

# Designing Human-AI Hybrids: Challenges and Good Practices from a Multiple Case Study

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# Humans are teaming up with AI agents in ever more circumstances

McKinsey  
Global Institute

Fast Company

**AI could increase corporate profits by \$4.4 trillion a year, according to new research**

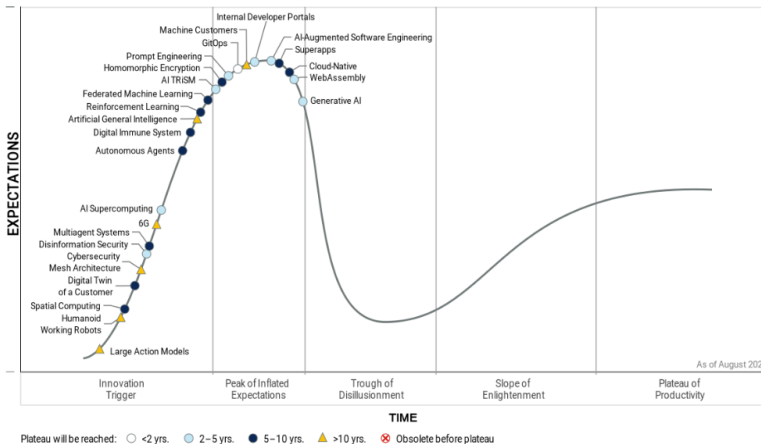
July 7, 2023

THE WALL STREET JOURNAL.

