# **MONIQUE TUCKER**

646-287-6522 Portland, OR

moniquetucker@gmail.com

### **EDUCATION**

#### **PDX CODE GUILD**

Portland, OR Aug - Nov 2014 12-week immersive full-stack dev bootcamp

PDX Code Guild Projects:

- Created "simply good," Django web application that tracks consumption of whole and processed foods
- Designed and developed website for career coaching practice with HTML, CSS/Bootstrap, and JavaScript/jQuery
- Used Python to create program that reconciles finances between 2 people

#### MIT SLOAN SCHOOL OF MANAGEMENT

Cambridge, MA 2009 - 2011 **MBA** 

Consulted with Icebreaker: built model to map customer experience and recommended strategies for growth

#### **BROWN UNIVERSITY**

Providence, RI

1999 - 2003

BA in Business Economics

• On-air DJ on WBRU, broadcasting to 200,000 listeners; semester abroad at University of Melbourne, Australia

#### **SUMMARY**

Web developer with analytical and project management background; industry experience in data-driven strategy, financial services, and retail

#### **TECHNICAL TOOLBOX**

- Front-end: JavaScript, ¡Query, HTML/CSS, Bootstrap
- Back-end/Database: Python, Django, SQL, Teradata
- Additional: Git, pair programming, SiteCatalyst, LEED AP

# DATA DRIVEN/ANALYTICAL EXPERIENCE

#### **CAPITAL ONE FINANCIAL**

Richmond, VA

2011 - 2014

**Business Manager** 

Strategized digital agenda and analyzed legal risk of balance transfer credit card business

- Protected balance transfer business by identifying process gaps and documenting processes, ensuring execution matched business intent
- Launched interstitial campaigns; analyzed results using SQL and SiteCatalyst which demonstrated that balance transfer interstitials overall have a positive impact on conversion rates
- Influenced senior executives to move balance transfer program more towards a digital experience in order to reduce program complexity and enhance customer experience
- Developed internal repository prototype as part of Capital One Hackathon

# **BEACON CAPITAL PARTNERS**

Boston, MA MBA Intern

2010 - 2011

Deepened sustainability commitment of real estate private equity firm with \$8.5B in equity capital

### SALES & MARKETING EXPERIENCE New York, NY

sales and finance in retail industry

email marketing in music industry

2008

#### **MACY'S HOME STORE**

Gross Margin Analyst

Built Excel models to forecast daily sales numbers and ensure gross margin goals were met

Sales Assistant to VPs of Sales •

Evaluated sales data based on buying and market trends

#### **JONES NEW YORK**

**GOLDEN TOUCH IMPORTS** Sales Assistant to VP of Sales

Analyzed top selling styles **ENTERTAINMENT** to create new brand and attract buyers; brand sold to Macy's

# **LIVE NATION**

Email Marketing Producer

Produced and delivered emails promoting major music concerts

2003