A group of people standing in front of a black and red background

Description automatically generated

# Service Proposal

{{ "now" | date: "%B %-d, %Y" }}

Prepared Exclusively For:

Prepared By:

.

**{{lead.identifier}}**

**{{primary\_contact.name}}**

**{{lead.owner\_phone}}**

**{{lead.owner\_email}}**

**{{lead.owner}}**

A group of men standing in front of a building

Description automatically generated

**Metropolitan** has been Family-owned and operated Since ***1982***

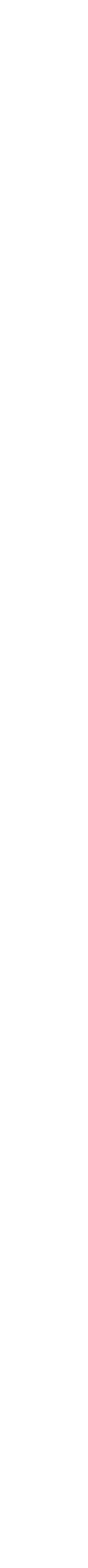
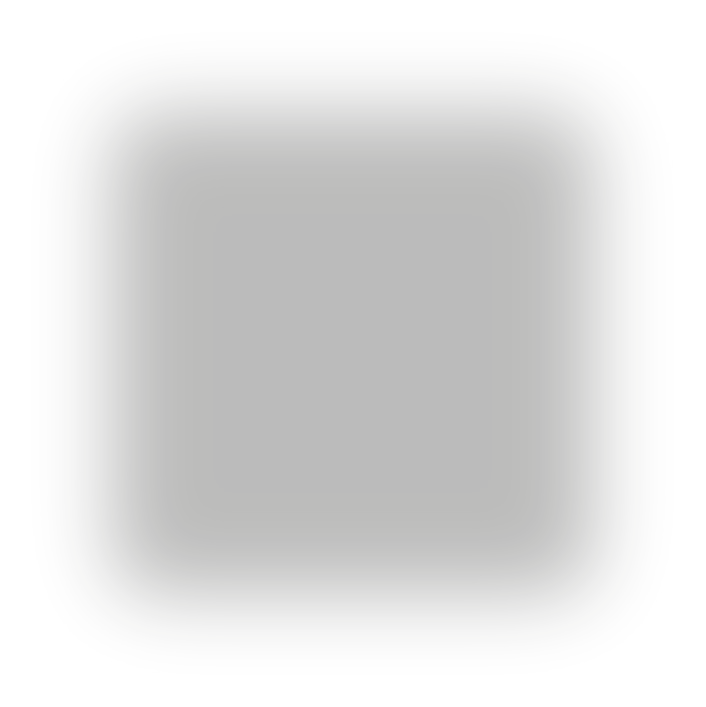
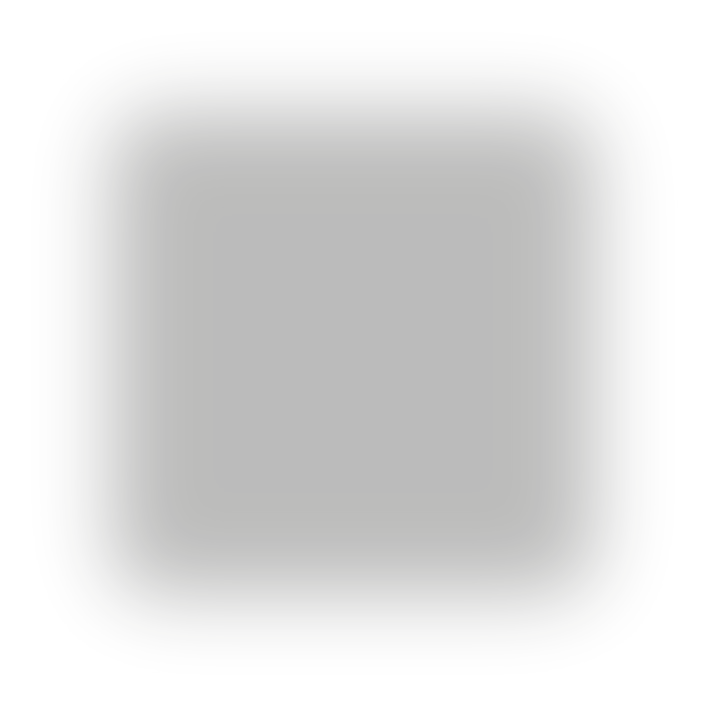
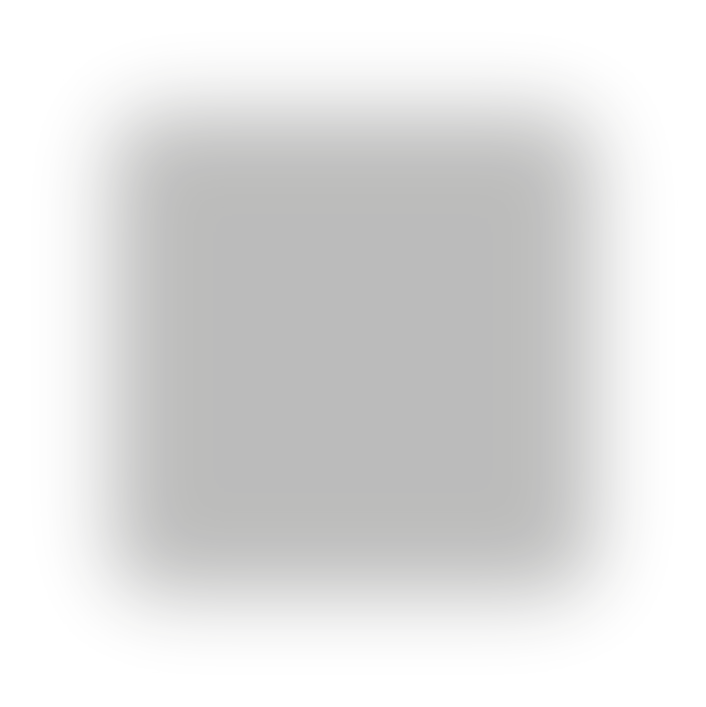
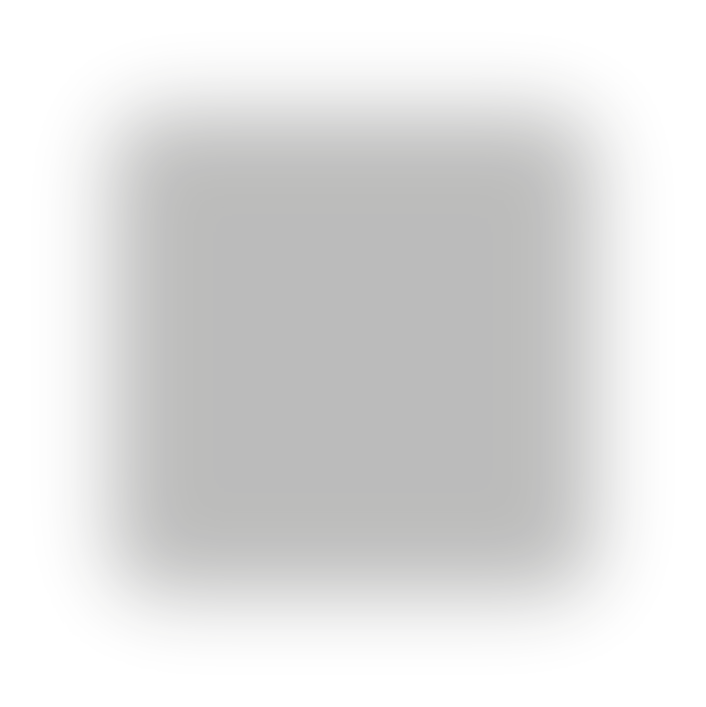
Metropolitan Linen Services is a family owned and operated business with over 40 years of experience in the uniform and linen rental industry. We are a primary service provider to hospitality and commercial companies throughout New England.

