Sai Kumar

**✆:**+ 91-8296758767

### 🖂: [saikumardevsfdc@gmail.com](mailto:saikumardevsfdc@gmail.com)

**Objective:**

To be part of a progressive organization that gives me scope to apply my knowledge and skills and be a member of a team that dynamically works towards success and growth of the organization.

**CAREER PROFILE:**

I have 3.3 years of Experience in Salesforce.com (Admin & Developer).

**PROFESSSIONAL SUMMARY:**

* Design and develop Custom business logic using **Apex triggers** and **classes**.
* Having good knowledge on **Asynchronous** operations like **Batch Apex**, **Schedule Apex**, **Future** and **Queueable Apex**.
* Experience on **deployment** by using **change set** and **ANT tool**.
* Experience in writing Test methods for **unit testing** and **deployment**
* Creating and modifying Reports and Dashboards.
* Experience in implementing business validation using **Validation rule**, **Workflows** & **Approval Process**, **Process builder.**
* Worked on the Security model using **Profiles**, **Roles** and Sharing Model (Organizational-wide defaults & Sharing rules) settings.
* Excellent understanding of **Roles**, **Profiles**, **Users**, **object** level security, field level security, record level security and sharing rules.
* Experience in building Standard Page and Custom Screen and navigation using Page Layout and Visual force Page.
* Written **SOQL** and **SOSL** queries in Apex.
* Experience in Data Import Wizard and Apex **Data loader** for data migration.
* Designed Custom Formula Fields, Field Dependencies, **Email Services**, Validation Rules, Workflows, and Approval Processes, **Page layouts**, **search layout**.
* Experienced in analyzing business requirements, Entity **Relationship** diagram and implementing them to Salesforce custom objects, **Junction objects**, **master-detail** **relationships** and **lookup relationships.**

**EXPERTISE:**

Sales force Technologies :Apex Language, Apex Trigger, Apex Classes, Visualforce(Pages, Components & Controllers), SOQL, SOSL, Workflow & Approvals, Dashboards, Reports, Custom Objects, Force.com Eclipse IDE Plug-in, Data Loader, Deployment Tools

Web Technologies : JavaScript, CSS.

Search Language : SOQL

Languages : Core Java

**ACADEMICS:**

* M.sc from Nagarjuna University in the year 2012 with aggregate of 69%.

**PROFESSIONAL EXPERIENCE:**

# PROJECT #2:

**Organisation** :CRMITSolutions

**Project Title** : HealthCare Service & Management

**Duration** : June 2016– Till date

**Role** : Developer

**Description:** It is mainly Provides medicine for Solaris Patients their business is entirely from outside India, their main business is in US, UK and Japan. RAM (Regional Account Manager) will gather the patient information from physicians, and they will enter this information in the Salesforce system and RAM information and medicine information comes from the BI and SharePoint system where in salesforce we will load that information using ALEX ID and match the patient id’s from salesforce to other systems. In salesforce system they have the Accounts, Contacts and Patients as Main objects Accounts is nothing but Clinic and Contacts are Treating physicians and Patients remains as Patients. This system alerts the infusion dates of the patients and reports consisting on Region based.

**Responsibilities:**

* Implemented business logic using Trigger and Validation rules.
* Responsible for creating Custom Objects and Fields.
* Automated business processes using Workflow & Approval process.
* Involved in Unit testing of all the classes and triggers (via test methods) ensuring the smooth deployment of the project to production.
* Implemented security and sharing rules at object, field, and record level for different users at different levels of organization.
* Written SOQL and SOSL queries in Apex.
* Built Reports and Dashboards to increase the sales management visibility.
* Insert, update and Delete the data using Apex Data Loader for testing purpose.
* Involved managing user and security settings using Org wide default, roles and profiles and sharing rules.
* Deploying changes one environment to another environment using

Change set and ANT tool.

**PROJECT #1:**

**Organisation** : Dhruvsoft

**Project Title** : Moody’s Investor Services

**Duration** : June 2014– May2016

**Role** : Deployment Specialist and Developer

**Description**: Finance Services Company is a leading provider of Rating to the different organizations. A sales cloud project, Implementation and support of Salesforce.com applications was carried out ranging from upgrades enabling new modules / AppExchange apps in Salesforce. Data loader used to data loads apart from CRM fusion for batch updates.

**Responsibilities:**

* Deploying changes one environment to another environment using change set and ANT tool.
* Involved on Installing the AppExchange Applications in the organizational environments.
* Involved in all phases of SDLC life cycle of project including Requirement gathering, preparing design document, Development, Testing and Deployment.
* Involved in Unit testing of all the classes and triggers (via test methods) ensuring the smooth deployment of the project to production.
* Implemented security and sharing rules at object, field, and record level for different users at different levels of organization.
* Involved in the Refresh activities for the different sandboxes.
* Involved in data migration by using Apex Data loader.
* Involved managing user and security settings using Org wide default, roles and profiles and sharing rules.
* Implemented business logic using Trigger and Validation rules.