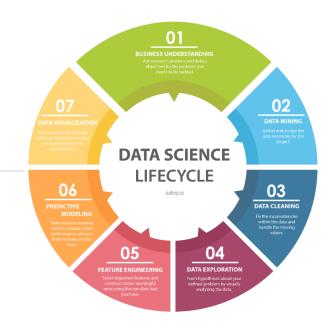
# Ames Housing Project: advanced regression techniques for Predictive Model

DSI – path to become a data scientist Mori Esam – Jan 2020



# Build a model that:

# Predict the price of a house at sale

Target: Real estate agencies, mortgage brokers, ...

Test key amenities/features that influence house's value

Target: Group 1 + Architects, interior/exterior designers, contractors

Request from Data Governance: Data Audit and Data Capture Solutions

# **Overview**

# **Identify key metrics** that actually matter

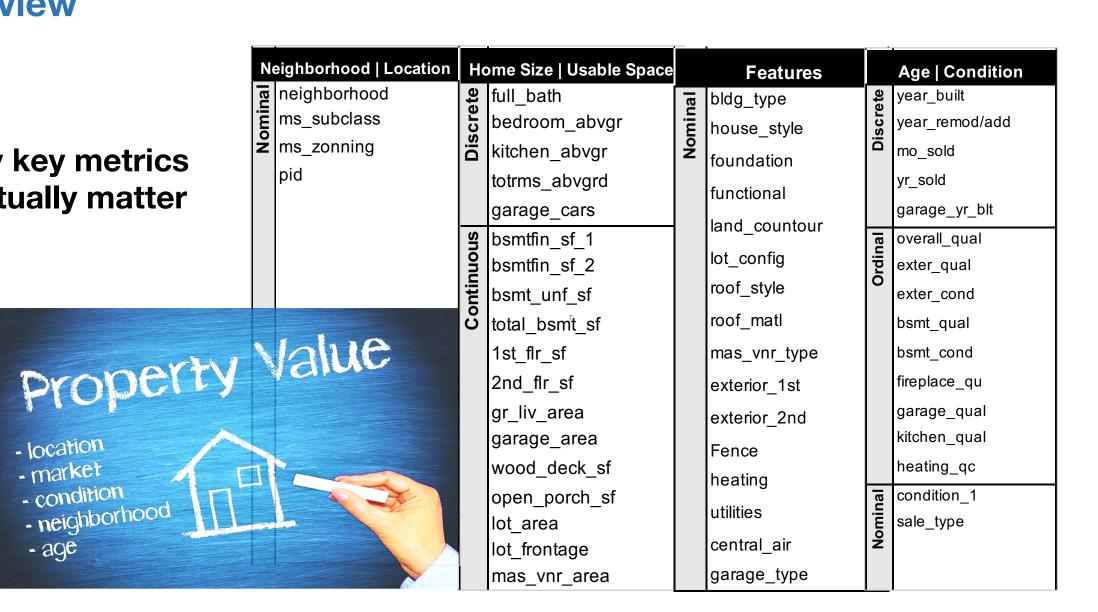
- location

- market

- age

- condition

- neighborhood



# **Implementation Process**

### **Data Cleaning**

- Consistency
- Missing Data
- Categorical Data
  - Renaming
- Null → No Features
  Null → Mode or Median
- Conversion to numeric dummies

  NO use directional attributes

#### **EDA**

- Identify relevant var(s)
- Linear Relationship
- Normalize Distribution
  - Outline Strategy: meaningful data
  - Attributes with > 0.5 linear corr.
  - Log Transform SalePrice
  - Outliers
    - **Do not drop** avoid forcing model to appear less variable than it is in reality.

# Preprocessing Modeling

- Set up matrix & target
- Choose the best model
- Instantiate | Fit | Cross Validation
  - > Feature engineering
- Generate Prediction
- Evaluate

```
MLR > LASSO > Ridge
```

Interaction term improved *R*2

Goal

test R2 ~ 0.9

MAE ~ 0

MSE ~ 0

RMSE ~\$10K

# **Result: MLR Model**

#### **Regression Metrics**

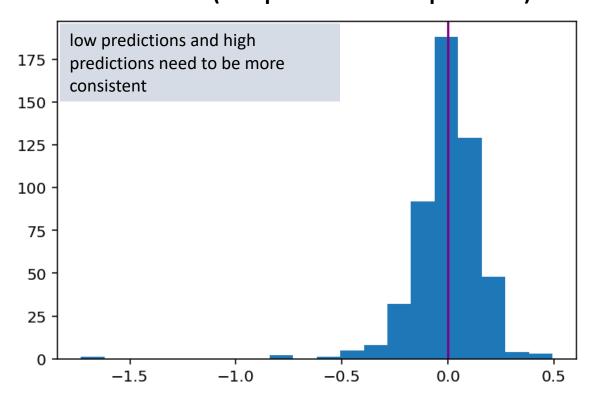
**R2 Score**: 0.853

MAE : 0.107

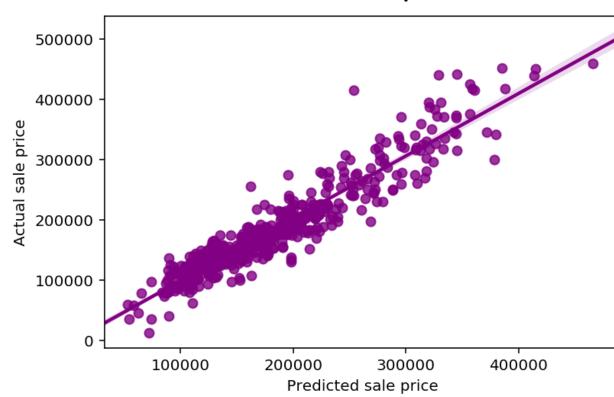
MSE : 0.008

**RMSE** : \$27K

#### **Residual (sale price – actual vs predicted)**



#### **Predicted vs actual price**



## **Conclusion and Recommendations:**

As of now 85.3% of the variability in sale price can be explained by this model, indicating that the model is just right. In other words, model can generalize from train/test data to predict the house value, with +/-\$27K price error. Nevertheless, this model can be used for the following purposes:

#### **Prediction -**

This model can be used for any dataset that includes similar attributes on house features to predict the property's selling price.

#### Inference -

This model can be used to outline and test some of the most important factors/features that influence house's value.

#### **Optimize for accuracy -**

Improve model by by leveraging feature engineering to include interesting features like Neighborhood, house style and materials.