



Annual Report

2017-2018



Dear Friends of Encompass,

It's an exciting time to be a part of Encompass. As our community grows, so does the need for quality services in pediatric therapy, early learning and family enrichment. **Encompass is responding with new programs and new spaces – all designed to give children their best start in life.**

Last year we developed a new program that provides resources, information, and social support for families with children with unique and special needs, developmental delays, disabilities, or who are receiving pediatric therapy services. *Connections* offers free, monthly meetings covering topics relevant to families in pediatric therapy or early intervention as well as social gatherings for parents to share time with other parents experiencing similar challenges.

Our offerings have expanded in Issaquah with donated space from Our Savior Lutheran Church. A new playgroup for Encompass Birth to Three Early Intervention families meets there weekly, focusing on helping with social and emotional regulation by providing social time and routines. It also provides opportunities for caregivers to socialize and talk with Encompass providers.

We also launched the "It Starts Here" capital campaign to build a state-of-art pediatric therapy and early learning center in Snoqualmie. The new facility will be so much more than a building—we will bring a child-centered space to life that reflects the quality of our programming, opens up a range of new possibilities for children and their families, and allows us to respond to future needs as our community expands.

All of this is possible because of you, our supporters and partners, who share in our vision of a community where ALL children thrive. Thank you for your support.

In gratitude,



Nela Cumming
Executive Director



Brad Hutt
Encompass Board President



With two locations in North Bend, our Early Learning Center and Pediatric Therapy Clinic, as well as a preschool site in Carnation, **Encompass partners with families to build healthy foundations for children through these programs:**

Early Learning

Offered onsite at Encompass

- **Toddler groups** for children and their caregivers
- **Preschool**, including free slots for income-qualifying families through the Early Childhood Education and Assistance Program (ECEAP)
- **Summer camps**



Offered in the home

- **Parent-Child Home Program (PCHP)**, a free early literacy and parent coaching program for income-qualifying families

Pediatric Therapy

Offered onsite at Encompass

- **Behavioral health***, including Parent-Child Interaction Therapy (PCIT), a coaching program for caregivers of children with disruptive behavior
- **Feeding therapy**
- **Motor therapy**, including occupational and physical therapies
- **Speech and language therapy***, including social skills groups



Offered in the home

- **Birth to Three Early Intervention**, integrated care services for children who have disabilities or developmental delays

**service also offered at community locations in our Mobile Therapy Unit*

Family Enrichment

For parents and caregivers

- **Parenting groups** like Kinship and Connections
- **Free parenting workshops**
- **Parents' Night Out**



For siblings and older children

- **Sibshops**, a national program of workshops for siblings of children with special needs
- **Safety classes** for teens and preteens, including Super Sitters and Safe Kids 101

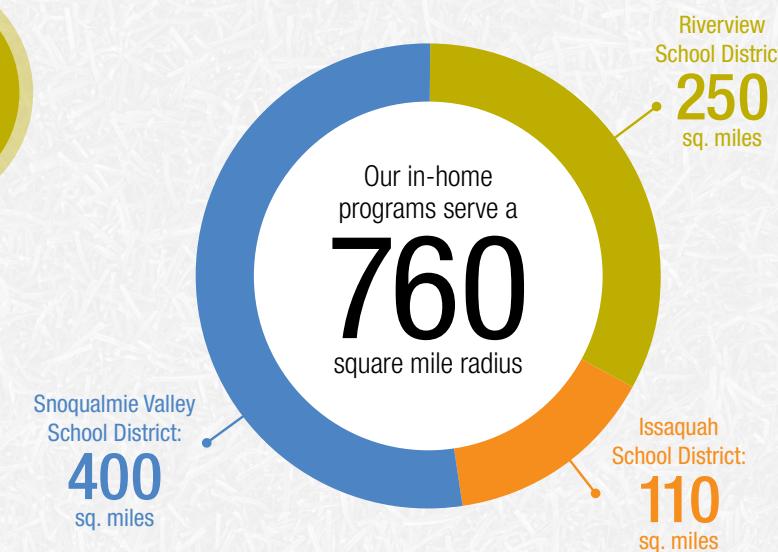
"The services they offer can change the life of a child. Every family could benefit from the resources offered at Encompass. Every city should have such a wonderful place for children and families."