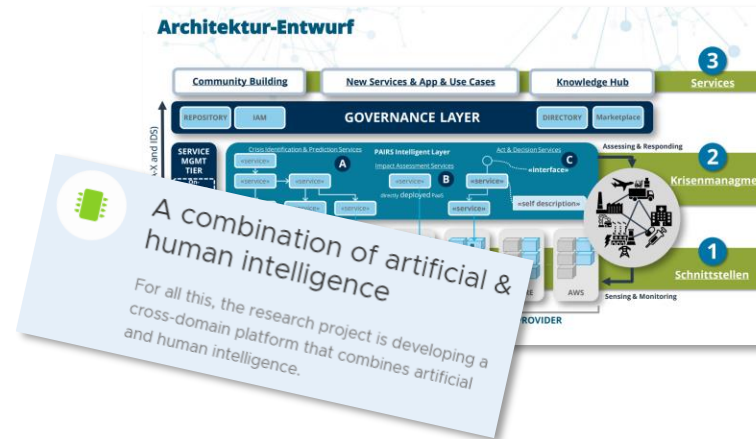
TECH

**Nvidia Joins \$1 Trillion Club, Fueled by AI's Rise**

Chip maker becomes seventh U.S. company to reach that market capitalization



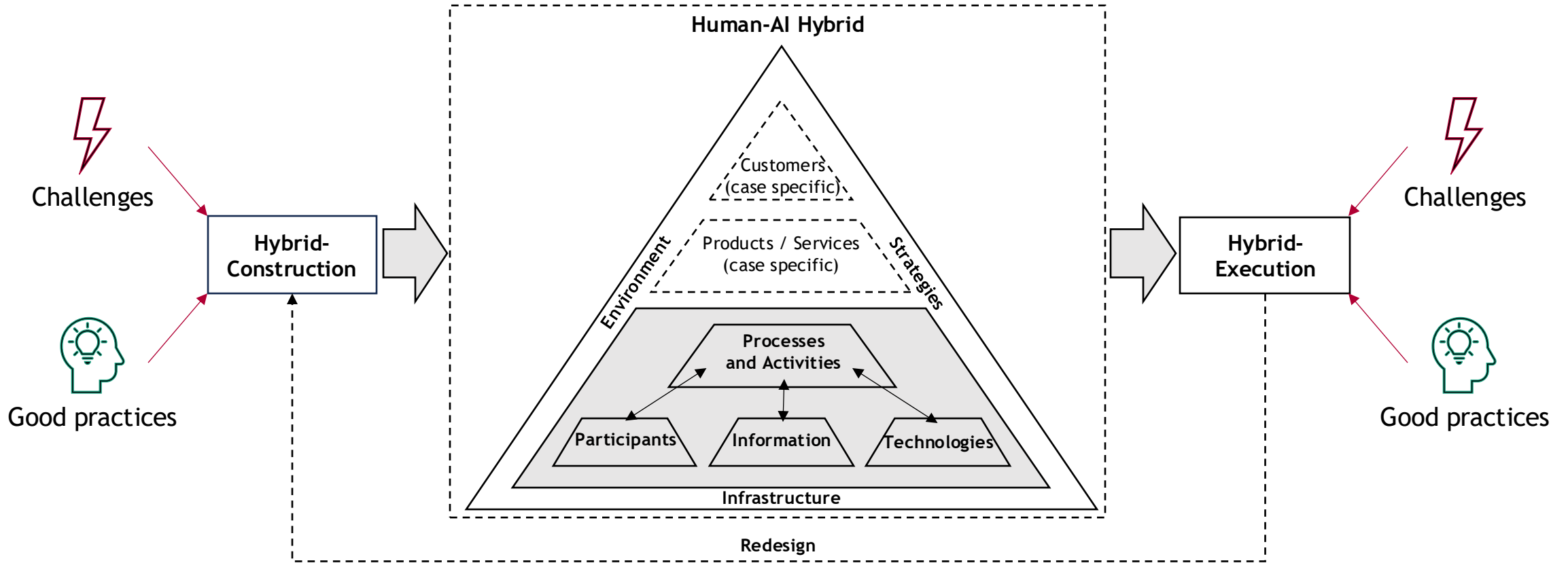
Gartner



The purposeful implementation of organizational settings (hereafter referred to as *work system*) where human agents are collaborating with AI agents on a joint process or task (hereafter referred to as *human-AI hybrid*) is becoming an important concern for organizations seeking to leverage the capabilities of AI applications.

Fabri et al., 2023; Jakob et al., 2024; Stohr et al., 2024

# We use a model based on work system theory as underlying structure

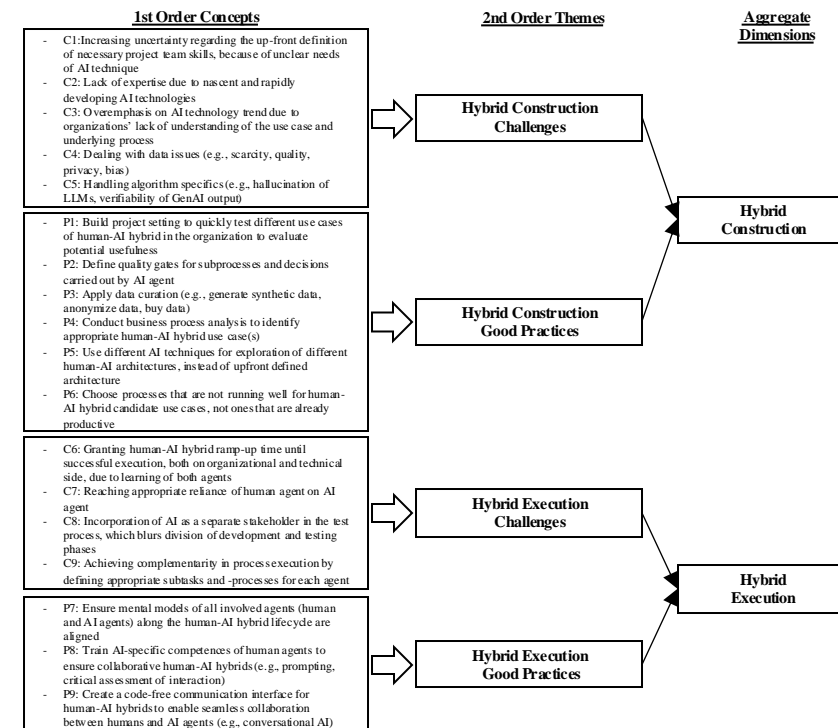


Alter, 2013

During the construction phase, the focus of the design should lay on the architecture of the HAIH (infrastructure, technologies, organizational strategy), while during the execution phase the focus shifts towards the participants (human and AI).

