Al Meeting Buddy

Background

Zoho's team in Chennai often meets their distributor over online, in Germany to talk about product updates, promotions, sales numbers, and customer needs.

But online meetings are broken:

- Too many emails just to fix a time across time zones
- People forget what was discussed last time
- Calls start late or unprepared
- Important points get lost in conversation
- Follow-ups slip, damaging trust

This is the everyday struggle of global vendor–distributor partnerships.

Mission

The world doesn't need another calendar. It needs an Al that makes meetings actually useful.

Your mission: build an **Al Meeting Buddy** that doesn't just book a time, but makes sure the meeting creates value.

- Finds the right slot across calendars without endless back-and-forth
- Prepares both sides with notes and agenda before the call
- Sends reminders about what really matters
- Captures decisions and follow-ups so nothing is lost

The challenge: Turn meetings from wasted time into real progress.

Vision

If meetings decide the future of partnerships, then Al should make every meeting count.

Imagine this:

- No more "When are you free?" → Al suggests the slot in seconds
- Every calendar invite arrives with past notes, sales data, and a ready agenda
- Every decision is written down, every follow-up tracked
- Meetings stop being a blur and start building trust, results, and momentum

The vision: Reinvent meetings so they become the most productive part of work, not the most painful.

Goal

Prototype an Al Meeting Buddy that:

- Automates scheduling across time zones (like Calendar, but smarter)
- Prepares context and agenda automatically
- Sends reminders before the meeting
- Captures follow-ups after the call
- Apply the creative side of you: surprise us with your imagination.
 Will you visualize trust? Gamify follow-ups? Add voice notes? Make it a chatbot?
 How powerful and useful this app becomes is in your hands.

In just 24 hours, show how AI can turn vendor–distributor meetings — like Zoho in Chennai and its German partner — from messy and forgettable into clear, organized, and impactful.

Data Guide (for Demo)

No need for real Gmail or Calendar integrations. Mock them with simple datasets (10–20 rows):

Past Meetings → JSON

Acts like Gmail thread history (date, topic, outcome).

• Sales Records → CSV/Excel

Gives context for agendas (product, customer type, licenses, month).

Prep Notes → JSON

Agenda items or reminders added before the call.

• Calendar Slots → JSON

Mock free/busy times, like Calendar availability. Your prototype only needs to find overlapping "free" slots.

$\bullet \quad \text{Reminders/Follow-Ups} \rightarrow \text{CSV/Excel}$

Like Calendar reminders or Gmail tasks (date, reminder, follow-up).

Minimum Demo Checklist (for 24 hrs)

To keep it achievable, aim for this baseline:

- 1. Read calendar slot JSON → suggest a common free time.
- 2. Generate agenda/prep notes from past meeting + sales data.
- 3. Display reminders/follow-ups after the meeting.
- 4. Show everything in a simple UI (dashboard/chatbot/cards).

Optional: add creative features (trust score, gamification, fancy visualizations).

Goal: Prototype an Al Meeting Buddy that takes care of scheduling, prep, reminders, and follow-ups — freeing humans to focus on the actual conversation.

Al Contract Assistant – Smarter iPhone Deal Documents

The Background

When Apple launches a new iPhone (like iPhone 17 this year), contracts between Apple and its distributors/retailers change. These contracts decide three critical things:

- Commissions → Distributors earn a margin per iPhone sold.
 Example: iPhone 14 = 10% margin, iPhone 15 = 12% margin.
- Service Agreements → Define warranty timelines and repair turnaround.
 Example: iPhone 14 = repairs in 24 hours, iPhone 15 = faster 12-hour SLA.
- Licenses / Rights → Decide where and which models a distributor can sell.
 Example: iPhone 14 rights limited to one state, iPhone 15 rights expanded to two states.

The problems today for iPhone distributors:

- Contracts run 20–30 pages, and key terms like margins, warranties, and rights are buried in legal text.
- With every new launch iPhone 14 \rightarrow 15 \rightarrow 16 \rightarrow 17 new contract versions appear, each slightly different.
- Small but critical changes margin 10% → 12%, repair time 24h → 12h, selling rights 1 state → 2 states are easy to overlook.
- Using an outdated contract or missing a renewal can directly cause lost revenue, missed sales opportunities, or broken trust with Apple.

The Mission

Contracts shouldn't feel like 30 pages of hidden traps.

Your mission is to build an Al Assistant that makes iPhone contracts simple to manage:

• Pull out the important rules (margins, service timelines, selling rights).

- Instantly compare versions as models change.
- Answer plain questions like:
 - "What's my margin for iPhone 17?"
 - o "Did service terms change from iPhone 16 to 17?"
 - "When do my selling rights expire?"

In short: turn iPhone deal documents into quick, clear insights.

The Vision

Push beyond the basics:

- Alerts before a license or contract expires.
- Timelines showing how terms evolved across iPhone $14 \rightarrow 15 \rightarrow 16 \rightarrow 17$.
- Flags for unusual clauses.
- One-line summaries a sales rep can use before a call.

The future: contracts become living, trackable business rules instead of static PDFs.

Example Flow

- 1. Distributor uploads *iPhone16_Commissions_2023.pdf* and *iPhone17 Commissions_2025.pdf*.
- 2. Al extracts:
 - \circ Commission: 10% \rightarrow 12%
 - Payment Terms: 60 days → 30 days
- 3. Service agreement shows SLA: 24h → 12h repair.

