

Big Data Asset Pricing

Lecture 6: Asset Pricing with Frictions

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The views expressed are those of the author
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Overview of the Course: Big Data Asset Pricing

Lectures

- ▶ Quickly getting to the research frontier
 1. A primer on asset pricing
 2. A primer on empirical asset pricing
 3. Working with big asset pricing data (videos)
- ▶ Twenty-first-century topics
 4. The factor zoo and replication
 5. Machine learning in asset pricing
 6. **Asset pricing with frictions**

Exercises

1. Beta-dollar neutral portfolios
2. Construct value factors
3. Factor replication analysis
4. High-dimensional return prediction
5. Research proposal

Overview of this Lecture

- ▶ Fundamentals of asset pricing with frictions
- ▶ Transaction costs and market liquidity risk
- ▶ Funding liquidity risk
- ▶ Frictions meet machine learning:
 - ▶ ML about optimal portfolios with transaction costs

Fundamentals of Asset Pricing with Frictions

Recall: Fundamentals of Asset Pricing

Question: What determines prices and expected returns?

Answer (asset pricing without frictions):

State prices, m (and how m is determined)

Asset Pricing with Frictions

Question: What determines prices and expected returns?

Answer from asset pricing with frictions:

- ▶ **m may not exist**
 - ▶ “No-arbitrage condition” can break for “paper profits”
 - ▶ We can still look at implications of
 - A. no arbitrage *net of frictions*
 - B. agent optimality
 - C. equilibrium

Asset Pricing with Frictions: Approaches I

- ▶ **Frictional finance:** Focus on the frictions. Asset prices depend on overall frictions and asset-specific frictions, e.g.,
 - ▶ **Transaction costs and market liquidity risk:** Amihud and Mendelson (1986), Acharya and Pedersen (2005)
 - ▶ **Funding liquidity and margin requirements:** Gârleanu and Pedersen (2011)
 - ▶ **Over-the-counter markets:** Duffie et al. (2005), Lagos et al. (2011), overview: Weill (2020)

When asset prices depend not only on covariances, but also on other characteristics (e.g., each asset's t-cost or haircut), then pricing not summarized by m

Asset Pricing with Frictions: Approaches II

► Behavioral finance:

- Frictions generate limits of arbitrage
- Limits of arbitrage means that correlated investor mistakes affect prices (Shleifer and Vishny (1997))
- Focus on psychologically-motivated mistakes (Barberis and Thaler (2003), Hirshleifer (2015))

► State price deflators, again

- If we have a set of assets without arbitrage (e.g., because of enough noise), then we can still look for m and empirically analyze (without theory foundation) whether it depends on
 - frictions (liquidity risk, e.g., Pástor and Stambaugh (2003))
 - behavioral effects (sentiment, e.g., Baker and Wurgler (2006))

Asset Pricing with Frictions: Approaches III

► Network effects in asset pricing:

- Empirics: Bailey et al. (2018), Kuchler et al. (2020), survey: Kuchler and Stroebe (2020)
- Theory: Pedersen (2022)

► Demand-based asset pricing:

- Theory and evidence for derivatives Gârleanu et al. (2009), bonds Greenwood and Vayanos (2014), and the overall market Gabaix and Koijen (2021)
- Demand systems: Koijen and Yogo (2019) and teaching material: <https://financialmarketinsights.com/>

► Expectations data in asset pricing: overview prepared for the Handbook of Economic Expectations: Adam and Nagel (2022)

Transaction Costs and Market Liquidity Risk

Market Liquidity Risk: Overlapping Generations Model

- ▶ Based on [Acharya and Pedersen \(2005\)](#)
- ▶ Each agent of generation t :
 - ▶ trades in periods t and $t + 1$,
 - ▶ consumes at time $t + 1$
 - ▶ has constant absolute risk aversion
- ▶ Security $i \in \{1, \dots, I\}$:
 - ▶ pays dividend D_t^i , ex-dividend share price of P_t^i , shares S^i
 - ▶ illiquidity cost of C_t^i
 - ▶ D_t^i and C_t^i are AR(1) processes
 - ▶ Relative illiquidity cost

$$c_t^i = \frac{C_t^i}{P_{t-1}^i}$$

- ▶ Market return

$$r_t^{Mkt} = \frac{\sum_i S^i (D_t^i + P_t^i)}{\sum_i S^i P_{t-1}^i}$$

- ▶ Relative market illiquidity,

$$c_t^{Mkt} = \frac{\sum_i S^i C_t^i}{\sum_i S^i P_{t-1}^i}$$

Liquidity-Adjusted CAPM

Result

In the unique linear equilibrium, the CAPM holds for net returns

$$E_t(r_{t+1}^i - c_{t+1}^i) = \lambda_t \frac{\text{Cov}_t(r_{t+1}^i - c_{t+1}^i, r_{t+1}^{Mkt} - c_{t+1}^{Mkt})}{\text{Var}_t(r_{t+1}^{Mkt} - c_{t+1}^{Mkt})}$$

where $\lambda_t = E_t(r_{t+1}^{Mkt} - c_{t+1}^i)$, that is,

$E_t(r_{t+1}^i) =$	$E_t(c_{t+1}^i)$	liquidity level
$+\lambda_t \frac{\text{Cov}_t(r_{t+1}^i, r_{t+1}^{Mkt})}{\text{Var}_t(r_{t+1}^{Mkt} - c_{t+1}^{Mkt})}$		standard beta, β^{i1}
$+\lambda_t \frac{\text{Cov}_t(c_{t+1}^i, c_{t+1}^{Mkt})}{\text{Var}_t(r_{t+1}^{Mkt} - c_{t+1}^{Mkt})}$		commonality in liquidity, β^{i2}
$-\lambda_t \frac{\text{Cov}_t(r_{t+1}^i, c_{t+1}^{Mkt})}{\text{Var}_t(r_{t+1}^{Mkt} - c_{t+1}^{Mkt})}$		return beta to Mkt liquidity, β^{i3}
$-\lambda_t \frac{\text{Cov}_t(c_{t+1}^i, r_{t+1}^{Mkt})}{\text{Var}_t(r_{t+1}^{Mkt} - c_{t+1}^{Mkt})}$		liquidity beta to Mkt return, β^{i4}