# The research model served as sensitizing concepts for data analysis

| Case   | No.                  | Interview partner                               | Perspective    | Interview duration | Case data  |
|--|----------------------|---|----------------|--------------------|--|
| <b>Case A:</b> Knowledge management          | I1                   | IP1: Researcher & management consultant         | Organizational | 63 min             | <ul style="list-style-type: none"> <li>1 project website</li> <li>1 interim report</li> <li>5 factual reports</li> <li>3 presentations from steering committee meetings</li> </ul>   |
|  | I2                   | IP2: Researcher & management consultant         | Organizational | 64 min             |  |
|  | I3                   | IP3: Lead developer                             | Technical      | 59 min             | <ul style="list-style-type: none"> <li>1 (technical) demo workshop of AI system</li> </ul>   |
| <b>Case B:</b> LLM-based employee onboarding | I4                   | IP4: Senior IT-Architect                        | Technical      | 63 min             |  |
|  | I5                   | IP5: Lead project manager                       | Organizational | 70 min             | <ul style="list-style-type: none"> <li>1 project website</li> <li>1 project presentation</li> </ul>  |
|  | I6                   | IP6: Lead developer                             | Technical      | 58 min             |  |
| <b>Case C:</b> Intelligent parking assistant | I7                   | IP7: Technical project lead                     | Technical      | 33 min             | <ul style="list-style-type: none"> <li>1 secondary project interview</li> </ul>  |
|  | I8                   |   |                | 52 min             |  |
|  | I9                   | IP8: Organizational project lead                | Organizational | 60 min             | <ul style="list-style-type: none"> <li>5 project websites</li> <li>1 project video by public television</li> </ul>   |
|  | I10                  | IP9: CEO  | Organizational | 54 min             | <ul style="list-style-type: none"> <li>1 presentation of project challenges and results at conference</li> </ul>   |
| <b>Case D:</b> Crisis management             | I11                  | IP10: Researcher & crisis management consultant | Organizational | 61 min             | <ul style="list-style-type: none"> <li>2 project websites</li> <li>1 secondary conference panel interview</li> <li>1 whitepaper</li> <li>1 magazine article</li> <li>1 AI innovation competition report</li> <li>1 research article pre-print</li> <li>7 research articles</li> <li>6 short-clips about offered AI-services</li> </ul> |
|  |                      |   |                |                    |  |
| <b>Total:</b>                                | <b>11 interviews</b> | <b>10 interview partners</b>                    |                | <b>10h 37 min</b>  | <b>41 case documents</b>   |



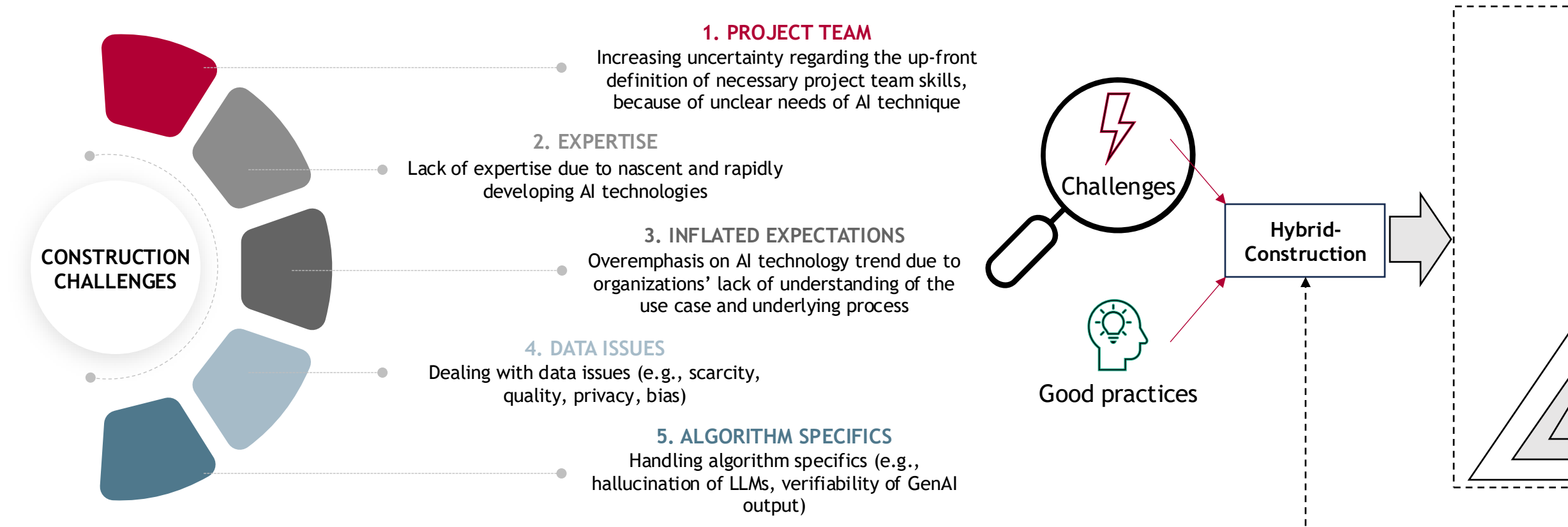
We sampled **four cases**, for each of which we triangulated data with interviews and case documents such as videos, presentations, research papers, or whitepapers.

