### **Data Mining: Introduction**

Lecture Notes for Chapter 1

Introduction to Data Mining,

Dr. Mostafa Elmasry

# Large-scale Data is Everywhere!

- There has been enormous data growth in both commercial and scientific databases due to advances in data generation and collection technologies
- New mantra
  - Gather whatever data you can whenever and wherever possible.
- Expectations
  - Gathered data will have value either for the purpose collected or for a purpose not envisioned.

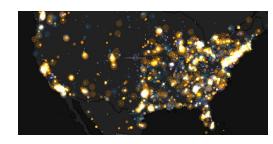




E-Commerce



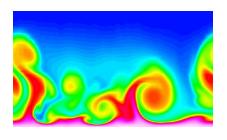
Traffic Patterns



Social Networking: Twitter



Sensor Networks



**Computational Simulations** 

## Why Data Mining? Commercial Viewpoint

- Lots of data is being collected and warehoused
  - Web data
    - Google has Peta Bytes of web data
    - Facebook has billions of active users
  - purchases at department/ grocery stores, e-commerce
    - Amazon handles millions of visits/day
  - Bank/Credit Card transactions
- Computers have become cheaper and more powerful
- Competitive Pressure is Strong
  - Provide better, customized services for an edge (e.g. in Customer Relationship Management)







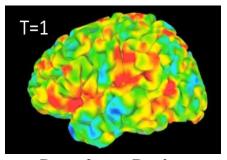


## Why Data Mining? Scientific Viewpoint

- Data collected and stored at enormous speeds
  - remote sensors on a satellite
    - NASA EOSDIS archives over petabytes of earth science data / year



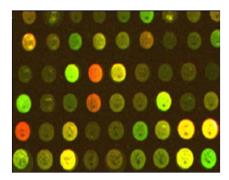
- Sky survey data
- High-throughput biological data
- scientific simulations
  - terabytes of data generated in a few hours
- Data mining helps scientists
  - in automated analysis of massive datasets
  - In hypothesis formation



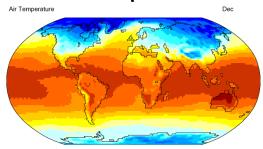
**Data from Brain** 



**Sky Survey Data** 



**Gene Expression Data** 



Surface Temperature of Earth

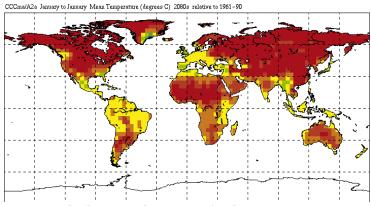
#### **Great Opportunities to Solve Society's Major Problems**



Improving health care and reducing costs



Finding alternative/ green energy sources



Predicting the impact of climate change

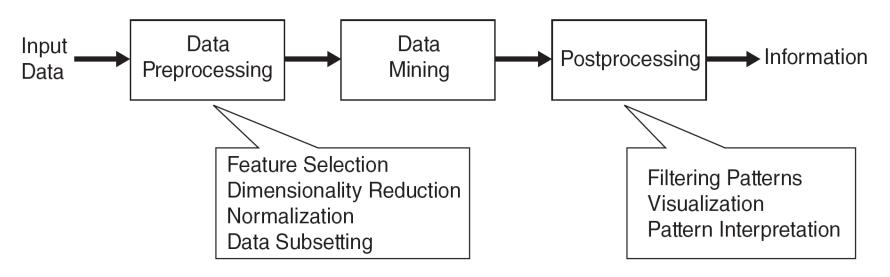


Reducing hunger and poverty by increasing agriculture production

#### What is Data Mining?

#### Many Definitions

- Non-trivial extraction of implicit, previously unknown and potentially useful information from data
- Exploration & analysis, by automatic or semi-automatic means, of large quantities of data in order to discover meaningful patterns



## **Origins of Data Mining**

 Draws ideas from machine learning/AI, pattern recognition, statistics, and database systems