We are proud to say even with our rapid growth and success we have continued to keep a *close, personal relationship* with each and every customer.

A red and white map with a red line

Description automatically generated

**Today, the company reaches five states (Massachusetts, New Hampshire, Connecticut, Rhode Island and Maine) in the New England region.**



**Our** Services

We provide a comprehensive range of services aimed at enhancing cleanliness, hygiene, and professional appearance for businesses and individuals alike.

We specialize in:

* **UNIFORMS - DUST CONTROL**
* **LINEN - RESTROOM SERVICES**

**UNIFORMS LINEN DUST CONTROL RESTROOM SERVICES**

105 Ward Hill Avenue, Haverhill, MA 01835 | 617.381.1156 | [customerservices@metropolitanlinen.com](mailto:customerservices@metropolitanlinen.com)

**metropolitanlinen.com**



# Service Summary

Frequency of Delivery: {{lead.frequency\_cf}}

**{% assign estimated\_total = 0 %}{% assign table\_linens = purchases | where: "purchasable.supergroup\_cf", "TABLE\_LINEN" %}{% assign uniforms = purchases | where: "purchasable.supergroup\_cf", "UNIFORMS" %}{% assign napkin\_pct = lead.arcnapkins\_cf | default: 1 %}{% assign towel\_pct = lead.arctowels\_cf | default: 2 %}{% assign napkin\_pct = napkin\_pct | times: 0.01 %}{% assign towel\_pct = towel\_pct | times: 0.01 %}{% assign arc\_subtotal = 0 %}{% assign arc\_pct = 0 %}{% assign table\_total = 0 %}{% assign u\_total = 0 %}{% assign other\_total = 0 %}{% assign table\_arc = 0 %}{% for item in purchases %}{% if item.purchasable.arc\_cf == "Yes" %}{% if item.purchasable.supergroup\_cf == "TABLE\_LINEN" %}{% assign arc\_pct = napkin\_pct %}{% elsif item.purchasable.supergroup\_cf == "DUST\_CONTROL" %}{% assign arc\_pct = towel\_pct %}{% endif %}{% assign arc\_subtotal = item.purchasable.replacementcost\_cf | times: item.quantity\_cf | times: arc\_pct | round: 2 | plus: arc\_subtotal %}{% endif %}{% endfor %}{% assign dusts = purchases | where: "purchasable.supergroup\_cf", "DUST\_CONTROL" %}{% assign ancillary = purchases | where: "purchasable.supergroup\_cf", "ANCILLARY" %}{% assign hospitality = purchases | where: "purchasable.supergroup\_cf", "HOSPITALITY\_LINEN" %}{% assign restroom = purchases | where: "purchasable.supergroup\_cf", "RESTROOM\_PRODUCTS" %}{% assign others = dusts | concat: hospitality | concat: restroom %}{% assign mat\_arc = 0 %}{% assign anc\_total = 0 %}**