—Encompass parent

Totals



Service Area



Examples of our impact in 2017-2018:



1,003

sessions with Behavioral Health therapists to improve parent-child relationships



17,246

nutritious meals fed to children in our Early Learning programs



730

free toys and books distributed to income-qualifying families in Parent-Child Home Program



107,692

miles driven to serve families in their homes through Birth to Three Early Intervention



Outcomes

EARLY LEARNING

Enrollment	Summer camps offered
437	30



82% of the children who participated in toddler and preschool early learning programs **met developmental goals**.

PEDIATRIC THERAPY

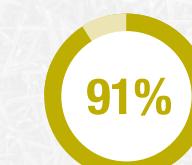
Enrollment	Types of therapy offered
1,045	6



97% of children who received early intervention and pediatric therapy services for developmental delays **met outcomes identified in Individual Family Service Plans (IFSP)**.

FAMILY ENRICHMENT

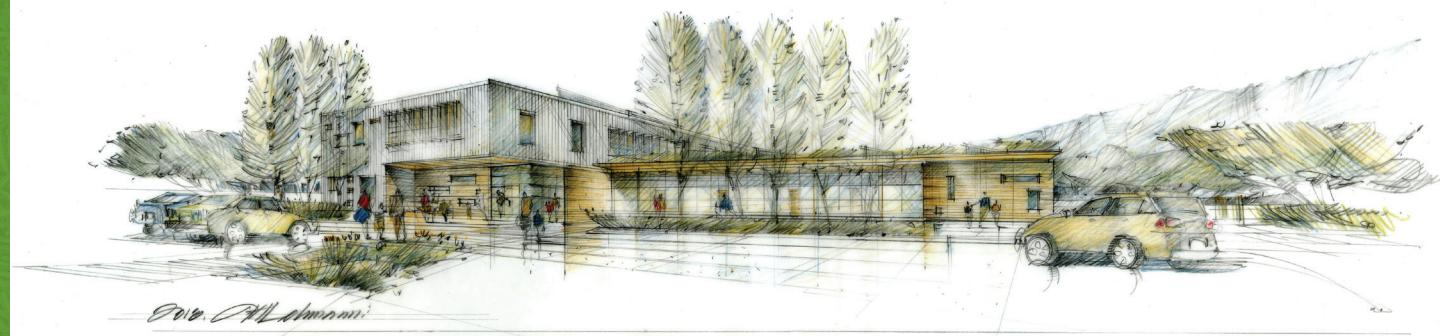
Enrollment	Free opportunities offered
354	58



91% of parents and caregivers who attended free parenting workshops and groups reported that they **learned techniques to help foster a stronger and more positive relationship between themselves and their children**.

YEAR IN REVIEW





Last year we launched a capital campaign to build a new, state-of-art pediatric therapy and early learning center in Snoqualmie. The **It Starts Here** campaign is rooted in one inclusive and exciting vision: to create enduring spaces where all children and families in our growing community can find their best start.

With an expansive, child-centered space in Snoqualmie, and by making crucial improvements to our existing space in North Bend, we will encourage seamless connections between our programs and facilities, and add the capacity we badly need to serve our growing community in a comfortable and supportive environment.

Located at 9050 384th Ave. SE, (formerly known as the Honey Farm property) **Encompass Snoqualmie** is a location deeply rooted in Snoqualmie Valley traditions. Coupled with its beautiful natural setting and stunning views of Mt. Si, the facility will provide a special connection to the outdoors, and provide a welcoming hub for all. We look forward to continuing the tradition of keeping a historic space in the community, in service to our families.

A New One-Of-A-Kind Center in Snoqualmie

- Increase number of children served by **30%**
- Create capacity for **36 additional children** to attend half-day preschool
- **Double the capacity** of Behavioral Health programs, including PCIT
- Offer exciting **new therapeutic programs** grounded in the natural beauty of the site

A Reimagined Home in North Bend

- **Increase services** for an additional 35 children for full-day preschool
- Create **more spaces** for staff to implement best practices, support creativity, and serve children and families at the highest level
- Improve **comfort and utility** of site for all

Campaign Donor Honor Roll

We extend our sincere gratitude to the following individuals and foundations for their generous gifts and commitment to helping Encompass realize their dream of a new, joyful space for children and families in our communities.