Traditional techniques may be unsuitable due to data that is

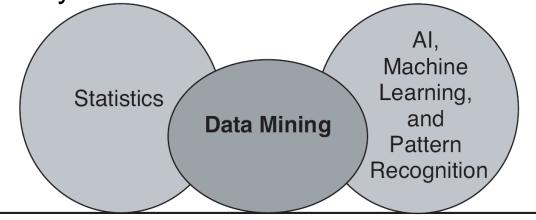
Large-scale

High dimensional

Heterogeneous

Complex

Distributed



Database Technology, Parallel Computing, Distributed Computing

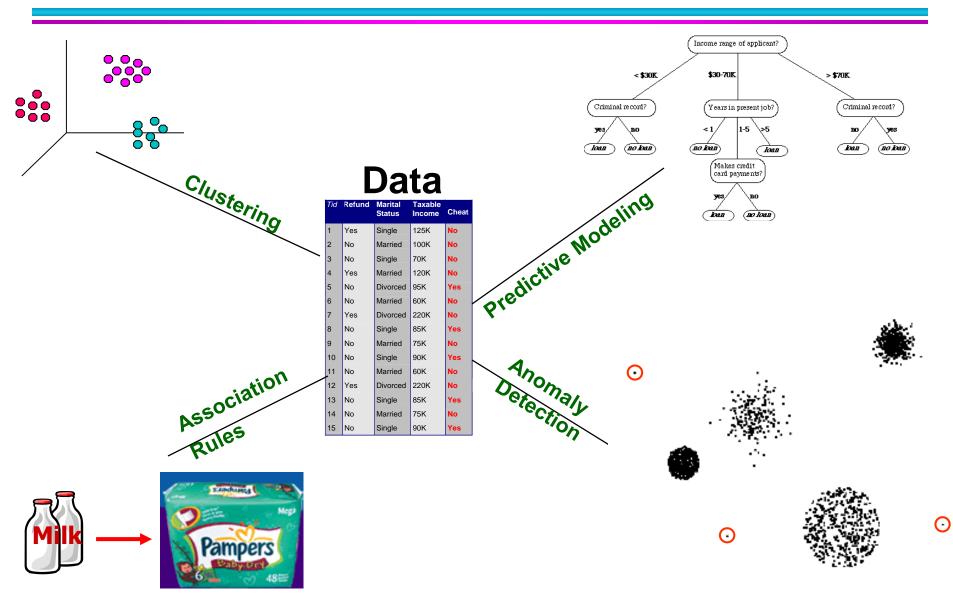
 A key component of the emerging field of data science and datadriven discovery

### **Data Mining Tasks**

- Prediction Methods
  - Use some variables to predict unknown or future values of other variables.

- Description Methods
  - Find human-interpretable patterns that describe the data.

## **Data Mining Tasks ...**



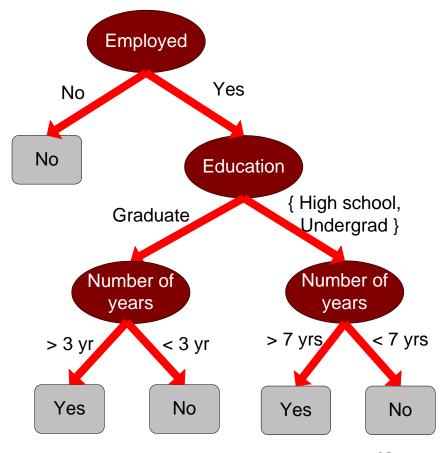
#### **Predictive Modeling: Classification**

