**PARTNERSHIP OFFER QUESTIONNAIRE**

**Note:** Please study the questions and answer them in as much detail as possible. If something is unclear, please answer them with what you know.

1. Explain the importance of each habit (daily, weekly, monthly and yearly) to honor the partnership. What are the four pillars?

Ans:-

* Daily reading/writing and listing habits will helps me to develop entrepreneurial mindset. Can able to learn and apply tried and tested methods/philosophy of different writers and speakers by going through their books and podcast.
* Associate with other partners in weekly basis and attend skill building session. Learn from others experience and seek out for solutions of your problems from mentors.
* Develop loyalty to building your own asset by 100% personal use.
* Create retail customer base.
* Learn from different experienced and accomplished people by attending bi monthly and half yearly sessions.

1. We have discussed a couple times but please explain WHY we choose to leverage a network marketing compensation plan to help people build their first (or one of their first) assets? How this opportunity is different from other network marketing opportunities?

Ans :-

* Low launch cost
* Low operating cost
* Simple business model to duplicate.
* Products and platform are taken care by company.
* Availability of guidance/mentorship.
* Leveraging social media network to duplicate our business.
* FMCG products are simple necessary products whose demands will not affected by economy much.
* Network marketing compensation plan is performance based. Wherever in the hierarchy if you are performing well you can manage to get more return. It depends upon size of your network and retail volume of your network.

1. List any distractions you are concerned about and may have to cut back on/cut out all together to succeed in business? This could be financial limitations, relationships, other commitments, etc. This isn't to say these will hold us back completely but may slow us down and if we can prepare together, we should be able to minimize the impact.

Ans**:-**

* I am working on 2 3 macro goals so initially I am expecting I will face time management problem. But with practicing daily, weekly, monthly habits I will improve that.
* I have planning for higher education in future. And I believe, I can develop the understanding about my business before that and that will help me to manage.
* Initially lots of information are overwhelming as still I am in qualification stage and have not applied yet. But with 30 days and 90 days core run I will get more clarity.

1. Do you have clarity of different entities (Supplier company/Education company/coach) in your partnership and their roles? Please explain

Ans:-

* Supplier company: Amway: It will provides us a e-commerce platform and set of products. It will handle all the supply chain and R and D related things and evolve its products and give compensations.
* Education company: BWW: Provide us necessary skills by books and podcasts to develop leadership and entrepreneurial skills.
* Coach: Guide me to launch my business, game planning and addressing my questions.

1. You've learned during the process that it takes time to create wealth (financial independence), which greatly contrasts the instant gratification of the E & S Quadrant. Think through in terms of college mindset and employee mindset. Can you describe what commitment means to you and do you believe you will stay committed to the partnership despite the challenges and obstacles life may present (like job, finance, time, health, relationships, etc.)? How do you see mentorship can help you in those times?

Ans:-

* **For in this context Commitment meaning regularly developing and maintaining my daily, weekly, monthly and yearly habits.**
* **Regularly tracking and evaluating my progress.**
* **Tring to achieve micros to macros goal to stay focused and motivated.**
* **Being loyal and honest to this business.**
* **Mentorship will helps me to develop this habit 1st which is difficult initially.**
* **Mentorship helps me to learn from similar experience which I am going to face from others who have already gone through those phases.**
* **Mentorships helps me to define realistic and measurable goals.**
* **Mentorships helps me to evaluate my performance and get custom advice/suggestions.**

1. Having your own store now gives you the choice to purchase everyday consumable items from either your own store or from the stores you are currently shopping from. Walk us through your thoughts on the reasons why would you shop from your own store?

**Ans:-**

* **As this is my own business, I want to grow my business/network. And definitely to grow my business I should be my 1st customer also. So I will try to replace my needs from my own store 1st.**
* **To increase my PV points.**
* **To gain experience so that I can suggest others to use this. It will help me to being transparent and authentic.**

What kind of products you are looking to try in your 1st order?

* Related to health ( proteins and micro-vitamins).

1. Do you see yourself learning to grow your network immediately by allowing your coach to guide you?

Ans : Yes, as going through the qualification process I feel like improving and believe will continue to do that.

1. Business requires certain investment of money periodically on your EDUCATION, please explain your understanding. Please be specific for weekly, monthly, & quarterly investments on education.

Ans :

* Weekly: workshops weekly:70 (offline) free(online)
* Monthly: (BSM: 500, BOTM: 300)
* Quarterly: (BBS: 300, Major conference 900)
* Initial launch: 5000

1. Why would sometimes you receive a conflicting reviews/advice from your family & friends? What will be your thought process when you receive those?

**Ans :-**

* Don’t be emotional in these cases. You know better about your business than your family members and your friends. They are not aware about this business much as they have not gone through all the learnings, sessions, workshops and mentorship. So I will stick to my decision or if needed I will seek help from mentor.

1. Do you have the finances in place to launch your business? If you were to earn a spot on the mentorship team, when do you want your launch date to be? Why you believe it would be a good idea for us to make an offer to you?

**Ans :-**

* **Yes, I have that much finance to launch my business.**
* **Launch date?**
* **I believe I have that attitude and mindset.**
* **I want to associate with the network/partners so that I can learn from then and will help others to share my knowledge also.**
* **It will help you to get a HASH partner who have the ability to think optimistically, figure out own his own, who believe in action, who is humble and who have the ability to develop leadership skill with minimal mentorship.**

1. What are your goals over the next 5 years in both life, business, relationships, career if any specify? What are you most looking forward from this mentorship & coaching program?

Ans**:-**

Goal

|  |  |  |
| --- | --- | --- |
|  | 2 year | 5 year |
| career | * Now as I am working as a data scientist, in my job I wanted to gather different hard and soft skill by working projects on various domain. * Identify my own strengths and weaknesses. * Build business communication and negation skill. | * It is difficult to say what I am going to do in next five year exactly with this rapidly changing economy. I will focus on timeless skills and developing 1st principle thinking about real life problems. * Higher study after 2-3 year (MBA): not clear about it for now. |
| FINANCE | * Accumulating financial knowledge (how to invest using others money, tax, insurance, deurbanization ) * Figure out opportunities(Network and assets with multiple source of income) * Save 70% money for Higher study (now I am doing it directly from my salary). But will from passive sources. | * Build emergency fund for health and uncertainty. * Develop a skill to use loans for multiplying good assets and quickly debt free. * Initial year will help me to quantify this. * (Now I have an ambitious goal of generating 1million dollar within 5-6 year) |
| HEALTH | * Currently I am preparing for sub 4 hour marathon. In next four 4 year ,I would like to run in minimum 4 cities. * Building habits for health checkups (key metrices for weekly, quarterly, yearly basis). * As I have interest in developing business around health and fitness. So would like to gather knowledge and connect with people from different sports. Like to bridge the gap between skilled athletes to people (that will help athletes to generate income and people can also able to learn). | * Sub 3 hour marathon. * Won ironman triathlon. |
| RELATIONSHIP | * Find out likeminded people for different purpose (in career and sports). | * Leveraging networks for career/ sports business. |
| PHILANTHROPY | * Want to make sure children from my family/neighbour get right educations ,skills, career opportunities and will not face the consequences of information gap. | * I will like to donate money for a particular segment of people(not clear now) |