thumb: F-stat of HO: Z=0 >10

linearHypothesis(first,c("nearc4a=0"))

```
## Linear hypothesis test
##
## Hypothesis:
## nearc4a = 0
##
## Model 1: restricted model
## Model 2: ed76 ~ nearc4a + factor(region) + nearc4b + nearc2
##
## Res.Df RSS Df Sum of Sq F Pr(>F)
## 1 3602 25791
## 2 3601 25520 1 271.15 38.261 6.882e-10 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```



#### Reduced form: regressing outcome on instrument

```
reduced=lm(wage76~nearc4a+factor(region)+nearc4b+nearc2, data = df)
reduced %>% summary()
```

```
##
## Call:
## lm(formula = wage76 ~ nearc4a + factor(region) + nearc4b + nearc2,
      data = df)
##
## Residuals:
      Min
             10 Median
## -631.80 -164.44 -37.61 120.43 1735.20
## Coefficients:
                 Estimate Std. Error t value Pr(>|t|)
                           18.934 31.697 < 2e-16 ***
              600.144
## (Intercept)
                  65.301 11.192 5.835 5.97e-09 ***
## nearc4a
## factor(region)2 -79.575
                             31.983 -2.488 0.01290 *
## factor(region)3 -122.686 21.488 -5.709 1.24e-08 ***
                           22.014 -6.907 6.03e-12 ***
## factor(region) 4 -152.045
## factor(region)5 -142.303
                             19.136 -7.436 1.34e-13 ***
## factor(region)6 -72.354
                            24.341 -2.973 0.00298 **
## factor(region)7 -1.002
                             19.112 -0.052 0.95819
## factor(region)8 -25.757
                             19.240 -1.339 0.18075
## factor(region)9 -75.947
                           26.576 -2.858 0.00430 **
## nearc4b
             18.110
                             13.632 1.329 0.18409
                              9.963 2.922 0.00351 **
## nearc2
                  29.110
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 252.2 on 3005 degrees of freedom
   (596 observations deleted due to missingness)
## Multiple R-squared: 0.08978, Adjusted R-squared: 0.08644
## F-statistic: 26.94 on 11 and 3005 DF, p-value: < 2.2e-16
```

If reduced form is not significant IV won't be either

## IV health warning

#### Don't mess with weak instruments

- plim = Probability limit
- Estimator is consistent if the probability limit is equal to true parameter.
- Note 2SLS IV is consistent but not unbiasd

- Properties of IV with a poor instrumental variable
  - IV may be much more inconsistent than OLS if the instrumental variable is not completely exogenous and only weakly related to explanatory var x

$$plim \ \hat{\beta}_{1,OLS} = \beta_1 + Corr(x,u) \cdot \frac{\sigma_u}{\sigma_x}$$

$$plim \ \hat{\beta}_{1,IV} = \beta_1 + \frac{Corr(z,u)}{Corr(z,x)} \cdot \frac{\sigma_u}{\sigma_x}$$

There is no problem if the instrumental variable is really exogenous. If not, the asymptotic bias will be the larger the weaker the correlation with x.

IV worse than OLS if: 
$$\frac{Corr(z,u)}{Corr(z,x)} > Corr(x,u)$$
 e.g.  $\frac{0.03}{0.2} > 0.1$ 



# **Extra Slides**



# More instrumental variable examples



### Additional controls many IV's example: Family size

$$Y = \beta FamSize + \epsilon$$

### Are large families good or bad?



Outcome	Regression (1)
Highest Grade	-0.145
Completed	(0.005)
Years of Schooling	-0.029
≥ 12	(0.001)
Some College	-0.023
(age ≥ 24)	(0.001)
College Graduate	-0.015
(age ≥ 24)	(0.001)

### What do you think?

- Many potential confounders. Family size is by and large a choice
- Poorer and less educated parents tend to have more kids
- The same factors could drive outcomes

