

Objective

Innovative, knowledgeable, details oriented, and task-driven Web App Developer equipped with a diverse and promising skill-set including different programming languages, looking for an Internship opportunity as a web developer.

Highlights of Qualifications

- Canadian qualifications; diploma in web development using different applications and programming languages.
- Proficient in an assortment of technologies including **HTML, CSS, JavaScript, C#, Java, ASP.NET, Microsoft SQL, React, JQuery, NodeJs ,Android Development, Adobe Photoshop, Adobe Illustrator.**
- Comprehensive ability to find the correct programming logic.
- Good communication and interpersonal skills with ability to succeed in a fast-paced working environment and fit within a team.
- Strong organizational, motivational skills.
- Knowledgeable in user interface and user experience to design and establish a user-friendly website.

Work and Internships History:

Sales Associate in Glentel (Costco Wireless etc.). (2019- 2020)

- *Provided consultation to Costco members about wide range of smart phones and accessories that match each individual lifestyle.*
- *Offered Mobile services for top Carriers such as Bell, Rogers, Fido, and Virgin.*
- *Created value for customers via superior customer service and excellent product knowledge.*
- *Stayed up to date with all information about new technologies through continuous learning to be able to customize phones and sell smart phones based on customers' needs.*

Medical Sales Representative. Sanofi-Aventis. Doha, Qatar. (2016- 2019).

- Made annual forecast of sales according to company strategy and followed it up.
- Visited list of doctors and pharmacies regularly besides maintenance of monthly call frequency, key customers coverage.
- Promoted the company's medicines to health care providers.
- Followed-up with customers (doctors) so as to gain maximum market share for the assigned range of products.
- Provided reports on daily basics, elaborating visits results, pharmacies feedback (product sales, product stocks and availability) and market dynamics feedback.
- Prepared symposia/group meetings for key customers.

Medical Sales Representative. Mylan/MEDA Pharmaceuticals. Doha, Qatar. (2014 –2016).

- Promoted the company's medicines to doctors and pharmacists in private hospitals and clinics through regularly visiting the customers listed on customers list.
- Arranged daily, weekly and monthly reporting of customer visits besides maintenance of monthly call frequency, key customers coverage.

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- Established effective and strong cross-functional collaboration and communication with team mates, Marketing, Medical and Supply Chain.
- Worked closely with the (KOLs) key opinion leaders and decision makers to introduce list new medications into account formulary.

Retail Pharmacist in George Pharmacy. Cairo, Egypt. (2013- 2014).

- Provided information and advice regarding drug interactions, side effects, dosage, and proper medication storage.
- Maintained records, such as pharmacy files, patient profiles, charge system files, inventories, control records for radioactive nuclei, or registries of poisons, narcotics, or controlled drugs.
- Maintained procedures for mixing, packaging, or labeling pharmaceuticals, according to policy and legal requirements, to ensure quality, security, and proper disposal.
- Ordered and purchased pharmaceutical supplies, medical supplies, or drugs.
- Analyzed prescribing trends to monitor patient compliance and to prevent excessive usage or harmful interactions.
- Compounded and dispensed medications as prescribed by doctors and dentists, by calculating, weighing, measuring, and mixing ingredients.
- Provided specialized services to help patients manage conditions such as diabetes, asthma, smoking cessation, or high blood pressure.
- Contacted insurance companies to resolve billing issues.

Hospital Pharmacist. The Families Military Hospital. Cairo, Egypt. (2012- 2013).

- Gathered and entered patient information and doctors' prescriptions in computer systems.
- Assessed prescriptions for completeness.
- Prepared and packaged prescription medications.
- Compounded non-sterile pharmaceutical products.
- Maintained prescription and inventory recordkeeping systems.
- Placed and received orders for stock to maintain inventory.

Education

- Diploma in Web and Mobile Applications Development by Trios College. Toronto, ON(Sep 2021).

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