- ▶ Simplifying assumption: OLG \rightarrow people must trade each time period
- ▶ Dynamic portfolio choice (not OLG)
 - ▶ with constant transaction costs, risk-neutrality and eq. returns: [Amihud and Mendelson \(1986\)](#), long-term investors overweight illiquid assets
 - ▶ predictability in partial equilibrium: later in this lecture

Empirical Evidence on Market Liquidity Risk

- ▶ Acharya and Pedersen (2005):
 - ▶ Use Amihud measure of liquidity and US stock returns
 - ▶ “illiquid securities also have high liquidity risk” based on the 3 liquidity betas (correctly signed), β^{i2} , $-\beta^{i3}$, $-\beta^{i4}$
 - ▶ Consistent with “flight to liquidity” in down markets or illiquid markets
 - ▶ “While this collinearity is itself interesting, it also complicates the task of distinguishing statistically the relative return impacts of liquidity, liquidity risk, and market risk”
 - ▶ Under the model restrictions, the difference in expected return from the least liquid portfolio to the most liquid is 3.5% due to liquidity level, $E(c)$, and 1.1% due to liquidity risk, $\beta^{i2} - \beta^{i3} - \beta^{i4}$
 - ▶ This magnitude further complicates inference
- ▶ Replication studies:
 - ▶ Holden and Nam (2019) and Kazumori et al. (2019)
 - ▶ Replication code from former paper: http://www.excelmodeling.com/Holden_and_Nam_LCAPM_Replication_and_Extension_Code_2018_11_05.zip
 - ▶ Differences with each other and original study
 - ▶ Evidence broadly consistent with liquidity risk being price, but reject exact function form of LCAPM
 - ▶ Acharya and Pedersen (2019) discuss broader implications

Empirical Evidence on Market Liquidity Risk, continued

- ▶ Pástor and Stambaugh (2003):
 - ▶ Compute their own measure of liquidity L
 - ▶ Regress stock returns on L and sort stocks on their liquidity beta
 - ▶ Find that stocks with more liquidity risk have higher expected returns
 - ▶ Consistent with pricing of β^{i3} in Acharya and Pedersen (2005)
 - ▶ No issue with multi-collinearity since no control for $E(c)$, β^{i2} , β^{i4}
- ▶ Replication studies:
 - ▶ Li et al. (2019) and Pontiff and Singla (2019)
 - ▶ Evidence consistent with liquidity risk being priced, also out of sample, but some challenges to robustness wrt. methods
 - ▶ Pástor and Stambaugh (2019) discuss evidence
- ▶ Amihud (2002):
 - ▶ Expected market illiquidity positively predicts stock returns
 - ▶ Unexpected illiquidity shocks negatively related to contemporaneous returns
 - ▶ Consistent with implications of Acharya and Pedersen (2005)
- ▶ Replication studies:
 - ▶ Drienko et al. (2019) and Harris and Amato (2019)
 - ▶ Consistent with original study, also out-of-sample, though weaker
 - ▶ Amihud (2019) discusses

Empirical Evidence on Market Liquidity Risk, continued

- ▶ Illiquid-Minus-Liquid (IML)
 - ▶ Introduced in Amihud et al. (2015), evidence positive average return around the world
 - ▶ Amihud and Noh (2021) find that beta to IML is priced, similar to $-\beta^{i3}$
- ▶ Security Exchange Commission (SEC)'s tick-size experiment
 - ▶ exogenous shock to liquidity, Albuquerque, Yao, and Song (2017)
- ▶ Market liquidity risk in other markets
 - ▶ corporate bond markets: Bao, Pan, and Wang (2011), Lin, Wang, and Wu (2011), Acharya, Amihud and Bharath (2013)
 - ▶ government bond markets: Beber, Brandt, and Kavajecz (2008))
 - ▶ private equity: Franzoni, Nowak, and Phalippou (2012)
 - ▶ foreign exchange markets: Mancini, Ranaldo, and Wrampelmeyer (2013)
 - ▶ derivatives markets: Bongaerts, de Jong, and Driessen (2011)

Funding Liquidity Risk

Understanding Funding Constraints

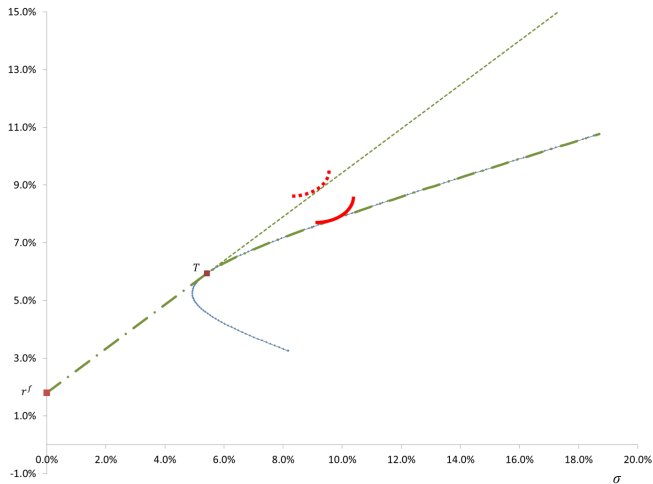
Recall: portfolio weights can be measured as