#### Family size and children outcomes

(Study by Angrist, Lavy & Schlosser)

However, there is randomness in family size as well

Two factors that are out of control of controlling parents:

- Occurrence of twins
- Sex of baby

Ok those might meet criteria 1 from earlier but how about criteria 2?

- Twins: families might only have planned for 2 kids, but when they had twins they un-intentionally had 3
- Many families have preference for a sex mix (a boy and a girl)
- Hence, if they have two kids of the same sex they are more likely to carry on having more kids

### Second stage

		2SLS Estimates		
	Regression	Twins	Same-sex	Twins &
	Estimates	Instruments	Instruments	Samesex
Outcome	(1)	(2)	(3)	(4)
Years of Schooling	-0.145	0.174	0.318	0.237
	(0.005)	(0.166)	(0.210)	(0.128)
High School Graduate	-0.029	0.030	0.001	0.017
	(0.001)	(0.028)	(0.033)	(0.021)
Some College (for age ≥ 24)	-0.023	0.017	0.078	0.048
	(0.001)	(0.052)	(0.054)	(0.037)
College graduate (for age ≥ 24)	-0.015	-0.021	0.125	0.052
	(0.001)	(0.045)	(0.053)	(0.032)

Notes: This table reports OLS and 2SLS estimates of the effect of family size on schooling. OLS estimates appear in Column (1). Columns (2), (3) and (4) show 2SLS estimates constructed using the instruments indicated in column headings. Standard errors are reported in parentheses.

# 2SLS with multiple instruments & multiple endogenous explanatory variables

Setup:  $Y = \beta_0 + \beta_1 X_2 + \beta_2 X_2 + \beta_c X_c + \epsilon$ 

Instruments:  $Z_1, Z_2,...$ 

At least as many Z as endogenous X

Stage 1: Regress all X on all Z (and  $X_c$ ); e.g.

$$X_1 = \pi_{01} + \pi_{11}Z_1 + \pi_{21}Z_2 + \pi_{c1}X_C + \eta_1$$
  

$$X_2 = \pi_{02} + \pi_{12}Z_1 + \pi_{22}Z_2 + \pi_{c2}X_C + \eta_2$$

Predict all endogenous X:  $\widehat{X}_1$ ,  $\widehat{X}_2$ 

Stage 2: Regress Y on predicted endogenous X; i.e.

$$Y = \beta_0 + \beta_1 \hat{X}_2 + \beta_2 \hat{X}_2 + \beta_c \hat{X}_c + \epsilon$$

# Another example: Subsidies and Unemployme

Some Causal Effects of an Industrial Policy

AMERICAN ECONOMIC REVIEW
(pp. 48-85)

Some Causal Effects of an Industrial Policy

AMERICAN ECONOMIC REVIEW
(pp. 48-85)

 $\Delta \ln Unemp = \beta \Delta NGE + \dot{\epsilon}$ 

Change in (log) unemployment between 2002 and 1997

Change in support rate

The 10 worst places to live in England revealed - and the results may surprise you!

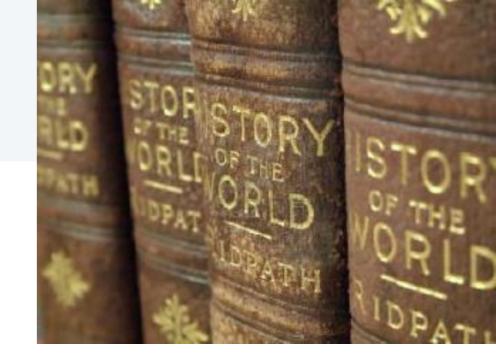
23 July 2019, 13:04 | Updated: 23 July 2019, 15:49



The worst towns in the UK have been revealed in this 2019 survey. Picture: Getty

#### Instrument construction

Know your history



How much support an area gets is based on how

- a) Various indicators of past deprivation (GDP, unemployment, etc.)
- b) Weightings for different indicators

In reality not linear but let's use as approximation

$$NGE_t = f(D_t, W_{r(t)}) \approx \sum_{k} D_{kt} W_{kr(t)}$$

Indicators of Deprivation

Weights of different indicators (Determined by EU rules)

Rules that apply in period t. Change every 7 years; e.g. in 2000

#### Instrument construction



#### Conditional IV

$$\Delta \ln Unemp = \beta \Delta NGE + \beta D_{pre2000} + \nu$$

$$\Delta NGE = \sum_{k} D_{k,2002} W_{k,post2000} - D_{k,1997} W_{k,pre2000}$$

$$\Delta Z = \sum_{k} D_{k,pre2000} W_{k,post2000} - D_{k,pre2000} W_{k,pre2000}$$

After controlling for  $D_{k,pre2000}$ ,  $\Delta Z$  does no longer depend on  $\nu$  and thus becomes valid instrument

# Implementation