- 4. License shows rights: 1 state → 2 states.
- 5. Optional: Alert → "iPhone 16 license expiring in 60 days."

Data Guide (For Demo)

Use small mock datasets (5–10 documents total):

- Commissions: iPhone 16 vs iPhone 17 margins and payment terms.
- Service Agreements: 2024 vs 2025 warranty/service changes.
- Licenses: territory rights updated for new model.

Formats:

- PDFs with dummy terms.
- JSON extracts for querying.
- CSV registry to track duplicates and timestamps.

The Goal

Prototype an Al Contract Assistant that:

- Extracts key iPhone contract rules.
- Compares versions as new models launch.
- Answers natural-language questions.
- (Optionally) adds alerts, timelines, or summaries.

In 24 hours, show how AI can turn iPhone contracts from confusion into clarity.

Al Call Intelligence – Smarter Partner Conversations

The Problem

Vendor–Distributor calls decide everything: deals, co-selling, enablement, support.

- **b** But today, these calls are messy:
 - Pain points get forgotten or lost in rough notes.
 - Vendors don't clearly see what distributors need.
 - Follow-ups slip through the cracks.
 - No way to tell if the call felt positive, neutral, or negative.

* The Mission

Imagine finishing a 30-minute call and within seconds AI gives you:

- A list of problems raised by the distributor.
- A matching set of solutions pulled from vendor resources (like sales playbooks, training programs, or technical workshops).
- Action items with task, owner, and deadline so follow-ups don't get missed.
- Sentiment tags showing if each part of the conversation felt positive, neutral, or negative.

For this hackathon, you won't need real call audio. Instead, you'll write a short "seed brief" (distributor profile + challenges) and use an LLM to generate a mock transcript (10–14 lines of dialog). That transcript is what your app will process.

In the real world, this same flow would sit on top of STT (speech-to-text) to capture calls and TTS (text-to-speech) to play them back. For now, the transcript is your simplified bridge.

The Vision

Push it further if you want:

- Show a timeline of recurring problems across multiple calls.
- Auto-compile call summaries into a simple draft Quarterly Business Review (QBR).
- A Or add your own creative twist to make partner conversations easier to track and act on.

The Goal 🚀

This isn't about better note-taking.

It's about making every partner call useful and actionable:

- No more lost problems.
- No more missed follow-ups.
- Every call ends with clear insights, tasks, and tone.

Build the Al Call Intelligence Assistant that helps vendors and distributors work smarter, strengthen trust, and keep momentum alive after every call

Al Course Creator – The Future of Learning

The Problem

Trainers in the corporate world spend **weeks** to design a course.

Writing objectives, splitting into lessons, making slides, preparing quizzes, recording videos, not able to reuse the content... by the time it's ready, learners have already moved ahead. And often, the course feels **outdated**, **rigid**, **or disconnected from real jobs**.

The Mission 🌟

Imagine a world where a trainer types just one line —

"Teach Digital Payments Security ."

And in minutes, an **Al assistant**:

- Suggests a complete course outline → lessons, modules, quizzes.
- Puts it into the format the trainer chooses → PDF, PPT, micro-lessons, or video scripts.
- Keeps the human in charge → the trainer reviews and approves.

That's the heart of your challenge: make this magic real.

The Vision 🔮

But why stop there?

Think of what else this Al Course Creator could do:

- Make one course instantly reusable in multiple languages.
- Ø Draw a clear learning path so students know what comes first and what's advanced.
- A Or invent something none of us imagined yet.

The Goal 🚀

This isn't about faster slides.

It's about making the instructor's job easier and making learning accessible to everyone at once:

- **Fast** → from weeks to minutes.
- **Flexible** → any format, any context.
- **Multi-language** → one course, available to many.
- $Clear \rightarrow easy paths to follow.$

•

♦ Your mission is to spark this future. Start with the basics, then push beyond. Surprise us.

Al Onboarding Agent

Background (with Painpoints)

Today, when a new distributor joins a big vendor like Microsoft:

- Contracts are emailed back and forth weeks are lost before signing.
- Access to tools (Slack, Distributor Portal, Training) takes days to create.
- Distributors don't know what's next or where they stand.
- Vendors waste time chasing them with reminders.

The result: frustration, slow start, and lost momentum — just when excitement should be at its peak.

Vision

"Onboarding should feel like a welcome journey, not a waiting room."

Distributors should enter a network smoothly, guided, and ready from Day 1. Vendors should have a clear cockpit view of every step.

Mission

"Build an AI Agent that replaces emails, delays, and confusion with a single guided flow." From contract signing to tool access to training — one agent does it all, end-to-end.

Journey

Distributor side

- Receives welcome link → signs contract.
- Unlocks Slack + Portal.
- Completes training → progress reaches 100%.

Vendor side

- Triggers onboarding.
- Tracks contract, tool access, training.
- Sees progress leaderboard + alerts for delays.

Tools & Data

- Distributors → New York, Berlin, Tokyo.
- Slack → free workspace invite link.
- Distributor Portal → simple login + temp password.
- Training → dummy course page (Google Site/Notion).

Keep it creative and breezy — add confetti, progress bars, or fun nudges to make onboarding delightful.

•