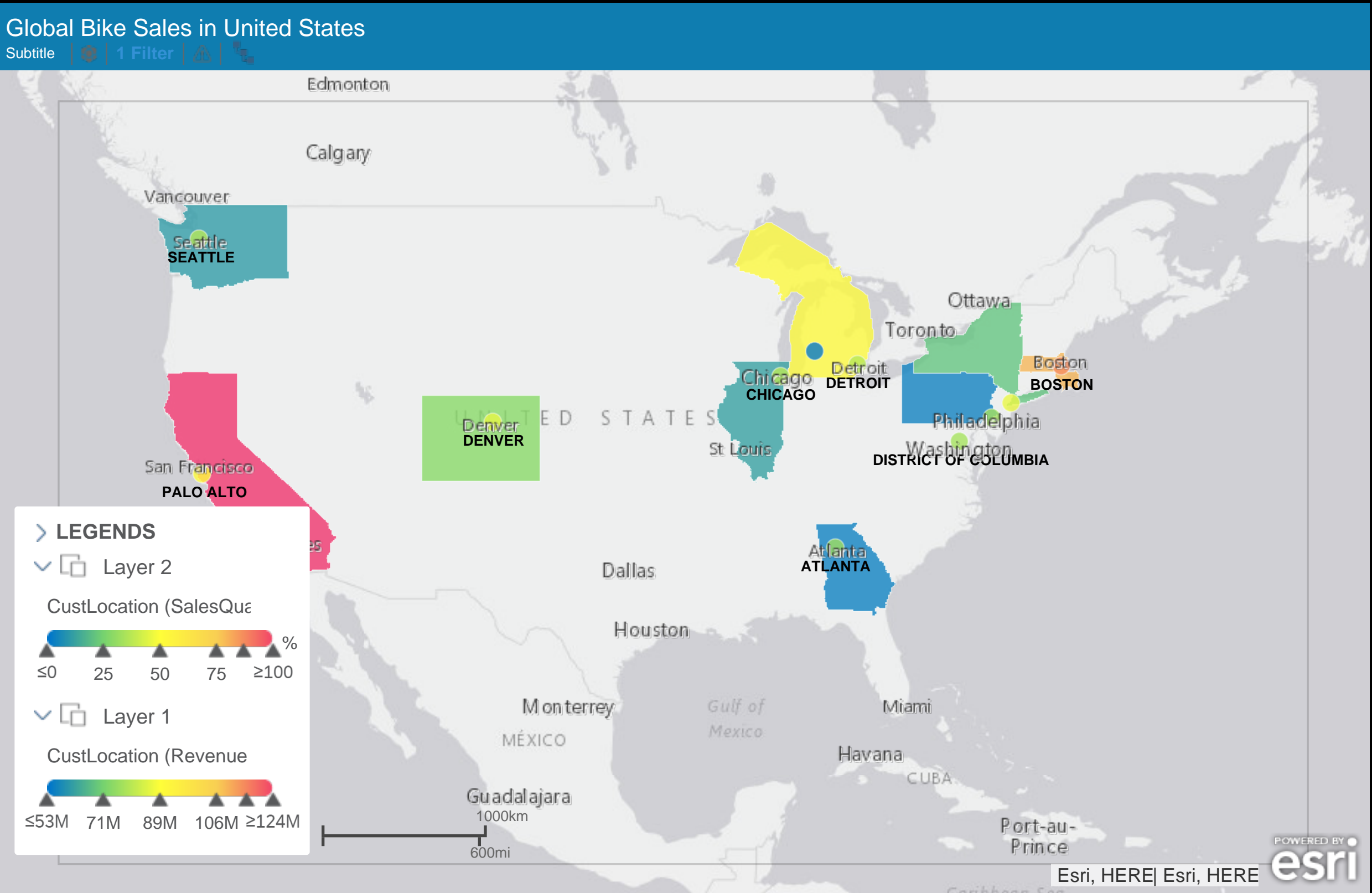


Bike Sales Map in United StatesMOSTOFA 1



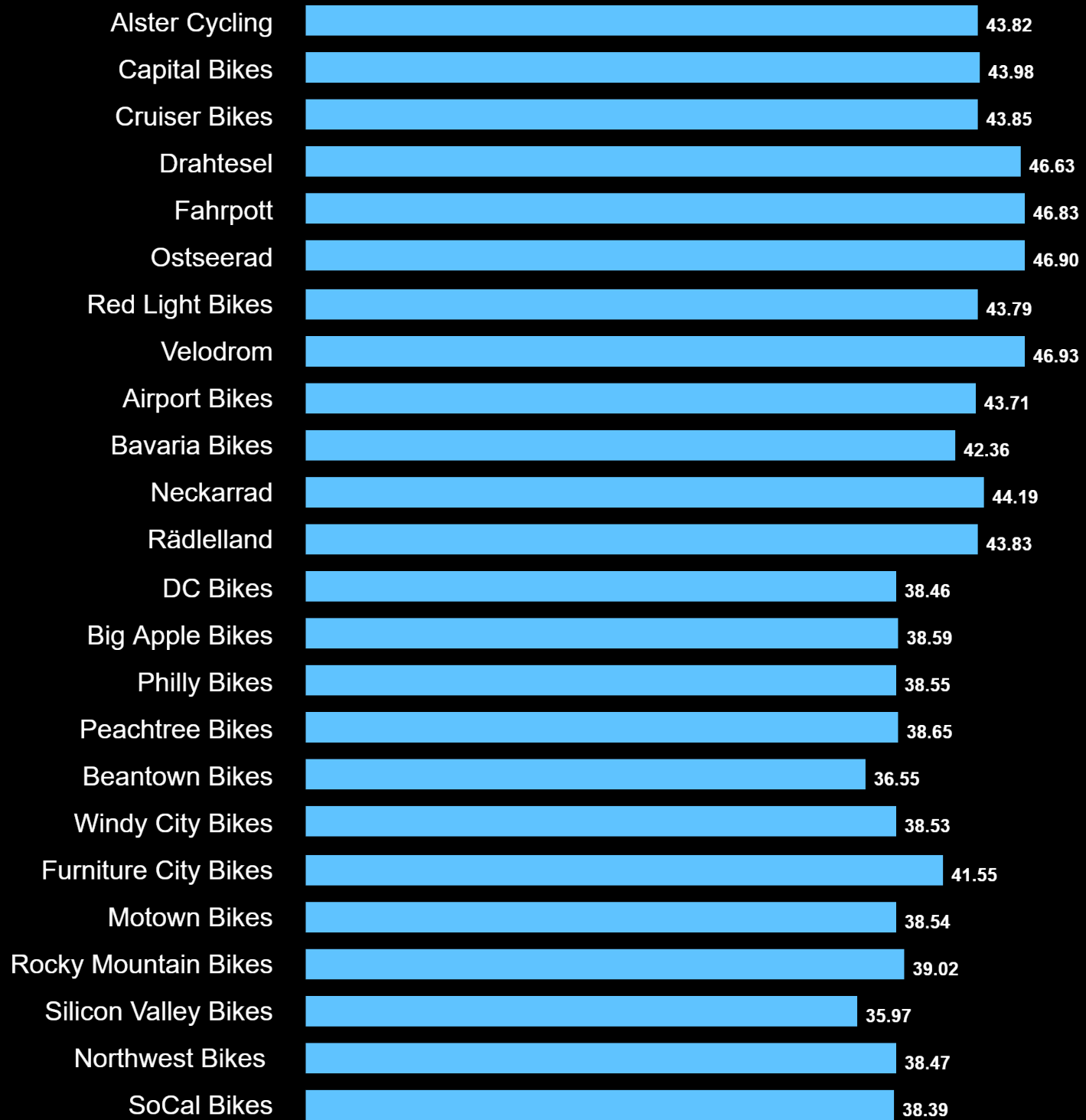
Gross Margin Ratio -MOSTOFA- 2

GlobalBike_AnalyticsV01