## Data Collection

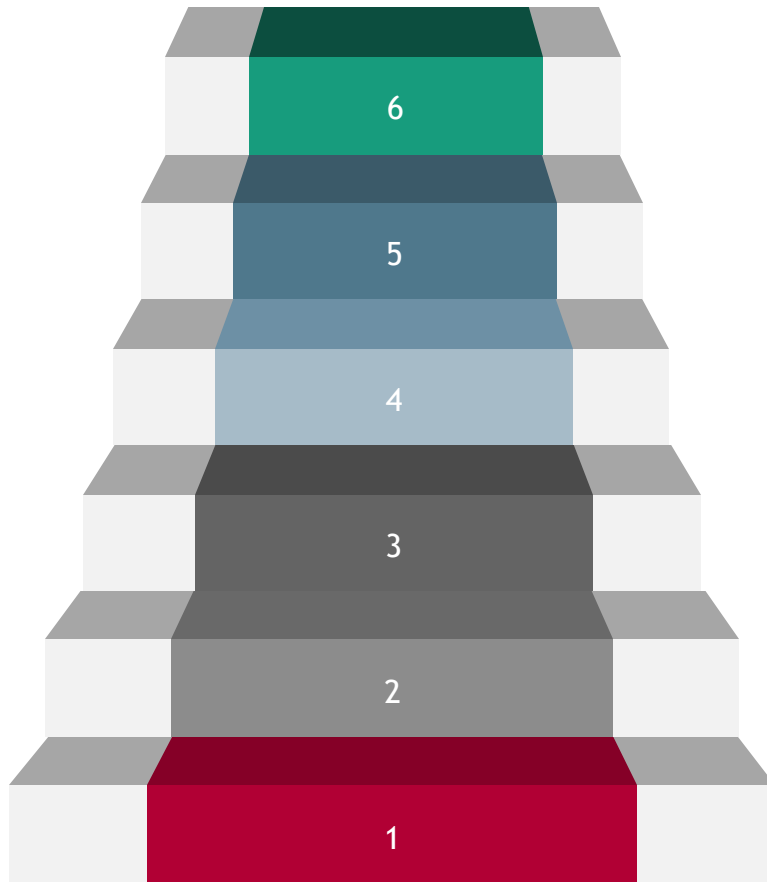
We combined inductive coding of 1<sup>st</sup> order concepts from the data with deductive grouping of insights based on 2<sup>nd</sup> order themes derived from research model, which served as sensitizing concepts.

