Zachary Yager's Resume

Zachary Yager
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Portfolio: moofaloop.github.io

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Objective
Seeking a career transition to a role in UX Design leveraging my Google UX Design Certificate, IBM Cloud Computing Certificate, IBM Web Development Certificate (HTML, CSS, JavaScript), IBM Git and GitHub Certificate, and IBM Front-End React Certificate. Eager to apply my customer-centric mindset, analytical abilities, and passion for creating exceptional user experiences.

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Education
- Google UX Design Certificate
- IBM Cloud Computing Certificate
- IBM Web Development Certificate (HTML, CSS, JavaScript)
- IBM Git and GitHub Certificate
- IBM Front-End React Certificate

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Professional Experience
- ***Sales Consultant***
  - *Eastside Subaru - Kirkland, WA*
  - *September 20, 2018 - Present (5 Years)*
    - Demonstrated strong interpersonal and communication skills to effectively engage and assist customers, leading to increased sales and customer satisfaction.
    - Utilized consultative sales techniques to understand customer needs and recommend appropriate vehicle options, resulting in successful sales transactions.
    - Maintained a thorough knowledge of product features, specifications, and industry trends to provide informed advice to potential buyers.
    - Collaborated with team members to achieve sales targets and deliver exceptional customer service through a focus on product knowledge, understanding of financing options, and effective problem-solving.

- ***Detailer***
  - *Carter Subaru Shoreline - Shoreline, WA*
  - *October 2017 - September 2018*
    - Prepared and detailed vehicles for sale.

- ***Valet***
  - *Towne Park - Lynwood, WA*
  - *August 2012 - October 2017*
    - Valet cars for the Alderwood Mall.

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Skills

- Strong interpersonal and communication skills gained from extensive customer-facing roles.
- Excellent analytical and problem-solving abilities honed through data analysis and strategic decision-making in sales.
- Proficient in UX design principles and techniques acquired through Google UX Design Certificate.
- Extensive knowledge and application of cloud computing, web development (HTML, CSS, JavaScript), Git, GitHub, and React through IBM certificates.
- Extensive knowledge in Python, especially Django.
- Familiarity with design tools and software such as Adobe XD and Figma.
- Ability to work effectively in a team, as well as independently, ensuring timely and high-quality project completion.

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References
Available upon request.