

FINANCIAL PROPOSAL

DESIGN, DEVELOPMENT, INSTALLATION,
MAINTENANCE AND SUPPORT OF AN
ENTERPRISE RESOURCE PLANNING (ERP)
SYSTEM
FOR
WILDLIFE RESEARCH & TRAINING INSTITUTE
(WRTI)

PRESENTED BY



AppKings Solutions Limited, Kenya,
P. O. Box 35287 – 00100 Nairobi, Kenya.
Kenya Mobile: +254 712957664, +254 700191991
Email: info@appkings.co.ke
Website: www.appkings.co.ke

Table of Contents

1. FINANCIAL PROPOSAL SUBMISSION FORM.....	2
2. PRICE SCHEDULE	3
3. DETAILED BREAKDOWN OF THE PRICE SCHEDULE.....	4

1. FINANCIAL PROPOSAL SUBMISSION FORM

2nd December, 2021

To:

**Wildlife Research and Training Institute
P.O Box 842-20117,
Kenyatta Avenue, Naivasha, Kenya**

Ladies/Gentlemen:

We, the undersigned, offer to provide consulting services for the **Design, Development, Installation, Maintenance and Support of an Enterprise Resource Planning (ERP) System, for Wildlife Research and Training Institute in accordance with your request for Proposal Tender No. No. WRTI/OT/USAID/01/2021-2022 dated November 16th 2021 and our Proposal.**

Our attached Financial Proposal is for the sum of **{Twelve Million, Eight Hundred and Seventy-One Thousand, Eight Twenty-Eight Shillings and Sixty-Four Cents Only) - (12,871,828.64)}** inclusive of taxes.

We remain,
Yours sincerely,



Simon Okoth – Chief Executive Officer

AppKings Solutions LTD

35287 – 00100, Nairobi

2. PRICE SCHEDULE

<i>Section IV – Tendering Forms</i>						
1. The Specifications and Priced Activity Schedules						
Date: <u>02/12/2021</u> , ITT No: <u>WRTI/OT/USAID/01/2021-2022</u> , Alternative No: <u>N/A</u> Page No. <u> </u> of <u> </u>						
1	2	3	4	5	6	7
Service N°	Description of Services	Unit	Delivery Date	Quantity and physical unit	Unit price	Total Price per Service (Col. 5*6)
<i>Design, Development, Installation, Maintenance and Support of an Enterprise Resource Planning (ERP) System</i>	<i>Lot</i>	<i>3rd March 2022</i>	<i>1 Lot</i>	<i>1</i>	<i>12,871,828.64</i>	<i>12,871,828.64</i>
Any Other Costs i.e	Reimbursable Costs					
	Remuneration per Activity					
	Miscellaneous expenses					
Total Tender Price					12,871,828.64	

3. DETAILED BREAKDOWN OF THE PRICE SCHEDULE

Software Costs					
Items	Units	Units of Measure	Units Cost (\$)	Exchange Rate	Total Cost (Kshs.)
Microsoft Dynamics 365 Business Central-Users Licenses	12	Units	1,920.00	110.00	2,534,400.00
Enhancement Plan (BREP)	1	Units	16% of TLC		405,504.00
Sub Total					2,939,904.00
Implementation Cost					
Activity	Resource	Days	Unit Cost (\$)	Rate	Total Cost (KES)
Project Management Services	1	30	345.00	110.00	1,138,500.00
User requirements gathering	2	5	200.00	110.00	220,000.00
System Design	3	18	300.00	110.00	1,782,000.00
System Customization	3	14	300.00	110.00	1,386,000.00
Integration (Coding and Testing)	2	12	300.00	110.00	792,000.00
Installation and configuration	2	10	300.00	110.00	660,000.00
Data Migration	2	11	300.00	110.00	726,000.00
User Acceptance Training	3	7	200.00	110.00	462,000.00
Training (Basic Users)	2	7	200.00	110.00	308,000.00
System Administration Training	2	5	200.00	110.00	220,000.00
Management Training	2	3	200.00	110.00	132,000.00
Reimbursable Costs	3	Unit	1,000.00	110.00	330,000.00
			Consultancy		8,156,500.00
				Sub Total	11,096,404.00
				16% VAT	1,775,424.64
				Total Costs	12,871,828.64

Amount in Words: Twelve Million, Eight Hundred and Seventy-One Thousand, Eight Twenty-Eight Shillings and Sixty-Four Cents Only



Name :...Simon Okoth-Chief Executive Officer.....

Signature.....

Date :02/12/2021.....

Official stamp.....

NOTE:

1. Payment Terms

The mode of payment shall be on the basis of the percentages as follows;

- a. **100%** of license fee upon signing of the contract;
 - b. **15%** of total implementation cost, upon submission and approval (sign off) of completion of the project preparation phase (Project charter) reports;
 - c. **20%** of total implementation cost, upon submission and approval (sign off) of the Business Design phase reports. Documents to be submitted and signed off are work plan, methodology, change management plan, Business Requirements Document (BRD), Software Requirement Specifications (SRS) document, and Functional Requirement Specifications (FRS) document.;
 - d. **35%**-Upon submission and approval (sign off) of the Design Phase deliverables. This includes Configuration, Customization, User Engagement training, Integration, Testing and Quality Control;
 - e. **20%**-Upon submission and approval (sign off) of the Deployment Phase deliverables. This includes the system deployment, data conversion and migration, system go-live and execution of User Acceptance Test cases;
 - f. **10%** being retainer fee to be released after end of one (1) year warranty period (12 Months support warranty period).
2. The amounts are inclusive of all applicable taxes.
 3. The prices are for the whole ERP System.
 4. The software license cost is perpetual.
 5. AppKings Solutions Ltd provides a standard one (1) year Warranty Post Implementation Support of the Microsoft Dynamics 365 ERP from the day of system Go-live.

END