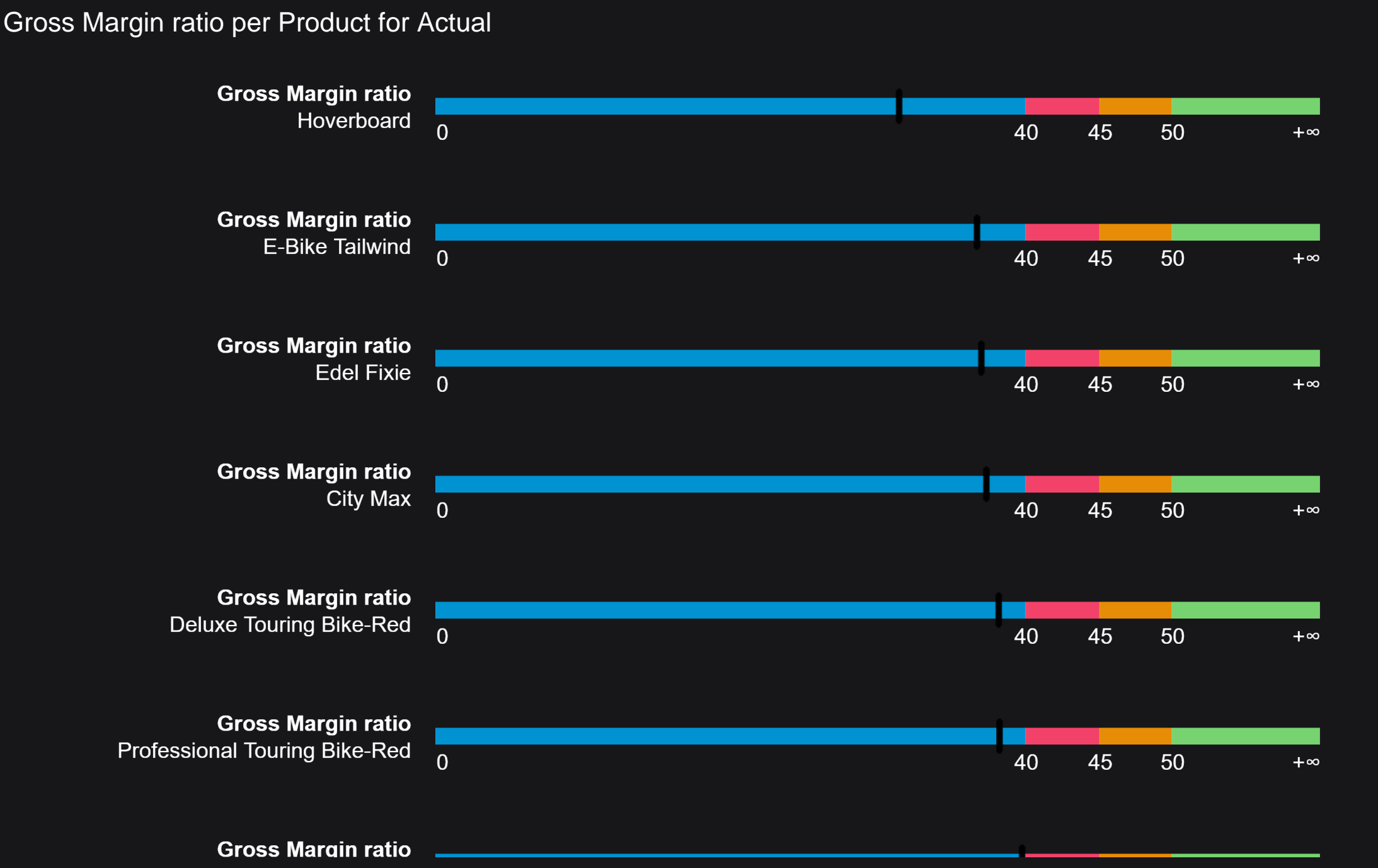
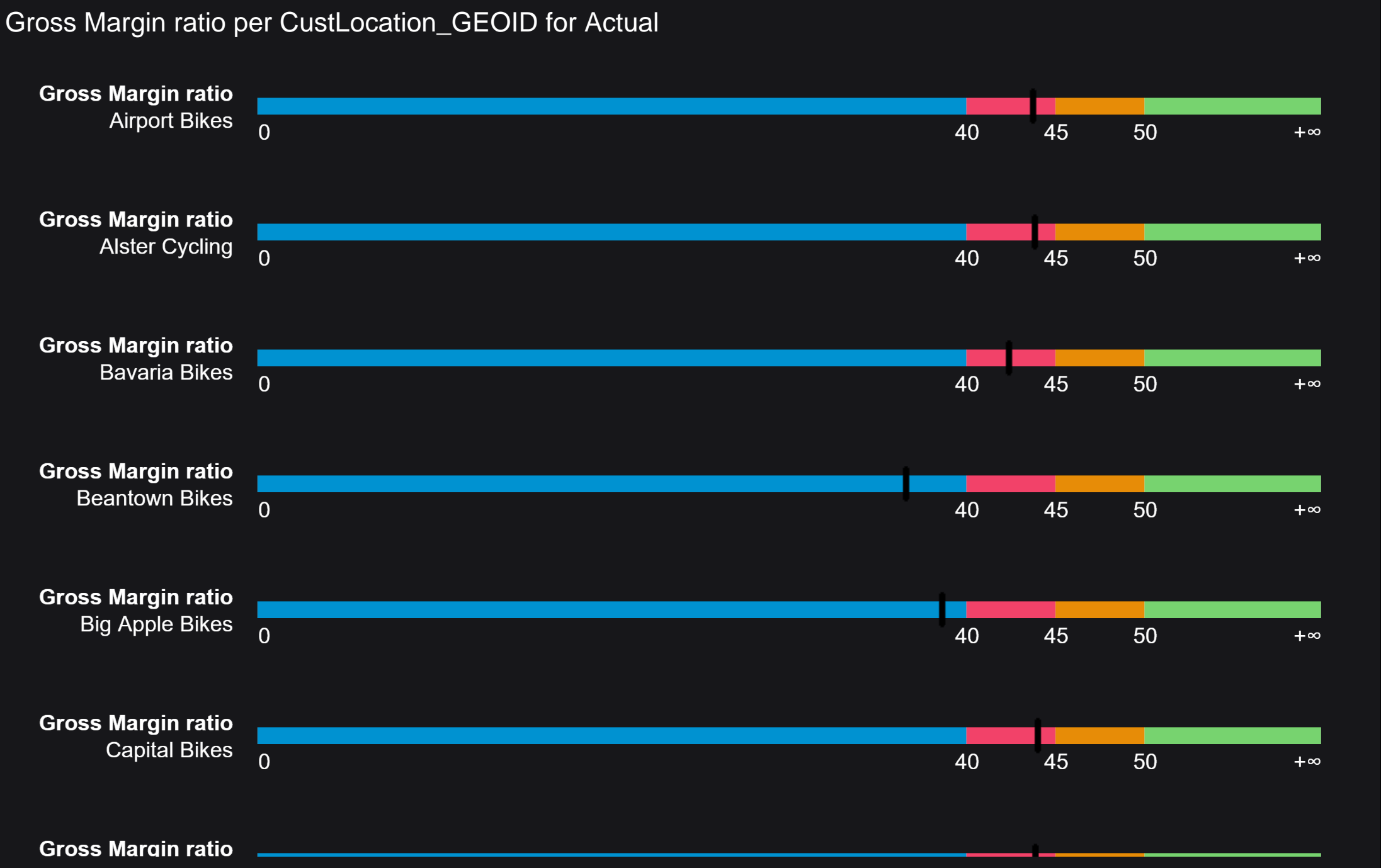
Account	SalesQuantity	Revenue USD	Discount USD	Costs USD	Gross Margin ratio
Customer					
▼ (all)	903,746.00	1,719,796,554.73	51,939,531.13	953,354,225.28	41.55
▶ DE	477,545.00	961,745,629.94	26,540,939.45	510,095,539.26	44.20
▶ US	426,201.00	758,050,924.79	25,398,591.68	443,258,686.02	38.18