```
df=read.csv( "https://www.dropbox.com/s/8pdffaq268v7m8o/unempprep.csv?dl=1")
 # Simple OLS
    regOLS=lm( DDDln1Punemp ~ DDDNGE , df)
  summary (regOLS)
##
## Call:
## lm(formula = DDDln1Punemp ~ DDDNGE, data = df)
##
## Residuals:
  Min 1Q Median 3Q Max
##
## -3.5451 -0.1907 0.0165 0.2109 2.8601
##
## Coefficients:
##
        Estimate Std. Error t value Pr(>|t|)
## (Intercept) -0.462220 0.003648 -126.703 < 2e-16 ***
## DDDNGE -0.221062 0.036012 -6.138 8.62e-10 ***
```

A change in support from 0 to 10% (0-0.1) will reduce unemployment by 2.2%

## ---

```
List of historic deprivation controls
                                                                        \Delta Z
controls=c("gdp91", "manufshare_1991", "popdens_1981", "current_unemprate1991
","actrate_1991","resid_emp_rate92")
fff=paste(controls, collapse ="+")
Now run iv:
                                    ",fff, "| DDDxnivav +",fff)
fffiv =paste0( "DDDln1Punemp ~ DDDNGE+
regIV=ivreg( fffiv ,data=df)
summary(regIV)
                                                    A change in support from
                                                    0 to 10% (0-0.1) will
##
## Call:
                                                    reduce unemployment by
## ivreg(formula = fffiv, data = df)
##
                                                    4.5%
## Residuals:
               1Q Median
##
       Min
                               3Q
                                       Max
## -3.52984 -0.18444 0.01339 0.20575 2.74181
##
## Coefficients:
##
                       Estimate Std. Fr or t value Pr(>|t|)
                      ## (Intercept)
## DDDNGE
                      ## gdp91
                      0.0030923 0.0003235 9.559 < 2e-16
## manufshare 1991
                      0.5714105 0.0481121 11.877 < 2e-16 ***
                      0.0004555 0.0004222 1.079
## popdens 1981
                                                   0.281
## current_unemprate1991 -2.1341897 0.4972815 -4.292 1.79e-05 ***
                      0.4900480 0.0628717 7.794 7.07e-15 ***
## actrate 1991
## resid emp_rate92
```

# First Stage

#### Check first stage

```
ffffs =paste0( "DDDNGE~DDDxnivav+ ",fff)

regFS=lm( ffffs ,df)
summary(regFS)

##
## Call:
## lm(formula = ffffs, data = df)
```

##
## Residuals:

## Min 1Q Median 3Q Max ## -0.38214 -0.01537 0.00344 0.02657 0.43048

##

## Coefficients:

```
Estimate Std. Error t value Pr(>|t|)
##
                        -2.210e-01 2.303e-02 -9.599 < 2e-16 ***
## (Intercept)
## DDDxnivav
                         1.015e+00 2.932e-02 34.627 < 2e-16 ***
                        -4.575e-04 8.145e-05 -5.617 2.00e-08 ***
## gdp91
## manufshare 1991
                        -1.038e-01 1.146e-02 -9.059 < 2e-16 ***
                         1.969e-04 1.070e-04 1.839 0.06592 .
## popdens 1981
## current unemprate1991 1.061e+00 1.372e-01 7.732 1.16e-14 ***
## actrate 1991
                        -4.786e-02 1.592e-02 -3.007 0.00265 **
## resid_emp_rate92
                         3.674e-01 2.482e-02 14.803 < 2e-16 ***
## ---
```

The IV variable is called DDDxnivav

#### F-test of Z=0



#### linearHypothesis(regFS, "DDDxnivav=0")

