



Says
What have we heard them say?
What can we imagine them saying?



Thinks
What are their wants, needs, hopes, and dreams?
What other thoughts might influence their behavior?

"Their food is delicious and diverse."

"Their service is reliable and professional."

"I want a catering service that offers a variety of cuisines."

"I need a caterer for my upcoming event, and it should be hassle-free."

"Fresh ingredients make a noticeable difference."

"I wonder if Fresh Bites can accommodate dietary restrictions."



preparation and maintanance of ZOHO banks for fresh bites catering

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Research Fresh Bites Catering online.

Contact Fresh Bites for a quote or consultation.

Excited about hosting a successful event.

Anxious about choosing the right caterer.

Read reviews and ask for recommendations from friends.

Hopeful that Fresh Bites can meet their expectations.



Does
What behavior have we observed?
What can we imagine them doing?



Feels
What are their fears, frustrations, and anxieties?
What other feelings might influence their behavior?