Redlines & Deadlines

*The MVP Brief*

**PARTIES**

This Contract (“Contract”) is made between **Casey (**“C-Tizzle”), **Jen** (“J-Dizzle”), or (“Dizzles”) and **Yuri Lee Laffed**, who will be signing on behalf of Moti (“Yu-fizzle”).

**WHEREAS**

* The Dizzles and Fizzle want to build some amazing stuff;
* Velocity towards a shared goal is our SOLE objective;

NOW, AS A RESULT, THEREFORE, FOR SURE, the parties agree to the following:

**BACKGROUND AND CONTEXT**

The existing contract document system in OpenGov is a copy of the solicitation system. That was a fantastic starting point but has some costs, primarily lossy formatting. Contract authors also live in Word, and we’re not meeting them where they. This initiative will address that need.

**SCOPE OF WORK**

The only thing blocking us from accelerating \*now\* is clear, concise, and tactical direction. That is what we will discuss today. The goal for this meeting:

* Emerge with a shared vision of the future
* Identify areas to research or rethink
* Surface and address points of misalignment

***Rule #1***: Nothing is sacred. Celebrate the good and eliminate the bad. Ruthlessly.

***Rule #2:*** Opinions are required. This is a strategic conversation and we all need to engage.

***Rule #3: This should be fun.*** Seriously.

**RELEASE PHASE DEFINITION**

Bear with me. This will be different.

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Phase** | **Description** | **Access** | **Optional** | **Timing** |
| Prototype | This gnarly thing, styled to OpenGov’s standard, and aligned about the feature set | Phased; internal, then external | Yes | ASAP |
| Private Preview | Unlocks redlining and customer value (+GTM) | Phased; internal, then external | Yes | End of Year |
| MVP | Complete redlining experience with some traditional OG | All opt-in | Yes | 2026 |
| Transition | Fully independent contract document experience | All | No | 2026 |

**RELEASE PLAN**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Name** | **Prototype** | **Private Preview** | **MVP** | **Transition** |
| Core infra\*\* – add-in | No | Yes | Yes | Yes |
| Core infra\*\* – web-page | No | Yes | Yes | Yes |
| Okta + user management | No | Yes | Yes | Yes |
| Website integration | No | Yes | Yes | Yes |
| File management | No | Yes | Yes | Yes |
| Basic AI integration | No | Yes | Yes | Yes |
| Check-in / check-out | Yes | Yes | Yes | Yes |
| Email automation | No | No | Yes | Yes |
| Variables | No | No | Yes | Yes |
| Signatures | No | No | Yes | Yes |
| Lock sections | No | No | Yes | Yes |
| Vendor experience | No | No | Yes | Yes |
| Compile | Yes | No | No | Yes |
| Approvals | Yes | No | No | Yes |
| Templates | Yes | No | No | Yes |

\*\*Core infra includes the invisible work necessary to make the baseline work. That includes the dev ops and database changes, for example. It also includes the core bidirectional sync architecture.

**ADDITIONAL NOTES**

This is a new approach to planning, but this is also a sizeable and new project.

Hopefully this process will allow us to accelerate. Let’s test it, iterate, and keep going. The thing that matters is the velocity and quality of software we release.

Now let’s be real with each other. We’re moving slowly. We’ve started speeding up but we’re nowhere where we should be with this level of staffing. So we need to do something different. That might be painful, but no impactful change comes without pain.

Now let’s go do it.

**IN WITNESS WHEREOF, THEREOF, THEREIN, THEREOUT, AND WITH THOROUGHBREADS:**

The parties execute\* this Contract as of the Effective Date.

|  |
| --- |
| **Dizzles** |
| Signature by \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |
| Full Name  C-Dizzle\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |
| Title:  Productus Maximus\_\_\_\_\_\_\_\_ |
| Date \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |

|  |
| --- |
| Signature by \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |
| Full Name  J-Dizzle\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |
| Title:  Jen Er. Us, Esq.\_\_\_\_\_\_\_\_\_\_\_\_\_ |
| Date \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |

|  |
| --- |
| **Fizzle** |
| Signature by \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |
| Full Name  Yu Fizzle\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |
| On behalf of:  Yuri Lee Laffed\_\_\_\_\_\_\_\_\_\_\_\_\_ |
| Date \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |

*\*Official and binding note\**

*Pinky swears are acceptable alternatives to eSignatures in the Golden State of Nowhere*