Gross Margin ratio per Customer for Actual

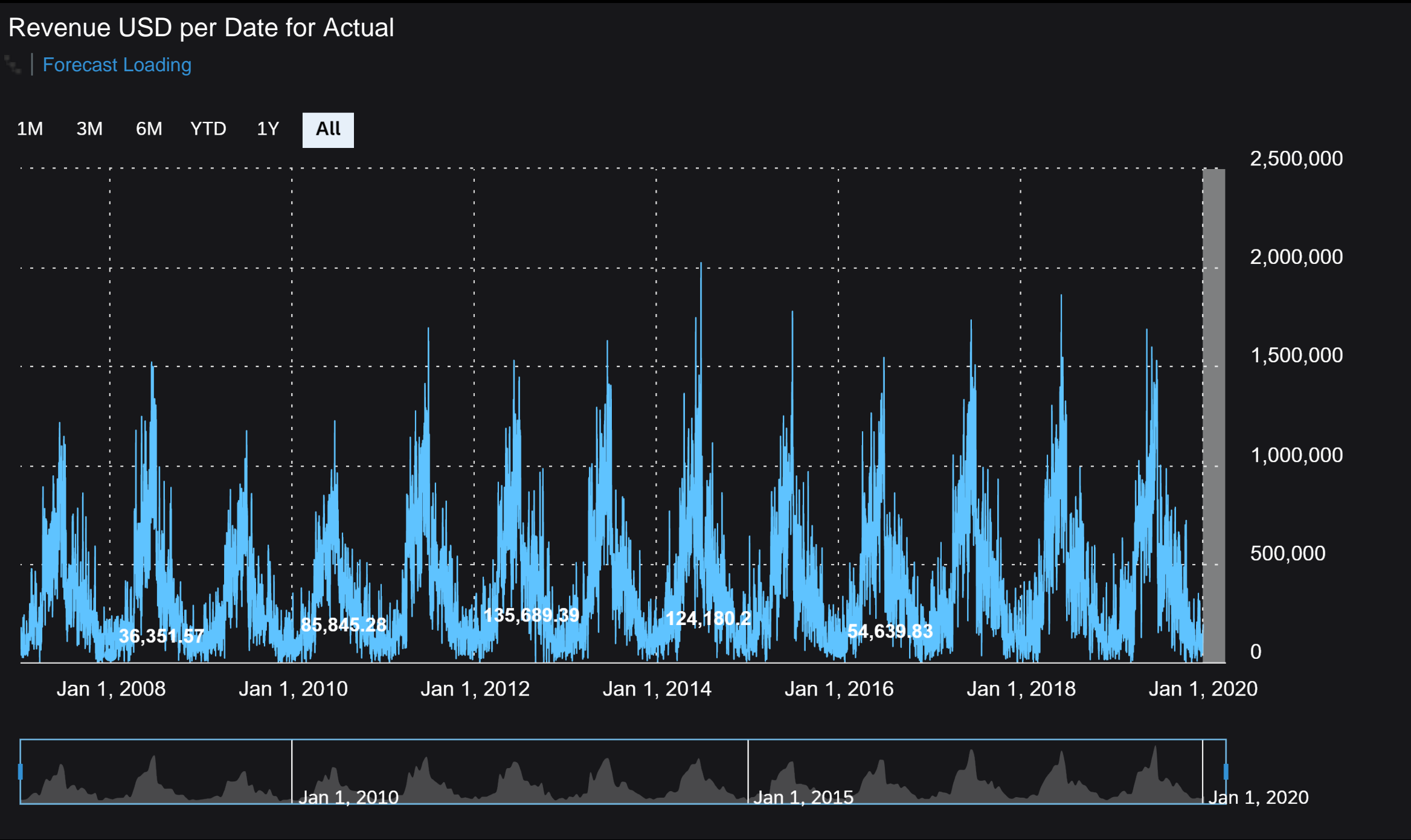
Explorer Available



Gross Margin By Product -MOSTOFA- 3

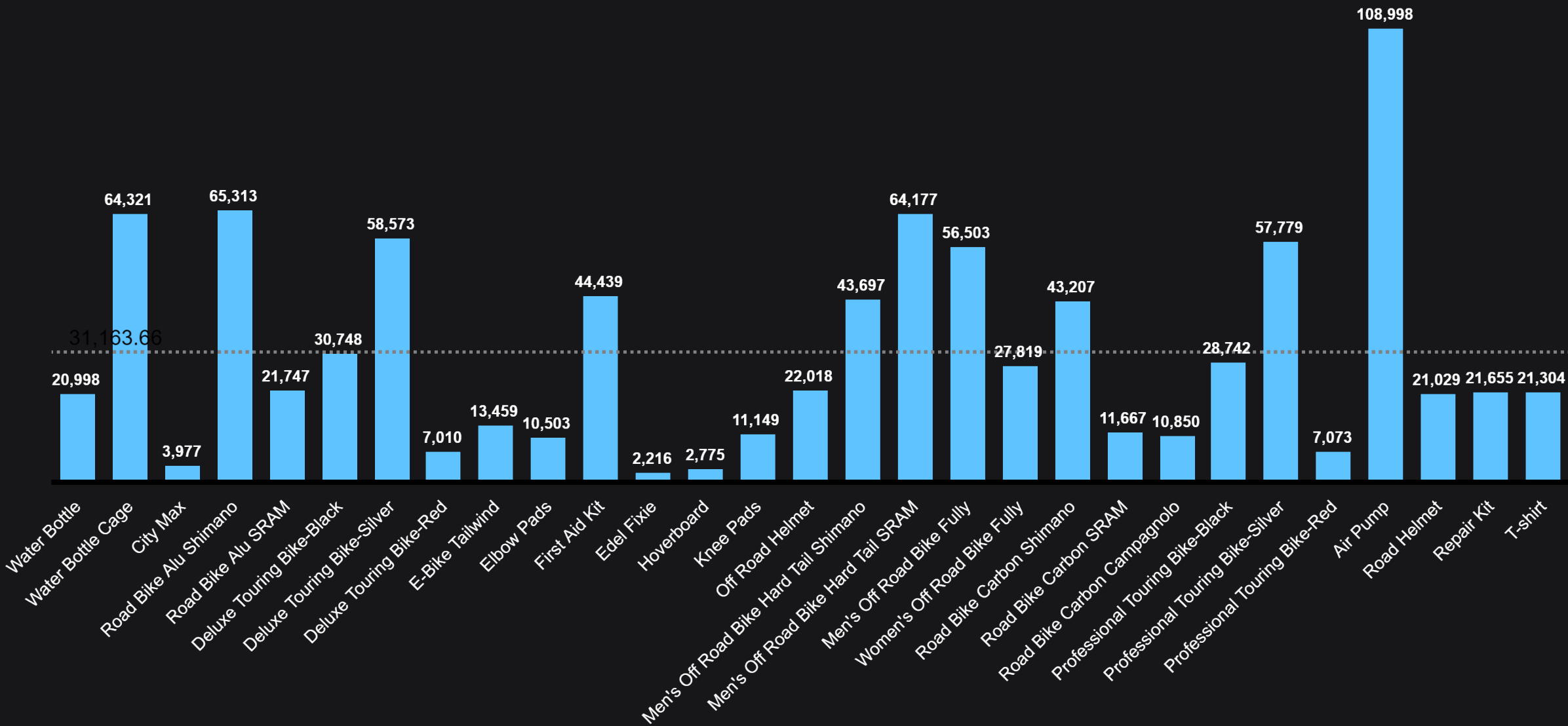


Revenue Forecast -MOSTOFA - 4



Variance Analysis - MOSTOFA - 5