VISIONARY GIFTS \$500,000+

Anonymous
Carol-Ann O'Mack and John Deininger

LEADERSHIP GIFTS \$100,000-\$249,000

Brad and Dana Hutt
Lily Pointe Foundation
Beth McCaw and Yahn Bernier

PILLAR GIFTS \$10,000-\$99,000

Keri and Vince Bailey
Pat L Bohan, CPA LLC
Sharon and Larry Brown
Colleen and Josh Burin, *in honor of Charles and Otto Burin*
Tim and Alyssa Carlson
Claudia and David Castle, *in memory of John R. Castle*
Nela Cumming and Brian Lacewell
Rhonda Ender and Gracie Hopkins
Janice Evans
Marty and Mike Flood
Melody and Terry Granillo
Molly and Kevin Haggerty
Lynn and Kenneth Heikkila

Kim and Justin Kanzler
Jane Danforth Koser, *in honor of her family*
Rebecca and Tavish MacLean
Robin and Lee Pasquarella
The PACCAR Foundation
Charlotte and Jerry Rempfer, *in memory of Dane Rempfer*
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Roy W. Simperman, Jr.
Tom and Liz Soufe

Joan and Ken Vaughn
Laura and Henry Weak
The Whitaker Foundation
Amy and Monty Wright
Lisa and Mike Yamasaki, *in honor of Lucas and Miles Yamasaki*

COMMUNITY GIFTS \$1,000-\$9,999

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Victoria and Ward Bettes
Roger L. Boyce
Diane and Stuart Campbell, *in memory of Alice Wiese Goshorn*
Rochelle Clayton Strunk and David Strunk
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Megan and Michael Consolati
Patricia and Henry Durand
Laurie and Neil Gutenberg, *in memory of David Aliseo*
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Becky and Dick Kitz, *in honor of Jessica Kitz*
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Lorna Stern
Mary and Tim Talevich, *in memory of Dane Rempfer*
Peter Talevich
Jill and Steve Weaver

Kristin and Patrick Webb, *in memory of Shirlee Garratt*
Nancy Whitaker, *in honor of Charlie Whitaker*
Ronda and Art Zylstra

SUPPORTING GIFTS UNDER \$1,000

Nancy Bouchard
Caroline Day
Krista Eberle and Marty Stitsel
Catie and John Spellman
Rogena and Alan White

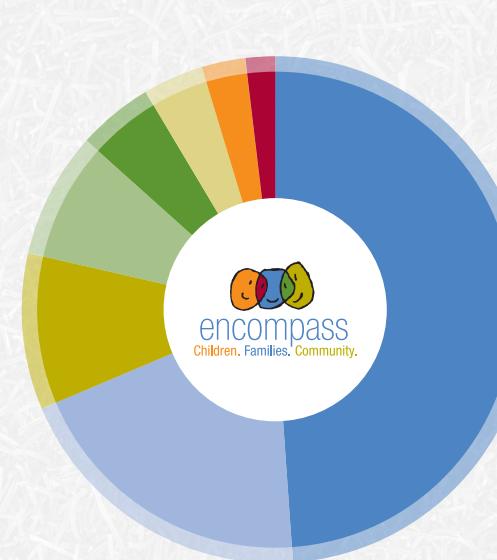


Left: Capital Campaign leadership pose on the new Encompass Snoqualmie Property. From L to R: Rhonda Ender, Major Gifts Officer, Lisa Yamasaki, Director of Development, Nela Cumming, Executive Director, and Brad Hutt and Charlotte Rempfer, Campaign Steering Committee Co-Chairs

Fiscal Year 2017-2018*

SUPPORT & REVENUE

		% of Revenue
Government sources	\$2,663,156	52.2%
Fee for service	1,151,800	22.6%
Contributions & fundraising (net of event expenses)	953,428	18.7%
United Way	251,976	4.9%
Non-cash donations	76,719	1.5%
Interest & miscellaneous	4,005	0.1%
Total support & revenue	\$5,101,084	100.0%



EXPENSES

		% of Expenses
Program services		
Birth-to-three early intervention & pediatric therapy	2,305,154	48.9%
Early childhood education	928,103	19.7%
Behavioral health	227,306	4.8%
Parent-Child Home Program	184,824	3.9%
Family enrichment	130,861	2.8%
Summer camp programs	89,436	1.9%
Total program services	3,865,684	82.0%
Supporting services		
Development	471,898	10.0%
Administration	377,688	8.0%
Total supporting services	849,586	18.0%
Total expenses	\$4,715,270	100.0%
Excess of support & revenue over expenses	\$385,814	7.6%