 Find a model for class attribute as a function of the values of other attributes

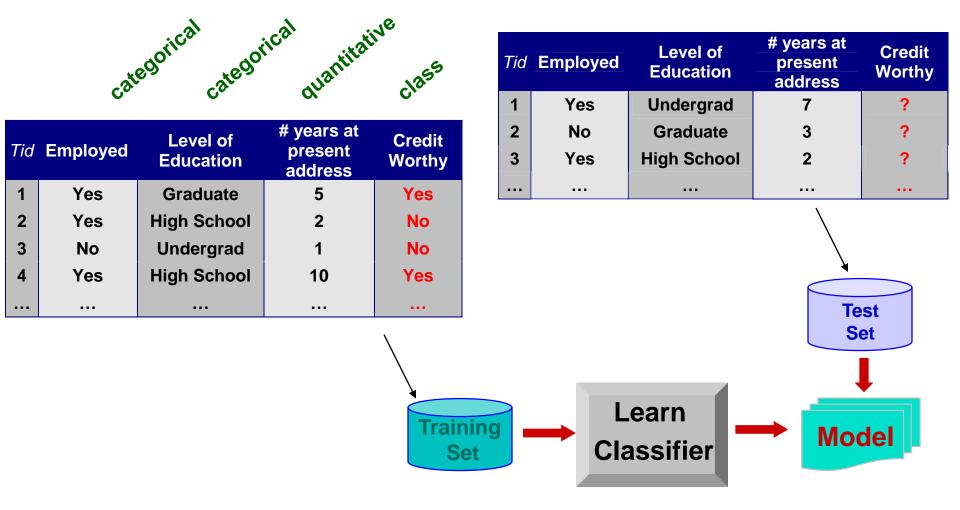
Model for predicting credit worthiness

#### Class

Tid	Employed	Level of Education	# years at present address	Credit Worthy
1	Yes	Graduate	5	Yes
2	Yes	High School	2	No
3	No	Undergrad	1	No
4	Yes	High School	10	Yes
•••	•••		•••	



### **Classification Example**



#### **Examples of Classification Task**

- Classifying credit card transactions as legitimate or fraudulent
- Classifying land covers (water bodies, urban areas, forests, etc.) using satellite data



- Categorizing news stories as finance, weather, entertainment, sports, etc
- Identifying intruders in the cyberspace
- Predicting tumor cells as benign or malignant



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## **Classification: Application 1**

#### Fraud Detection

 Goal: Predict fraudulent cases in credit card transactions.

#### – Approach:

- Use credit card transactions and the information on its account-holder as attributes.
  - When does a customer buy, what does he buy, how often he pays on time, etc
- Label past transactions as fraud or fair transactions. This forms the class attribute.
- Learn a model for the class of the transactions.
- Use this model to detect fraud by observing credit card transactions on an account.

### **Classification: Application 2**

- Churn prediction for telephone customers
  - Goal: To predict whether a customer is likely to be lost to a competitor.

#### – Approach:

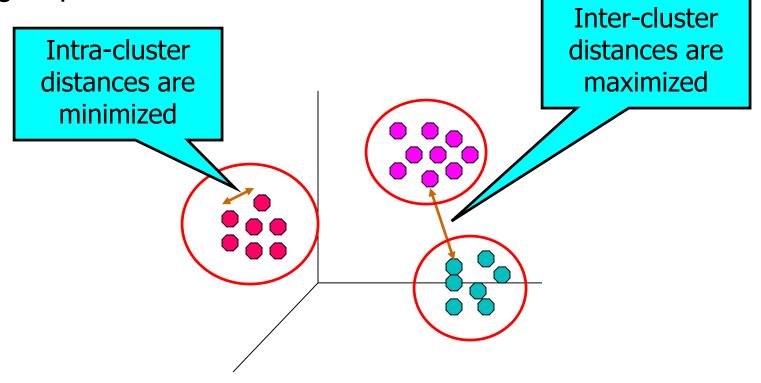
- Use detailed record of transactions with each of the past and present customers, to find attributes.
  - How often the customer calls, where he calls, what timeof-the day he calls most, his financial status, marital status, etc.
- Label the customers as loyal or disloyal.
- Find a model for loyalty.

