MORGAN RHODES BALE

LeBow College of Business Drexel University 3220 Market St Philadelphia PA 19104 mab825@drexel.edu (561)779-8576

EDUCATION

Ph.D. Drexel University (expected) 2024

Marketing

M.S. Purdue University

Economics

2019

B.S. Brigham Young University

Economics

2017

RESEARCH INTERESTS

Substantive: consumer loyalty, brand equity, retailing, advertising, CPG, digital marketing

Methodological: bayesian models, causal inference, synthetic controls, DID, machine learning

DOCTORAL DISSERTATION

"Measuring the Interrelationships between Consumers, Brands, and Retailers using Bayesian Models"

Committee: Elea Feit (advisor), Eric Bradlow, Jeff Dotson, Michaela Draganska, Jillian Hmurovic

WORKS IN PROGRESS

"A Bayesian Dynamic Linear Model for Brand Equity" with Elea Feit and Eric Bradlow, drafting paper

"An Empirical Generalization of the Effects of Category Captainship" with Jeffrey Dotson, Marc Dotson, and Cameron Bale, *data analysis stage*

PRESENTATIONS

A Bayesian Dynamic Linear Model for Brand Equity

- ➤ Marketing Science Conference, June 2022 and June 2023
- ➤ Invited Talk: Brigham Young University, March 2023

TEACHING

Data-Driven Digital Marketing (3.66/4) Fall 2021, Winter 2022, Spring 2022 *Instructor, Drexel University*

Introduction to Marketing Management Recitation (3.56/4)

Winter 2021, Spring 2021

Instructor, Drexel University

AWARDS

Dragon Fellowship, Drexel University Fall 2019-present

SELECTED COURSEWORK

Statistics for Economics	Fall 2019
Econometrics I	Winter 2020
Applied Bayesian Analysis	Spring 2020
Applied Microeconometrics	Spring 2020
Models of Consumers and Firms Decisions	Spring 2020
Machine Learning	Spring 2021