- ▶ fractions of wealth, w_t , invested in each asset, x_t^i
- ▶ money (say, dollars) invested in each asset, $x_t^{\$,i}$
- ▶ shares invested in each asset, \bar{x}_t^i
- ▶ Connection: $x_t^i w_t = x_t^{\$,i} = \bar{x}_t^i p_t^i$

Different types of funding constraints:

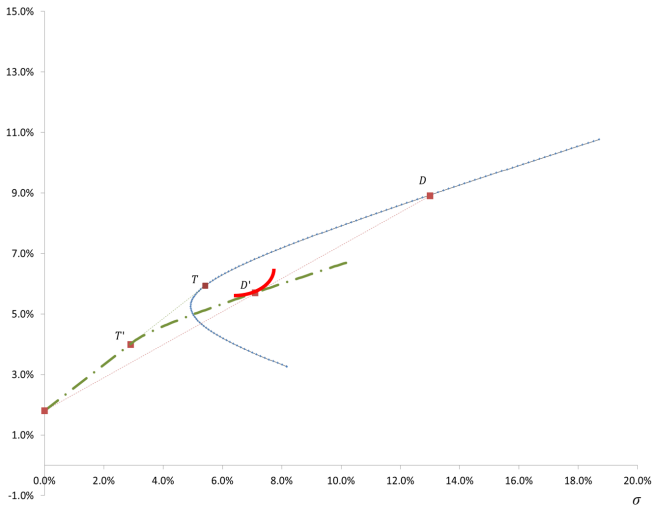
1. **No net leverage:** $\sum_i x^{\$,i} \leq w$, i.e., $\sum_i x^i \leq 1$
2. **Must hold fraction cash** $1 - \frac{1}{m}$ with $m > 1$: $m \sum_i x^i \leq 1$
3. **Common margin req.** of $m \leq 1$, shorting frees up cash: $m \sum_i x^i \leq 1$
4. **Margin req.** of m^i for asset i : $\sum_i m^i |x^i| \leq 1$
5. **Margin req.** of m^{i+} for longs and m^{i-} for shorts:
 $\sum_{i:x^i>0} m^{i+} x^i + \sum_{i:x^i<0} m^{i-} |x^i| \leq 1$

No Net Leverage



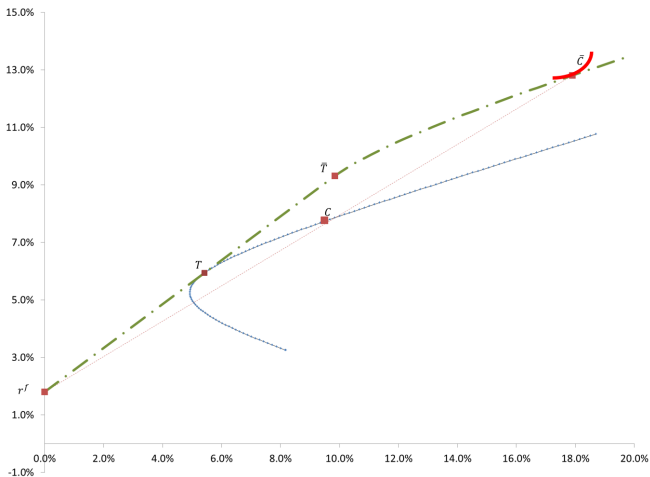
Source: Frazzini and Pedersen (2014)

Must Hold Cash



Source: Frazzini and Pedersen (2014)

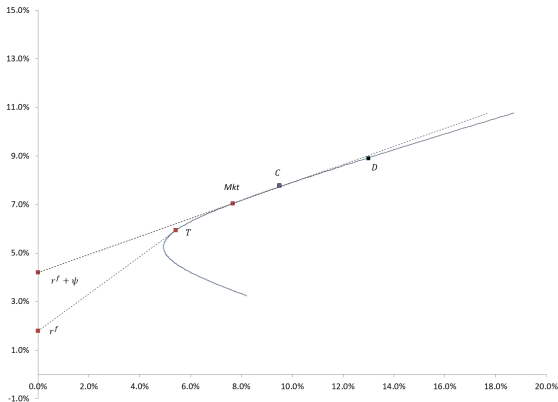
Common Margin Requirement



Source: Frazzini and Pedersen (2014)

Implications of Simple Constraints

- ▶ All investors choose portfolios, which consist of
 - ▶ a portfolio of risky assets on the hyperbola
 - ▶ a cash position, long or short (i.e., cash or borrowing)
 - ▶ Combinations of portfolios on hyperbola remain on the hyperbola
 - ▶ All these portfolios are spanned by any two of them
- Mkt is on the hyperbola, to the right of the tangency portfolio
- CAPM holds with fictitious interest rate, $r^f + \psi$