## Data Analysis

# We identified five challenges for the construction of HAIH



# We identified six good practices for the construction of HAIH



## 6. EXPERIMENT FAST

Build project setting to quickly test different use cases of human-AI hybrid in the organization to evaluate potential usefulness

## 5. QUALITY MANAGEMENT

Define quality gates for subprocesses and decisions carried out by AI agent

## 4. DATA CURATION

Apply data curation (e.g., generate synthetic data, anonymize data, buy data)

## 3. BUSINESS PROCESS ANALYSIS

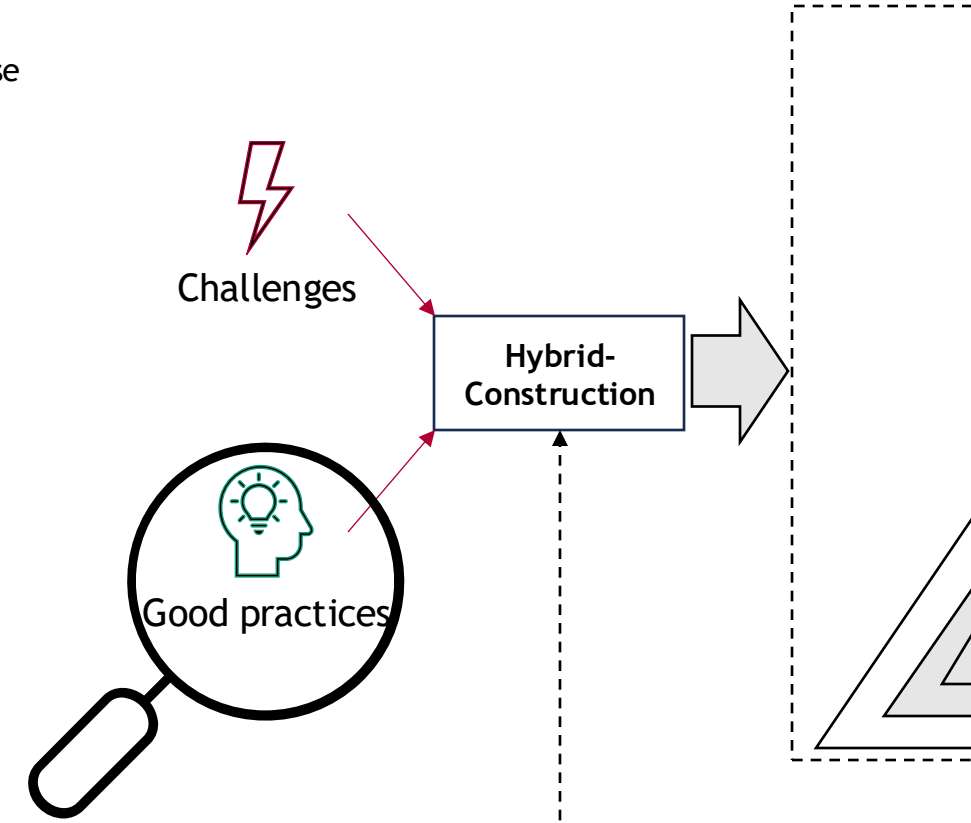
Conduct business process analysis to identify appropriate human-AI hybrid use case(s)

## 2. FLEXIBLE ARCHITECTURE

Use different AI techniques for exploration of different human-AI architectures, instead of upfront defined architecture