*Figures agree with the audited financial reports for the fiscal year ending 6/30/2018



Board Officers

- Brad Hutt, *President*
- Joan Vaughn, *President-elect*
- Amy Wright, *Past President*
- Art Zylstra, *Treasurer*
- Janice Evans, *Secretary*
- Robin Pasquarella, *Trustee*

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- Pat L Bohan
- Jane Danforth Koser
- Kevin Haggerty
- Charlotte Rempfer
- Dick Ryon
- Aleena Schneider

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- Larry Brown
- Erika Ribary
- Tim Carlson
- Katherine Ross
- Claudia Castle
- Roy W. Simperman, Jr.
- Jason Cole
- Tom Sroufe
- Andrea Heuston
- Steve Weaver
- Tavish MacLean





Shannon Adams	Rocío Collado	Melissa Esquivel	Melissa Hammond	Nan Krueger	Kristin Milton	Annalisa Roy	Genealle Visagorskis
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Jacob Bridgman	Megan Daniels	Grace Gonzalez	Cheryl Jones	Lina Marin	Alba Polanco	Kavita Sleight	
Missy Budworth	Erin Davies	Terry Granillo	Kat Kaiser	Tracy Marrero	Marsha Quinn	Liann Smith	
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Elizabeth Butcher	Sandy Dempsey	Laurie Gutenberg	Ann-Marie Karh	Jan Mathis	Melissa Rhodes	Hannah Tankersley	
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Rochelle Clayton Strunk	Rhonda Ender	Kim Hall	Steven Kraft	Mary Miller	Irma Rodriguez	Celina Travis	

"Amazing people with amazing passion to help with the next step!"

-Encompass parent

Partners in Giving

Encompass Partners in Giving lead the way in providing sustaining support for our programs throughout the year. Thank you for your generous support.

CHAMPION \$25,000+

Carol-Ann O'Mack and John Deininger
Anne and Darren Shakib

IDEALIST \$10,000-\$24,999

Anonymous
Keri and Vince Bailey
Ann and Francis Claffey
Dana and Brad Hutt
Elizabeth McCaw and Yahn Bernier
Frances Ann Simperman and Roy F. Simperman
Lorna Stern



"For living in a small community, I'm so grateful that we have a resource available like Encompass in our community that offers services beyond what we would get from my child's preschool and the school districts."

-Encompass parent

BELIEVER \$5,000-\$9,999

Dietrich Ahner
Stephanie and Justin Goff
Kathy and Rick Lessley

Melanie Majerech and Ryan Bierman
Carol and Jim Reitz
Katherine and Victor Ross

Monica and Jim Rutherford
Kristina and Brian Schwartz
Laura and Henry Weakas

AMBASSADOR \$2,500-\$4,999

Cary and Kevin Clark
Lynn and Ken Heikkila
Michelle and Dustin Ingalls
Kat and Rick Kaiser
Kim and Justin Kanzler
Becky and Dick Kitz

Rebecca and Tavish MacLean
Laura and Dave Matter
Cheryl Provost and Sean Pelletier
Charlotte and Jerry Rempfer
Karrie and Abe Schilperoort
Roy W. Simperman, Jr.

Liz and Tom Sroufe
Denise and Brad Stern
Joan and Ken Vaughn
Amy and Monty Wright
Sara and Lyone York