```
## Linear hypothesis test
##
## Hypothesis:
## DDDxnivav = 0
##
## Model 1: restricted model
## Model 2: DDDNGE ~ DDDxnivav + gdp91 + manufshare_1991 +
popdens_1981 +
      current_unemprate1991 + actrate_1991 + resid_emp_rate92
##
##
               RSS Df Sum of Sq F Pr(>F)
##
    Res.Df
## 1 10757 104.652
## 2 10756 94.156 1
                         10.496 1199 < 2.2e-16 ***
## ---
```

F statistic is larger 10...hurray!!!

#### **Reduced Form**

#### Reduced Form:

```
fffrf =paste0( "DDDln1Punemp~DDDxnivav+
                                 ",fff)
 summary(lm( fffrf ,df))
##
## Call:
## lm(formula = fffrf, data = df)
##
## Residuals:
     Min
             10 Median
                          30
                               Max
##
## -3.5300 -0.1834 0.0138 0.2023 2.7342
##
## Coefficients:
                      Estimate Std. Error t value Pr(>|t|)
##
                    ## (Intercept)
## DDDxnivav
                    0.0033003 0.0003178 10.386 < 2e-16 ***
## gdp91
                     0.6185964 0.0446947 13.840 < 2e-16 ***
## manufshare 1991
## popdens_1981
                     0.0003659 0.0004176 0.876
                                               0.381
## current_unemprate1991 -2.6164480 0.5352012 -4.889 1.03e-06 ***
## actrate_1991
                     0.5118111 0.0621070 8.241 < 2e-16 ***
## resid emp_rate92
                    ## ---
```

IF reduced form is not significant IV will not be either

# Panic on the streets of London (Study by Draca, Machin and Witt)



Does more police on the street lead to less crime?

Simple regression?

 $Crime_{Area} = \beta Policetime_{Area} + \epsilon_{Area}$ 



Police go where the crime is

# Panic on the streets of London (Study by Draca, Machin and Witt)



Solution:

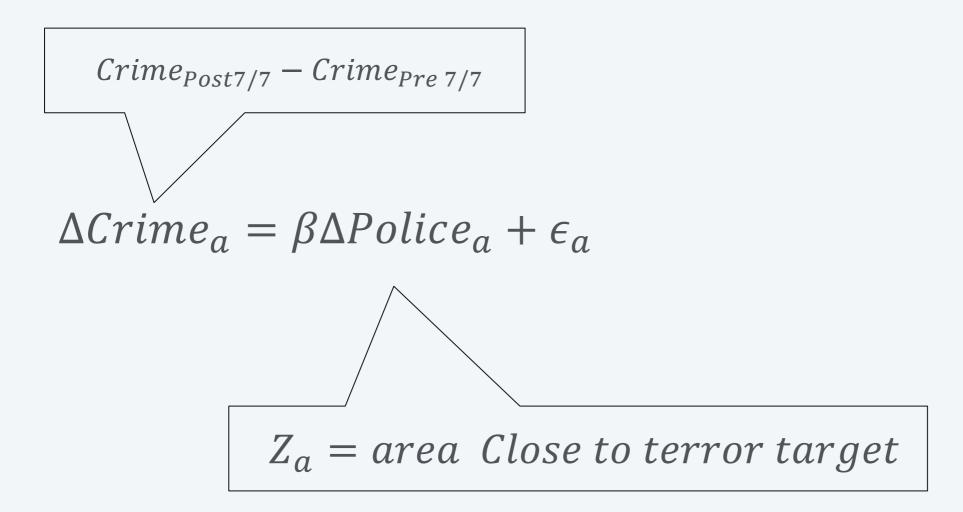
Use



July 7 bombings of 2005 led to increases in police in certain areas (central London, near tube stations) which had nothing to do with crimes such as pick pocketing etc.

Results: 10% more police activity reduces crime by 3 to 4 percent.

#### Panic on the streets of London



# Summary

- Endogeneity is often a problem:  $X(\epsilon)$
- However, X is also driven by other factors
- If we can find data on at least on other factor Z which is independent of  $\epsilon$  we can do 2SLS IV
- Can combine with using various other controls to make it more plausible that remaining error  $\epsilon$  is indeed independent of Z
- Need to ensure strong first stage
- Finding IVs is a bit of an art