SalesQuantity per Product for Actual



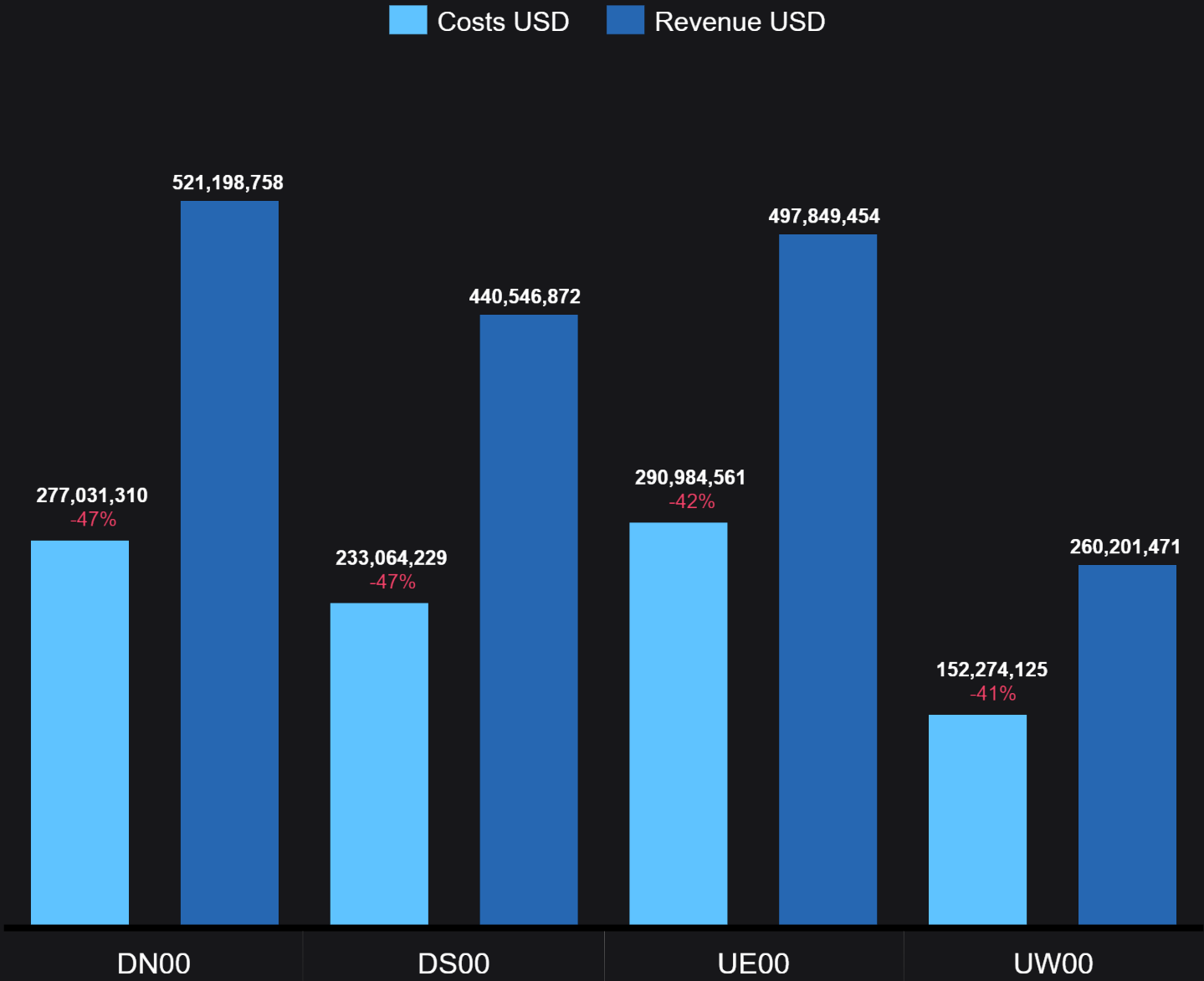
SalesQuantity for Actual

31,164

Choose the Date Range
2007 - 2019

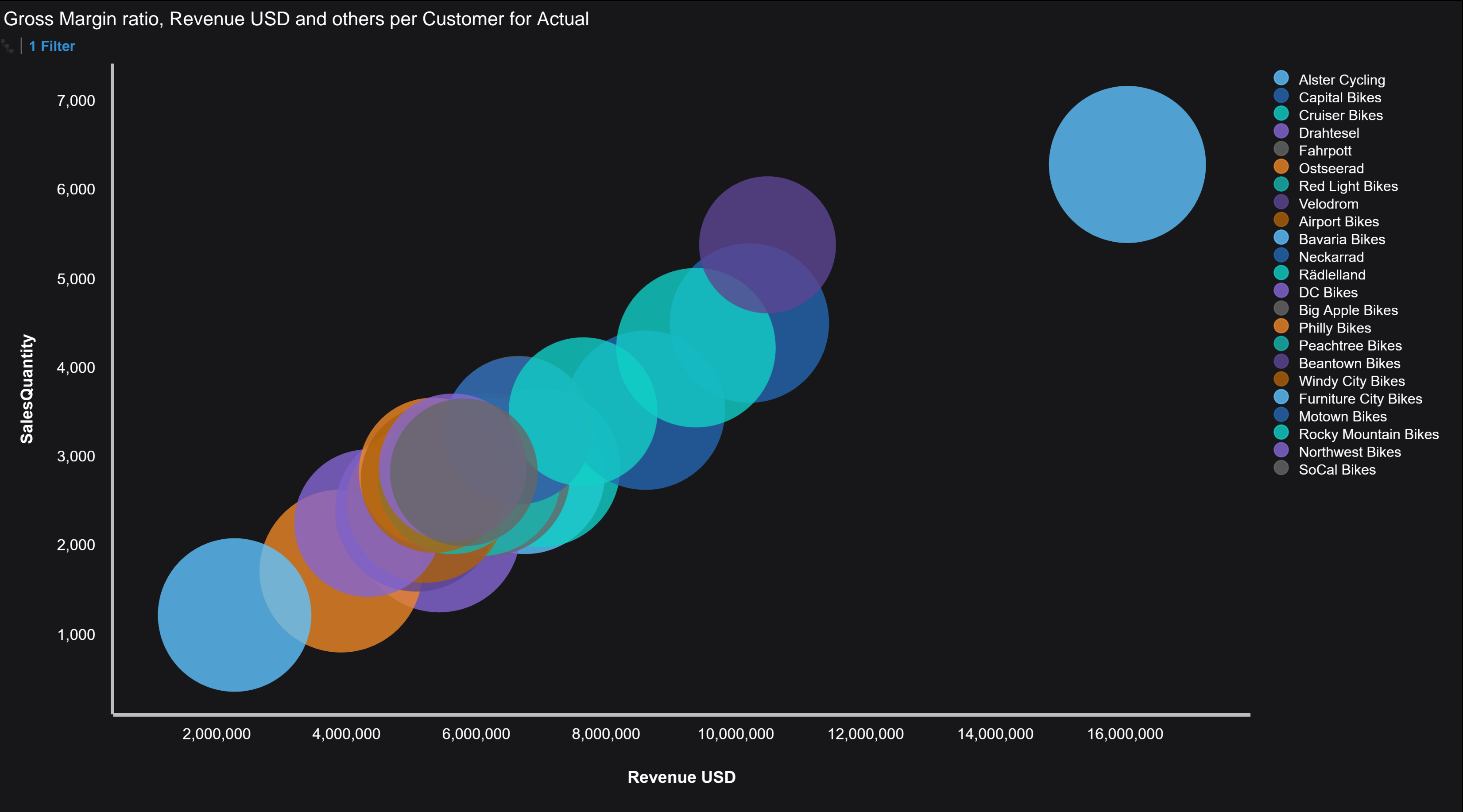
Costs USD, Revenue USD per SalesOrg for Actual