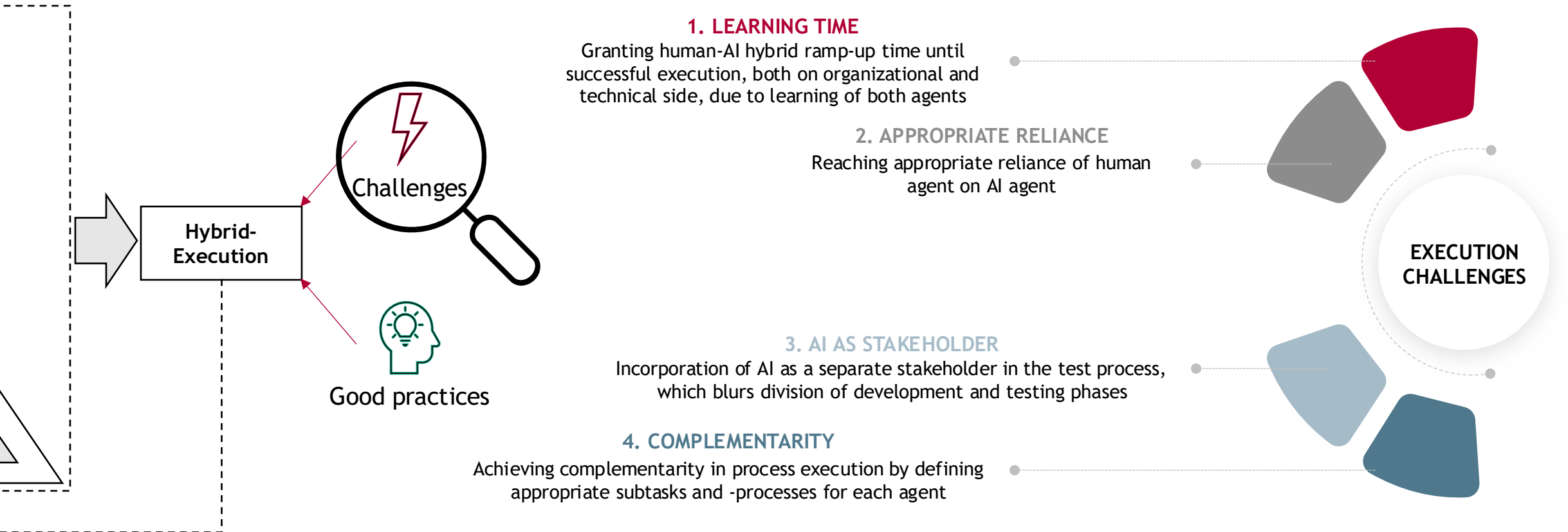
## 1. CHOOSE PAIN PROCESSES

Choose processes that are not running well for human-AI hybrid candidate use cases, not ones that are already productive