Betting Against Beta

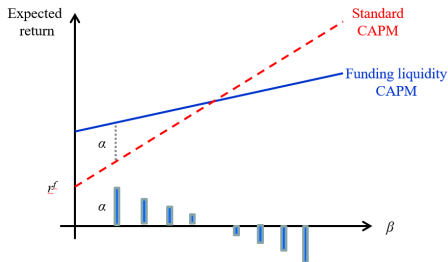
Result

When each investor has mean-variance utility subject to no net leverage, must hold cash, or common margin requirements (can differ across investors), equilibrium expected excess returns are

$$E_t(r_{t+1}^i) = \psi_t + \lambda_t \beta_t^i$$

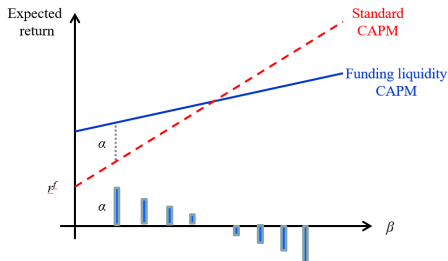
where $\beta_t^i = \frac{\text{Cov}_t(r_{t+1}^i, r_{t+1}^{\text{Mkt}})}{\text{Var}_t(r_{t+1}^{\text{Mkt}})}$, $\lambda_t = E_t(r_{t+1}^{\text{Mkt}} - \psi_t)$, and $\psi_t \geq 0$ is investors' average Lagrange multiplier measuring the tightness of the funding constraints.

- In other words, the security market line is too flat relative to the CAPM
- A security's alpha wrt. market is, $\alpha_t^i = \psi_t(1 - \beta_t^i)$, which decreases with β_t^i



Betting Against Beta, continued

- ▶ Finance papers often illustrate an economic effect via a portfolio return
- ▶ Typically, portfolio is long high-alpha and short low-alpha
- ▶ If we go long \$1 in high-alpha (=low-beta) assets, short \$1 in low-alpha (high-beta) assets
 - ▶ What is the alpha?
 - ▶ What is the expected return?
- ▶ Investors cannot “eat” alpha — how do you make money on this effect?
 - ▶ In general, or
 - ▶ if you must simultaneously be market neutral (to visualize alpha)?



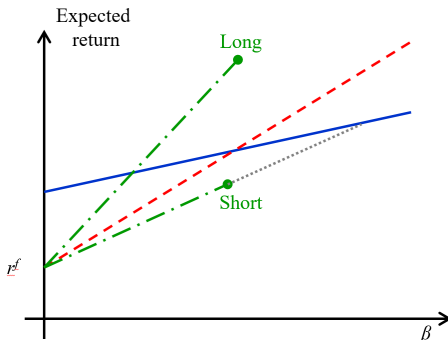
Betting Against Beta, continued

- ▶ Sort stocks into low-beta portfolio L and high-beta portfolio H
- ▶ BAB excess return defined as, $r_{t+1}^{BAB} = \frac{1}{\beta_t^L} r_{t+1}^L - \frac{1}{\beta_t^H} r_{t+1}^H$

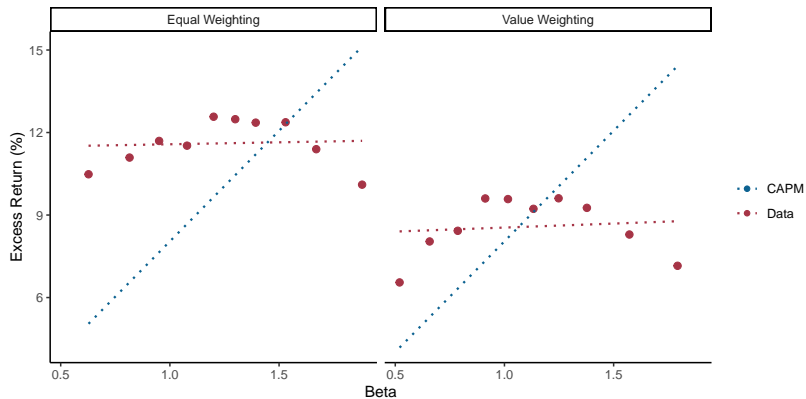
Result

When investors have mean-variance utility subject to no net leverage, must hold cash, or common margin requirements, the expected excess return of BAB is

$$E_t(r_{t+1}^{BAB}) = \frac{\beta_t^H - \beta_t^L}{\beta_t^L \beta_t^H} \psi_t \geq 0$$