in --, % | 1 Variance



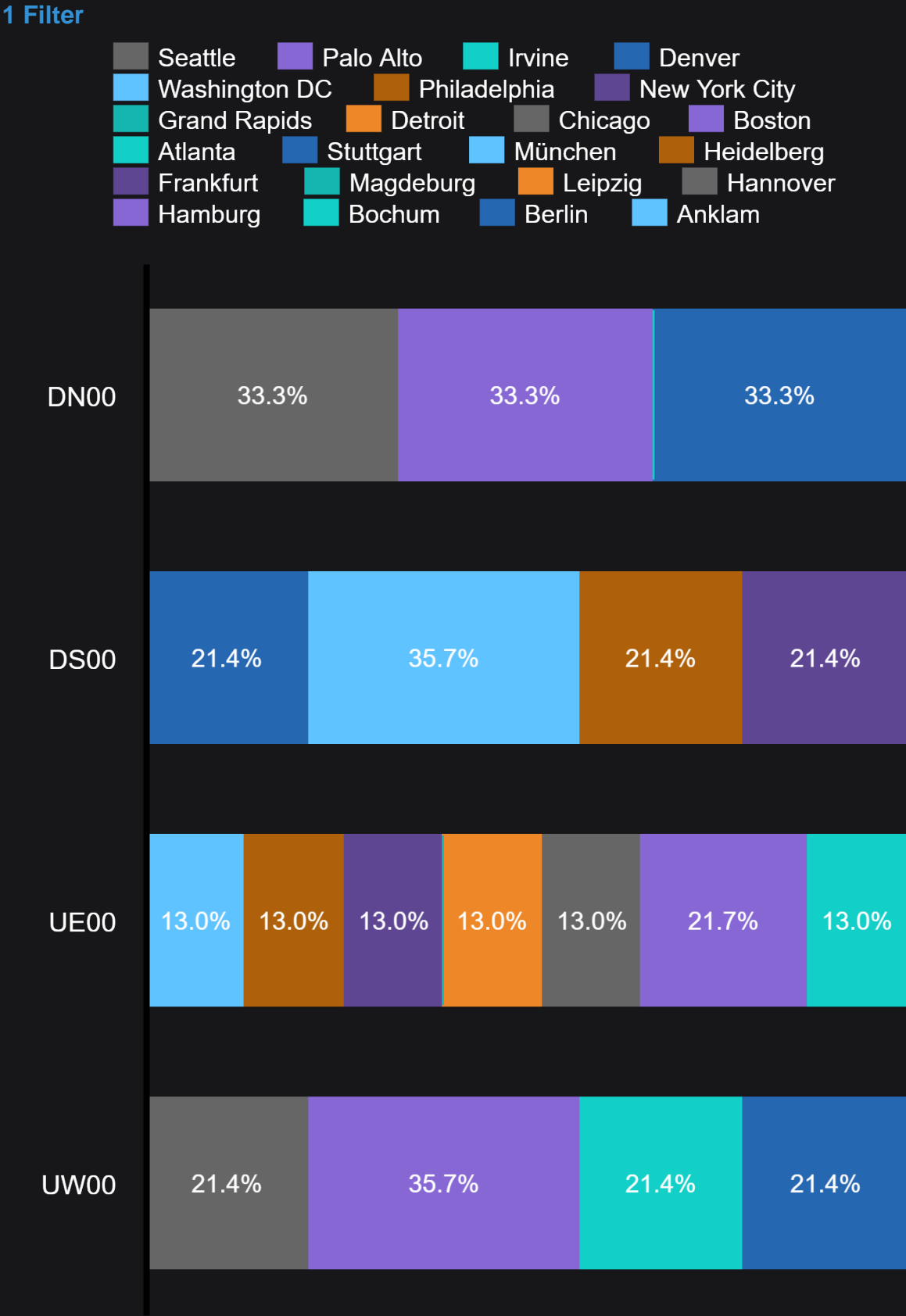
Choose the Date Range
2007 - 2019

Relationship of Revenue and Gross Margin Ratio - MOSTOFA - 6