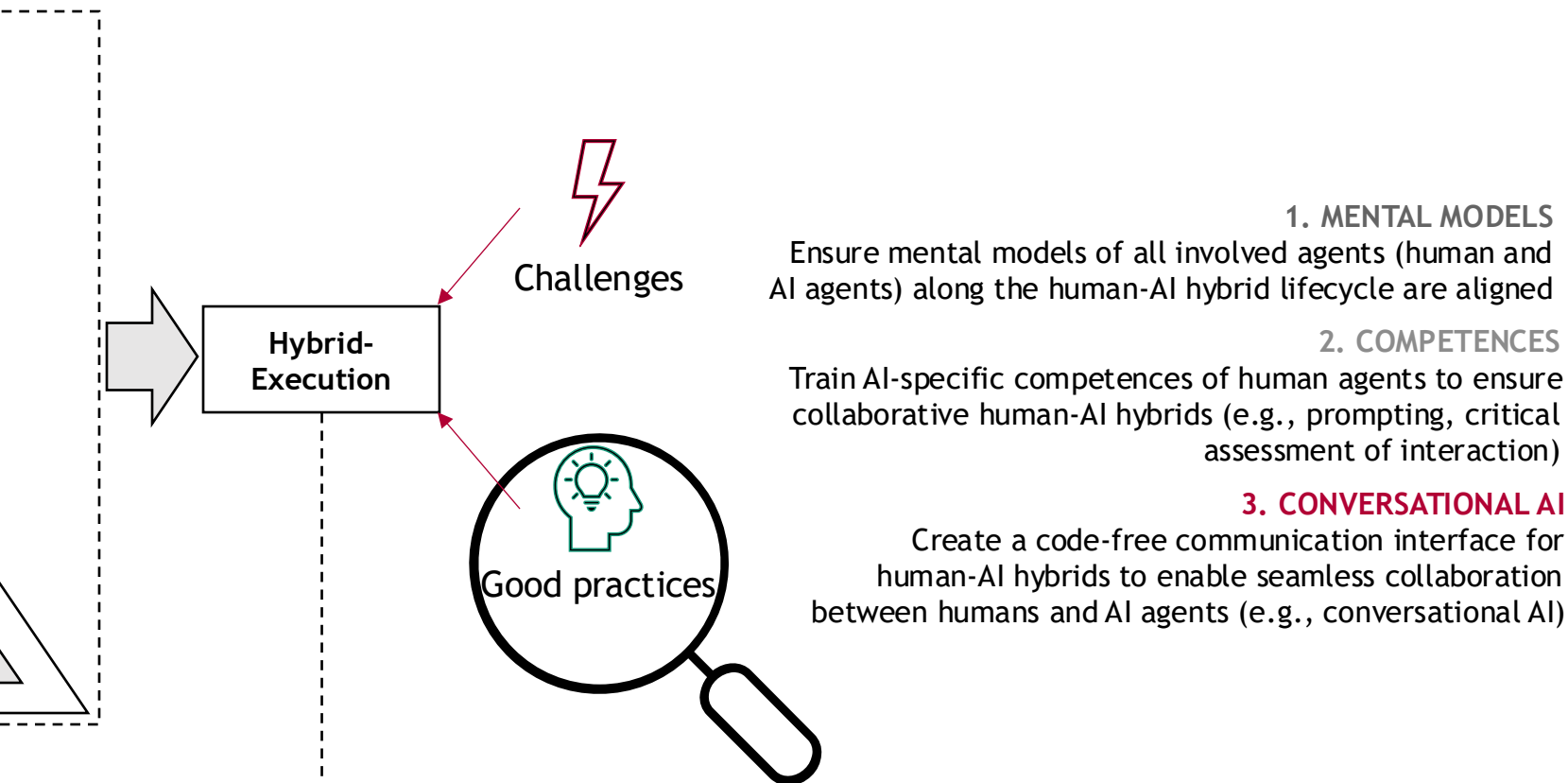




# We identified four challenges for the execution of HAIH



# We identified three good practices for the execution of HAIH



## 1. MENTAL MODELS

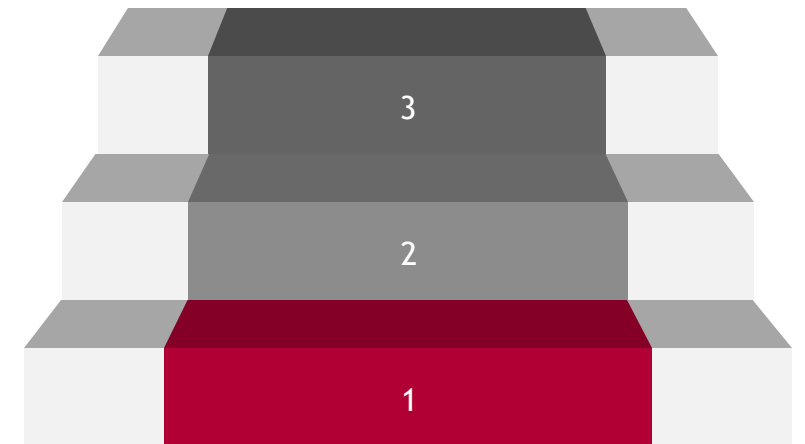
Ensure mental models of all involved agents (human and AI agents) along the human-AI hybrid lifecycle are aligned

## 2. COMPETENCES

Train AI-specific competences of human agents to ensure collaborative human-AI hybrids (e.g., prompting, critical assessment of interaction)

## 3. CONVERSATIONAL AI

Create a code-free communication interface for human-AI hybrids to enable seamless collaboration between humans and AI agents (e.g., conversational AI)





# Our research has implications for research and practice



## Theoretical implication

- The integration of AI as a dynamic participant in workflows **challenges** the traditional **distinction** between **participant** and **technology** in WST, requiring a more iterative and adaptive approach to system design
- The focus of HAIH design evolves from the architectural setup during the **construction** phase to participant dynamics during **execution**. This highlights the need for flexibility and adaptability in AI-based work system design



## Managerial implication

- The construction phase of HAIH is characterized by a focus on **architectural aspects**, while the importance of **participants** is highlighted during the execution phase
- We must consider AI systems as **co-equal entities** that require deliberate consideration in organizational construction and execution
- By incorporating **technical** and **organizational implementers**, organizations may be able to better navigate the complexities inherent in human-AI collaboration

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Thank you for listening.

We are happy to discuss our research!



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