ADVOCATE \$1,000-\$2,499

Cheri and Alan Ameche	Angela and Chris Garcia	Wendy Larson and Ken Hearing	Lorena Reyes and Jorge Chavez
Deanna and Jim Anderson	Jonathan Geyer	Lynn and Frank Lindsay	Juli and Cory Reynolds
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Jennifer and Bob Bohner	Kristi Branch and Jim Moore	Molly and Kevin Haggerty	Kim and Gavin Skok
Kristi Branch and Jim Moore	Sharon and Larry Brown	Heather and Steve Hastings	David G. Smith
Sharon and Larry Brown	Claudia and David Castle	Claudia and David Castle	Aggie and Chick Sweeney
Claudia and David Castle	Megan and Michael Consolati	Megan and Michael Consolati	Peter Talevich
Megan and Michael Consolati	Jane and Steve Cristallo	Jane and Steve Cristallo	Michele and Scott Vermeulen
Jane and Steve Cristallo	Nela Cumming and Brian Lacewell	Nela Cumming and Brian Lacewell	Jill and Steve Weaver
Nela Cumming and Brian Lacewell	Robin Earl and David Ege	Robin Earl and David Ege	Robert Wheeler
Robin Earl and David Ege	The Eggers Family	The Eggers Family	Rachelle and Jason Wilmot
The Eggers Family	Jeanne and David Elliott	Jeanne and David Elliott	Lisa and Mike Yamasaki
Jeanne and David Elliott	Rhonda Ender	Rhonda Ender	Ronda and Art Zylstra
Rhonda Ender	Janice Evans	Janice Evans	
Janice Evans	Jane Danforth Koser	Jane Danforth Koser	
Jane Danforth Koser	Katelin Lambert	Katelin Lambert	
Katelin Lambert			

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Tom Ayres	Teresa Brosche	Elaine and Scott Doppke	Holly and Roy Hahn	Robin Kelly	Monica Lynne	Merry and Woodrow Ross	Rebecca Ross	Jackie Suarez	Jill Wesley
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Patricia Barthe	Maria Barge Carlson and Bruce Carlson	Mandy and Eric Ensign	Carol and Jim Hoch	Erin Mathias	Quinn Partridge	Laura Scott	Danielle Todd	Danielle Todd	Takako Wright
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Dana and Eric Berow	Julie Cipoletti	Janice and Rich Formisano	Hes-Marie Human	Alana Hunter	Donna and Ron Pollard	Karla and Niel Shultz			
Nadine Berry	Jeff Clark	Julie Forslin	Cynthia Krueger	Cynthia Krueger	Laura and Jason McIntyre	Joan Sharp and Dave Sieminski			
Vicki and Ward Bettes	Jonathan and Deanna Clark	Raymond Fowler	Brent Huntington	Jo and Bill Krueger	Samantha McNabb	Mindee and Matt Prichard			
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		Patty and Barry Johnson				Ruth Moen			

"I'm not sure how I would have survived the last two years without the support we have received from Encompass."

-Encompass parent

INDIVIDUAL DONORS

Meet the Ahners, an Encompass Family



"Encompass helped us give all three of our kids their best chance at life, and because of that, Encompass will always be part of our family."

-Dana and Dan Ahner

Just weeks after she was born, Sierra Ahner began having frequent seizures. Desperate for an explanation, first-time parents Dana and Dan received devastating news: the seizures were due to Aicardi Syndrome, a rare genetic malformation of the brain with a limited life expectancy. They were told Sierra would never walk or talk.

The Ahners were then referred to Encompass for Early Intervention services. A team of therapists came to their home every week, working with Sierra to build her independence and giving the Ahners hope. Under the attentive care of the Encompass staff, Sierra eventually learned to walk on her own and to communicate with others.

With Sierra thriving, the Ahners adopted two infants into their family: Cassidy and Reilly. Because both babies were affected by prenatal drug exposure, the Ahners were reunited with Encompass, who was able to help Cassidy and Reilly catch up to their developmental milestones by age five.

The 5th Avenue Theatre

Accents Et Cetera
ACT Theatre
Alaska Airlines
The Alpine House
Mary-Kate and Phil Anderson
Karyn and Mike Angulo
Monica and Tom Antone
Arena Sports
Art By Fire
Atomic Helicopter Tours
Auclair Winery
Gina and Monir Bahhage
The Bandits
Basel Cellars Estate Winery
Be in a Tree
Bellevue Club / Hotel Bellevue
Crystal Bentley
Ronda and John Bergman
Nancy Berninger
The Bindlestick Coffeehouse and Bar
Birches Habitat
Pat L Bohan
Jennifer and Bob Bohner
Pam and Roy Breiman
Jacob Bridgman
Sherry and Derek Budworth
Caadxi Oaxaca
Capital Genealogy
Carmichael's True Value
Carter Subaru Ballard
Castillo De Feliciana Vineyard & Winery
Claudia and David Castle
Cedarbrook Lodge
CenturyLink
Cheesecake Factory Restaurant, Bellevue
Stacey and John Chellis
Chinoise Sushi Bar & Asian Grill
Rochelle Clayton Strunk and Dave Strunk
Tree Top, Inc
Tulalip Tribes Charitable Contributions
Umpqua Bank
Snoqualmie Casino
Snoqualmie Springs School
Snoqualmie Tribe