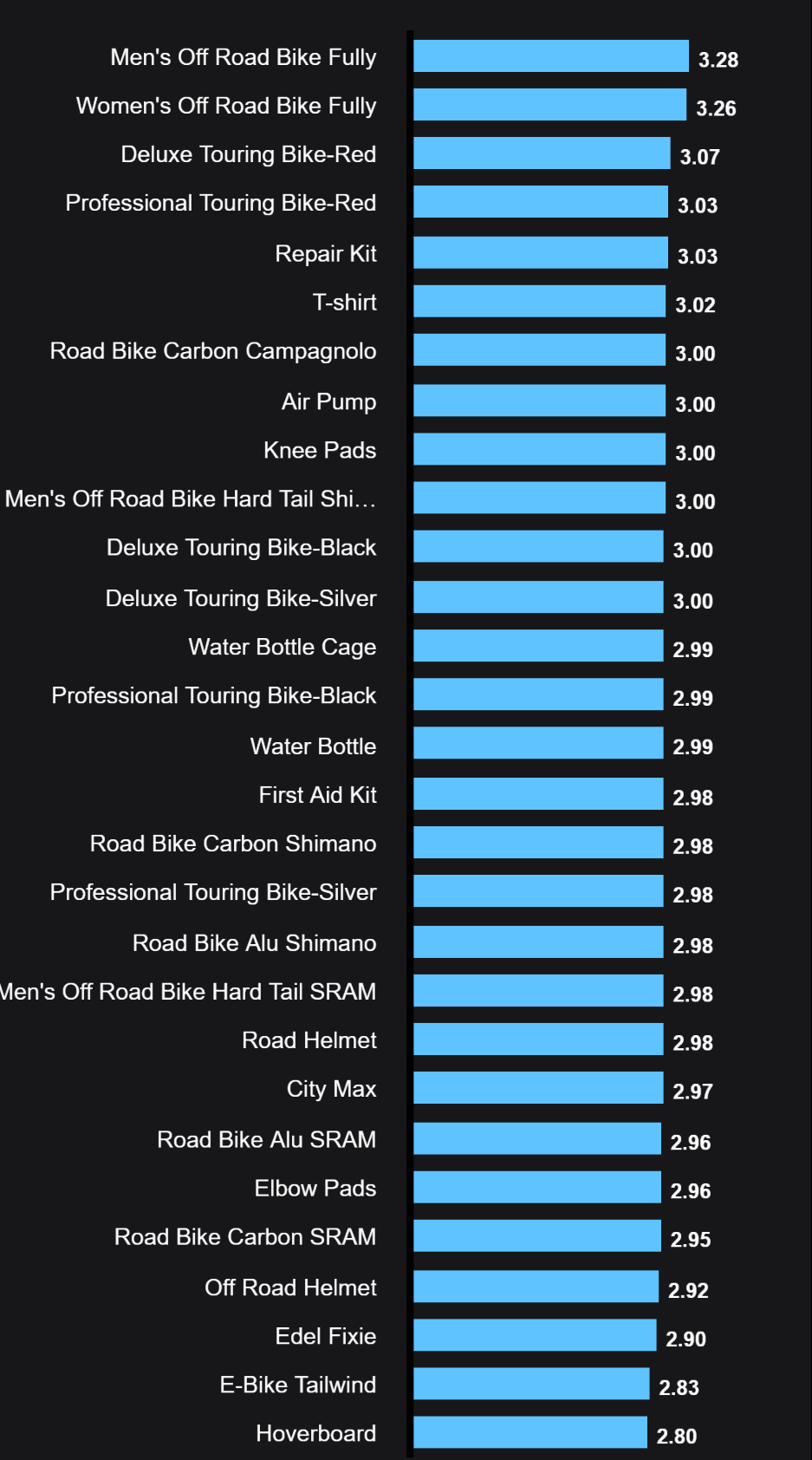


Discount Analysis - MOSTOFA - 7

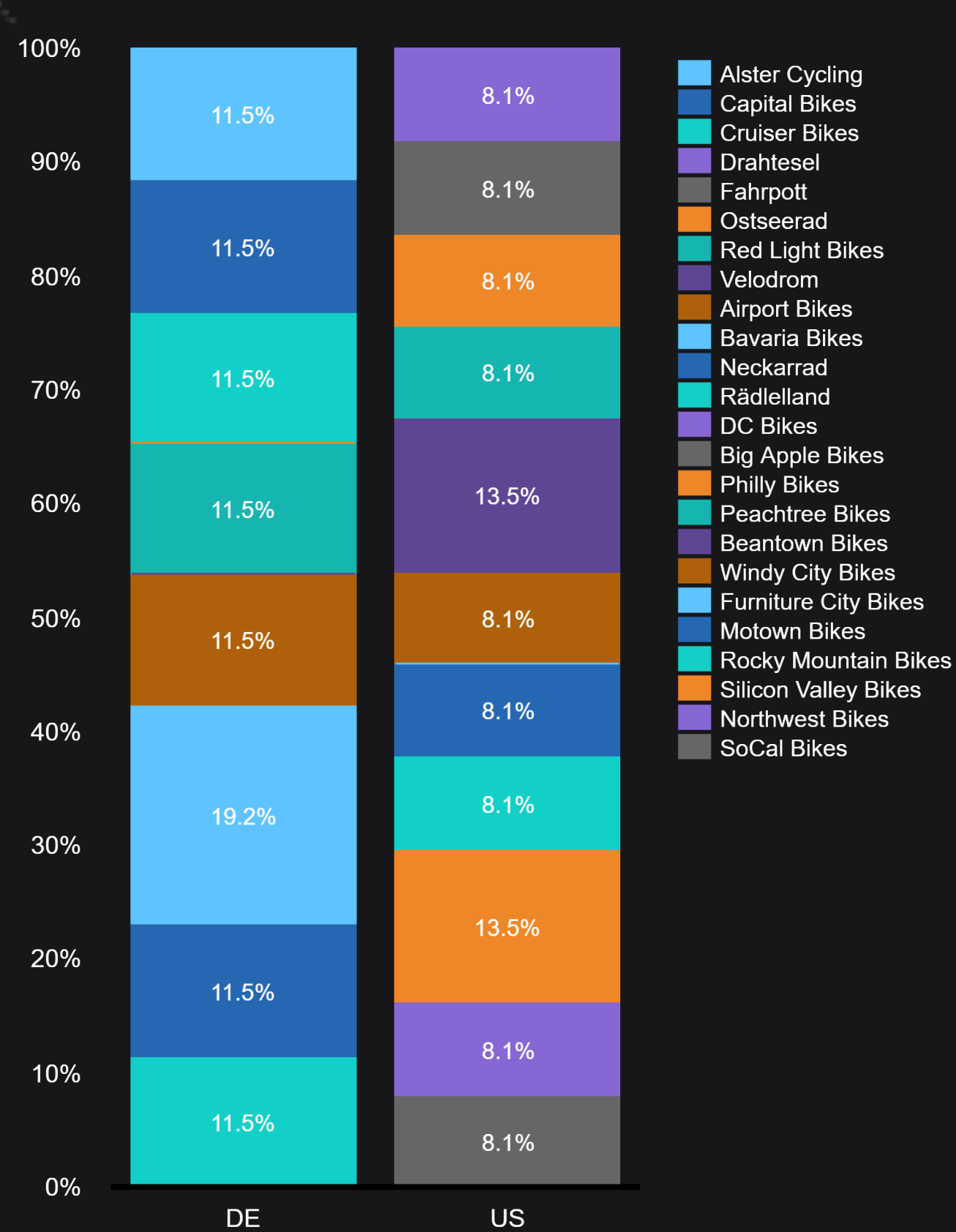
Discount Percent per City, SalesOrg for Actual



