## **AtliQ Hardware**



## region All division All

## **Market vs Target Performance**

Customers	Net sales 2019	Net sales 2020	Net sales 2021	2021-Target	%
Australia	3.9M	10.7 M	21.0 M		-10.5%
Austria		0.1 M	2.8 M	-0.3M	-11.7%
Bangladesh	0.5M	2.3 M	7.0 M	-0.7M	-10.3%
Canada	4.8M	12.2 M	35.1 M	-5.1M	-14.5%
China	1.4M	5.4 M	22.9 M	-2.1M	-9.0%
France	4.0M	7.5 M	25.9 M	-2.2M	-8.4%
Germany	2.6M	4.7 M	12.0 M	-1.5M	<b>-12.7</b> %
India	30.8M	49.8 M	161.3 M	-9.6M	-5.9%
Indonesia	2.5M	6.2 M	18.4 M	-2.4M	<b>-12.9</b> %
Italy	2.9M	4.5 M	11.7 M	-1.0M	-9.0%
Japan		1.9 M	7.9 M	-0.3M	-4.1%
Netherlands	0.2M	3.4 M	8.0 M	-0.7M	-8.2%
Newzealand		2.0 M	11.4 M	-1.4M	<b>-12.3</b> %
Norway		2.5 M	13.7 M	-1.4M	<b>-10.5</b> %
Pakistan	0.6M	4.7 M	5.7 M	-0.5M	-9.3%
Philiphines	5.7M	13.4 M	31.9 M	-2.5M	-7.8%
Poland	0.4M	2.8 M	5.2 M	-0.9M	<b>-18.1</b> %
Portugal	0.7M	3.6 M	11.8 M	-0.5M	-4.3%
South Korea	12.8M	17.3 M	49.0 M	-4.4M	-8.9%
Spain		1.8 M	12.6 M	-1.8M	<b>-14.1</b> %
Sweden	0.1M	0.2 M	1.8 M	-0.2M	-11.1%
<b>United Kingdom</b>	2.0M	8.1 M	34.2 M	-3.0M	-8.7%
USA	11.5M	31.9 M	87.8 M	-10.2M	-11.7%
<b>Grand Total</b>	87.5M	196.7 M	598.9 M	-54.9M	-9.2%