Adventures

Convergence Zone Cellars
Corners Gift Shop
George Coulboun
Karma Crabtree
Paula Croteau and John Menefee
Crown Tree Farm
Barb and Chuck Danek
Danny Kolke Trio
Decatur Performance and Fitness
Deer Park Neighborhood
DeLille Cellars
Desert Adventures
DigiPen Institute of Technology
Disneyland
Donovan Photographers
Doodle Bird Art
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The Fairmont Olympic Hotel
Fall City Farms
Fall City Fire Department, KC #27
Laura and Wayne Lewis
Little Si Yoga
Shannon Feltus
The Finest Accessories, Inc.
Carter Subaru Ballard
Castillo De Feliciana Vineyard & Winery
Gretchen Frederick
Friday Harbor House
Garage
Georgia's Bakery
Gina Mary Hair Design
Glass Vodka Distillery
Matthews Winery
Kim and Paul Goldenberger
Melody and Terry Granillo
Grit City Mosaics
Laurie and Neil Gutenberg
The Club at Snoqualmie Ridge
Coast Hotels
Coeur Mining
Columbia Hospitality
Compass Outdoor

Hourglass Escapes

Tracy and Treye Hovinga
Hes-Marie Human
Huntoon/Wapato Rentals
The Hyatt Regency Hotel, Bellevue
Il Paesano Ristorante Italiano
Michelle and Dustin Ingalls
Isenhower Cellars
Jak's Grill
JL The Boutique
John Howie Restaurants
Krissy and Jason Jones
Kat and Rick Kaiser
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Janet Knudson
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Lodmell Cellars
Lopez Island Vineyards & Winery
Sharlyn Lux and Clarke Hurlbut
Mar Lydon and PJ Hough
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Mambe Blankets
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Grit City Mosaics
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Matt Heikkila
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Rachel and Mark Hopkins
Hot Yoga Experience

North Bend Bar & Grill

North Bend Outside
North Bend Theatre
Northwest Bicycle
Northwest Railway Museum
The Nursery at Mount Si
Donna Olivas
Pacific Northwest Ballet
Pan American Group
Charles Parris
Pat L Bohan, CPA
Pearl & Stone Wine Co.
Cheryl Provost and Sean Pelletier
Sharon and Ed Pizzuto
Plateau Jewelers
Postmodern Purple
Marsha and Boyd Quinn
Sandra Ramsey
Redhook Brewery
Remlinger Farms
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Rhodes BBQ
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Salish Lodge & Spa
Save Me San Francisco Wine Co
Laura Scott
Seattle Art Museum
Seattle Children's Museum
Seattle Mariners
Seattle Reign FC
Seattle Repertory Theatre
Seattle Seahawks
Seattle Shakespeare Company
Seattle Sounders
Seattle Storm
Seattle Theatre Group
John Sercu
Sheraton Bellevue Hotel
Sigillo Cellars
Sandra Sinanan

Slide Waters

Snoqualmie Falls Brewing Co.
Snoqualmie Falls Golf Course
Snoqualmie Ridge Chiropractic
St. Joseph's School - Main Campus Issaquah
Starbucks, North Bend
Marsha and Len Stevens
Sonja and JR Stevens
Sunset Alehouse
Susan L. Cohn & Associates
Swedish Medical Issaquah
T. Maccarone's
Taco Del Mar
Tacoma Rainiers
Three of Cups Winery
Total Wine & More
Trader Joe's
Kathie Trettel
Truth Teller Winery
Utopian Gardens
Valley Professional Cleaning Service
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Village Theatre
Virginia Mason Medi Spa
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390
volunteers

3,625
hours

value of
\$110,418*

Volunteers are not paid... but the
work they do is priceless!

*according to Independent Sector's estimated
value of volunteer time in Washington state 2017.



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"If I didn't have Encompass then I would have zero support. The only reason why I can raise this challenging family is because of the help and support I get from my friends at Encompass. I consider them to be my family."

-Encompass parent



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Encompass
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