

DESIGN

Photoshop 

Illustrator 

Indesign 

FRONT - END

Html 5 

Css3 

Javascript 

BACK - END

Oracle Java Programming SE ,
EE , Applet , JSP , Servlet , JSf ,
ADF

jasperReports , IRport , JfreeChart
, Final Prjct.

Oracle Database SQL , PL/SQL

Oracle E-business Suite

Oracle Certified Specialist
E-business Suite 12 Financial
Management
Certified Implementation Specialist
Oracle General ledge

Languages

Arabic	Mother Language
English	Advanced
Germany	Advanced
Italian	Intermediate
Russion	Only Spoken
Czeck	Basic
polish	Basic

Moataz Gamal

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Profile

I am looking forward to developing my current skill set further on. Therefore, I see each opportunity as a chance to use the acquired expertise and create immediate and strategic value for a real and modern business environment .

i have the ability and passion for learning new technologies to achieve company goals .

Experience

10/2019 – current: Sales representative

Present, promote and sell products/services using solid arguments to existing and prospective customers

Perform cost-benefit and needs analysis of existing/potential customers to meet their needs

Establish, develop and maintain positive business and customer relationships

Reach out to customer leads through cold calling

Expedite the resolution of customer problems and complaints to maximize satisfaction

Achieve agreed upon sales targets and outcomes within schedule

Coordinate sales effort with team members and other departments

Analyze the territory/market's potential, track sales and status reports

Supply management with reports on customer needs, problems, interests, competitive activities, and potential for new products and services.

Keep abreast of best practices and promotional trends

Continuously improve through feedback

Education

2009 - 2013

Bachelor of commerce
Sohage Univeristy

Accounting Department

2016-2017

Oracle E-Business Suite ERP

Oracle Financial , General
Ledger , Accounts Receivables ,
Accounts payables ,
Cash Managment , Fixed Asset
, Taxes.

2017-2018

Oracle Fusion Middleware 11g

Build Applications with ADF