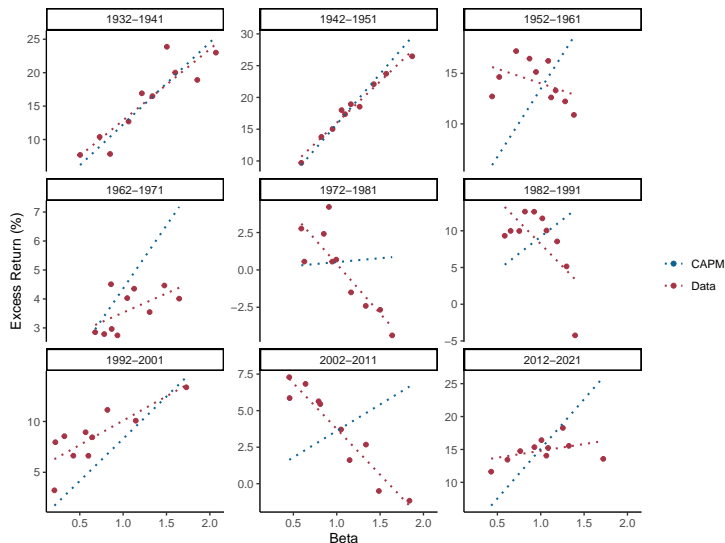


Security Market Line is Too Flat: Evidence



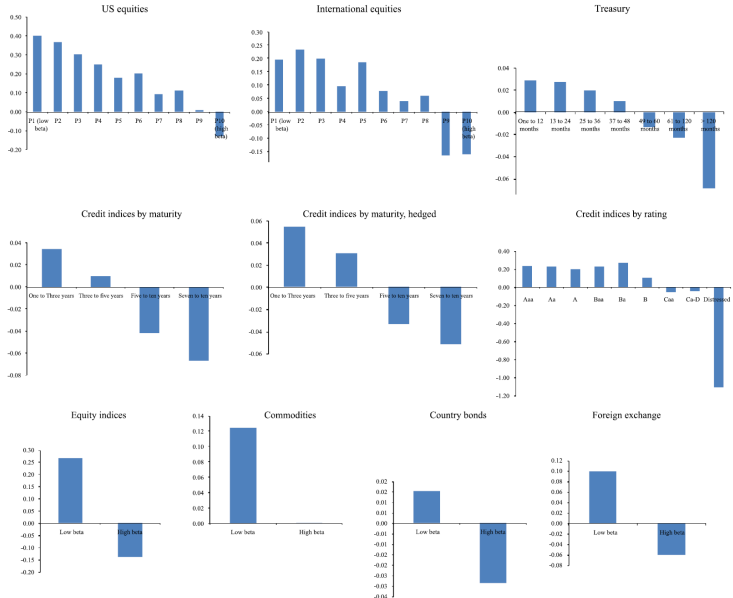
Data: U.S. equity portfolios, 1931-2020

Security Market Line is Too Flat: Evidence by Decade

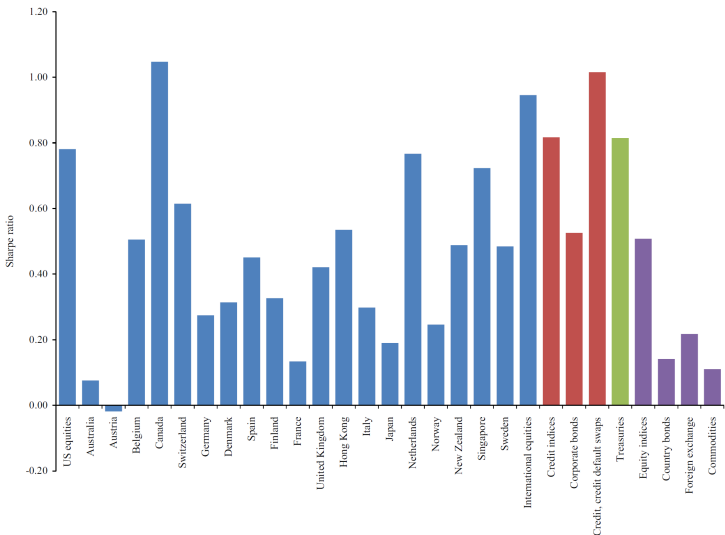


Data: U.S. equity portfolios vw. **Note:** Last 5 decades are out-of-sample wrt. [Black et al. \(1972\)](#) and last decade is out-of-sample wrt. [Frazzini and Pedersen \(2014\)](#)

High Beta is Low Alpha: Test Across Global Asset Classes

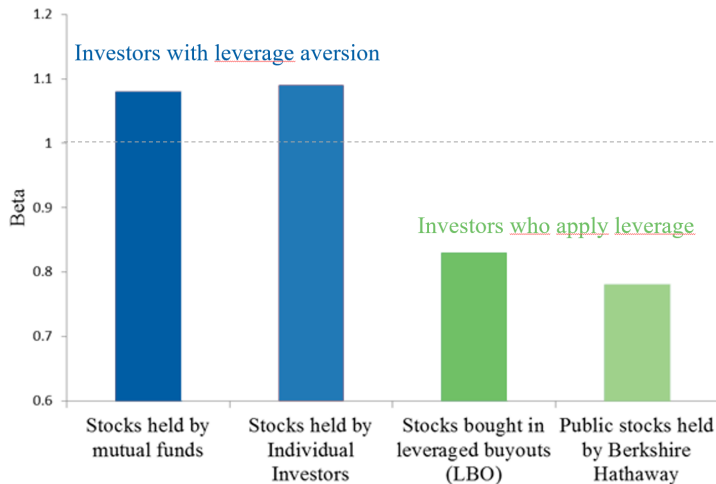


Betting Against Beta: Test Across Global Asset Classes



How does magnitude of SR compare to those of the Fama-French factors?

Testing the Portfolio Predictions



Margin CAPM

Result

When investors have mean-variance utility subject to security-specific margin requirements, m_t^i , equilibrium expected excess returns are

$$E_t(r_{t+1}^i) = \psi_t m_t^i + \lambda_t \beta_t^i$$

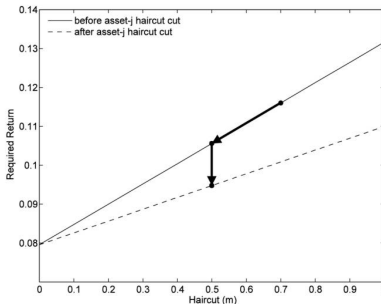
where $\beta_t^i = \frac{\text{Cov}_t(r_{t+1}^i, r_{t+1}^{Mkt})}{\text{Var}_t(r_{t+1}^{Mkt})}$, λ_t is a risk premium, and $\psi_t \geq 0$ funding tightness.