#### Regression

- Predict a value of a given continuous valued variable based on the values of other variables, assuming a linear or nonlinear model of dependency.
- Extensively studied in statistics, neural network fields.
- Examples:
  - Predicting sales amounts of new product based on advetising expenditure.
  - Predicting wind velocities as a function of temperature, humidity, air pressure, etc.
  - Time series prediction of stock market indices.

### Clustering

 Finding groups of objects such that the objects in a group will be similar (or related) to one another and different from (or unrelated to) the objects in other groups



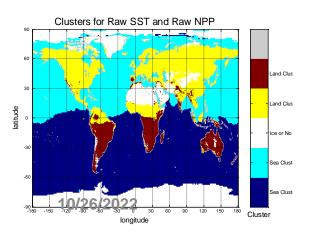
### **Applications of Cluster Analysis**

#### Understanding

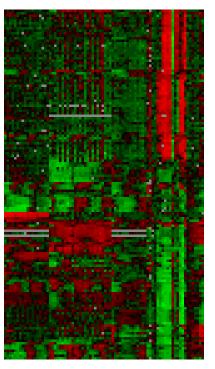
- Custom profiling for targeted marketing
- Group related documents for browsing
- Group genes and proteins that have similar functionality
- Group stocks with similar price fluctuations

#### Summarization

Reduce the size of large data sets



Use of K-means to partition Sea Surface Temperature (SST) and Net Primary Production (NPP) into clusters that reflect the Northern and Southern Hemispheres.





**Courtesy: Michael Eisen** 



#### **Clustering: Application 1**

#### Market Segmentation:

 Goal: subdivide a market into distinct subsets of customers where any subset may conceivably be selected as a market target to be reached with a distinct marketing mix.

#### – Approach:

- Collect different attributes of customers based on their geographical and lifestyle related information.
- Find clusters of similar customers.
- Measure the clustering quality by observing buying patterns of customers in same cluster vs. those from different clusters.

## **Clustering: Application 2**

- Document Clustering:
  - Goal: To find groups of documents that are similar to each other based on the important terms appearing in them.
  - Approach: To identify frequently occurring terms in each document. Form a similarity measure based on the frequencies of different terms. Use it to cluster.

**Enron email dataset** 



## **Association Rule Discovery: Definition**

- Given a set of records each of which contain some number of items from a given collection
  - Produce dependency rules which will predict occurrence of an item based on occurrences of other items.

ID	Items
1	Bread, Coke, Milk
2	Juice , Bread
3	Juice, Coke, Diaper, Milk
4	Juice, Bread, Diaper, Milk
5	Coke, Diaper, Milk

```
Rules Discovered:

{Milk} --> {Coke}

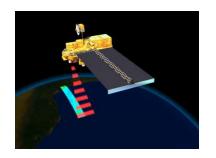
{Diaper, Milk} --> {Juice}
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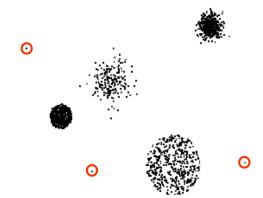
#### **Association Analysis: Applications**

- Market-basket analysis
  - Rules are used for sales promotion, shelf management, and inventory management
- Telecommunication alarm diagnosis
  - Rules are used to find combination of alarms that occur together frequently in the same time period
- Medical Informatics
  - Rules are used to find combination of patient symptoms and test results associated with certain diseases

### **Deviation/Anomaly/Change Detection**

- Detect significant deviations from normal behavior
- Applications:
  - Credit Card Fraud Detection
  - Network Intrusion Detection
  - Identify anomalous behavior from sensor networks for monitoring and surveillance.
  - Detecting changes in the global forest cover.







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## **Motivating Challenges**

Scalability

High Dimensionality

Heterogeneous and Complex Data

Data Ownership and Distribution

Non-traditional Analysis