**{% if table\_linens.size != 0 %}**

Table Linen

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **SKU** | **Product** | **Qty** | **ARC** | **Inv** | **Unit Price** | **Weekly Rental** |
| **{% for p in table\_linens %}{{p.purchasable.sku\_cf}}** | {{p.name}} | {% if p.oncall\_cf == "Yes" %}-{% else %}{{p.quantity\_cf}}{% endif %} | {% if p.oncall\_cf == "Yes" %}-{% else %}{% if p.purchasable.arc\_cf == "Yes" %}{% if p.purchasable.supergroup\_cf == "TABLE\_LINEN" %}{% assign curr\_arc = napkin\_pct | times: p.quantity\_cf | ceil | times: p.purchasable.replacementcost\_cf %}{% assign table\_arc = table\_arc | plus: curr\_arc %}{{ curr\_arc | round: 2 | currency }}{% else %}-{% endif %}{% else %}-{% endif %}{% endif %} | {% if p.oncall\_cf == "Yes" %}-{% else %}{{p.quantity\_cf | times: 2}}{% endif %} | {% assign p\_price = 0 %}{% case lead.pricelevel\_cf %}{% when "Level 1" %}{% assign p\_price = p.purchasable.lowprice\_cf %}{% when "Level 2" %}{% assign p\_price = p.purchasable.mediumprice\_cf %}{% when level 2 %}{% assign p\_price = p.purchasable.level3price\_cf %}{% else %}{% assign p\_price = p.price | default: p.purchasable.level3price\_cf %}{% endcase %}{{p\_price | currency}} | {% if p.oncall\_cf == "Yes" %}-{% else %}{% assign weekly = p.quantity\_cf | times: p\_price %}{{weekly | round: 2 | currency}}{% assign table\_total = table\_total | plus: weekly %}{% endif %}{% endfor %} |
| **Subtotal Total:{% if lead.addlinenmaintenance\_cf == "Yes" %}{% assign l\_maintenance = lead.linenmaintenance\_cf | times: 0.01 | plus: 1 | default: 1 %}{% else %}{% assign l\_maintenance = 1 %}{% endif %}** | | | **{{table\_arc | round: 2 | currency}}** | **{% if lead.addlinenmaintenance\_cf == "Yes" %}Maintenance ({{lead.linenmaintenance\_cf}}%){% endif %}** | | **{% assign table\_total = table\_total | times: l\_maintenance %}{{table\_total | round: 2 | currency}}** |

**{% endif %}**

**{% if uniforms.size != 0 %}**

Uniforms

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **SKU** | **Product** | **Size** | **Qty** | | **Inv** | **Unit Price** | **Weekly Rental** |
| **{% for p in uniforms %}{{p.purchasable.sku\_cf}}** | {{p.name}} | {{p.size\_cf | default: "N/A"}} | {{p.quantity\_cf}} | | {{p.quantity\_cf | times: 2}} | {% assign p\_price = 0 %}{% case lead.pricelevel\_cf %}{% when "Level 1" %}{% assign p\_price = p.purchasable.lowprice\_cf %}{% when "Level 2" %}{% assign p\_price = p.purchasable.mediumprice\_cf %}{% when level 2 %}{% assign p\_price = p.purchasable.level3price\_cf %}{% else %}{% assign p\_price = p.price %}{% endcase %}{% assign p\_price = 0 %}{% case lead.pricelevel\_cf %}{% when "Level 1" %}{% assign p\_price = p.purchasable.lowprice\_cf %}{% when "Level 2" %}{% assign p\_price = p.purchasable.mediumprice\_cf %}{% when level 2 %}{% assign p\_price = p.purchasable.level3price\_cf %}{% else %}{% assign p\_price = p.price | default: p.purchasable.level3price\_cf %}{% endcase %}{{p\_price | currency}} | {% assign weekly = p.quantity\_cf | times: p\_price %}{{weekly | round: 2 | currency}}{% assign u\_total = u\_total | plus: weekly %}{% endfor %} |
| **Subtotal Total: {% if lead.adduniformmaint\_cf == "Yes" %}{% assign u\_maintenance = lead.uniformmaintenance\_cf | times: 0.01 | plus: 1 | default: 1 %}{% else %}{% assign u\_maintenance = 1 %}{% endif %}** | | | | **{% if lead.adduniformmaint\_cf == "Yes" %}Maintenance ({{lead.uniformmaintenance\_cf }}%){% endif %}** | | | **{% assign u\_total = u\_total | times: u\_maintenance %}{{u\_total | round: 2 | currency}}** |