► *Each security's margin req. matters, especially during crises when ψ_t is large*

- Ashcraft et al. (2010) derive this result in discrete time
- Gârleanu and Pedersen (2011) derive similar result in continuous time

Margin CAPM: Monetary Policy

- ▶ The idea of TALF and other central bank lending facilities
 - ▶ Trying to unfreeze credit market
 - ▶ Lower margin requirement (=lower haircut) can have two effects
 1. Move the security down the haircut-return curve
 2. Shift the whole curve down by lowering ψ_t (equilibrium effect)
 - ▶ Haircut-return curve: Now the x-axis is margin requirements

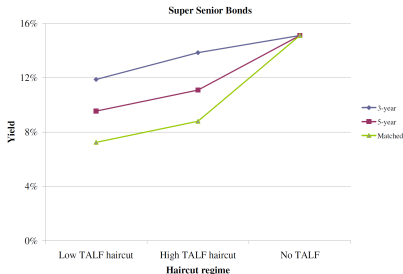
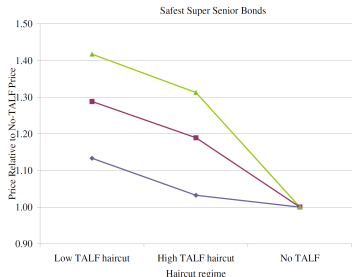


- ▶ Fed cares mostly about new issues (new funding), but
 - ▶ Fed can only lower margin of new issues by limited amount
 - ▶ Funding existing securities can also help with 2. effect

Margin CAPM: Evidence

Ashcraft et al. (2010) show implications of margin-CAPM

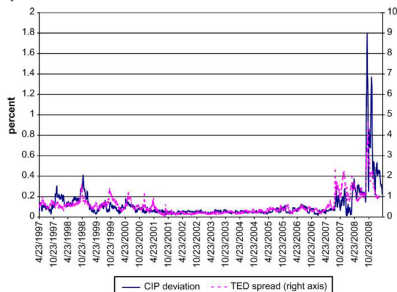
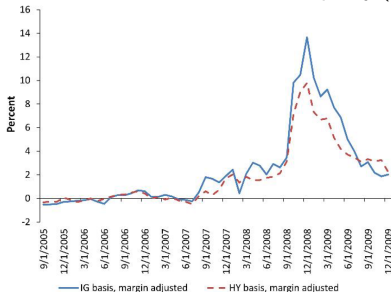
- ▶ Effects on production and consumption
 - ▶ funding constraint → business cycles (Margin Constraint Accelerator)
- ▶ Implications for monetary policy that changes r^f or m^i
- ▶ Evidence from Fed's TALF program
 - ▶ Survey of market participants during the global financial crisis
 - ▶ Left figure: average survey bid price of super senior CMBS A4 bonds
 - ▶ Right figure: the corresponding annual yields – both by haircut group
 - ▶ These bonds were considered very safe, but difficult to borrow against
 - ▶ idea is that the effect is driven by margin-CAPM
 - ▶ must acknowledge risk and risk-shifting as alternatives



Margin-CAPM and Deviations from the Law of One Price

Gârleanu and Pedersen (2011): Margin-CAPM with

- ▶ Endogenous interest rate
- ▶ Linking ψ_t to collateralized/uncollateralized interest-rate spread
- ▶ Deviations from the Law of One Price
 - ▶ Securities with identical cash flows and different margins
 - endogenously different betas (funding liquidity risk)
 - different $E(r)$ due to different m 's and β 's
- ▶ Evidence related to
 - ▶ CDS-bond basis
 - ▶ Covered interest-rate parity (CIP)



Machine Learning and the Implementable Efficient Frontier

Based on [Jensen et al. \(2022\)](#)

Are Standard ML-Based Portfolios Implementable?

- ▶ ML models are great at predicting stock returns
 - ▶ For example, [Gu et al. \(2020\)](#)
- ▶ But most ML papers ignore trading costs, implying unrealistic
 - ▶ performance ([Li et al., 2020](#); [Chen and Velikov, 2021](#); [Detzel et al., 2021](#))
 - ▶ profits from illiquid stocks ([Avramov et al., 2023](#))
 - ▶ key characteristics, e.g. short-term reversal ([Chen et al., 2023](#))
- ▶ Questions:
 - ▶ Can investors benefit from ML after t-costs?
 - ▶ Which signals have greatest economic feature importance?
 - ▶ Lessons for asset pricing?

T-Cost-Aware ML

How can we make ML aware of t-costs?