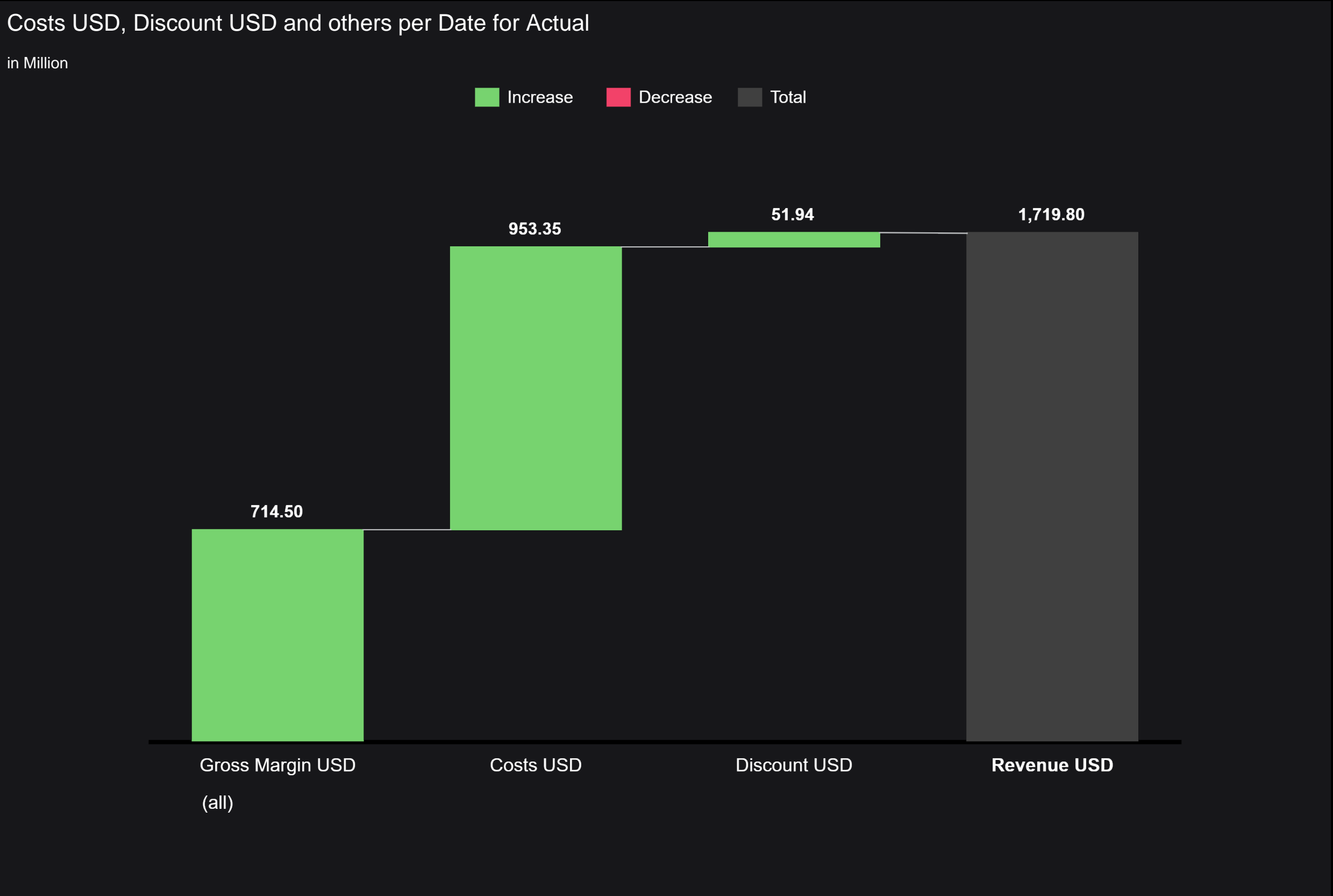
Discount Percent per Product for Actual



Discount Percent per Country, Customer for Actual



Comparison of Financial Measures - MOSTOFA - 8



Appendix

Global_Bike_Story_Mostofa

https://epmprod85-ua.us1.sapbusinessobjects.cloud/sap/fpa/ui/tenants/cc04c/bo/story/4C492EADD13D71A1F1098BCEDA8529D

Bike Sales Map in United States

Page Filter

Model	Dimension	Value
GlobalBike_AnalyticsV01	Product	(All)

Global Bike Sales in United States

Model	Dimension	Value
GlobalBike_AnalyticsV01	Global Bike Sales in United States	Polygon filter
GlobalBike_AnalyticsV01(Layer : Layer 1)	Category	Actual
GlobalBike_AnalyticsV01(Layer : Layer 2)	Category	Actual

Gross Margin Ratio

GlobalBike_AnalyticsV01

Model	Dimension	Value
GlobalBike_AnalyticsV01	Category	public.Actual (Actual)
GlobalBike_AnalyticsV01	Account	SalesQuantity, Gross Margin ratio, Revenue USD, Discount USD, Costs USD

Gross Margin ratio per Customer for Actual

Model	Dimension	Value
GlobalBike_AnalyticsV01	Category	Actual

Gross Margin by Product and Customer

Gross Margin ratio per CustLocation_GEOID for Actual

Model	Dimension	Value
GlobalBike_AnalyticsV01	Category	Actual

Gross Margin ratio per Product for Actual

Model	Dimension	Value
GlobalBike_AnalyticsV01	Category	Actual

Revenue Forecast

Revenue USD per Date for Actual

Model	Dimension	Value
GlobalBike_AnalyticsV01	Category	Actual

Variance Analysis

Page Filter

Model	Dimension	Value
GlobalBike_AnalyticsV01	Date	2007 - 2019
GlobalBike_AnalyticsV01	Date	2007 - 2019

SalesQuantity per Product for Actual

Model	Dimension	Value
GlobalBike_AnalyticsV01	Category	Actual

SalesQuantity for Actual

Model	Dimension	Value
GlobalBike_AnalyticsV01	Category	Actual
GlobalBike_AnalyticsV01	Cross Calculations	Average

Costs USD, Revenue USD per SalesOrg for Actual

Model	Dimension	Value
GlobalBike_AnalyticsV01	Category	Actual

Relationship of Revenue by Gross Margin Ratio

Gross Margin ratio, Revenue USD and others per Customer for Actual

Model	Dimension	Value
GlobalBike_AnalyticsV01	Category	Actual
GlobalBike_AnalyticsV01	Date	2019 - 2019

Discount Analysis

Discount Percent per Product for Actual

Model	Dimension	Value
GlobalBike_AnalyticsV01	Category	Actual

Discount Percent per City, SalesOrg for Actual

Model	Dimension	Value
GlobalBike_AnalyticsV01	Category	Actual
GlobalBike_AnalyticsV01	SalesOrg	DN00, DS00, UE00, UW00

Discount Percent per Country, Customer for Actual

Model	Dimension	Value
GlobalBike_AnalyticsV01	Category	Actual

Comparison of Financial Measures

Costs USD, Discount USD and others per Date for Actual

Model	Dimension	Value
GlobalBike_AnalyticsV01	Category	Actual