**{% endif %}**

**{% if others.size != 0 %}**

Mats, Mops and Towels

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **SKU** | **Product** | **Qty** | **ARC** | **Inv** | **Unit Price** | **Weekly Rental** |
| **{% for p in others %}{{p.purchasable.sku\_cf}}** | {{p.name}} | {{p.quantity\_cf}} | {% if p.purchasable.arc\_cf == "Yes" %}{% if p.purchasable.supergroup\_cf == "DUST\_CONTROL" %}{% assign curr\_arc = towel\_pct | times: p.quantity\_cf | ceil | times: p.purchasable.replacementcost\_cf %}{% assign mat\_arc = mat\_arc | plus: curr\_arc %}{{ curr\_arc | round: 2 | currency }}{% else %}-{% endif %}{% else %}-{% endif %} | {{p.quantity\_cf | times: 2}} | {% assign p\_price = 0 %}{% case lead.pricelevel\_cf %}{% when "Level 1" %}{% assign p\_price = p.purchasable.lowprice\_cf %}{% when "Level 2" %}{% assign p\_price = p.purchasable.mediumprice\_cf %}{% when level 2 %}{% assign p\_price = p.purchasable.level3price\_cf %}{% else %}{% assign p\_price = p.price | default: p.purchasable.level3price\_cf %}{% endcase %}{{p\_price | currency}} | {% assign weekly = p.quantity\_cf | times: p\_price %}{{weekly | round: 2 | currency}}{% assign other\_total = other\_total | plus: weekly %}{% endfor %} |
| **Subtotal Total:** | | | **{{mat\_arc | round: 2 | currency}}** |  | | **{{other\_total | round: 2 | currency}}** |

**{% endif %}**

**{% if ancillary.size != 0 %}**

Ancillary

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **SKU** | **Product** | **Qty** | **Inv** | **Unit Price** | **Weekly Rental** |
| **{% for p in ancillary %}{{p.purchasable.sku\_cf}}** | {{p.name}}{% assign p\_price = 0 %}{% case lead.pricelevel\_cf %}{% when "Level 1" %}{% assign p\_price = p.purchasable.lowprice\_cf %}{% when "Level 2" %}{% assign p\_price = p.purchasable.mediumprice\_cf %}{% when level 2 %}{% assign p\_price = p.purchasable.level3price\_cf %}{% else %}{% assign p\_price = p.price | default: p.purchasable.level3price\_cf %}{% endcase %} | {{p.quantity\_cf}} | {{p.quantity\_cf | times: 2}} | {{p\_price | currency}} | {% assign weekly = p.quantity\_cf | times: p\_price %}{{weekly | round: 2 | currency}}{% assign anc\_total = anc\_total | plus: weekly %}{% endfor %} |
| **Subtotal Total:** | | | | | **{{anc\_total | round: 2 | currency}}** |

**{% endif %}{% assign estimated\_total = estimated\_total | plus: table\_total | plus: u\_total | plus: other\_total | plus: anc\_total %}{% case lead.pricelevel\_cf %}{% when "Level 1" %}{% assign defe\_pct = campaign.campaign\_variables.ENVIRONMENTAL\_FEE\_LEVEL\_ONE\_PCT %}{% when "Level 2" %}{% assign defe\_pct = campaign.campaign\_variables.ENVIRONMENTAL\_FEE\_LEVEL\_TWO\_PCT %}{% else %}{% assign defe\_pct = campaign.campaign\_variables.ENVIRONMENTAL\_FEE\_LEVEL\_THREE\_PCT %}{% endcase %}{% assign arc\_subtotal = table\_arc | plus: mat\_arc %}{% assign estimated\_total = estimated\_total | plus: arc\_subtotal %}{% assign env\_fee = estimated\_total | times: defe\_pct | times: 0.01 %}{% if lead.defe\_cf and lead.defe\_cf != "standard percentage" %}{% assign env\_fee = lead.defe\_cf %}{% endif %}{% assign env\_fee = env\_fee | at\_least: 6 %}{% assign estimated\_total = estimated\_total | plus: env\_fee %}**

**DEFE {% if lead.defe\_cf and lead.defe\_cf != "standard percentage" %}{% else %}({{defe\_pct}}%){% endif %}: {{env\_fee | round: 2 | default: 0 |currency}}**



**Estimated Cost: {{estimated\_total | round: 2 | default: 0 |currency}}**

*\*\*DEFE: Delivery, environmental, Fuel and Energy charge*

*\*ARC: Automatic Replacement Cost*







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