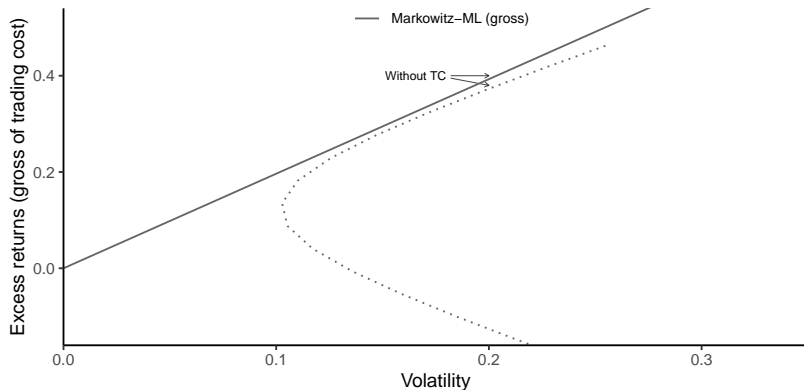
Base ML on insights from portfolio theory

- ▶ No t-costs: [Markowitz \(1952\)](#)
- ▶ T-costs and iid returns: [Constantinides \(1986\)](#), [Davis and Norman \(1990\)](#)
- ▶ T-costs and factor predictability:
 - ▶ Gârleanu and Pedersen (2013), [Collin-Dufresne et al. \(2020\)](#)
 - ▶ Stationary framework with general predictability → useful for ML [Jensen et al. \(2022\)](#)

The Implementable Efficient Frontier

- ▶ The “Implementable efficient frontier” (IEF)
 - ▶ After-cost, out-of-sample version of standard efficient frontier
- ▶ Standard ML implementations leads to a poor IEF
- ▶ New theory-guided ML leads to
 - ▶ a powerful IEF
 - ▶ different – more economic – feature importance:
 - ▶ quality and value: large impact on the IEF
 - ▶ short-term reversal: limited impact for a large investor

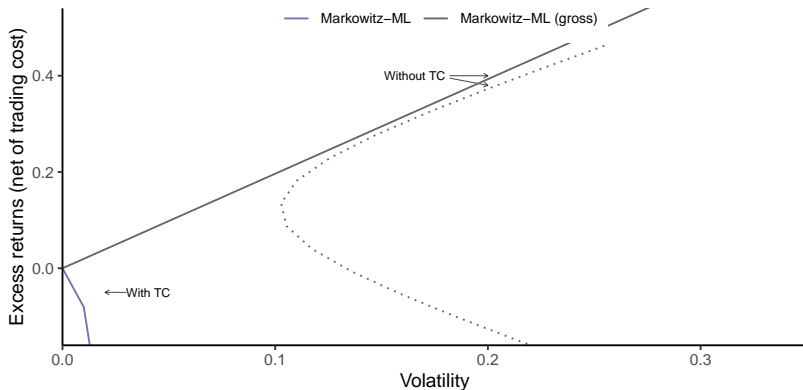
Almost the Standard Efficient Frontier – but OOS



Everything is out-of-sample: 1981-2020

Dotted line: Mean-variance frontier of risky assets, $\sum_i \pi_i = 1$, without t-costs

The Implementable Efficient Frontier

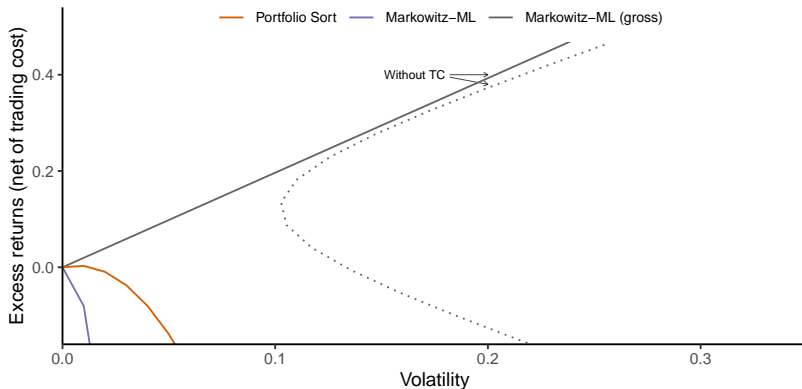


Risk and expected return net of t-costs with a wealth of \$10B by 2020

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The Implementable Efficient Frontier

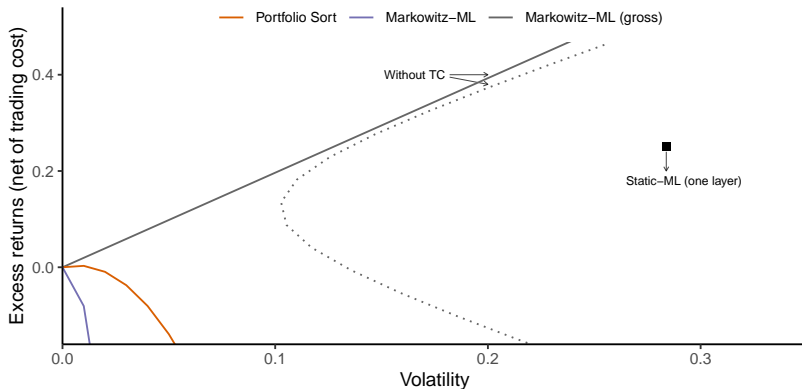


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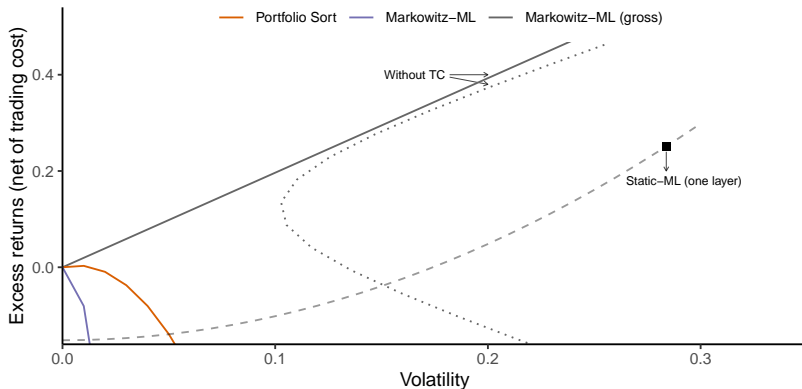
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Markers: Relative risk aversion (left to right): 100 \boxtimes , 20 $+$, 10 \square , 5 \triangle , 1 \circ

