VITO OIL SYSTEMS INC.

Customer Quote

{% assign labourRate = 16.55 %}{% assign total = 0 %}{% assign subtotal = 0 %}{% assign optionals = purchases | where: "quantity\_cf", 0 %}{% assign equipment = purchases | where: "quantity\_cf" %}{% if lead.unit\_cf == "Pail" %}{% assign unit = "16l pails /wk" %}{% else %}{% assign unit = "Litres /wk" %}{% endif %}

|  |  |
| --- | --- |
| Quoting: {{lead.businessname\_cf | escape}} | Date of Quote: {{ "now" | date: "%B %d, %Y" }} |
| Attn: {{lead.name\_cf}} |  |

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| --- | --- |
| Quote based on oil reduction of: {{lead.oilreductionpercent\_cf}}%  Current oil price per litre: {{lead.currentoilpriceperlitre\_cf | money}}  Current mins filtering per fryer: {{lead.currentminsfilteringperfryer\_cf}} | Current Filtering: {{lead.currentfiltering\_cf | escape}}  Number of fryers: {{lead.numberoffryers\_cf}}  Est. Labour rate: ${% if lead.labourrate\_cf %}{% assign labourRate = lead.labourrate\_cf %}{{lead.labourrate\_cf | round: 2}}{% else %}{{labourRate | round: 2}}{% endif %} |

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| **Months to full R.O.I. on VITO Unit** | **Current filter time per week (hrs)** | **VITO filtering time per week (hrs)** | **VITO Labour savings per year** | **VITO Labour savings over 5 yrs** |
|  | {% assign currFilter = lead.currentminsfilteringperfryer\_cf | times: 7 | divided\_by: 60 | times: lead.numberoffryers\_cf %}{{currFilter | round: 1}} | {% assign vitoFilter = lead.numberoffryers\_cf | times: 28 | divided\_by: 60 %}{{vitoFilter | round: 1}} | ${% assign vitoSavingsYear = currFilter | minus: vitoFilter | times: 52 | times: labourRate %}{{vitoSavingsYear | round: 2}} | ${{vitoSavingsYear | times: 5 | round: 2}} |

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| **At today's price your oil costs are:** | | | | |
| {{unit | escape}} | Week | Month | 1 Year | 5 Year |
| {{lead.currentoilamount\_cf}} | ${% assign currentCostWeek = lead.currentoilamount\_cf | times: lead.currentoilpriceperlitre\_cf %}{{currentCostWeek | round: 2}} | ${{currentCostWeek | times: 4.33 | round: 2}} | ${% assign currentCostYear = currentCostWeek | times: 52 %}{{currentCostYear | round: 2}} | ${{currentCostYear | times: 5 | round: 2}} |

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| **Using VITO Filtration your consumption and costs would reduce to:** | | | | |
| {{unit | escape}} | Week | Month | 1 Year | 5 Year |
| {% assign vitoOilCost = lead.currentoilamount\_cf | times: lead.oilreductionpercent\_cf | divided\_by: 100 %}{% assign vitoUnit = lead.currentoilamount\_cf | minus: vitoOilCost %}{{vitoUnit | round: 2}} | ${% assign vitoCostWeek = vitoUnit | times: lead.currentoilpriceperlitre\_cf %}{{vitoCostWeek | round: 2}} | ${{vitoCostWeek | times: 4.33 | round: 2}} | ${% assign vitoCostYear = vitoCostWeek | times: 52 %}{{vitoCostYear | round: 2}} | ${{vitoCostYear | times: 5 | round: 2}} |

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Your oil savings with VITO would be:** | | | | |
| {{unit | escape}} | Week | Month | 1 Year | 5 Year |
| {% assign savingUnit = lead.currentoilamount\_cf | minus: vitoUnit %}{{savingUnit | round: 2}} | ${% assign savingCostWeek = currentCostWeek | minus: vitoCostWeek %}{{savingCostWeek | round: 2}} | ${{savingCostWeek | times: 4.33 | round: 2}} | ${% assign savingCostYear = currentCostYear | minus: vitoCostYear %}{{savingCostYear | round: 2}} | **${{savingCostYear | times: 5 | round: 2}}** |

The filter life of every system is influenced greatly by the types of foods you fry and how often you fry them.

Because we can’t accurately forecast your frying habits we do not include filters in the R.O.I. calculation

The normal lifespan of our filter is 2-10 cycles. This translates to a net cost of $1.60 to .32 cents per filtration.

The average VITO kitchen in Canada consumes 200 filters annually.

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| --- | --- | --- | --- |
| **Recommended Equipment** | | | |
| **Qty** | **Item** | **Unit Price** | **Total** |
| {% for p in equipment %}{{p.quantity\_cf}} | {{p.name | escape}} | ${{p.price | round: 2}} | ${% assign total = p.price | times: p.quantity\_cf %}{% assign subtotal = subtotal| plus: total %}{{total | round: 2}}{% endfor %} |
|  |  |  |  |
|  |  | Subtotal | ${{subtotal | round: 2}} |
|  |  | H.S.T. | ${% assign tax = subtotal | times: 0.13 %}{{tax | round: 2}} |
|  |  | Credit |  |
|  |  | Grand Total | ${{subtotal | plus: tax | round: 2}} |
| **{% if optionals.size != 0 %}Optional Equipment{% endif %}** | | | |
| {% for option in optionals %} | {{option.name | escape}} | ${{option.price}} | {% endfor %} |

All equipment covered by a 12 Month Parts and Labour Manufacturers Warranty

Prices Quoted are valid for 15 days