The Implementable Efficient Frontier



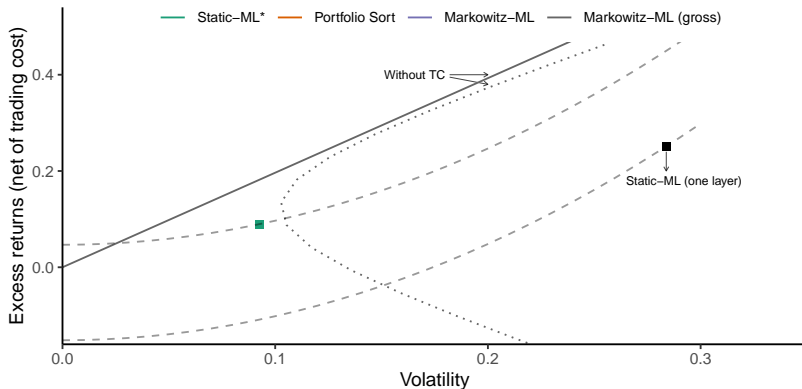
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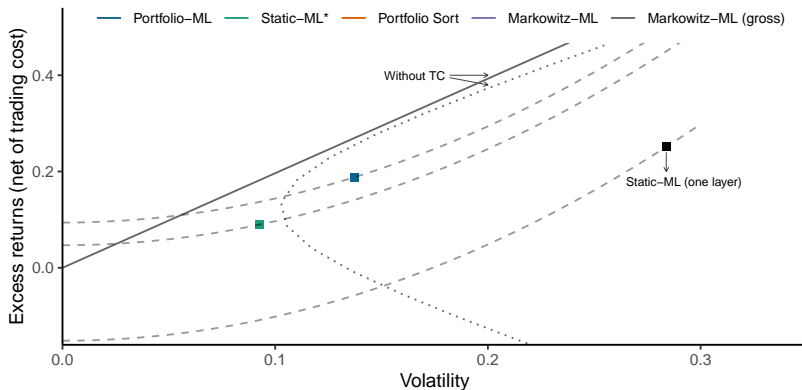
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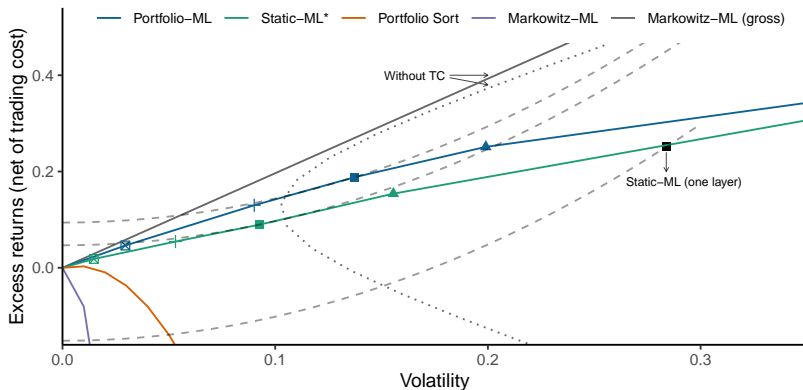
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Markers: Relative risk aversion (left to right): 100 \boxtimes , 20 $+$, 10 \square , 5 \triangle , 1 \circ

The Implementable Efficient Frontier



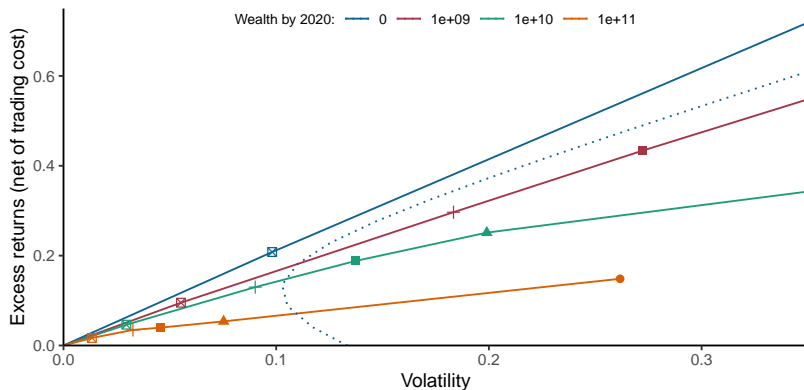
Risk and expected return net of t-costs with a wealth of \$10B by 2020

Everything is out-of-sample: 1981-2020

Dotted line: Mean-variance frontier of risky assets, $\sum_i \pi_i = 1$, without t-costs

Markers: Relative risk aversion (left to right): 100 ■, 20 +, 10 □, 5 △, 1 ○

The Implementable Efficient Frontier: By AUM/Wealth



Risk and expected return net of t-costs using Portfolio-ML

Everything is out-of-sample: 1981-2020

Dotted line: Mean-variance frontier of risky assets, $\sum_i \pi_i = 1$, without t-costs

Markers: Relative risk aversion (left to right): 100 \boxtimes , 20 $+$, 10 \square , 5 \triangle , 1 \circ

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